



SUBARU

Presentation of Business Results for the 1st Quarter of FYE 2008



Fuji Heavy Industries Ltd.
July 31, 2007

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A Summary of Business Results

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1st Quarter: Automobile Sales (consolidated)

(Thousand Units)

	Actual Results 1Q FYE March 2007	Actual Results 1Q FYE March 2008	Changes
Passenger Car	16.0	14.5	-1.6
Minicar	29.1	29.7	+0.6
Domestic Total	45.1	44.2	-1.0
U.S.	42.8	35.5	-7.3
Canada	4.0	4.9	+0.9
Europe	15.6	15.2	-0.4
Australia	10.5	8.6	-1.8
Others	6.1	11.3	+5.2
Overseas Total	78.9	75.5	-3.4
Total	124.0	119.7	-4.4

(U.S. and Canada figures were on the calendar year basis from Jan. to Mar.)

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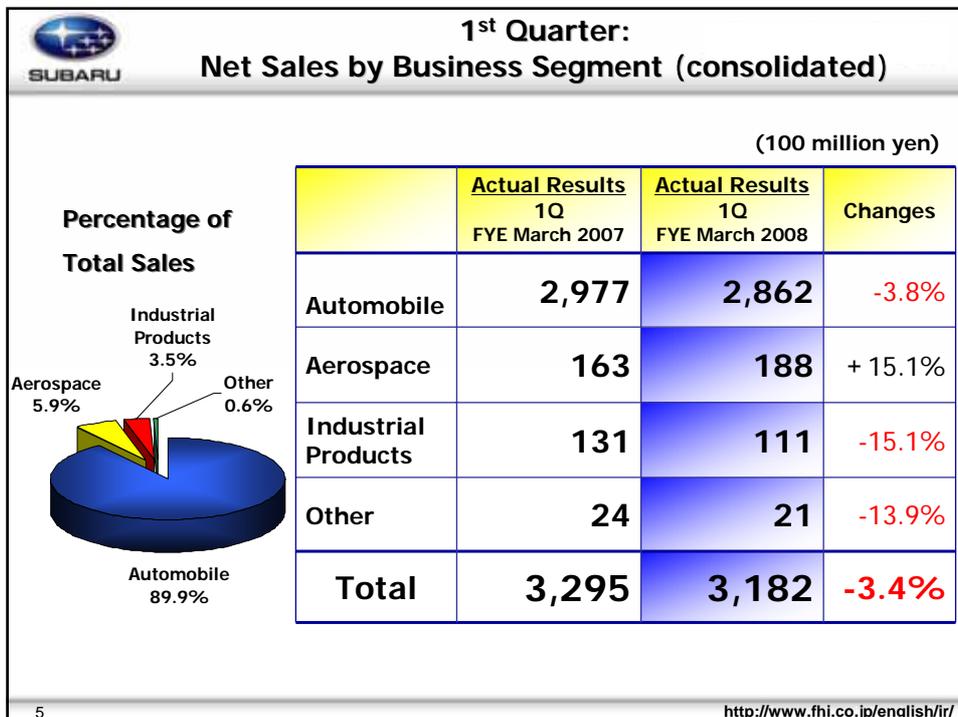
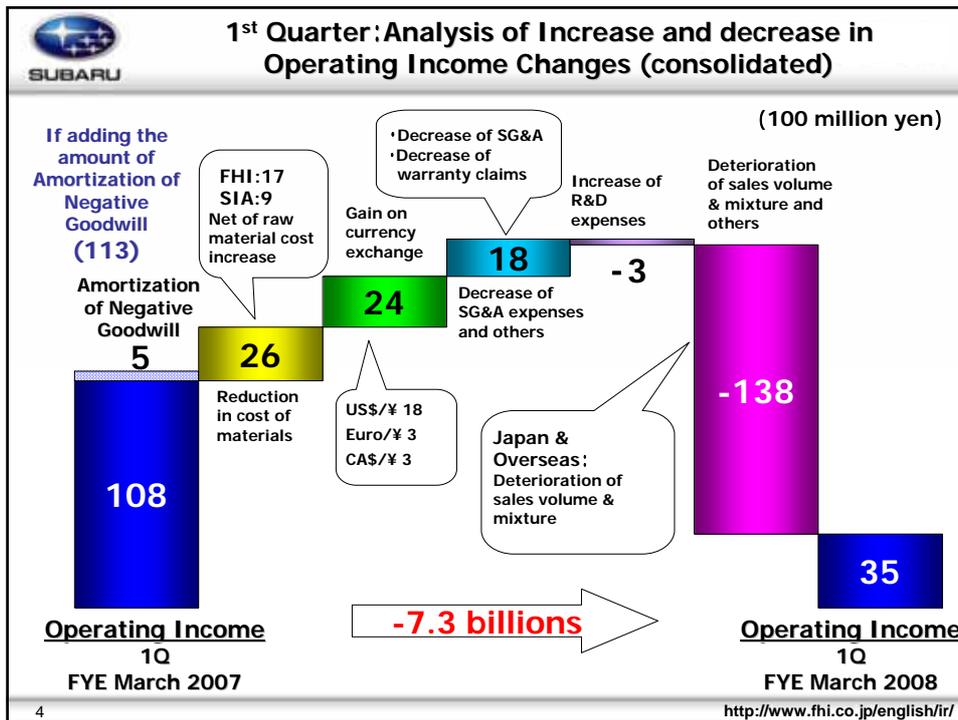
1st Quarter: Consolidated Statements of Income

(100 million yen)

	Actual Results 1Q FYE March 2007	Actual Results 1Q FYE March 2008	Changes
Net Sales	3,295	3,182	-113
Domestic	1,213	1,124	-90
Overseas	2,082	2,059	-23
Operating Income	108	35	-73
Ordinary Income	96	6	-90
Net Income/Loss	46	-3	-49
FHI Exchange Rate	¥115/\$	¥119/\$	+¥4/\$

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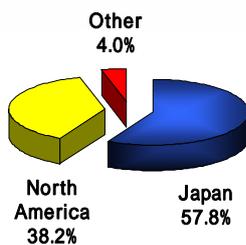




1st Quarter: Net Sales by Geographic Area (consolidated)

(100 million yen)

Percentage of
Total Sales



	Actual Results 1Q FYE March 2007	Actual Results 1Q FYE March 2008	Changes
Japan	1,929	1,838	-4.7%
North America	1,328	1,216	-8.4%
Other	39	128	+ 233.0%
Total	3,295	3,182	-3.4%

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1st Quarter: Operating Results of Subsidiaries in U.S.

(million US\$)

SOA (Jan. to Mar.)	Actual Results 1Q of CY2006	Actual Results 1Q of CY2007	Changes
Net Sales	\$1,011	\$841	-170
Operating Income/Loss	-30	-28	+2
Net Income/Loss	-17	-16	+1
Retail Sales (Thousand Units)	44.7	42.3	-2.4
SIA (Jan. to Mar.)	Actual Results 1Q of CY2006	Actual Results 1Q of CY2007	Changes
Net Sales	\$480	\$619	+139
Operating Income/Loss	17	-7	-24
Net Income/Loss	9	-5	-14
Production (Thousand Units)	29.5	22.5	-7

(U.S. Subsidiaries were consolidated on calendar year basis.)

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**1st Quarter:
Analysis of Non-Operating Income and Expenses**

	Actual Results 1Q FYE March 2007	Actual Results 1Q FYE March 2008	Changes	(100 million yen)
Non-operating Income	43	33	-10	
Amortization of Negative Goodwill	5	-	-5	Offset by SIA operating loss, etc
Exchange gain	-	3	+3	
Gain on revaluation of derivatives	16	-	-16	
Non-operating Expense	55	62	+7	
Loss on revaluation of derivatives	6	43	+37	
Other	40	8	-31	Exchange loss: 31
Net	-11	-29	-18	
FOREX effects	Actual Results 1Q FYE March 2007	Actual Results 1Q FYE March 2008	Changes	
Net of gain and loss on revaluation of Derivatives	11	-43	-54	
Net of FOREX gain and loss	-31	3	+35	
Total	-21	-40	-19	

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Consolidated Balance Sheets

(100 million yen)

	As of March 31, 2007	As of June 30, 2007	Changes
Total Assets	13,160	13,139	-21
Current Assets	5,947	5,930	-17
Fixed Assets	7,214	7,209	-4
Interest Bearing Debt	3,439	3,492	+54
Net Assets	4,957	4,938	-19
Less-treasury stock, at cost	-405	-405	0
Shareholders' Equity	4,940	4,928	-12
Shareholders' Equity to Total Assets*1	37.5%	37.5%	0
D/E ratio*2	0.70	0.71	+0.01

*1 Shareholders' Equity=Net Assets - Minority interest in consolidated subsidiaries

*2 D/E ratio=Interest Bearing Debt/Shareholders' Equity

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Appendix 1st Quarter: Automobile Sales (non-consolidated)

(Thousand units)

	Actual Results 1Q FYE March 2007	Actual Results 1Q FYE March 2008	Changes
Domestic Production	116.2	113.1	-3.2
For Saab	0.1	-	-0.1
Domestic Sales	51.1	49.6	-1.5
Passenger Car	17.8	18.7	+ 0.9
Minicar	33.3	30.9	-2.4
Number of Vehicles Exported	56.0	55.8	-0.2
Components for Overseas Production	29.1	30.7	+ 1.5
Total	136.2	136.0	-0.2

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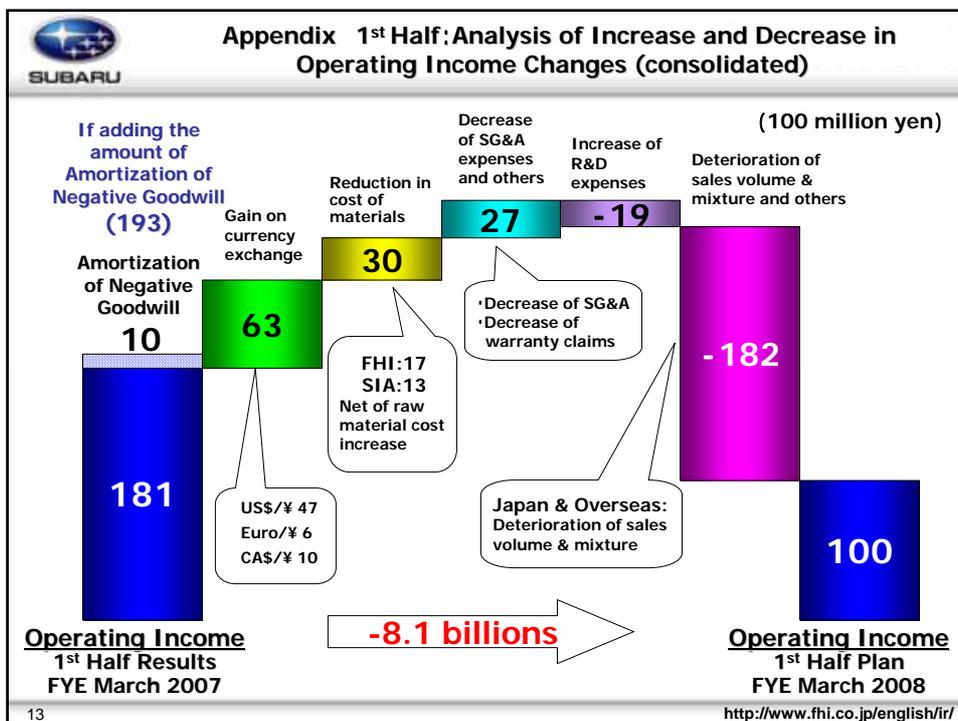
Outlook for the Term Ending March 2008

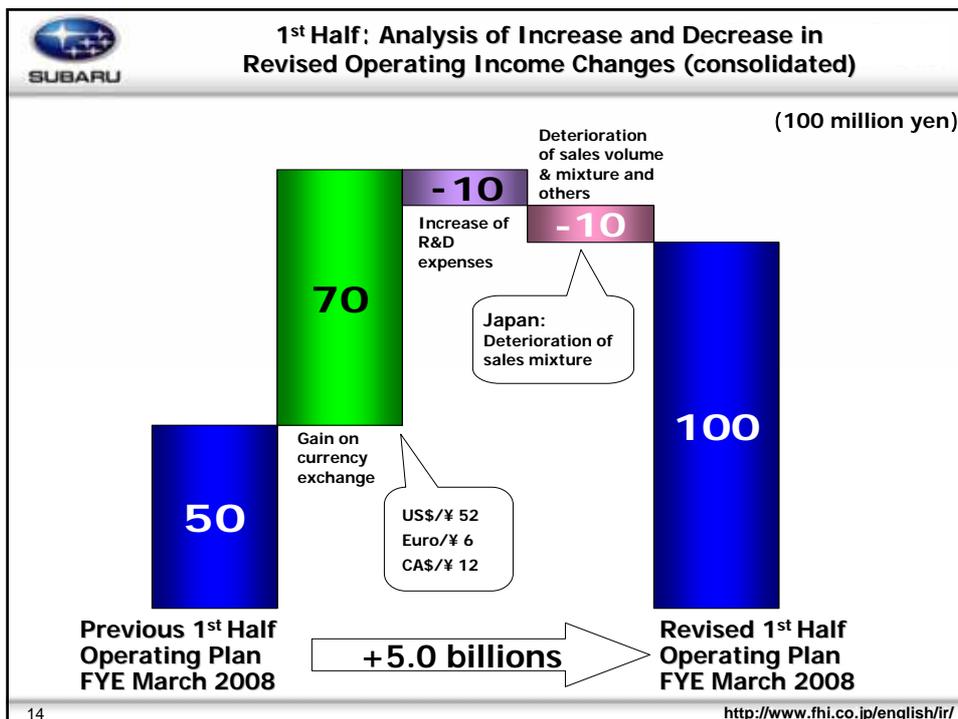
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 1st Half: Revised Operating Plan (consolidated)				
(100 million yen)				
	<u>Actual Results</u> 1st Half FYE March 2007	<u>Revised Plan</u> 1st Half FYE March 2008	Changes	<u>Previous Plan</u> 1st Half FYE March 2008
Net Sales	6,987	6,900	-87	6,900
Domestic	2,864	2,600	-264	-
Overseas	4,123	4,300	+177	-
Operating Income	181	100	-81	50
Ordinary Income	139	50	-89	10
Net Income	116	0	-116	0
FHI Exchange Rate	¥115/\$	¥120/\$	+¥5/\$	¥115/\$

