

**< Reference for the First Nine Months of FYE2016 Consolidated Financial Results >**

(Yen in 100 Millions, Units in Thousands)

	RESULTS FYE2015 First 9 Months 2014. 4-12	RESULTS FYE2016 First 9 Months 2015. 4-12			RESULTS FYE2015 Full Year '14.4-'15.3	FORECASTS FYE2016 Full Year 2015. 4 – 2016. 3			PREVIOUS FORECASTS FYE2016 Full Year '15.4-'16.3
		Change	%			Change	%		
<b>Net sales</b>	20,607	24,186	3,579	17.4	28,779	32,100	3,321	11.5	32,100
Japan	4,419	4,282	(137)	(3.1)	6,529	5,962	(567)	(8.7)	5,721
Overseas	16,189	19,904	3,716	23.0	22,250	26,138	3,888	17.5	26,379
<b>Operating income</b>	3,102	4,357	1,256	40.5	4,230	5,500	1,270	30.0	5,500
Profit margin (%)	15.1	18.0			14.7	17.1			17.1
<b>Ordinary income</b>	2,884	4,340	1,456	50.5	3,936	5,470	1,534	39.0	5,470
Profit margin (%)	14.0	17.9			13.7	17.0			17.0
<b>Net income attributable to owners of parent</b>	1,904	3,378	1,474	77.5	2,619	4,140	1,521	58.1	4,140
Profit margin (%)	9.2	14.0			9.1	12.9			12.9
<b>Change factors in operating income</b>									
		Gain on currency exchange	1,232			Gain on currency exchange	1,040		
		Improvements on unit sales volume/mix, etc	371			Improvements on unit sales volume/mix, etc	509		
		Cost reduction effort, etc	218			Cost reduction effort, etc	353		
		Increase in SG&A exp, etc	(397)			Increase in SG&A exp, etc	(453)		
		Increase in R&D exp	(168)			Increase in R&D exp	(179)		
<b>Exchange rates</b>	JPY/US\$ 105/US\$ JPY/EUR 140/EUR	122/US\$ 135/EUR			108/US\$ 140/EUR	120/US\$ 133/EUR			120/US\$ 133/EUR
<b>Capital expenditures</b>	828	830			1,107	1,300			1,300
<b>Depreciation and amortization</b>	445	473			648	670			670
<b>R&amp;D expenses</b>	549	717			835	1,015			990
<b>Interest bearing debts</b>	2,268	1,865			2,112	1,800			1,800
<b>Performance description</b>		- 4th consecutive year of increases in net sales and all profits - April-December records for consolidated unit sales, net sales and all profits				- 4th consecutive year of increases in net sales and all profits - Fiscal year records for consolidated unit sales, net sales and all profits			
<b>Consolidated unit sales (Japan)</b>	106	100	(6)	(5.6)	163	143	(19)	(11.9)	142
Passenger Cars	84	76	(8)	(9.1)	128	110	(18)	(14.1)	108
Minicars	22	24	2	7.4	35	33	(1)	(3.9)	34
<b>Consolidated unit sales (Overseas)</b>	558	612	54	9.8	748	812	64	8.5	811
North America	431	483	52	12.2	570	630	60	10.5	624
Europe	34	33	(0)	(1.0)	47	47	0	0.3	51
China	41	30	(11)	(26.1)	54	44	(9)	(17.5)	47
Other	53	66	13	24.9	77	90	13	16.7	89
<b>Consolidated unit sales total</b>	664	712	49	7.3	911	955	44	4.8	953
<b>Production units total</b>	677	702	24	3.6	914	949	35	3.8	946
Japan	528	530	2	0.4	708	713	6	0.8	711
U.S.	149	171	22	14.8	207	236	29	14.1	236
<b>Net sales by business segment</b>									
Automobile	19,370	22,772	3,402	17.6	26,990				
Aerospace	980	1,102	123	12.5	1,428				
Industrial Products	203	254	51	25.0	290				
Other	55	59	3	6.0	71				
<b>Operating income by business segment</b>									
Automobile	2,973	4,203	1,230	41.4	4,009				
Aerospace	106	122	15	14.4	189				
Industrial Products	1	6	5	528.2	8				
Other	17	21	5	28.8	19				
Elimination & Corporate	5	5	0	10.7	6				

\*1 Starting FYE2016 reporting, figures previously reported as "Net Income" are stated as "Net Income Attributable to Owners of Parent".

\*2 Exchange Rates are the rates used for FHI's non-consolidated sales recording.

\*3 Consolidated Unit Sales include retail sales of Japanese consolidated dealers, wholesale sales of overseas consolidated distributors, and deliveries from FHI to non-consolidated distributors/dealers.

\*4 Production in Japan includes production of the 86/FR-S models for Toyota.

&lt; Forward-looking statements in this document are based on the information available at the time of the announcement and are subject to various risks and uncertainties that could cause actual results to vary materially. &gt;