

March 28, 2016

**FHI Announces Production, Japan Sales and Export Results for February 2016 (Flash Report)**

	February 2016			Jan–Feb 2016	
	Units	2016 vs 2015		Units	'16 vs '15
Domestic Production *1	☆ 61,195	+4.4%	2nd consecutive month of y/y increase	117,470	+2.3%
Overseas Production *2	☆ 22,497	+12.4%	4th consecutive month of y/y increase	41,966	+6.9%
<b>Global Production Total</b>	☆ <b>83,692</b>	<b>+6.5%</b>	4th consecutive month of y/y increase	<b>159,436</b>	<b>+3.5%</b>
Passenger Vehicles	11,651	-8.6%	First y/y decrease in 2months	22,740	-3.5%
Mini Vehicles	3,134	-21.6%	6th consecutive month of y/y decrease	5,903	-16.3%
<b>Japan Sales Total</b>	<b>14,785</b>	<b>-11.7%</b>	3rd consecutive month of y/y decrease	<b>28,643</b>	<b>-6.4%</b>
<b>Export Total</b> *3	☆ <b>52,366</b>	<b>+22.5%</b>	First y/y increase in 2 months	<b>86,995</b>	<b>+6.0%</b>

☆: Record high for the month of February

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis

**< Production >**

Production increased year-on-year both in Japan and overseas in response to strong demand.

- Domestic production: Domestic production increased year-on-year, as production of the Impreza, Subaru XV and Forester offset a decrease in the Legacy and Outback

**< Japan Sales >**

- Passenger vehicle sales decreased year-on-year, as a decline in the Legacy and Levorg sales offset strong sales of the Forester which was facelifted in October 2015.

- Mini vehicle: Sales decreased year-on-year mainly due to a decline in the Stella sale

**< Exports >**

- Exports from Japan increased year-on-year, as shipments increased for most markets including North America, Europe, Australia and China.

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