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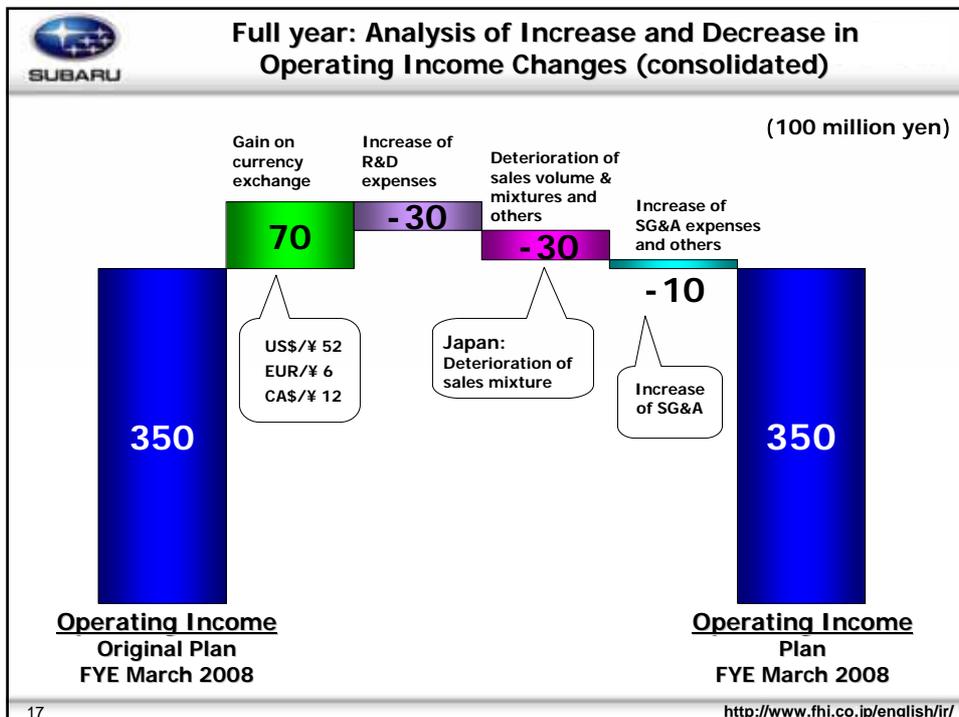
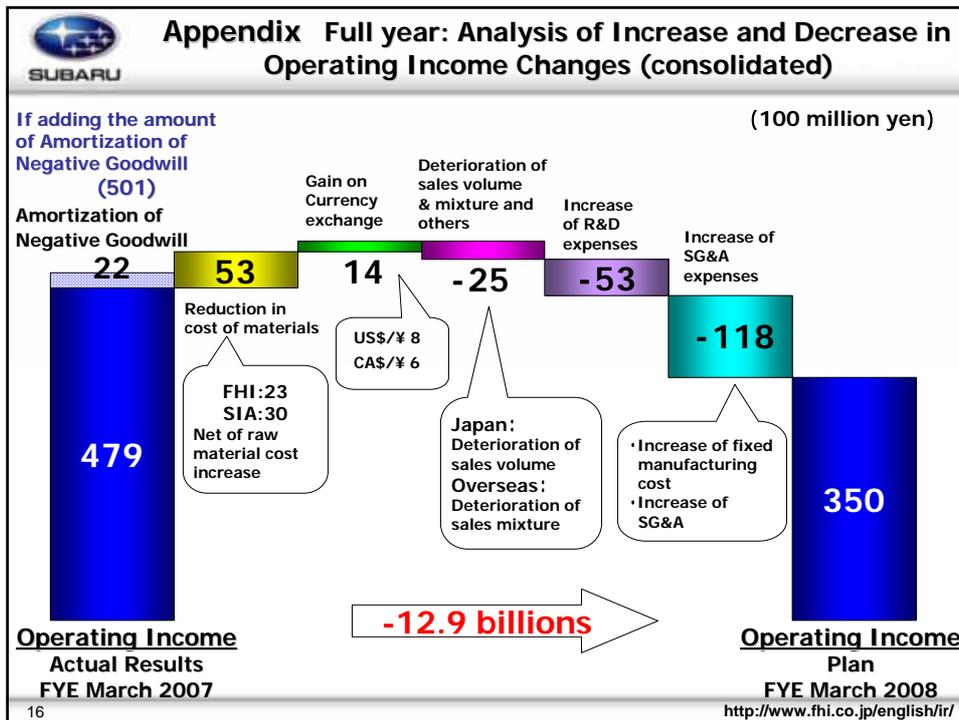


Full Year: Operating Plan (consolidated)

(100 million yen)

	Actual Results FYE March 2007	Plan FYE March 2008	Changes
Net Sales	14,948	15,500	+552
Domestic	5,762	5,600	-162
Overseas	9,186	9,900	+714
Operating Income	479	350	-129
Ordinary Income	422	300	-122
Net Income	319	160	-159
FHI Exchange Rate	¥117/\$	¥118/\$	+¥1/\$

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