



May 28, 2012

## FHI Announces Results for April 2012 (Flash report)

### Production

		April 2012		Jan-Apr 2012	
		units	2012 vs 2011	units	2012 vs 2011
Domestic production *1	Passenger cars	46,003	207.1%	170,571	166.9%
	Mini cars	0	0.0%	18,361	110.2%
	Total	46,003	181.2%	188,932	159.0%
Overseas production *2	Passenger cars	14,877	167.2%	67,937	128.1%
<b>Total</b>		<b>60,880</b>	<b>177.5%</b>	<b>256,869</b>	<b>149.4%</b>

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

Driven by strong demand for the all-new Impreza, April production of passenger cars in Japan posted the 7th consecutive month of year-over-year growth, marking an all-time record for the month of April. Overseas production kept its momentum with the 8th consecutive month of year-on-year increase, also setting an all-time April record. Global production increased year over year for the 7th straight month.

### Japan Sales

	April 2012		Jan-Apr 2012	
	units	2012 vs 2011	units	2012 vs 2011
Passenger cars *1	5,237	137.6%	34,430	145.4%
Mini cars *2	3,610	73.4%	36,812	131.8%
<b>Total</b>	<b>8,847</b>	<b>101.4%</b>	<b>71,242</b>	<b>138.1%</b>

\*1 Excludes commercial vehicles

\*2 Includes mini trucks

Led by continued demand for the all-new Impreza and with last year's low sales results due to the East Japan Earthquake, April sales in Japan increased year over year for the 7th straight month both on passenger car and total figures.

### Export

	April 2012		Jan-Apr 2012	
	units	2012 vs 2011	units	2012 vs 2011
<b>Total</b>	<b>29,822</b>	<b>364.5%</b>	<b>125,224</b>	<b>143.3%</b>

\* JAMA report basis

With increased deliveries of the all-new Impreza and last year's low production results caused by the earthquake, CBU exports from Japan increased year over year for the 3rd month in a row.

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