

October 27, 2016

FHI Announces Production, Japan Sales and Export Results for September 2016 and 1st Half of FYE2017 (Flash Report)

< September 2016 >

	September 2016			Jan–Sep 2016	
	Units	2016 vs 2015		Units	'16 vs '15
Domestic Production ^{*1}	☆ 64,572	+2.2%	2nd consecutive month of y/y increase	○ 539,244	+2.3%
Overseas Production ^{*2}	☆ 30,495	+44.0%	4th consecutive month of y/y increase	○ 212,318	+25.4%
Global Production Total	☆☆ 95,067	+12.7%	2nd consecutive month of y/y increase	○ 751,562	+7.9%
Passenger Vehicles	11,145	-2.3%	First y/y decrease in 2 months	90,640	-6.0%
Mini Vehicles	3,368	-6.0%	First y/y decrease in 3 months	26,491	-14.0%
Japan Sales Total	14,513	-3.2%	First y/y decrease in 2 months	117,131	-8.0%
Export Total ^{*3}	☆ 51,841	+4.8%	First y/y increase in 2 months	○ 428,895	+3.2%

☆: Record high for the month of September

☆☆: Record high for a single month

○: Record high for Jan-Sep period

< Production >

- Domestic production rose year-on-year due to increased production of the Impreza and Forester.
- Overseas production significantly increased year-on-year, as Subaru vehicle production began on the assembly line that was once used to build the Toyota Camry.

< Sales in Japan >

- While demand for the Legacy and Forester increased, passenger vehicle sales decreased year-on-year due to a decline in the Levorg sales.
- Mini vehicle sales decreased year-on-year due to a decline in the Stella and Pleo sales.

< Exports >

- Exports from Japan rose year-on-year as shipments of the Forester to North America and Europe increased.

< April — September 2016 >

	April - September 2016		
	Units	2016 vs 2015	
Domestic Production ^{*1}	◎ 354,610	+2.0%	5th consecutive year of y/y increase
Overseas Production ^{*2}	◎ 147,675	+32.0%	3rd consecutive year of y/y increase
Global Production Total	◎ 502,285	+9.3%	5th consecutive year of y/y increase
Passenger Vehicles	53,417	+5.1%	First y/y increase in 3 years
Mini Vehicles	16,212	-7.3%	First y/y decrease in 2 years
Japan Sales Total	69,629	+1.9%	First y/y increase in 3 years
Export Total ^{*3}	◎ 287,711	+1.3%	5th consecutive year of y/y increase

◎: Record high for Apr-Sep period

< Production >

- Domestic production rose year-on-year due to increased production of the Impreza and Forester.
- Overseas production significantly increased year-on-year, as Subaru vehicle production began in July on the assembly line that was once used to build the Toyota Camry.

< Sales in Japan >

- Passenger vehicle sales increased year-on-year led by the Legacy, Impreza and Forester.
- Mini vehicle sales decreased year-on-year due to a decline in the Stella and Pleo sales.

< Exports >

- Exports from Japan increased year-on-year led by strong overseas sales. Export volume increased for all the key markets including North America, Europe, Australia and China.

^{*1} JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

^{*2} Local line-off basis

^{*3} JAMA report basis