

<Reference for the 1st Quarter of FY2013 Consolidated Financial Results>

(in 100 millions of yen) (in thousands of units)	RESULTS		RESULTS			FORECASTS			FORECASTS		
	1st Qtr FY2012		1st Qtr of FY2013			1st Half of FY2013			FY2013		
	Apr-Jun 2011		Apr - Jun 2012			Apr - Sep 2012			Apr 2012 - Mar 2013		
			Change	%		Change	%		Change	%	
Net Sales	3,004	4,289	1,285	42.8	9,100	2,550	38.9	18,600	3,429	22.6	
Domestic	988	1,427	438	44.3	3,129	884	39.4	6,278	1,293	25.9	
Overseas	2,016	2,862	847	42.0	5,971	1,666	38.7	12,322	2,136	21.0	
Operating Income	107	173	67	62.5	320	132	70.6	670	230	52.4	
Margin Percentage	3.6	4.0			3.5			3.6			
Ordinary Income	117	191	74	63.6	300	84	39.1	630	257	69.0	
Margin Percentage	3.9	4.5			3.3			3.4			
Net Income	285	164	(121)	(42.5)	230	(98)	(29.8)	480	95	24.8	
Margin Percentage	9.5	3.8			2.5			2.6			
Operating Income change factors											
		Improvements on sales volume and model mix, etc.	334		Improvements on sales volume and model mix, etc.	483		Improvements on sales volume and model mix, etc.	514		
		Cost reduction effort, etc.	40		Cost reduction effort, etc.	157		Cost reduction effort, etc.	263		
		Increase in SG&A exp., etc.	(246)		Increase in SG&A exp., etc.	(423)		Increase in SG&A exp., etc.	(497)		
		Loss on currency exchange	(37)		Increase in R&D exp.	(47)		Increase in R&D exp.	(49)		
		Increase in R&D exp.	(24)		Loss on currency exchange	(38)		Loss on currency exchange	(1)		
Exchange rates	YEN/US\$ YEN/EURO	82 yen/US\$ 117 yen/euro	81 yen/US\$ 106 yen/euro		80 yen/US\$ 102 yen/euro			80 yen/US\$ 99 yen/euro			
Capital expenditures	140	113			360			720			
Depreciation and amortization	116	119			260			600			
R&D expenses	106	130			276			530			
Interest bearing debts	3,965	3,381			3,400			3,300			
Performance of operation											
		- All-time record Net Sales			- All-time record Net Sales			- All-time record Net Sales			
		- 1st Net Sales increase in 2 yrs.			- 1st Net Sales increase in 2 yrs.			- 1st Net Sales increase in 2 yrs.			
		- 1st Net Income decrease in 2 yrs.			- Net Income decrease for 2nd straight yr.			- 1st Net Income increase in 2 yrs.			
Domestic unit sales	31	31	0	0.3	75	3	3.6	145	(27)	(15.6)	
Passenger Cars	16	18	2	13.1	47	12	32.1	95	15	18.4	
Minicars	15	13	(2)	(12.9)	28	(9)	(24.3)	51	(42)	(45.2)	
Overseas unit sales	88	135	47	54.2	281	87	45.2	575	108	23.1	
North America	61	89	28	46.9	180	51	40.1	356	47	15.3	
Europe	9	18	9	95.3	40	20	98.0	82	28	50.1	
China	6	11	5	81.0	28	9	48.5	62	14	28.4	
Others	12	17	5	45.7	33	7	27.0	75	19	35.0	
Total unit sales	118	166	48	40.2	356	90	33.8	721	81	12.7	
Production Units Total	111	182	71	63.7	365	119	48.2	768	129	20.2	
Japan	78	137	59	75.7	278	100	56.3	598	130	27.9	
U.S.	33	45	12	35.9	87	19	27.1	169	(1)	(0.9)	
Net sales by business segment	Automobile Aerospace Industrial Products Other	2,725 169 86 24	3,963 184 84 58	1,239 15 (3) 34	45.5 9.1 (2.9) 138.0						
Operating income by business segment	Automobile Aerospace Industrial Products Other Elimination and Corporate	96 7 0 3 0	156 2 3 11 1	60 (5) 3 8 1	62.5 (69.5) 1,044.4 330.4 189.7						

- Exchange rate is the non-consolidated sales rate of FHI.

- Figures of Total Unit Sales are the sum of retail sales units of the Japanese subsidiary dealers, wholesale units of the overseas subsidiary distributors, and wholesale units of FHI to other distributors/dealers

* The earnings forecasts are based on the information available at the time of the announcement and actual results may vary due to various risk and uncertainty factors.