



PRESS INFORMATION

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March 28, 2013

FHI Announces Production, Japan Sales and Export Results for February 2013 (Flash report)

Production

		February 2013		Jan-Feb 2013	
		units	2013 vs 2012	units	2013 vs 2012
Domestic production *1	Passenger cars	52,086	129.8%	101,670	130.9%
	Mini cars *2	0	—	0	—
	Total	52,086	105.2%	101,670	106.1%
Overseas production *3	Passenger cars	16,019	92.2%	32,767	94.0%
Total		68,105	101.8%	134,437	102.8%

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 FHI ended mini car production in March 2012.

*3 Local line-off basis

Led by strong demand for the Impreza, the passenger car production in Japan rose year over year for the 17th consecutive month, setting an all-time record for the month of February. For the second month in a row, the domestic production (passenger car only) surpassed the previous year figure which included the mini car production. Overseas production dropped year over year for the 6th straight month as inventory in North America continued to recover from shortages. Global production rose year over year for the second month in a row, setting a February production record.

Japan Sales

	February 2013		Jan-Feb 2013	
	units	2013 vs 2012	units	2013 vs 2012
Passenger cars *1	10,251	134.8%	20,338	150.4%
Mini cars *2	5,212	54.5%	8,918	48.7%
Total	15,463	90.0%	29,256	91.9%

*1 Excludes commercial vehicles

*2 Includes mini trucks

With strong sales of the all-new Forester and continued high demand for the Impreza, domestic sales of passenger cars increased from a year ago for the 9th consecutive month. Total Japan sales decreased year over year for the third month in a row.

Export

	February 2013		Jan-Feb 2013	
	units	2013 vs 2012	units	2013 vs 2012
Total	38,152	107.3%	64,339	101.2%

* JAMA report basis

Led by the all-new Forester launch in North America, CBU exports from Japan posted the first year-over-year increase in 4 months.

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