

< Reference for the 1st Half of FYE2016 Consolidated Financial Results >

	(Yen in 100 Millions, Units in									
		RESULTS RESULTS			RESULTS	FORECASTS			PREVIOUS FORECASTS	
		FYE2015 1H FYE2016 1st Half				FYE2015 FYE2016 Full Year			ear	FYE2016
		2014. 4-9	2015.4.1—9.30			'14.4-'15.3	2015.4.1—2016.3.31			'15.4-'16.3
				Change	%			Change	%	
Net sales		13,102	16,015	2,912	22.2	28,779	32,100	3,321	11.5	30,300
	Japan	2,928	2,852	(76)	(2.6)	6,529	5,721	(808)	(12.4)	5,655
	Overseas	10,174	13,163	2,988	29.4	22,250	26,379	4,129	18.6	24,645
Operating income		1,857	2,851	994	53.6	4,230	5,500	1,270	30.0	5,030
	Profit margin (%)	14.2	17.8			14.7	17.1			16.6
Ordinary income		1,760	2,850	1,091	62.0	3,936	5,470	1,534	39.0	4,950
	Profit margin (%)	13.4	17.8			13.7	17.0			16.3
Net income attribu		1,130	1,932	802	70.9	2,619	3,720	1,101	42.1	3,370
owners of parent	Profit margin (%)	8.6	12.1 Gain on	currency		9.1	11.6 Gain on	currency		11.1
Change factors		/	exchang	-	1,004	/	exchang	-	1,060	/
in operating income	•	/ /		ments on	180		•	ments on	419	
		/	Cost reduction			Cost reduction				
			effort, et	С	126		effort, et	С	303	
			Increase in SG&A exp, etc (217)			Increase in SG&A exp, etc (357)				
		/	Increase	in R&D	(00)		Increase	in R&D	(455)	
		/	ехр		(99)		ехр		(155)	
Exchange rates	JPY/US\$	102/US\$		122/US\$		108/US\$		120/US\$		118/US\$
JPY/EUR Capital expenditures		139/EUR	135/EUR			140/EUR	133/EUR		127/EUR	
Depreciation and amortization		597 277	506 313			1,107 648	1,300 670			1,300 670
R&D expenses		363	463			835		990		970
Interest bearing debts		2,322	2,014			2,112		1,800		1,800
Performance description			- 4th consecutive year of increases in			- 4th consecutive year of increases in				
			net sales and all profits 1st-half record for consolidated unit				net sales and all profits. - Fiscal year records for consolidated			
			sales							
			- Fiscal half-year records for net sales and all profits				unit sales, net sales and all profits.			
Consolidated unit sales (Japan)		72	67	(5)	(7.0)	163	142	(21)	(12.7)	144
	Passenger Cars	56	50	(7)	(11.8)	128	108	(20)	(15.8)	107
	Minicars	15	17	2	10.8	35	34	(0)	(1.3)	38
Consolidated unit s	ales (Overseas)	360	406	46	12.7	748	811	63	8.4	784
	North America	272	317	45	16.4	570	624	54	9.5	600
	Europe	24	23	(1)	(4.7)	47	51	4	8.3	50
	China	29	20	(8)	(28.6)	54 77	47	(7)	(13.6)	50
Consolidated unit s	Other	35 432	45 472	10 41	29.1 9.4	911	89 953	12 42	16.0 4.6	928
Production units total		436	460	24	5.4	914	946	32	3.5	935
	Japan	344	348	4	1.1	708	711	3	0.4	705
	U.S.	92	112	20	21.5	207	236	29	14.0	230
	Automobile	12,280	15,057	2,777	22.6	26,990		<u></u>		/
Net sales by business segment	Aerospace	638	735	96	15.1	1,428	1			/
	Industrial Products	148	185	37	25.3	290	1			/
 							ł	/	/	/
	Other	36	38	2	4.9	71	1			/
	Automobile	1,785	2,732	947	53.0	4,009	ĺ			
Operating income	Aerospace	59	96	37	63.2	189				/
			6	5	370.5	8	l /	,		I /
by	Industrial Products	1	U	· ·	0.0.0	-	/			1
by business segment	Industrial Products Other	9	13	5	54.1	19				

^{*1} Starting FYE2016, figures previously reported as "Net Income" are stated as "Net Income Attributable to Owners of Parent".

^{*2} Exchange Rates are the rates used for FHI's non-consolidated sales recording.

^{*3} Consolidated Unit Sales include retail sales of Japanese consolidated dealers, wholesale sales of overseas consolidated distributors, and deliveries from FHI to non-consolidated distributors/dealers.

^{*4} Production in Japan includes production of the 86/FR-S models for Toyota.

< Forward-looking statements in this document are based on the information available at the time of the announcement and are subject to various risks and uncertainties that could cause actual results to vary materially. >