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Consolidated Financial Results for the Six Months Ended September 30, 2024 (Under IFRS)



November 1, 2024

Company name : SUBARU CORPORATION
 Listing : Tokyo Stock Exchange
 Securities code : 7270
 URL : <https://www.subaru.co.jp/en/ir/>
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 Scheduled date to file semi-annual securities report : November 7, 2024
 Scheduled date to commence dividend payments : December 6, 2024
 Preparation of supplementary material on financial results : Yes
 Holding of financial results briefing : Yes (for investment analysts and institutional investors)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the six months ended September 30, 2024 (from April 1, 2024 to September 30, 2024)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Revenue		Operating profit		Profit before tax		Profit for the period		Profit for the period attributable to owners of parent		Total comprehensive income	
Six months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
September 30, 2024	2,266,158	2.4	221,997	19.5	220,972	(2.4)	163,065	8.4	163,033	8.0	74,242	(72.5)
September 30, 2023	2,213,455	26.4	185,842	68.3	226,453	88.2	150,389	93.6	150,948	93.9	270,107	46.4

	Profit for the period per share attributable to owners of parent, basic	Profit for the period per share attributable to owners of parent, diluted
Six months ended	Yen	Yen
September 30, 2024	219.09	219.08
September 30, 2023	198.59	198.58

(2) Consolidated financial position

	Total assets	Total equity	Equity attributable to owners of parent	Ratio of equity attributable to owners of parent to total assets
As of	Millions of yen	Millions of yen	Millions of yen	%
September 30, 2024	4,797,102	2,536,303	2,534,081	52.8
March 31, 2024	4,814,149	2,565,394	2,563,204	53.2

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
Fiscal year ended March 31, 2024	Yen —	Yen 48.00	Yen —	Yen 58.00	Yen 106.00
Fiscal year ending March 31, 2025	—	48.00			
Fiscal year ending March 31, 2025 (Forecast)			—	48.00	96.00

Note: Revisions to the forecast of cash dividends most recently announced: None

Breakdown of cash dividends per share

For FYE 2024: Ordinary dividends 86.00 Yen, Commemorative dividends 20.00 Yen
For FYE 2025 (Forecast): Ordinary dividends 96.00 Yen

3. Forecast of consolidated results for the fiscal year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

	Revenue		Operating profit		Profit before tax		Profit for the period attributable to owners of parent		Profit for the period per share attributable to owners of parent, basic
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2025 (Forecast)	4,720,000	0.4	400,000	(14.6)	420,000	(21.1)	300,000	(22.1)	399.05

Note: Revisions to the forecast of consolidated results most recently announced: None

* Notes

(1) Significant changes in the scope of consolidation during the period: Yes

Excluded: 2 companies (Subaru IT Creations Corporation, Subaru Research & Development, Inc)

(2) Changes in accounting policies and changes in accounting estimates

(i) Changes in accounting policies required by IFRS : None

(ii) Changes in accounting policies due to other reasons : None

(iii) Changes in accounting estimates : None

(3) Number of issued shares (common stock)

(i) Total number of issued shares at the end of the period (including treasury stock)

As of September 30, 2024	753,901,573 shares
As of March 31, 2024	753,901,573 shares

(ii) Number of treasury stock at the end of the period

As of September 30, 2024	22,866,834 shares
As of March 31, 2024	2,107,449 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2024	744,123,772 shares
Six months ended September 30, 2023	760,085,764 shares

* Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters

The performance projections were based on the information available as of the date when this document was released. Therefore, actual results may differ considerably due to various factors that might occur in the future.

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1. Qualitative information on interim financial results

(1) Explanation about operating performance

Revenue for the six months ended September 30, 2024 increased by 52.7 billion yen (2.4%) year on year to 2,266.2 billion yen due to profit contribution from foreign exchange fluctuation and price revision, despite rise in sales incentives and decreased unit sales. Operating profit increased by 36.2 billion yen (19.5%) to 222.0 billion yen and profit before tax decreased by 5.5 billion yen (2.4%) to 221.0 billion yen on a year on year basis due to the above factors. Profit for the period attributable to owners of parent increased by 12.1 billion yen (8.0%) year on year to 163.0 billion yen.

(In Japanese yen in million except for profit margin and percentage change from the previous period)

	Revenue	Operating profit	Profit before tax	Profit for the period attributable to owners of parent	Foreign Exchange Rate
		Margin	Margin	Margin	
FYE2025 1st Half	2,266,158	221,997 9.8	220,972 9.8	163,033 7.2	¥154/US\$ ¥164/EUR
FYE2024 1st Half	2,213,455	185,842 8.4	226,453 10.2	150,948 6.8	¥139/US\$ ¥151/EUR
Change	52,703	36,155	(5,481)	12,085	
Percentage Change	2.4	19.5	(2.4)	8.0	

Results for the six months ended September 30, 2024 by business segment are as described below.

(In Japanese yen in million except for profit margin and percentage change from the previous period)

	Revenue				Segment Profit			
	FYE2024 1st Half	FYE2025 1st Half	Change	Percentage Change	FYE2024 1st Half	FYE2025 1st Half	Change	Percentage Change
Automobile	2,163,456	2,209,048	45,592	2.1	183,682	221,552	37,870	20.6
Aerospace	47,439	54,518	7,079	14.9	(1,090)	(2,575)	(1,485)	—
Other	2,560	2,592	32	1.3	2,951	2,757	(194)	(6.6)
Adjustments	—	—	—	—	299	263	(36)	(12.0)
Total	2,213,455	2,266,158	52,703	2.4	185,842	221,997	36,155	19.5

Notes: 1. Revenue is the revenue from external customers.

2. Adjustment to segment profit refers to the elimination of intersegment transactions.

(i) Automobile Division

Domestic production for the six months ended September 30, 2024 decreased by 23,000 units (7.1%) year on year to 298,000 units. Overseas production came to 177,000 units, increasing by 4,000 units (2.5%) year on year. This resulted in a decrease in combined domestic and overseas production by 18,000 units (3.7%) year on year to 475,000 units.

Domestic unit sales increased by 5,000 units (10.6%) year on year to 50,000 units. Overseas unit sales decreased by 24,000 units (5.8%) year on year to 400,000 units. Combined domestic and overseas unit sales decreased by 20,000 units (4.2%) year on year to 450,000 units.

Revenue increased by 45.6 billion yen (2.1%) year on year to 2,209.0 billion yen due to profit contribution from foreign exchange fluctuation and price revision, despite rise in sales incentives and decreased unit sales. Segment profit increased by 37.9 billion yen (20.6%) year on year to 221.6 billion yen also due to the above factors.

Unit sales for the six months ended September 30, 2024 by region are as described below.

(Units in thousands and percentage change from the previous period)

	FYE2024 1st Half	FYE2025 1st Half	Change	Percentage Change
Total in Japan	45	50	5	10.6
Passenger cars	38	44	6	15.2
Minicars	7	6	(1)	(13.5)
Total Overseas	424	400	(24)	(5.8)
North America	358	352	(6)	(1.7)
Europe	15	9	(5)	(36.0)
Australia	27	21	(6)	(21.1)
China	4	1	(2)	(65.8)
Other regions	21	16	(5)	(23.9)
Total	469	450	(2)	(4.2)

(ii) Aerospace Division

Revenue increased by 7.1 billion yen (14.9%) year on year to 54.5 billion yen as sales increased in all of defense, commercial, and helicopter businesses. Segment loss came to 2.6 billion yen, representing a profit decline of 1.5 billion yen from the same period a year earlier.

(iii) Other Businesses

Revenue was 2.6 billion yen, about the same as previous period. Segment profit decreased by 0.2 billion yen (6.6%) year on year to 2.8 billion yen.

(2) Explanation about financial position

(i) Assets

Total assets at the end of September 2024 stood at 4,797.1 billion yen, a decreased of 17.0 billion yen compared to the end of the previous fiscal year. The key factors include: 1) a decrease of 75.2 billion yen in cash and cash equivalents due to payment of corporate taxes and dividends; 2) a decrease of 56.9 billion yen in other financial assets (non-current assets) mainly due to fluctuations in fair values of securities; and 3) an increase of 56.3 billion yen in property, plant and equipment due to capital investment and the like.

(ii) Liabilities

Total liabilities increased by 12.0 billion yen from the end of the previous fiscal year to 2,260.8 billion yen. The key factors include: 1) an increase of 35.8 billion yen in trade and other payables due to an increase in accounts payable-trade; 2) an increase of 30.9 billion yen in other current liabilities due to an increase in deposits received and the like; and 3) a decrease of 39.9 billion yen in income taxes payable.

(iii) Equity

Total equity decreased by 29.1 billion yen from the end of the previous fiscal year to 2,536.3 billion yen. The key factors include: 1) a decrease of 88.8 billion yen in other components of equity due to a decline in foreign currency translation adjustments; 2) an increase of 59.7 billion yen in treasury stock due to purchase of treasury shares; and 3) an increase of 119.4 billion yen in retained earnings resulting from posting of profit for the period and payment of dividends.

(3) Explanation about cash flows

Cash and cash equivalents at the end of September 2024 totaled 972.8 billion yen.

(i) Net cash provided by operating activities

Net cash provided by operating activities increased by 237.0 billion yen (same period a year earlier: an increase of 267.4 billion yen). The key factors include: 1) 221.0 billion yen in profit before tax; 2) 112.1 billion yen in depreciation and amortization; and 3) 108.9 billion yen in income taxes paid.

(ii) Net cash provided by (used in) investing activities

Net cash provided by (used in) investment activities decreased by 155.9 billion yen (same period a year earlier: a decrease of 319.1 billion yen). The key factors include: 1) expenditures totaling 80.9 billion yen as a result of purchase of property, plant and equipment (net amount of proceeds from sale); 2) 42.4 billion yen in purchase of intangible assets and expenditure on internally generated intangible assets; and 3) expenditures totaling 13.3 billion yen as a result of purchase of securities (net amount of proceeds from sale).

(iii) Net cash provided by (used in) financing activities

Net cash provided by (used in) financing activities declined by 125.7 billion yen (same period a year earlier: a decrease of 84.0 billion yen). The key factors include: 1) 60.0 billion yen in payments for purchase of treasury stock and 2) 43.6 billion yen in dividends paid to owners of the parent.

(4) Explanation about future forecasts such as projections for the current fiscal year.

No revisions have been made to the consolidated financial forecast for the current fiscal year, which was announced on May 13, 2024.

2. Condensed interim consolidated financial statements

(1) Condensed interim consolidated statement of financial position

(Unit: Millions of yen)

	As of March 31, 2024	As of September 30, 2024
Assets		
Current assets		
Cash and cash equivalents	1,048,000	972,800
Trade and other receivables	376,248	382,019
Inventories	588,503	601,292
Income taxes receivable	12,240	15,596
Other financial assets	874,651	875,127
Other current assets	118,791	129,689
Subtotal	3,018,433	2,976,523
Assets held for sale	740	—
Total current assets	3,019,173	2,976,523
Non-current assets		
Property, plant and equipment	969,096	1,025,387
Intangible assets and goodwill	291,463	303,722
Investment property	21,766	21,808
Investments accounted for using equity method	8,165	7,810
Other financial assets	206,263	149,359
Other non-current assets	225,597	218,071
Deferred tax assets	72,626	94,422
Total non-current assets	1,794,976	1,820,579
Total assets	4,814,149	4,797,102

(Unit: Millions of yen)

	As of March 31, 2024	As of September 30, 2024
Liabilities and equity		
Liabilities		
Current liabilities		
Trade and other payables	384,510	420,354
Financing liabilities	69,000	78,000
Other financial liabilities	68,125	56,454
Income taxes payable	93,085	53,202
Provisions	178,850	193,026
Other current liabilities	437,372	468,293
Total current liabilities	1,230,942	1,269,329
Non-current liabilities		
Financing liabilities	330,500	322,500
Other financial liabilities	95,820	103,831
Employee benefits	62,498	61,295
Provisions	158,305	143,788
Other non-current liabilities	370,512	359,819
Deferred tax liabilities	178	237
Total non-current liabilities	1,017,813	991,470
Total Liabilities	2,248,755	2,260,799
Equity		
Equity attributable to owners of parent		
Capital stock	153,795	153,795
Capital surplus	160,031	160,051
Treasury stock	(4,616)	(64,342)
Retained earnings	1,906,933	2,026,346
Other components of equity	347,061	258,231
Total equity attributable to owners of parent	2,563,204	2,534,081
Non-controlling interests	2,190	2,222
Total equity	2,565,394	2,536,303
Total liabilities and equity	4,814,149	4,797,102

(2) Condensed interim consolidated statement of income and condensed interim consolidated statement of comprehensive income

Condensed interim consolidated statement of income

(Unit: Millions of yen)

	Six months ended September 30, 2023	Six months ended September 30, 2024
Revenue	2,213,455	2,266,158
Cost of sales	(1,774,167)	(1,782,177)
Gross profit	439,288	483,981
Selling, general and administrative expenses	(191,695)	(199,658)
Research and development expenses	(58,728)	(57,426)
Other income	1,834	2,154
Other expenses	(4,805)	(7,108)
Share of profit (loss) of investments accounted for using equity method	(52)	54
Operating profit	185,842	221,997
Finance income	59,486	61,697
Finance costs	(18,875)	(62,722)
Profit before tax	226,453	220,972
Income tax expense	(76,064)	(57,907)
Profit for the period	150,389	163,065
Profit for the period attributable to		
Owners of parent	150,948	163,033
Non-controlling interests	(559)	32
Profit for the period	150,389	163,065
Profit for the period per share attributable to owners of parent		
Basic (yen)	198.59	219.09
Diluted (yen)	198.58	219.08

Condensed interim consolidated statement of comprehensive income

(Unit: Millions of yen)

	Six months ended September 30, 2023	Six months ended September 30, 2024
Profit for the period	150,389	163,065
Other comprehensive income (after deduction of tax)		
Items that will not be reclassified to profit or loss		
Remeasurements of defined benefit plans	—	—
Net changes in revaluation of capital financial assets measured at fair value through other comprehensive income	26,900	(36,220)
Share of other comprehensive income of investments accounted for using equity method	109	(31)
Items that may be reclassified to profit or loss		
Exchange differences on translation of foreign operations	95,993	(57,855)
Net changes in revaluation of liability financial assets measured at fair value through other comprehensive income	(3,130)	5,362
Share of other comprehensive income of investments accounted for using equity method	(154)	(79)
Other comprehensive income (after deduction of tax) total	119,718	(88,823)
Comprehensive income	270,107	74,242
Comprehensive income attributable to		
Owners of parent	270,490	74,210
Non-controlling interests	(383)	32
Comprehensive income	270,107	74,242

(3) Condensed interim consolidated statement of changes in equity
Six months ended September 30, 2023

(Unit: Millions of yen)

	Equity attributable to owners of parent						Non-controlling interests	Total capital
	Capital stock	Capital surplus	Treasury stock	Retained earnings	Other components of equity	Total		
Balance at the beginning of the year	153,795	160,178	(6,136)	1,623,699	169,437	2,100,973	8,974	2,109,947
Comprehensive income								
Profit for the period	—	—	—	150,948	—	150,948	(559)	150,389
Other comprehensive income (after deduction of tax)	—	—	—	—	119,542	119,542	176	119,718
Comprehensive income total	—	—	—	150,948	119,542	270,490	(383)	270,107
Transfer to retained earnings	—	—	—	(72)	72	—	—	—
Transactions with owners								
Dividends paid	—	—	—	(29,161)	—	(29,161)	—	(29,161)
Purchase of treasury stock	—	—	(40,003)	—	—	(40,003)	—	(40,003)
Disposal of treasury stock	—	3	234	—	—	237	—	237
Changes in ownership interest in subsidiaries	—	(147)	—	—	—	(147)	(6,450)	(6,597)
Total transactions with owners	—	(144)	(39,769)	(29,161)	—	(69,074)	(6,450)	(75,524)
Balance at the end of the period	153,795	160,034	(45,905)	1,745,414	289,051	2,302,389	2,141	2,304,530

Six months ended September 30, 2024

(Unit: Millions of yen)

	Equity attributable to owners of parent						Non-controlling interests	Total capital
	Capital stock	Capital surplus	Treasury stock	Retained earnings	Other components of equity	Total		
Balance at the beginning of the year	153,795	160,031	(4,616)	1,906,933	347,061	2,563,204	2,190	2,565,394
Comprehensive income								
Profit for the period	—	—	—	163,033	—	163,033	32	163,065
Other comprehensive income (after deduction of tax)	—	—	—	—	(88,823)	(88,823)	—	(88,823)
Comprehensive income total	—	—	—	163,033	(88,823)	74,210	32	74,242
Transfer to retained earnings	—	—	—	7	(7)	—	—	—
Transactions with owners								
Dividends paid	—	—	—	(43,627)	—	(43,627)	—	(43,627)
Purchase of treasury stock	—	—	(60,003)	—	—	(60,003)	—	(60,003)
Disposal of treasury stock	—	20	277	—	—	297	—	297
Changes in ownership interest in subsidiaries	—	—	—	—	—	—	—	—
Total transactions with owners	—	20	(59,726)	(43,627)	—	(103,333)	—	(103,333)
Balance at the end of the period	153,795	160,051	(64,342)	2,026,346	258,231	2,534,081	2,222	2,536,303

(4) Condensed interim consolidated statement of cash flows

(Unit: Millions of yen)

	Six months ended September 30, 2023	Six months ended September 30, 2024
Net cash provided by (used in) operating activities		
Profit before tax	226,453	220,972
Depreciation and amortization	108,407	112,132
Share of loss (profit) of investments accounted for using equity method	52	(54)
Finance income	(59,486)	(61,697)
Finance costs	18,875	62,722
Decrease (increase) in trade and other receivables	(7,300)	(3,717)
Decrease (increase) in inventories	(20,260)	(36,804)
Increase (decrease) in trade and other payables	32,798	35,111
Increase (decrease) in provisions and employee benefits	28,403	2,844
Others	(18,165)	(14,514)
Subtotal	309,777	316,995
Interest received	20,807	27,585
Dividends received	2,494	3,411
Interest paid	(1,248)	(2,140)
Income taxes paid	(64,406)	(108,878)
Net cash provided by (used in) operating activities	267,424	236,973
Net cash provided by (used in) investing activities		
Net decrease (increase) in time deposits	(157,183)	(22,992)
Purchase of property, plant and equipment	(71,972)	(81,440)
Proceeds from sale of property, plant and equipment	800	585
Purchase of intangible assets and expenditure on internally generated intangible assets	(65,004)	(42,421)
Purchase of securities	(77,979)	(94,631)
Proceeds from sale of securities	58,567	81,342
Payments of loans receivable	(78,991)	(88,515)
Collection of loans receivable	74,743	94,048
Others	(2,058)	(1,858)
Net cash provided by (used in) investing activities	(319,077)	(155,882)
Net cash provided by (used in) financing activities		
Repayments of long-term borrowings	(4,451)	(23,000)
Proceeds from long-term borrowings	25,000	14,000
Redemption of bonds	(10,000)	—
Proceeds from issuance of bonds	—	10,000
Repayments of lease liabilities	(20,084)	(23,098)
Payments for acquisition of interests in subsidiaries from non-controlling interests	(5,327)	—
Purchase of treasury stock	(40,003)	(60,003)
Dividends paid to owners of parent	(29,126)	(43,569)
Others	—	(56)
Net cash provided by (used in) financing activities	(83,991)	(125,726)
Effect of exchange rate changes on cash and cash equivalents	61,905	(30,565)
Net increase (decrease) in cash and cash equivalents	(73,739)	(75,200)
Cash and cash equivalents at beginning of period	979,529	1,048,000
Cash and cash equivalents at end of period	905,790	972,800

(5) Note to condensed interim consolidated financial statements

(Note on premise of going concern)

Six months ended September 30, 2024

Not applicable.

(Segment information)

Information on revenue, profit or loss, and other significant items by segment

Segment information by business type of the Company and its consolidated subsidiaries during the first half of FYE 2024 and the first half of FYE 2025 is as follows.

Six months ended September 30, 2023

	(Unit: Millions of yen)					
	Automobile	Aerospace	Subtotal	Others	Adjustment	Consolidated
Revenue						
(1) Outside customers	2,163,456	47,439	2,210,895	2,560	—	2,213,455
(2) Inter-segment	1,473	1	1,474	15,670	(17,144)	—
Total revenue	2,164,929	47,440	2,212,369	18,230	(17,144)	2,213,455
Share of profit (loss) of investments accounted for using equity method	(62)	—	(62)	10	—	(52)
Operating profit (loss)	183,682	(1,090)	182,592	2,951	299	185,842
Finance income						59,486
Finance costs						(18,875)
Profit before tax						226,453

Six months ended September 30, 2024

	(Unit: Millions of yen)					
	Automobile	Aerospace	Subtotal	Others	Adjustment	Consolidated
Revenue						
(1) Outside customers	2,209,048	54,518	2,263,566	2,592	—	2,266,158
(2) Inter-segment	953	—	953	12,036	(12,989)	—
Total revenue	2,210,001	54,518	2,264,519	14,628	(12,989)	2,266,158
Share of profit (loss) of investments accounted for using equity method	55	—	55	(1)	—	54
Operating profit (loss)	221,552	(2,575)	218,977	2,757	263	221,997
Finance income						61,697
Finance costs						(62,722)
Profit before tax						220,972

Note: The method of calculating operating profit (loss) for each segment is consistent with the method of calculating operating profit (loss) in the condensed interim consolidated statement of income, and does not include financial income, financial costs, and income tax expense. In addition, operating expenses that cannot be charged directly to each segment are allocated to each segment based on the most reasonable allocation criteria.

(Significant subsequent event)

(Completion of cancellation of the treasury stock)

At the meeting of the Board of Directors held on May 13, 2024, Subaru Corporation resolved to cancel its treasury stock in accordance with Article 178 of the Companies Act, and the cancellation of the treasury stock was completed on October 11, 2024.

1. Reason for cancellation of the treasury stock

To improve capital efficiency

2. Details of items related to the cancellation

Class of shares cancelled:	Common stock of SUBARU Corporation
Total number of shares cancelled:	20,844,100 shares (2.8% of the total number of shares outstanding prior to the cancellation)
Total number of shares outstanding after the cancellation:	733,057,473 shares
Date of cancellation:	October 11, 2024

Subaru Corporation Announces Consolidated Financial Results for the First Half of FYE 2025

Tokyo, November 1, 2024 – Subaru Corporation today announced its consolidated financial results for the first half of the fiscal year ending March 31, 2025.

Results for April–September 2024: Consolidated Revenue

While overseas production showed steady growth, increasing 2.5% to 177,000 units, domestic production fell 7.1% to 298,000 units due to factors including production adjustments at the beginning of the fiscal year. As a result, global production decreased 3.7% to 475,000 units.

In terms of consolidated unit sales, Japan showed strong performance, increasing 10.6%, driven primarily by sales of passenger vehicles, including the Levorg series with the Layback.

In the key U.S. market, retail sales posted the twenty-sixth consecutive month of increases through September 2024; however, due to the aforementioned production adjustment impacts, overseas consolidated sales decreased 5.8%.

As a result, global consolidated unit sales fell 4.2% to 450,000 units.

Consolidated revenue increased by 2.4% to 2,266.2 billion yen, as factors such as favorable exchange rates and price revisions more than offset higher sales incentives caused by a competitive environment in overseas market and lower sales volume.

Results for April–September 2024: Consolidated Profit and Loss

Due to the same factors impacting consolidated revenue, operating profit increased 19.5% to 222.0 billion yen, profit before tax decreased 2.4% to 221.0 billion yen, and profit for the period attributable to owners of parent increased 8.0% to 163.0 billion yen.

Forecast for FYE 2025

Based on recent sales trends and inventory levels in overseas markets, the Company is revising its initial production forecast announced on May 13, 2024, downward by 10,000 units to 950,000 units. Similarly, the consolidated unit sales forecast has been reduced by 30,000 units to 950,000 units.

On the other hand, the revenue and profit forecasts for the full year remain unchanged from the initial announcement*, incorporating factors such as controlling the increasing trend of sales incentives to industry-low levels and the effect of yen depreciation, with consolidated revenue expected to be 4,720 billion yen and operating profit 400 billion yen.

The latest forecasts for FYE 2025 are based on exchange rate assumptions of 149 yen to the U.S. dollar and 162 yen to the euro.

*Initial forecast for FYE 2025 (Announced on May 13, 2024):

- Revenue: 4,720 billion yen
 - Operating profit: 400 billion yen
 - Profit before tax: 420 billion yen
 - Profit for the period attributable to owners of parent: 300 billion yen
- Currency rate assumptions: 142 yen/US\$, 153 yen/euro

Notes on figures in the results:

Vehicle volume figures are rounded to the nearest thousand. Yen figures are rounded to the nearest hundred million.

Forward-looking statements in this document, including financial and other projections, are based on information available at the time of publication and are subject to various risks and uncertainties that could cause actual results to vary materially.



November 1, 2024

Reference for the 1st Half of FYE 2025 Consolidated Financial Results

(Yen in 100 millions, Units in thousands)

		FYE 2024 1st Half [2023. 4-9] RESULTS	FYE 2025 1st Half [2024. 4-9] RESULTS			FYE 2024 Full Year ['23.4 – '24.3] RESULTS	FYE 2025 Full Year [2024.4 – 2025.3] FORECASTS			FYE 2025 Full Year ['24.4-'25.3] PREVIOUS FORECASTS	
			Change	%	Change		%				
Revenue		22,135	22,662	527	2.4	47,029	47,200	171	0.4	47,200	
	Japan	2,886	3,122	236	8.2	6,275	6,710	435	6.9	6,580	
	Overseas	19,248	19,540	291	1.5	40,754	40,490	(264)	(0.6)	40,620	
Operating profit (loss)		1,858	2,220	362	19.5	4,682	4,000	(682)	(14.6)	4,000	
Profit margin (%)		8.4	9.8			10.0	8.5			8.5	
Profit (loss) before tax		2,265	2,210	(55)	(2.4)	5,326	4,200	(1,126)	(21.1)	4,200	
Profit margin (%)		10.2	9.8			11.3	8.9			8.9	
Profit (loss) for the period attributable to owners of parent		1,509	1,630	121	8.0	3,851	3,000	(851)	(22.1)	3,000	
Profit margin (%)		6.8	7.2			8.2	6.4			6.4	
Factors contributing to change in operating profit			Effects of foreign exchange rates		720		Effects of foreign exchange rates		638		
			Decrease in SG&A exp., etc.		50		Decrease in SG&A exp., etc.		61		
			Cost impacts		39		Sales volume, mix, etc.		(909)		
			Decrease in R&D exp.		13		Increase in R&D exp.		(302)		
			Sales volume, mix, etc.		(441)		Cost impacts		(217)		
			Other		(19)		Other		47		
Exchange rates		JPY/US\$ 139/US\$ JPY/EUR 151/EUR	154/US\$ 164/EUR			144/US\$ 154/EUR	149/US\$ 162/EUR			142/US\$ 153/EUR	
Capital expenditures		964	823			1,675	1,800			1,800	
Depreciation		483	476			974	1,000			1,000	
R&D expenditures *		621	687			1,306	1,550			1,550	
Interest bearing debts		3,232	4,005			3,995	-			-	
Performance description			- 4th consecutive year of increase in revenue, operating profit and profit attributable to owners of parent - First decrease in profit before tax in 4 years - First decrease in consolidated unit sales in 4 years				- 3rd consecutive year of revenue increase - First decrease in profits at all stages in 3 years - First decrease in consolidated unit sales in 3 years				
Consolidated unit sales < Japan >		45	50	5	10.6	99	112	13	13.6	108	
Passenger Cars		38	44	6	15.2	87	98	11	13.1	94	
Minicars		7	6	(1)	(13.5)	12	14	2	17.0	14	
Consolidated unit sales < Overseas >		424	400	(24)	(5.8)	878	838	(40)	(4.5)	872	
North America		358	352	(6)	(1.7)	763	732	(31)	(4.1)	764	
Europe		15	9	(5)	(36.0)	27	20	(7)	(24.9)	15	
China		4	1	(2)	(65.8)	6	3	(3)	(49.1)	5	
Other		48	37	(11)	(22.3)	81	82	1	1.8	87	
Consolidated unit sales total		469	450	(20)	(4.2)	976	950	(26)	(2.7)	980	
Production units total		493	475	(18)	(3.7)	970	950	(20)	(2.0)	960	
Japan		320	298	(23)	(7.1)	602	-	-	-	-	
U.S.		173	177	4	2.5	368	-	-	-	-	
Revenue by business segment		Automobile	21,635	22,090	456	2.1	45,936	45,887	(49)	(0.1)	45,662
Aerospace		474	545	71	14.9	1,043	1,264	221	21.2	1,487	
Other		26	26	0	1.3	50	49	(1)	(2.4)	51	
Operating profit (loss) by business segment		Automobile	1,837	2,216	379	20.6	4,615	3,953	(662)	(14.4)	3,946
Aerospace		(11)	(26)	(15)	-	27	7	(20)	(73.8)	38	
Other		30	28	(2)	(6.6)	36	40	4	10.7	16	
Elimination & Corporate		3	3	(0)	(12.0)	4	0	(4)	(100.0)	-	

* "R&D expenditures" indicate R&D activity related costs incurred during the reporting period. Under IFRS, a part of these costs that meets capitalization criteria is recognized as an intangible asset and amortized over its estimated useful life; thus, the amount of "R&D expenditures" stated here does not match that of "R&D expenses" stated on the Consolidated Statement of Income.

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