

<Reference for the 3rd Quarter of FY2011 (Apr. 1, 2010 to Dec. 31, 2010) Consolidated Financial Results>

(in 100 millions of yen) (in thousands of units)	ACTUAL RESULTS 3rd Quarter of FY2010 Apr. 2009 to Dec. 2009	ACTUAL RESULTS 3rd Quarter of FY2011 Apr. 2010 to Dec. 2010		ACTUAL RESULTS FY2010 Apr. 2009 to Mar. 2010	FORECAST FY2011 Apr. 2010 to Mar. 2011		FORECAST FY2011 (Nov. 2010) Apr. 2010 to Mar. 2011				
		Difference	Ratio		Difference	Ratio					
Net Sales	10,121	11,746	1,626	16.1	14,287	16,000	1,713	12.0	15,900		
	Domestic	3,624	3,498	(125)	(3.5)	5,208	4,800	(408)	(7.8)	4,800	
	Overseas	6,497	8,248	1,751	26.9	9,079	11,200	2,121	23.4	11,100	
Operating Income	39	735	696	1,793.9	274	850	577	210.8	700		
	Margin Percentage	0.4	6.3			1.9	5.3		4.4		
Ordinary Income	18	748	730	4,056.6	224	840	616	275.7	680		
	Margin Percentage	0.2	6.4			1.6	5.3		4.3		
Net Income/Loss	(152)	584	736	—	(165)	630	795	—	500		
	Margin Percentage	—	5.0			—	3.9		3.1		
Change of operating income by factors		Improvement of sales volume & mixture and others	810			Improvement of sales volume & mixture and others	851				
		Decrease of SG&A expenses and others	126			Reduction in cost	88				
		Reduction in cost	71			Decrease of SG&A expenses and others	81				
		Loss on currency exchange	(263)			Loss on currency exchange	(384)				
		Increase of R&D expenses	(48)			Increase of R&D expenses	(59)				
Exchange rates	YEN/US\$	YEN94/US\$	YEN87/US\$		YEN93/US\$	YEN86/US\$		YEN86/US\$			
	YEN/EURO	YEN133/EURO	YEN115/EURO		YEN132/EURO	YEN114/EURO		YEN113/EURO			
Capital expenditures	440		293		561	560		560			
Depreciation and amortization	430		366		571	520		520			
R&D expenses	268		316		372	431		433			
Interest bearing debts	3,826		3,179		3,676	3,200		3,200			
Performance of operation		Net Sales to increase				Net Sales to increase					
		Net Income to increase				Net Income to increase					
Domestic sales	119	118	(1)	(0.6)	171	161	(11)	(6.2)	162		
	Passenger Cars	50	50	(0)	(0.8)	75	70	(5)	(6.5)	68	
	Minicars	69	68	(0)	(0.5)	96	90	(6)	(6.0)	94	
Overseas sales	278	370	91	32.8	392	503	111	28.4	497		
	North America	179	227	48	27.1	250	307	57	22.8	302	
	Europe	28	43	16	56.8	39	61	22	56.1	59	
	China	35	45	10	30.0	49	64	15	29.9	63	
	Others	38	54	17	45.3	54	72	18	33.0	74	
Total sales	397	488	91	22.8	563	663	101	17.9	659		
Production Units Total	393	486	93	23.6	557	654	97	17.4	644		
	Domestic	326	365	39	12.0	453	487	34	7.5	478	
	U.S.	67	121	54	80.2	104	167	63	60.2	166	
Net sales by business segment	Automobile	9,218	10,863	1,645	17.8	12,945					
	Aerospace	637	542	(94)	(14.8)	932					
	Industrial Products	175	229	54	31.0	239					
	Other	91	111	20	22.5	171					
Operating income by business segment	Automobile	13	719	706	5,345.2	217					
	Aerospace	21	(3)	(24)	—	48					
	Industrial Products	(20)	1	21	—	(24)					
	Other	17	18	1	7.1	26					
	Elimination and Corporate	8	0	(8)	(97.6)	7					

* Figures of Total Sales are the sum of retail sales units of the Japanese subsidiary dealers, wholesale units of the overseas subsidiary distributors, and wholesale units of FHI to other distributors/dealers.
 * Exchange rate is the non-consolidated sales rate of FHI.