

**< Reference for the 3rd Quarter of FY2013 Consolidated Financial Results >**

Yen (100 millions) Units (thousands)	RESULTS		RESULTS		RESULTS FY2012 Full Year 2011/4-2012/3	FORECASTS			PREVIOUS FORECASTS	
	FY2012 First 9 Months 2011/4-12	FY2013 First 9 Months 2012/4-12		FY2013 Full Year 2012/4-2013/3		FY2013 Full Year 2012/4-2013/3	FY2013 Full Year 2012/4-2013/3			
		Change	%					Change	%	
<b>Net sales</b>	10,294	13,707	3,413	33.2	15,171	18,900	3,729	24.6	18,400	
Japan	3,375	4,823	1,448	42.9	4,985	6,596	1,611	32.3	6,570	
Overseas	6,919	8,884	1,965	28.4	10,186	12,304	2,118	20.8	11,830	
<b>Operating income</b>	279	734	455	163.4	440	1,070	630	143.4	820	
Profit margin (%)	2.7	5.4			2.9	5.7			4.5	
<b>Ordinary income</b>	287	634	347	120.9	373	990	617	165.6	810	
Profit margin (%)	2.8	4.6			2.5	5.2			4.4	
<b>Net income</b>	368	531	164	44.6	385	760	375	97.6	670	
Profit margin (%)	3.6	3.9			2.5	4.0			3.6	
<b>Change Factors in Operating income</b>			Improvements on model mix, etc	811			Improvements on model mix, etc	861		
			Cost reduction effort, etc	212			Cost reduction effort, etc	295		
			Gain on currency exchange	31			Gain on currency exchange	163		
			Decrease in SG&A exp, etc	3			Other expenses	(670)		
			Other expenses	(602)			Increase in SG&A exp, etc	(19)		
<b>Exchange rates</b>	JPY/US\$ JPY/EUR	79/US\$ 110/EUR	80/US\$ 103/EUR		79/US\$ 108/EUR	82/US\$ 105/EUR		79/US\$ 102/EUR		
<b>Capital expenditures</b>	392	484			543	720			720	
<b>Depreciation and amortization</b>	389	389			537	600			600	
<b>R&amp;D expenses</b>	356	353			481	500			500	
<b>Interest bearing debts</b>	3,688	3,236			3,410	3,200			3,300	
<b>Performance description</b>			- Record high Net Sales - 1st Net Sales increase in 2 yrs. - 1st Net Income increase in 2 yrs.				- Record high Net Sales and Profits - 1st Net Sales increase in 2 yrs. - 1st Net Income increase in 2 yrs.			
<b>Unit sales (Japan)</b>	114	112	(2)	(2.0)	172	160	(13)	(7.4)	160	
Passenger Cars	52	77	25	48.2	80	109	29	35.7	108	
Minicars	62	35	(27)	(44.0)	92	51	(41)	(44.8)	52	
<b>Unit sales (Overseas)</b>	318	415	97	30.5	468	563	95	20.4	554	
North America	207	283	76	36.5	309	390	81	26.3	382	
Europe	35	48	13	36.2	55	62	7	12.6	66	
China	38	40	3	7.2	48	50	2	3.9	40	
Others	38	44	6	15.5	56	61	5	9.2	65	
<b>Unit sales total</b>	432	527	95	21.9	640	722	82	12.9	714	
<b>Production units total</b>	443	557	115	25.9	639	763	124	19.4	768	
Japan	325	426	101	30.9	468	582	114	24.3	592	
U.S.	118	132	14	12.0	171	181	11	6.2	176	
<b>Net sales by business segment</b>	Automobile	9,404	12,717	3,313	35.2	13,891				
	Aerospace	551	636	85	15.5	803				
	Industrial Products	251	224	(28)	(11.0)	336				
	Other	88	130	42	48.0	142				
<b>Operating income by business segment</b>	Automobile	252	674	422	167.6	394				
	Aerospace	15	38	23	147.2	29				
	Industrial Products	5	3	(2)	(37.3)	5				
	Other	7	15	8	107.6	10				
	Elimination & Corporate	(1)	4	4	-	2				

\* "Exchange rates": Rates used for FHI's non-consolidated sales recording.

\* "Unit sales total" includes retail sales of Japanese consolidated dealers, wholesale sales of overseas consolidated distributors, and deliveries from FHI to non-consolidated distributors/dealers.

<Forward-looking statements in this document are based on the information available at the time of the announcement and are subject to various risk and uncertainty factors that could cause actual results to vary materially.>