

### December 27, 2016

# FHI Announces Production, Japan Sales and Export Results for November 2016 (Flash Report)

		November 2016				Jan–Nov 2016		
		Units		2016 vs 2015		Units		'16 vs '15
	Domestic Production *1	☆	65,586	+8.8%	First y/y increase in 2 months	0	667,813	+2.4%
	Overseas Production *2	☆	25,688	+32.9%	6th consecutive month of y/y increase	0	269,685	+27.7%
Global Production Total		☆	91,274	+14.7%	4th consecutive month of y/y increase	0	937,498	+8.6%
	Passenger Vehicles		11,832	+24.9%	2nd consecutive month of y/y increase		111,721	-1.5%
	Mini Vehicles		2,107	-14.6%	3rd consecutive month of y/y decrease		30,854	-13.6%
Japan Sales Total			13,939	+16.7%	2nd consecutive month of y/y increase		142,575	-4.4%
Export Total *3			46,731	-8.5%	First y/y decrease in 2 months	0	533,287	+3.9%

 $\bigstar$ : Record high for the month of November

O: Record high for January-November period

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis

### < Production >

- Domestic production rose year-on-year as production of the Legacy and Forester increased.

- Overseas production significantly increased year-on-year, as the U.S. production of the all-new Impreza started in November, and Subaru vehicle production began on the assembly line that was once used to build the Toyota Camry.

#### < Sales in Japan >

- Passenger vehicle sales increased year-on-year led by the Levorg and Forester.

- Mini vehicle sales decreased year-on-year as sales of the Stella and Pleo declined.

## < Exports >

- Exports from Japan decreased year-on-year for reasons related to schedules of shipments to North America and Australia.