



October 30, 2017

Subaru Corporation Announces Production, Japan Sales and Export Results for September 2017 and 1st Half of FYE2018 (Flash Report)

< September 2017 >

	September 2017			Jan-Sep 2017	
	Units	2017 vs 2016		Units	'17 vs '16
Domestic production ^{*1}	62,404	-3.4%	First y/y decrease in 2 months	523,565	-2.9%
Overseas production ^{*2}	29,905	-1.9%	3rd consecutive month of y/y decrease	○ 281,963	+32.8%
Global production total	92,309	-2.9%	3rd consecutive month of y/y decrease	○ 805,528	+7.2%
Passenger vehicles	13,266	+19.0%	9th consecutive month of y/y increase	○ 113,083	+24.8%
Mini vehicles	3,209	-4.7%	3rd consecutive month of y/y decrease	26,419	-0.3%
Japan sales total	16,475	+13.5%	12th consecutive month of y/y increase	139,502	+19.1%
Export total ^{*3}	48,804	-5.9%	First y/y decrease in 2 months	400,521	-6.6%

○: Record high for January-September period

< Production >

- Despite strong demand for passenger cars in Japan including the Levorg, domestic production slightly decreased year-on-year as production of the Impreza for North America was moved to the U.S.
- Overseas production slightly decreased year-on-year, as inventory shortages of the Outback were eased by production capacity increases that had been carried out since July 2016.

< Sales in Japan >

- Passenger vehicle sales increased year-on-year, led by strong demand for the all-new Subaru XV and the facelifted Levorg and WRX S4 models.
- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

< Exports >

- Exports from Japan decreased year-on-year due to a decline in shipments to North America and Europe.

< April – September 2017 >

	April – September 2017		
	Units	2017 vs 2016	
Domestic production ^{*1}	346,153	-2.4%	First y/y decrease in 6 years
Overseas production ^{*2}	● 178,946	+21.2%	4th consecutive year of y/y increase
Global production total	● 525,099	+4.5%	6th consecutive year of y/y increase
Passenger vehicles	● 68,647	+28.5%	2nd consecutive year of y/y increase
Mini vehicles	15,810	-2.5%	2nd consecutive year of y/y decrease
Japan sales total	84,457	+21.3%	2nd consecutive year of y/y increase
Export total ^{*3}	271,302	-5.7%	First y/y decrease in 6 years

●: Record high for April-September period

< Production >

- Domestic production decreased year-on-year, as production of the Impreza was moved to the U.S.
- Overseas production increased year-on-year, due to increased production capacity as well as the all-new Impreza's start of production in November 2016.

< Sales in Japan >

- Passenger vehicle sales increased year-on-year, led by strong demand for the all-new Subaru XV and the facelifted Levorg and WRX S4 models.
- Mini vehicle sales decreased year-on-year.

< Exports >

- Exports from Japan decreased year-on-year, as production of the Impreza for North America was moved from Japan to the U.S.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis