



June 27, 2013

FHI Announces Production, Japan Sales and Export Results for May 2013 (Flash Report)

Production

	May 2013		Jan-May 2013	
	units	2013 vs 2012	units	2013 vs 2012
Domestic production *1 *2	50,659	125.7%	258,310	112.7% (†)
Overseas production *3	14,724	95.7%	80,429	96.5%
Total	65,383	117.4%	338,739	108.4%

(†: 122.5% on passenger-car-only (excl. mini vehicles) basis)

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 FHI ended mini vehicle production in March 2012.

*3 Local line-off basis

Led by strong demand for the Impreza series and the all-new Forester, April production in Japan rose year over year for the 5th straight month setting an all-time record for the month of May. Overseas production in May posted the first year-over-year decrease in two months. Global production grew year over year for the 5th consecutive month, posting an all-time May production record.

Japan Sales

	May 2013		Jan-May 2013	
	units	2013 vs 2012	units	2013 vs 2012
Passenger vehicles	9,110	165.9%	56,021	140.3%
Mini vehicles	3,922	83.2%	24,243	58.4%
Total	13,032	127.7%	80,264	98.5%

With strong sales of the all-new Forester and other popular models including the Subaru XV, domestic sales of passenger cars increased from a year ago for the 12th consecutive month setting the best May sales record. Mini vehicle sales posted the first year-over-year decrease in two months. Total Japan sales rose year over year for the second straight month.

Export

	May 2013		Jan-May 2013	
	units	2013 vs 2012	units	2013 vs 2012
Total	38,640	113.4%	177,180	111.2%

* JAMA report basis

Propelled by strong sales in overseas markets including North America, CBU exports from Japan rose year over year for the 4th month in a row, setting an all-time export record for the month of May.