

April 28, 2020

**Subaru Corporation Announces Production, Japan Sales and Export Results  
for March 2020 and FYE 2020 (Flash Report)**

**< March 2020 >**

	March 2020			Jan-Mar 2020	
	Units	2020 vs 2019		Units	'20 vs '19
Domestic production <sup>*1</sup>	61,888	+9.4%	5th consecutive month of increase	170,796	+35.6%
Overseas production <sup>*2</sup>	27,588	-16.9%	First decrease in 3 months	99,739	-1.2%
Global production total	89,476	-0.3%	First decrease in 5 months	270,535	+19.2%
Passenger vehicles	13,129	-18.1%	2nd consecutive month of decrease	30,992	-0.3%
Mini vehicles	2,462	-18.9%	6th consecutive month of decrease	6,216	-15.9%
Japan sales total	15,591	-18.2%	2nd consecutive month of decrease	37,208	-3.3%
Export total <sup>*3</sup>	50,041	+7.9%	5th consecutive month of increase	140,719	+47.6%

**< Production >**

- Domestic production: Production of Forester and other models increased.
- Overseas production: Production of Outback and other models decreased.

**< Sales in Japan >**

- Sales of Forester and other models decreased.

**< Exports from Japan >**

- Shipments of Subaru XV and other models increased.

**< FYE 2020 >**

	FYE 2020 (April 2019 - March 2020)		
	Units	FYE2020 vs FYE2019	
Domestic production <sup>*1</sup>	663,617	+7.6%	First increase in 3 years
Overseas production <sup>*2</sup>	367,295	-1.3%	First decrease in 6 years
Global production total	1,030,912	+4.2%	First increase in 3 years
Passenger vehicles	104,974	-7.5%	2nd consecutive year of decrease
Mini vehicles	25,013	-5.9%	6th consecutive year of decrease
Japan sales total	129,987	-7.2%	2nd consecutive year of decrease
Export total <sup>*3</sup>	550,954	+12.1%	First increase in 4 years

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**< Sales in Japan >**

- Sales of Forester and other models decreased.

**< Exports from Japan >**

- Shipments of Forester and other models increased.

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis