

December 27, 2017

**Subaru Corporation Announces Production, Japan Sales and Export Results  
for November 2017 (Flash Report)**

**< November 2017 >**

	November 2017			Jan-Nov 2017	
	Units	2017 vs 2016		Units	'17 vs '16
Domestic production *1	60,223	-8.2%	First y/y decrease in 2 months	648,083	-3.0%
Overseas production *2	☆ 28,055	+9.2%	2nd consecutive month of y/y increase	○ 342,844	+27.1%
Global production total	88,278	-3.3%	First y/y decrease in 2 months	○ 990,927	+5.7%
Passenger vehicles	10,289	-13.0%	First y/y decrease in 11 months	○ 134,563	+20.4%
Mini vehicles	1,872	-11.2%	5th consecutive month of y/y decrease	30,275	-1.9%
Japan sales total	12,161	-12.8%	First y/y decrease in 14 months	164,838	+15.6%
Export total *3	52,360	+12.0%	First y/y increase in 3 months	501,983	-5.9%

☆: Record high for the month of November

○: Record high for January-November period

**< Production >**

- Domestic production decreased year-on-year, as an increase in the Subaru XV\*4 production for North America was offset by a decrease in the Legacy and Outback production for China.
- Overseas production increased year-on-year, driven by production of the Impreza.

**< Sales in Japan >**

- Passenger vehicle sales decreased year-on-year as the Forester sales declined.
- Mini vehicle sales decreased year-on-year as the Sambar sales declined.

**< Exports >**

- Exports from Japan increased year-on-year led by strong demand for the Subaru XV\*4 in North America and Europe.

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis

\*4 Called "Crosstrek" in the North American market

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