



October 26, 2012

FHI Announces Results for September 2012 and 1st Half of FY2013 (Flash Report)

Production

		Sep 2012		Jan-Sep 2012		Apr-Sep 2012	
		units	12 vs 11	units	12 vs 11	units	12 vs 11
Domestic production *1	Passenger cars	48,153	144.5%	397,107	168.7%	272,539	175.3%
	Mini cars	0	0.0%	18,361	51.0%	0	0.0%
	Total	48,153	126.3%	415,468	153.0%	272,539	153.1%
Overseas production *2	Passenger cars	15,112	98.4%	140,391	124.5%	87,331	127.3%
Total		63,265	118.3%	555,859	144.7%	359,870	145.9%

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

<2012. 9>

Led by strong demand for the Impreza, passenger car production in Japan rose year over year for the 12th consecutive month, posting an all-time record for the month of September. Overseas production dropped for the first time in 13 months. Global production grew from the previous year for the 12th month in a row, setting an all-time September record.

<2012. 4-9>

Strong demand for the Impreza drove the passenger car production in Japan to post an all-time record for Apr-Sep period. Overseas and global production figures also set all-time records for Apr-Sep period.

Japan Sales

	Sep 2012		Jan-Sep 2012		Apr-Sep 2012	
	units	12 vs 11	units	12 vs 11	units	12 vs 11
Passenger cars *1	11,851	130.6%	76,721	136.2%	47,528	130.4%
Mini cars *2	4,659	55.1%	60,920	100.7%	27,718	74.0%
Total	16,510	94.2%	137,641	117.8%	75,246	101.8%

*1 Excludes commercial vehicles

*2 Includes mini trucks

<2012. 9>

With strong sales of the Impreza series, passenger car sales in Japan increased from a year ago for the 4th straight month. Total Japan sales dropped for the second month in a row.

<2012. 4-9>

Led by the Legacy and Impreza series, passenger car sales in Japan for Apr-Sep period recorded the first year-over-year increase in two years.

Export

	Sep 2012		Jan-Sep 2012		Apr-Sep 2012	
	units	12 vs 11	units	12 vs 11	units	12 vs 11
Total	32,851	124.8%	283,659	146.8%	188,257	165.1%

* JAMA report basis

<2012. 9>

With increased deliveries of the Impreza, CBU exports from Japan rose year over year for the 8th straight month.

<2012. 4-9>

Led by strong demand for the Impreza, CBU exports for Apr-Sep period grew from a year ago for the first time in two years, posting an all-time record for the period.