

< Reference for the First 9 Months of FY2014 Consolidated Financial Results >

(Yen in 100 Millions, Units in Thousands)

	RESULTS		RESULTS		RESULTS	FORECASTS			PREVIOUS FORECASTS
	FY2013 First 9 months 2012. 4-12	FY2014 First 9 Months 2013. 4-12		FY2013 Full Year '12.4-'13.3		FY2014 Full Year 2013. 4 – 2014. 3		FY2014 Full Year '13.4-'14.3	
		Change	%			Change	%		
Net sales	13,707	17,085	3,378	24.6	19,130	23,800	4,670	24.4	23,000
Japan	4,823	4,788	(35)	(0.7)	6,718	6,495	(223)	(3.3)	6,437
Overseas	8,884	12,297	3,413	38.4	12,411	17,305	4,893	39.4	16,563
Operating income	734	2,334	1,600	218.1	1,204	3,100	1,896	157.5	2,780
Profit margin (%)	5.4	13.7			6.3	13.0			12.1
Ordinary income	634	2,214	1,580	249.1	1,006	2,940	1,934	192.2	2,720
Profit margin (%)	4.6	13.0			5.3	12.4			11.8
Net income	531	1,815	1,284	241.7	1,196	2,210	1,014	84.8	2,070
Profit margin (%)	3.9	10.6			6.3	9.3			9.0
Change factors in Operating income									
			Gain on currency exchange	1,428			Gain on currency exchange	1,620	
			Improvements on unit sales volume/mix, etc	195			Improvements on unit sales volume/mix, etc	484	
			Cost reduction effort, etc	194			Cost reduction effort, etc	210	
			Increase in SG&A exp, etc	(137)			Increase in SG&A exp, etc	(309)	
			Increase in R&D exp	(80)			Increase in R&D exp	(109)	
Exchange rates	JPY/US\$ 80/US\$	JPY/EUR 103/EUR	98/US\$ 131/EUR		82/US\$ 106/EUR	99/US\$ 133/EUR		97/US\$ 127/EUR	
Capital expenditures	484	412			702	720			720
Depreciation and amortization	389	394			559	550			550
R&D expenses	353	433			491	600			600
Interest bearing debts	3,236	2,760			3,072	2,700			2,700
Performance description			- Net Sales and all profits increased for 2nd straight yr. - 9-months records on Unit Sales, Net Sales and Profits			- Net Sales and all profits to increase for 2nd straight yr. - Full-year records to be posted on Unit Sales, Net Sales and Profits			
Unit sales (Japan)	112	124	12	11.0	163	189	26	15.7	170
Passenger Cars	77	87	10	13.0	113	135	22	19.8	116
Minicars	35	37	2	6.7	50	54	3	6.7	54
Unit sales (Overseas)	415	470	54	13.1	561	640	79	14.1	637
North America	283	354	71	24.9	390	476	86	21.9	471
Europe	48	33	(15)	(31.5)	61	47	(14)	(22.6)	50
China	40	30	(11)	(26.6)	50	45	(5)	(10.7)	44
Other	44	53	10	22.5	60	73	13	21.2	72
Unit sales total	527	593	67	12.7	724	829	105	14.5	807
Production units total	557	602	45	8.0	764	816	52	6.8	815
Japan	426	482	57	13.3	583	653	70	11.9	652
U.S.	132	120	(12)	(9.1)	181	163	(18)	(9.8)	163
Net sales by business segment	Automobile	12,717	15,962	3,245	25.5	17,790			
	Aerospace	636	846	210	33.0	891			
	Industrial Products	224	220	(3)	(1.5)	301			
	Other	130	56	(73)	(56.6)	147			
Operating income by business segment	Automobile	674	2,203	1,528	226.6	1,110			
	Aerospace	38	106	68	180.3	68			
	Industrial Products	3	2	(1)	(32.9)	6			
	Other	15	18	3	23.5	16			
	Elimination & Corporate	4	4	1	14.3	4			

* Exchange Rates are the rates used for FHI's non-consolidated sales recording.

* Unit Sales include retail sales of Japanese consolidated dealers, wholesale sales of overseas consolidated distributors, and deliveries from FHI to non-consolidated distributors/dealers.

* Domestic Production includes production of the 86/FR-S models for Toyota.

< Forward-looking statements in this document are based on the information available at the time of the announcement and are subject to various risks and uncertainties that could cause actual results to vary materially. >