

July 28, 2016

### FHI Announces Production, Japan Sales and Export Results for June 2016 and January-June 2016 (Flash Report)

**< June 2016 >**

	June 2016			
	Units	2016 vs 2015		
Domestic Production <sup>*1</sup>	☆ 64,704	+0.4%	6th consecutive month of y/y increase	
Overseas Production <sup>*2</sup>	☆ 23,061	+12.8%	First y/y increase in 2 months	
<b>Global Production Total</b>	☆ 87,765	+3.4%	8th consecutive month of y/y increase	
Passenger Vehicles	8,870	+31.6%	3rd consecutive month of y/y increase	
Mini Vehicles	2,659	-21.9%	10th consecutive month of y/y decrease	
<b>Japan Sales Total</b>	11,529	+13.7%	3rd consecutive month of y/y increase	
<b>Export Total</b> <sup>*3</sup>	51,011	-3.5%	First y/y decrease in 5 months	

☆: Record high for the month of June

**< Production >**

- Domestic production increased year-on-year, led by increases in the WRX and Forester production.
- Overseas production increased year-on-year, as strong sales of the Legacy and Outback continued in North America.

**< Sales in Japan >**

- Passenger vehicle sales increased year-on-year led by strong demand for the Forester, Impreza and WRX.
- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

**< Exports >**

- Exports from Japan decreased year-on-year, affected by schedules of shipments to North America and Australia.

**< January–June 2016 >**

	January–June 2016			
	Units	2016 vs 2015		
Domestic Production <sup>*1</sup>	◎ 364,082	+3.9%	5th consecutive year of y/y increase	
Overseas Production <sup>*2</sup>	◎ 129,725	+12.5%	2nd consecutive year of y/y increase	
<b>Global Production Total</b>	◎ 493,807	+6.0%	5th consecutive year of y/y increase	
Passenger Vehicles	62,222	-5.8%	First decrease in 2 years	
Mini Vehicles	17,150	-21.2%	4th consecutive year of y/y decrease	
<b>Japan Sales Total</b>	79,372	-9.6%	First decrease in 2 years	
<b>Export Total</b> <sup>*3</sup>	◎ 289,402	+7.7%	5th consecutive year of y/y increase	

◎: Record high for January-June period

**< Production >**

- Domestic production increased year-on-year, led by high demand for the Forester in Japan.
- Overseas production increased year-on-year, as strong sales of the Legacy and Outback continued in North America.

**< Sales in Japan >**

- Passenger vehicle sales decreased year-on-year, while the Forester which was facelifted in October 2015 maintained its strong momentum.
- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

**< Exports >**

- Exports from Japan rose year-on-year, with increased shipments to most markets including North America, Europe, Australia and China.

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis