



Presentation of Business Results for the 3rd Quarter of FYE 2007



Fuji Heavy Industries Ltd.
February 2, 2007

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A Summary of Business Results

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9 months : Automobile Sales (consolidated)

(Thousand Units)

	Actual Results 9 months FYE March 2006	Actual Results 9 months FYE March 2007	Changes
Passenger Car	69.1	55.8	- 13.3
Minicar	95.1	104.5	+9.4
Domestic Total	164.1	160.3	- 3.9
U.S.	134.5	130.0	- 4.4
Canada	11.7	10.8	- 0.9
Europe	47.4	52.1	+4.7
Australia	27.9	28.9	+1.0
Others	23.0	24.1	+1.2
Overseas Total	244.4	245.9	+1.5
Grand Total	408.5	406.2	- 2.3

(U.S. and Canada figures are on the calendar year basis from January to Sept.)

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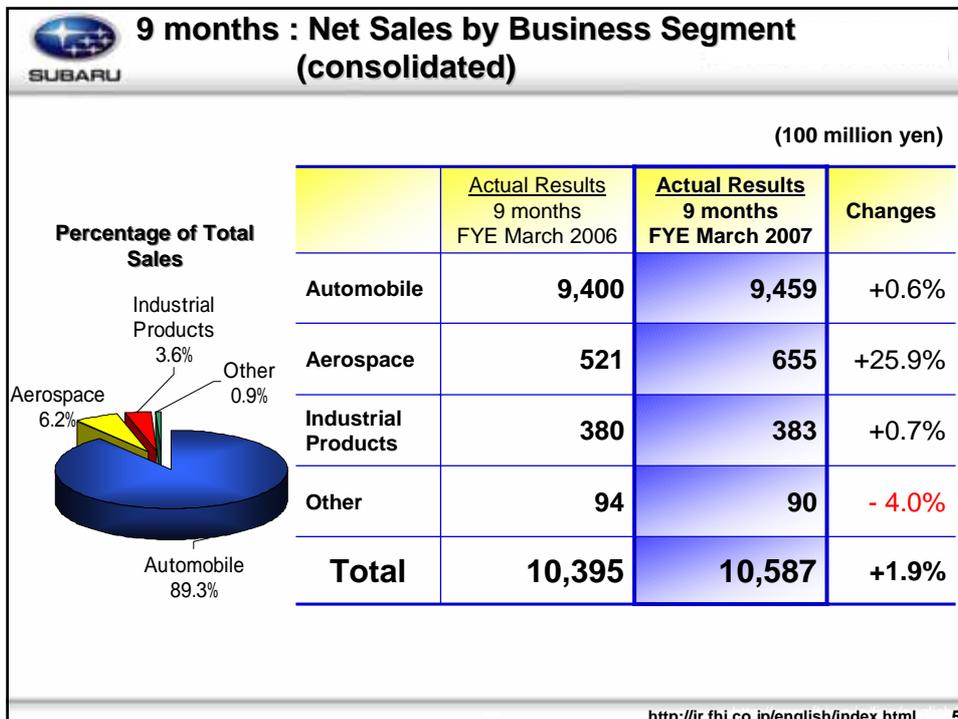
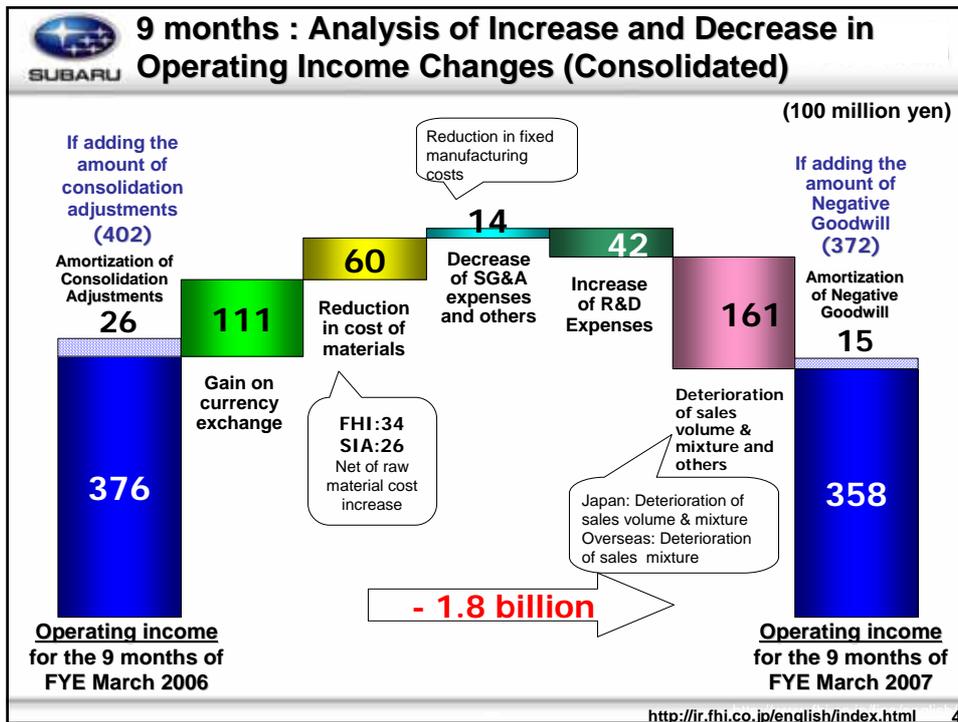


9 months : Consolidated Statements of Income

(100 million yen)

	Actual Results 9 months FYE March 2006	Actual Results 9 months FYE March 2007	Changes
Net Sales	10,395	10,587	+192
Domestic	4,281	4,177	- 104
Overseas	6,114	6,411	+296
Operating Income	376	358	- 18
Ordinary Income	312	302	- 10
Net Income	128	247	+119
FHI Exchange Rate	¥111/\$	¥116/\$	+ ¥6/\$

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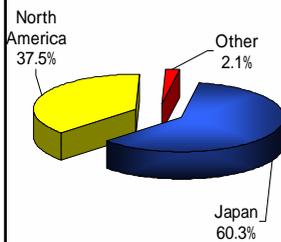




9 months : Net Sales by Geographic Area (consolidated)

(100 million yen)

Percentage of Total Sales



	Actual Results 9 months FYE March 2006	Actual Results 9 months FYE March 2007	Changes
Japan	6,369	6,387	+0.3%
North America	3,907	3,975	+1.7%
Other	119	226	+90.6%
Total	10,395	10,587	+1.9%

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Operating Results of Subsidiaries in U.S.

(million US\$)

SOA (Jan. to Sept.)	Actual results 9 months of CY 2005	Actual results 9 months of CY 2006	Changes
Net Sales	\$3,267	\$3,080	- 187
Operating Loss	- 24	- 65	- 41
Net Loss	- 11	- 42	- 31
Retail Sales (Thousand units)	143.2	148.3	+5.1

SIA (Jan. to Sept.)	Actual results 9 months of CY 2005	Actual results 9 months of CY 2006	Changes
Net Sales	\$1,792	\$1,572	- 220
Operating Income / Loss	- 26	15	+41
Net Income / Loss	- 161*	4	+165
Production (Thousand Units)	89.2	81.7	- 7.5

*The extraordinary loss was offset by the consolidated adjustment account in the FYE 2005.
(U.S. Subsidiaries were consolidated on calendar year basis)

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Analysis of Non-Operating Income and Expense

(100 million yen)

	Actual Results 9 months FYE March 2006	Actual Results 9 months FYE March 2007	Changes	
Non-operating Income	96	96	+0	
Amortization of Negative Goodwill (Consolidation Adjustments)	26	16	-10	Offset by SIA operating loss, etc. (Account name change)
Other	32	40	+8	Increase of gain on revaluation of derivatives +6, etc
Non-operating Expense	160	152	-8	
Loss on revaluation of derivatives	47	1	-46	Decrease of loss on revaluation of derivatives
Other	89	121	+31	Increase of FOREX loss 23, etc.
Net	-64	-56	+8	
FOREX effects				
Net of gain and loss on revaluation of Derivatives	-44	8	+53	
Net of FOREX gain and loss	-54	-77	-23	
Total	-98	-68	+30	

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Analysis of Extraordinary Gains and Losses

(100 million yen)

	Actual Results 9 months FYE March 2006	Actual Results 9 months FYE March 2007	Changes	
Extraordinary Gains	61	105	+45	
Gain on sale of fixed assets	6	65	+59	Sales of land of affiliate company, etc
Gain on sale of investment securities	53	0	-53	
Prior period adjustment	-	15	+15	Reversal of loss on termination of the joint development project
Gain on transfer of the substitutional portion of the employees' pension fund	-	24	+24	consolidated subsidiaries
Extraordinary Losses	171	46	-124	
Loss on sale and disposal of property, plant and equipment	17	33	+16	Loss of sales of land of affiliate company, etc.
Impairment loss on property, plant and equipment	18	1	-17	Land and properties of domestic Subaru dealerships, etc.
Loss on liquidation of affiliate companies	-	9	+9	Dissolution of JV
Additional retirement payments	79	-	-79	the Voluntary Retirement Program
Loss on termination of a joint development projects	56	-	-56	Termination of the joint development with Saab Automobile AB, etc.

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Consolidated Balance Sheets

(100 million yen)

	As of March 31, 2006	As of Dec. 31, 2006	Changes
Total Assets	13,484	13,257	- 227
Current Assets	6,192	6,057	- 135
Fixed Assets	7,292	7,201	- 92
Leased assets	643*	629	- 14
Interest Bearing Debt	3,741	3,721	- 19
Shareholders' Equity	4,655	-	-
Less treasury stock, at cost	- 415	-	-
Shareholders' Equity to Total Assets	34.5%	-	-
Net assets**	-	4,890	-
Less treasury stock, at cost	-	- 405	-
Shareholders' Equity to Total Assets	-	36.7%	-
D/E ratio	0.80	0.76	- 0.04

**Leased Assets* in Fixed Assets has been described separately from this FY2007, whereas in FY2006 "Leased Assets" was for reference.

**In accordance with the enforcement of Corporate Law since May 1, 2006, "Shareholders' Equity" was changed to "Net assets."

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3rd Quarter : Automobile Sales (consolidated)

(Thousand Units)

	Actual Results 3Q FYE March 2006	Actual Results 3Q FYE March 2007	Changes
Passenger Car	20.8	16.3	- 4.5
Minicar	29.5	32.1	+2.6
Domestic Total	50.3	48.4	- 1.9
U.S.	53.4	48.8	- 4.6
Canada	4.5	2.7	- 1.8
Europe	16.7	19.8	+3.0
Australia	9.8	9.3	- 0.5
Others	9.5	8.5	- 1.0
Overseas Total	93.9	89.1	- 4.8
Grand Total	144.2	137.5	- 6.7

(U.S. and Canada figures are on the calendar year basis from Jul. to Sept.)

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3rd Quarter : Consolidated Statements of Income

(100 million yen)

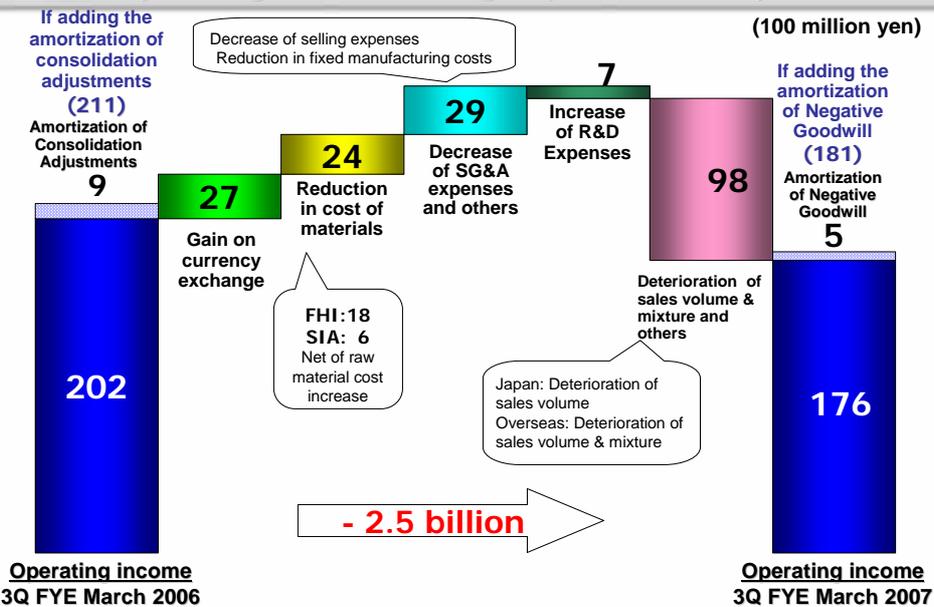
	Actual Results 3Q FYE March 2006	Actual Results 3Q FYE March 2007	Changes
Net Sales	3,724	3,601	- 123
Domestic	1,326	1,313	- 13
Overseas	2,398	2,288	- 111
Operating Income	202	176	- 25
Ordinary Income	177	163	- 13
Net Income	49	131	+82
FHI Exchange Rate	¥114/\$	¥118/\$	+ ¥3/\$

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3rd Quarter : Analysis of Increase and Decrease in Operating Income Changes (Consolidated)

(100 million yen)



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SUBARU

Outlook for the Term Ending March 2007

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SUBARU

Full Year: Operating Plan (consolidated basis)

(100 million yen)

	<u>Actual Results</u> FYE March 2006	<u>Plan</u> FYE March 2007	Change
Net Sales	14,764	15,000	+236
Domestic	6,041	5,800	- 241
Overseas	8,722	9,200	+478
Operating Income	583	500	- 83
Ordinary Income	468	420	- 48
Net Income	156	300	+144
FHI Exchange Rate	¥112/\$	¥115/\$	+¥3/\$

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Operating Plan of Subsidiaries in U.S.

(million US\$)

SOA (Jan. to Dec.)	Actual results CY 2005	Plan CY 2006	Changes
Net Sales	\$4,687	\$4,417	- 270
Operating Loss	- 19	- 8	+11
Net Loss	- 4	- 4	0
Retail Sales (Thousand units)	194.0	200.0	+6.0

SIA (Jan. to Dec.)	Actual results CY 2005	Plan CY 2006	Changes
Net Sales	\$2,602	\$2,327	- 275
Operating Income / Loss	- 22	21	+43
Net Income / Loss	- 169*	7	+175
Production (Thousand Units)	119.0	110.4	- 8.6

*The extraordinary loss was offset by the consolidated adjustment account in the FYE 2005.
(U.S. Subsidiaries are consolidated on calendar year basis)

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