

April 25, 2019

**Subaru Corporation Announces Production, Japan Sales and Export Results
for March 2019 and FYE2019 (Flash Report)**

< March 2019 >

	March 2019			Jan-Mar 2019	
	Units	2019 vs 2018		Units	'19 vs '18
Domestic production *1	56,576	-12.2%	8th consecutive month of y/y decrease	125,943	-25.4%
Overseas production *2	33,188	+12.3%	9th consecutive month of y/y increase	100,963	+14.5%
Global production total	89,764	-4.5%	4th consecutive month of y/y decrease	226,906	-11.8%
Passenger vehicles	16,022	-5.4%	17th consecutive month of y/y decrease	31,093	-15.8%
Mini vehicles	3,034	-27.8%	4th consecutive month of y/y decrease	7,389	-25.7%
Japan sales total	19,056	-9.8%	17th consecutive month of y/y decrease	38,482	-17.9%
Export total *3	46,364	-7.9%	5th consecutive month of y/y decrease	95,342	-30.3%

< Production >

- Domestic production decreased year-on-year due to changes in plant operation schedules.
- Overseas production increased year-on-year boosted by production of Ascent which started in May 2018.

< Sales in Japan >

- Passenger vehicle sales decreased year-on-year, as sales of Impreza and Subaru XV models declined offsetting strong sales of the fully-redesigned Forester launched in July 2018.
- Mini vehicle sales decreased year-on-year as sales of Pleo and other models declined.

< Exports >

- Exports from Japan decreased year-on-year due to a decrease in domestic production.

< April 2018 - March 2019 >

	April 2018 – March 2019 (FYE2019)		
	Units	FYE2019 vs FYE2018	
Domestic production *1	616,987	-12.0%	2nd consecutive year of decrease
Overseas production *2	◎ 372,162	+6.8%	5th consecutive year of increase
Global production total	989,149	-5.8%	2nd consecutive year of decrease
Passenger vehicles	113,500	-16.9%	First decrease in 3 years
Mini vehicles	26,568	-16.8%	5th consecutive year of decrease
Japan sales total	140,068	-16.9%	First decrease in 3 years
Export total *3	491,496	-11.7%	2nd consecutive year of decrease

◎: Record high for April-March period

< Production >

- Domestic production decreased as production of Impreza and Subaru XV models declined.
- Overseas production increased boosted by production of Ascent which started in May 2018.

< Sales in Japan >

- Passenger vehicle sales decreased as sales of Impreza and Subaru XV models declined offsetting strong sales of the fully-redesigned Forester launched in July 2018.
- Mini vehicle sales decreased as sales of Pleo and other models declined.

< Exports >

- Exports from Japan decreased due to a decrease in domestic production.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis