



March 29, 2012

FHI Announces Results for February 2012 (Flash report)

●Production

		February 2012		Jan-Feb 2012	
		units	12 vs 11	units	12 vs 11
Domestic production*1	Passenger cars	40,143	114.7%	77,682	117.3%
	Mini cars	9,352	163.0%	18,177	169.7%
	Total	49,495	121.5%	95,859	124.6%
Overseas production*2	Passenger cars	17,374	118.9%	34,875	119.0%
Total		66,869	120.8%	130,734	123.0%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

- Due to the increased production of Sambar and the new Impreza, the domestic production of mini cars increased for the fourth consecutive month year-on-year and the production of passenger cars increased for the fifth consecutive month year-on-year and set an all-time February record. The overseas production increased and set an all-time February record. The global production for February increased for the fifth consecutive month year-on-year.

●Sales in Japan

		February 2012		Jan-Feb 2012	
		units	12 vs 11	units	12 vs 11
Passenger cars*1		7,605	102.7%	13,522	110.0%
Mini cars*2		9,572	116.9%	18,328	129.7%
Total		17,177	110.2%	31,850	120.5%

*1.Excludes commercial vehicles

*2.Includes mini trucks

- Due to the strong sales of Sambar and the new Impreza, the sales of passenger cars and mini cars in Japan increased for the fifth consecutive month year-on-year.

●Export

		February 2012		Jan-Feb 2012	
		units	12 vs 11	units	12 vs 11
Total		35,556	115.5%	63,600	105.3%

*.JAMA report basis

- Total exports from Japan in February increased for the first in two months year-on-year and set an all-time February record, due to increased exports to the US, Russia and Australia.