

December 26, 2018

**Subaru Corporation Announces Production, Japan Sales and Export Results
for November 2018 (Flash Report)**

< November 2018 >

	November 2018			Jan-Nov 2018	
	Units	2018 vs 2017		Units	'18 vs '17
Domestic production *1	56,124	-6.8%	4th consecutive month of y/y decrease	608,206	-6.2%
Overseas production *2	☆ 32,819	+17.0%	5th consecutive month of y/y increase	333,227	-2.8%
Global production total	88,943	+0.8%	2nd consecutive month of y/y increase	941,433	-5.0%
Passenger vehicles	9,977	-3.0%	13th consecutive month of y/y decrease	111,909	-16.8%
Mini vehicles	2,176	+16.2%	2nd consecutive month of y/y increase	27,372	-9.6%
Japan sales total	12,153	-0.1%	13th consecutive month of y/y decrease	139,281	-15.5%
Export total *3	48,108	-8.1%	First y/y decrease in 2 months	490,094	-2.4%

☆: November record

< Production >

- Domestic production decreased year-on-year, due to changes in plant operation schedules.
- Overseas production increased year-on-year boosted by production of the Ascent that started in May 2018.

< Sales in Japan >

- Passenger vehicle sales decreased year-on-year, as demand for the upgraded Levorg declined compared to last year, offsetting strong sales of the all-new Forester.
- Mini vehicle sales increased year-on-year, led by increased sales of the Sambar.

< Exports >

- Exports from Japan decreased year-on-year, as domestic production declined due to changes in plant operation schedules.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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