



Feb 24, 2012

## FHI Announces Results for January 2012 (Flash report)

### ●Production

		January 2012	
		units	12 vs 11
Domestic production*1	Passenger cars	37,539	120.2%
	Mini cars	8,825	177.3%
	Total	46,364	128.0%
Overseas production*2	Passenger cars	17,428	118.5%
<b>Total</b>		<b>63,792</b>	<b>125.3%</b>

\*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2.Local line-off basis

- Due to the increased production of Samba and the new Impreza, the domestic production of mini cars increased for the third consecutive month year-on-year and the production of passenger cars increased for the fourth consecutive month year-on-year and set an all-time January record. The overseas production increased and set an all-time January record. The global production for January increased for the fourth consecutive month year-on-year.

### ●Sales in Japan

		January 2012	
		units	12 vs 11
Passenger cars*1		5,917	121.0%
Mini cars*2		8,756	147.3%
<b>Total</b>		<b>14,673</b>	<b>135.4%</b>

\*1.Excludes commercial vehicles

\*2.Includes mini trucks

- Due to the strong sales of the new Impreza from last December, the sales of passenger cars increased for the fourth consecutive month year-on-year. The mini-car sales and the total domestic sales in January also increased for the fourth consecutive month year-on-year.

### ●Export

		January 2012	
		units	12 vs 11
<b>Total</b>		<b>28,044</b>	<b>94.8%</b>

JAMA report basis

- Despite increased exports to the US and others, total exports from Japan in January decreased year-on-year for the first time in four months.