



July 26, 2013

FHI Announces Production, Japan Sales and Export Results for June 2013 (Flash Report)

Production

	June 2013		Jan-Jun 2013	
	units	2013 vs 2012	units	2013 vs 2012
Domestic production *1 *2	52,162	103.8%	310,472	111.1% (*)
Overseas production *3	13,366	89.4%	93,795	95.5%
Total	65,528	100.5%	404,267	107.0%

(* : 118.9% on passenger-car-only (excl. mini vehicles) basis)

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 FHI ended mini vehicle production in March 2012.

*3 Local line-off basis

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Led by high demand for the Forester, June domestic production rose from a year ago for the 6th straight month. Overseas production declined year over year for the second month in a row. Global production grew from the previous year for the 6th consecutive month, posting an all-time June production record.

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Driven by the strong demand for the Forester and the Impreza series, domestic production for Jan-Jun period increased from last year for the second consecutive year. Overseas production for the six months posted the first year-over-year decrease in 4 years. Global production set an all-time record for Jan-Jun period two years in a row.

Japan Sales

	June 2013		Jan-Jun 2013	
	units	2013 vs 2012	units	2013 vs 2012
Passenger vehicles	10,595	133.1%	66,616	139.1%
Mini vehicles	4,473	84.2%	28,716	61.3%
Total	15,068	113.5%	95,332	100.6%

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With strong sales of the Forester and other popular models including the Subaru XV, domestic sales of passenger cars increased from a year ago for the 13th straight month. Mini vehicle sales declined year over year for the second month in a row. Total Japan sales rose from the previous year for the third consecutive month.

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Driven by high demand for the Subaru XV launched last fall and the new Forester as well as the Impreza's strong sales continuing from 2012, domestic sales for Jan-Jun period increased year over year for two years in a row.

Export

	June 2013		Jan-Jun 2013	
	units	2013 vs 2012	units	2013 vs 2012
Total	39,383	126.4%	216,563	113.7%

* JAMA report basis

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Propelled by North America's strong sales, June CBU exports set an all-time monthly record.

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With high demand for the Forester and Impreza series in overseas markets especially in North America, CBU exports for the first six months of 2013 posted an all-time record for Jun-Jan period two years in a row.