

< Reference for the 1st Half of FYE2017 Consolidated Financial Results >

(Yen in 100 Millions, Units in Thousands) **PREVIOUS RESULTS RESULTS** RESULTS **FORECASTS FORECASTS** FYE2016 1H FYE2017 1st Half FYE2016 FYE2017 Full Year FYE2017 '15.4-'16.3 2016.4 - 2017.3 16.4-117.3 2015. 4-9 2016. 4-9 Change % Change % **Net sales** 16,015 15,777 (1.5)32,323 31.800 31,900 (238)(523)(1.6)2,852 2,860 6,054 6,463 6,103 0.3 409 6.7 Japan 8 Overseas 13,163 12,916 (246)(1.9)26,269 25,337 (931)(3.5)25,797 Operating income 2,851 2,085 (766)(26.9)5,656 3,730 (1,926)(34.1)4,000 11.7 Profit margin (%) 17.8 13.2 17.5 12.5 5,770 **Ordinary income** 2,850 3,970 4,100 2,278 (573)(20.1)(1,800)(31.2)Profit margin (%) 17.8 14.4 17.9 12.5 12.9 Net income attributable to 1,932 1.638 (294)(15.2)4,367 2,780 (1,587)(36.3)2,850 Profit margin (%) 12 1 owners of parent 10.4 13.5 8 7 89 Improvements on Improvements on 678 1,353 Factors contributing to model mix, etc model mix, etc Cost reduction Cost reduction change in operating income 218 339 effort, etc effort, etc Loss on currency Loss on currency (1,965)(817)exchange exchange Increase in SG&A Increase in SG&A (1,507)(774)exp, etc exp, etc Increase in R&D Increase in R&D (71)(146)exp exp 122/US\$ 107/US\$ 121/US\$ 104/US\$ 106/US\$ **Exchange rates** JPY/US\$ JPY/EUR 135/EUR 120/EUR 133/EUR 115/EUR 121/EUR Capital expenditures 506 637 1,357 1,600 1.600 Depreciation and amortization 313 650 800 335 800 R&D expenses 463 534 1,024 1,170 1,200 Interest bearing debts 2,014 1,614 1,700 1,600 1,650 Performance description Net sales and all profits decreased Net sales and all profits to decrease for first time in 5 years. for first time in 5 years. First-half record for consolidated unit Full-year record for consolidated unit Consolidated unit sales (Japan) 145 67 68 2 2.3 159 13 9.1 156 11 50 52 3 5.3 112 123 10.2 Passenger Cars 119 17 16 (1) (6.8)34 36 2 5.8 37 Minicars Consolidated unit sales (Overseas) 406 444 38 9.4 813 904 91 11.2 893 North America 317 355 39 12.2 630 714 84 13.3 696 23 (3.9)48 47 22 (1) (0)(0.4)50 Europe China 20 22 1 6.2 44 45 0 0.3 49 Other 45 (1)(1.7)90 98 7 45 8.2 99 Consolidated unit sales total 472 512 40 8.4 958 1,062 104 10.9 1,050 Production units total 460 43 951 1,054 10.8 1,051 502 9.3 103 348 7 715 0.4 Japan 355 2.0 718 3 710 36 32.0 236 336 100 42.3 341 U.S 112 148 (0.9)Automobile 15.057 14.924 (133)30.394 735 (67 1.528 668 (9.1)Aerospace Net sales by business segment Industrial Products (39) 326 185 146 (20.8)Other 38 39 1 2.4 75 Automobile 2,033 (699)(25.6)2,732 5,436 96 36 (60) (62.7)182 Aerospace Operating income by Industrial Products 6 (3)(9)(148.3)1 business segment Other 13 15 1 9.1 29 Elimination & 3 5 39 4 1 8 Corporate

^{*} Exchange Rates are the rates used for FHI's non-consolidated sales recording.

^{*} Consolidated Unit Sales include retail sales of Japanese consolidated dealers, wholesale sales of overseas consolidated distributors, and deliveries from FHI to non-consolidated distributors/dealers.

^{*} Production in Japan includes production of the 86 models for Toyota.

< Forward-looking statements in this document are based on the information available at the time of the announcement and are subject to various risks and uncertainties that could cause actual results to vary materially. >