

< Reference for the First Nine Months of FY2015 Consolidated Financial Results >

(Yen in 100 Millions, Units in Thousands)

	RESULTS FYE2014 First 9 Months 2013. 4-12	RESULTS FYE2015 First 9 Months 2014. 4-12			RESULTS FYE2014 Full Year '13.4-'14.3	FORECASTS FYE2015 Full Year 2014. 4 – 2015. 3			PREVIOUS FORECASTS FYE2015 Full Year '14.4-'15.3
		Change	%			Change	%		
Net sales	17,085	20,607	3,522	20.6	24,081	28,500	4,419	18.3	27,800
Japan	4,788	4,419	(369)	(7.7)	6,721	6,483	(237)	(3.5)	6,582
Overseas	12,297	16,189	3,891	31.6	17,361	22,017	4,656	26.8	21,218
Operating income	2,334	3,102	768	32.9	3,265	4,100	835	25.6	3,820
Profit margin (%)	13.7	15.1			13.6	14.4			13.7
Ordinary income	2,214	2,884	669	30.2	3,144	3,920	776	24.7	3,700
Profit margin (%)	13.0	14.0			13.1	13.8			13.3
Net income	1,815	1,904	88	4.9	2,066	2,530	464	22.4	2,410
Profit margin (%)	10.6	9.2			8.6	8.9			8.7
Change Factors in Operating income									
			Improvements on unit sales volume/mix, etc	646			Gain on currency exchange	940	
			Gain on currency exchange	621			Improvements on unit sales volume/mix, etc	585	
			Cost reduction effort, etc	84			Cost reduction effort, etc	117	
			Increase in SG&A exp, etc	(469)			Increase in SG&A exp, etc	(568)	
			Increase in R&D exp	(114)			Increase in R&D exp	(239)	
Exchange rates	JPY/US\$ 98/US\$ JPY/EUR 131/EUR	105/US\$ 140/EUR			100/US\$ 133/EUR	108/US\$ 140/EUR			104/US\$ 137/EUR
Capital expenditures	412	828			685	1,200			1,200
Depreciation and amortization	394	445			549	660			660
R&D expenses	433	549			601	840			840
Interest bearing debts	2,760	2,268			2,697	2,200			2,200
Performance description			- Net sales and all profits increased for 3rd straight yr. - Record nine-month unit sales, net sales and profits.				- Net sales and all profits to increase for 3rd straight yr. - Record full-year unit sales, net sales and profits.		
Unit sales (Japan)	124	106	(18)	(14.5)	182	161	(20)	(11.2)	167
Passenger Cars	87	84	(3)	(3.9)	126	124	(2)	(1.5)	126
Minicars	37	22	(15)	(39.6)	55	37	(18)	(33.4)	41
Unit sales (Overseas)	470	558	88	18.8	643	745	101	15.7	743
North America	354	431	77	21.8	478	569	92	19.2	554
Europe	33	34	1	2.2	47	46	(1)	(1.5)	55
China	30	41	11	37.7	45	54	9	20.1	60
Other	53	53	(1)	(1.3)	74	75	1	1.8	74
Unit sales total	593	664	70	11.8	825	906	81	9.8	909
Production units total	602	677	75	12.5	813	913	99	12.2	914
Japan	482	528	46	9.5	650	706	56	8.7	705
U.S.	120	149	30	24.7	164	206	43	26.2	209
Net sales by business segment									
Automobile	15,962	19,370	3,407	21.3	22,466				
Aerospace	846	980	133	15.8	1,244				
Industrial Products	220	203	(18)	(7.9)	298				
Other	56	55	(1)	(2.0)	73				
Operating income by business segment									
Automobile	2,203	2,973	770	35.0	3,090				
Aerospace	106	106	0	0.1	141				
Industrial Products	2	1	(1)	(46.4)	6				
Other	18	17	(2)	(9.5)	21				
Elimination & Corporate	4	5	0	9.9	6				

* Exchange Rates are the rates used for FHI's non-consolidated sales recording.

* Unit Sales include retail sales of Japanese consolidated dealers, wholesale sales of overseas consolidated distributors, and deliveries from FHI to non-consolidated distributors/dealers.

* Production in Japan includes production of the 86/FR-S models for Toyota.

< Forward-looking statements in this document are based on the information available at the time of the announcement and are subject to various risks and uncertainties that could cause actual results to vary materially. >