February 7, 2019

Subaru Corporation

< Reference for the First Nine Months of FYE2019 Consolidated Financial Results >

(Yen in 100 Millions, Units in Thousands)

<table>
<thead>
<tr>
<th></th>
<th>FYE2018 * First 9 Months (2017 4-12)</th>
<th>FYE2019 First 9 Months (2018 4-12)</th>
<th>FYE2018 * Full Year ('17.4 - '18.3) Results</th>
<th>FYE2019 Full Year ('18.4 - '19.3) Results</th>
<th>Original-reported</th>
<th>Change</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net sales</strong></td>
<td>24,377 25,646 23,774 (603) (2.5)</td>
<td>32,327 34,052 31,200 (1,127) (3.5)</td>
<td>32,100</td>
<td></td>
<td>25,646</td>
<td>-177</td>
<td>-1.4</td>
</tr>
<tr>
<td></td>
<td>Japan 4,842 4,845 4,358 (484) (10.0)</td>
<td>6,680 6,686 5,698 (982) (14.7)</td>
<td>6,173</td>
<td></td>
<td>4,845</td>
<td>-8</td>
<td>-0.2</td>
</tr>
<tr>
<td></td>
<td>Overseas 19,536 20,801 19,417 (119) (0.6)</td>
<td>25,647 27,367 25,502 (145) (0.6)</td>
<td>25,927</td>
<td></td>
<td>20,801</td>
<td>-97</td>
<td>-0.5</td>
</tr>
<tr>
<td><strong>Operating income</strong></td>
<td>3,063 1,537 (1,526) (49.8)</td>
<td>3,794 1,930 (1,869) (49.2)</td>
<td>2,290</td>
<td></td>
<td>1,537</td>
<td>-626</td>
<td>-33.3</td>
</tr>
<tr>
<td></td>
<td>Profit margin (%) 12.6 11.9 6.5</td>
<td>11.7 11.1 5.9</td>
<td>6.9</td>
<td></td>
<td>11.9</td>
<td>-0.8</td>
<td>-7.2</td>
</tr>
<tr>
<td><strong>Profit margin (%)</strong></td>
<td>12.4 11.8 6.6</td>
<td>11.8 11.2 6.2</td>
<td>7.1</td>
<td></td>
<td>11.8</td>
<td>-0.6</td>
<td>-5.1</td>
</tr>
<tr>
<td><strong>Profit margin (%)</strong></td>
<td>6.3 6.0 5.0</td>
<td>6.8 6.6 5.2</td>
<td>5.2</td>
<td></td>
<td>6.0</td>
<td>0.2</td>
<td>3.3</td>
</tr>
</tbody>
</table>

Factors contributing to change in operating income
- Decrease in R&D exp 112
- Increase in SG&A exp, etc. (813)
- Deterioration in sales volume/mix, etc. (664)
- Loss on currency exchange (115)
- Increase in raw material costs, etc. (46)
- First decrease in net sales in 7 years
- First decrease in operating income and net income for 3 consecutive years
- First decrease in ordinary income in 2 years

Exchange rates
JPY/EUR 128/EUR 130/EUR 130/EUR 129/EUR 130/EUR

Capital expenditures 780 852 1,414 1,300 1,300
Depreciation and amortization 653 674 898 930 930
R&D expenses 889 780 1,211 1,060 1,080
Interest bearing debts 919 520 862 1,000 500

Performance description *
- First decrease in net sales in 7 years
- Decrease in operating income and net income for 3 consecutive years
- Decrease in all profits for 3 consecutive years

**Consolidated unit sales**

<Japan>
- Passenger Cars 98 (18) (18.2) 133
- Minicars 21 (19) (3) 31

<Overseas>
- North America 664 664 (19) (2.8) 903
- Europe 34 32 (2) (5.1) 48
- China 22 17 (5) (22.6) 27
- Other 74 71 (3) (3.3) 101

**Consolidated unit sales total** 802 762 (40) (5.0) 1,067 996 (71) (6.8) 1,041

**Production units total**
- Japan 793 762 (30) (3.8) 1,050 993 (57) (5.4) 1,038
- U.S. 532 491 (41) (7.7) 701 616 (85) (12.2) 656

**Net sales by business segment**
- Automobile 23,070 24,339 22,719 (351) (1.5)
- Aerospace 1,067 943 (123) (11.6)
- Other 240 111 (129) (53.6)

**Operating income by business segment**
- Automobile 2,903 1,454 (1,449) (49.9)
- Aerospace 116 49 (67) (58.0)
- Other 40 29 (11) (26.8)

Elimination & Corporate 5 5 0 2.3

* With effect from FYE2019, the Company has changed its accounting policies. In the new method, sales incentives are deducted from net sales, whereas they were previously recognized as SG&A expenses. For comparison purposes, net sales and SG&A expenses of the previous year have been recalculated. The recalculated figures are stated along with the originally-announced figures. There is no impact of the recalculation on the previous-year profit figures. Performance description notes for the current year are stated in comparison with the recalculated figures of the previous year results.

- "Exchange Rates" are the rates used for Subaru Corporation's non-consolidated sales recording.
- "Consolidated Unit Sales" include retail sales of Japanese consolidated dealers, wholesale sales of overseas consolidated distributors, and deliveries from Subaru Corporation to non-consolidated distributors/dealers.
- Production in Japan includes production of the 86 models for Toyota.

< Forward-looking statements in this document are based on the information available at the time of the announcement and are subject to various risks and uncertainties that could cause actual results to vary materially. >