

PROFILE

Fuji Heavy Industries Ltd. (FHI) is a global manufacturer of transportation- and aerospace-related products and the maker of Subaru automobiles.

FHI's roots go back to 1917, when Japan's first Aircraft Research Laboratory (later Nakajima Aircraft Co., Ltd.) was established, 14 years after the Wright Brothers' first successful flight of the Kitty Hawk flyer in 1903. While some of the world's automakers have their roots in the aircraft industry, FHI is the only automaker who continues to build aircraft today.

On July 15, 2003, the 50th anniversary of the Company's founding in 1953, FHI introduced the six-star ("mutsuraboshi") Subaru automobile emblem design as its new corporate symbol. The Company has been using this symbol to further fortify its brand image and awareness on a global basis.

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Disclaimer Regarding Forward-Looking Statements

Statements herein concerning plans and strategies, expectations or projections about the future, FHI's efforts with regard to various management issues, and other statements, except for historical facts, are forward-looking statements. These forward-looking statements are subject to uncertainties that could cause actual results to differ materially from those anticipated. These uncertainties include, but are not limited to, general economic conditions, demand for and prices of FHI's products, FHI's ability to continue to develop and market advanced products, raw material prices, and currency exchange rates. FHI disclaims any obligation to update any forward-looking statements, whether as a result of new information, future events, or otherwise.

PERFORMANCE OVERVIEW

						Billions of yen
+	FY2003	FY2004	FY2005	FY2006	FY2007	(Forecast) FY2008
Automobile Sales Volume (thousand units)	540	551	582	571	578	584
Net Sales	1,372.3	1,439.5	1,446.5	1,476.4	1,494.8	1,550.0
Operating Income	67.5	50.3	42.0	58.3	47.9	35.0
Ordinary Income	58.6	56.6	43.6	46.8	42.2	30.0
Net Income	33.5	38.6	18.2	15.6	31.9	16.0
Capital Expenditures	64.6	74.6	85.3	56.2	59.6	60.0
Depreciation Expenses	48.8	53.2	51.1	57.5	58.9	64.0
R&D Expenses	60.1	57.5	53.0	46.9	50.7	53.0
Interest-bearing Debt	389.1	379.0	412.2	374.1	343.9	329.0
Exchange Rate (¥/\$, non-consolidated)	124	116	108	112	117	115
ROE	8.3	8.9	3.9	3.3	6.6	
ROA*	5.3	3.9	3.3	4.6	3.9	-
Total Assets	1,344.1	1,349.7	1,357.5	1,348.4	1,316.0	-
Net Assets**	414.6	457.0	474.6	467.8	495.7	

- * ROA was calculated as "(operating income + interest and dividend income)/(average of assets at the beginning and end of term)"

 ** Net Assets were restated according to the change in accounting policy (see page 43).

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A MESSAGE TO OUR STAKEHOLDERS

Fiscal 2003 saw Fuji Heavy Industries Ltd. (FHI) embark on the Fuji Dynamic Revolution-1 (FDR-1) medium-term business plan. This initial effort was later followed by a revised version of the plan enacted from fiscal 2006. Now with the drafting of a new medium-term management plan running from fiscal 2008, FHI is making a bold new start towards the "customers come first" mindset essential to providing a distinctive Subaru experience. Underpinning the new plan is a product development concept that integrates the pleasure of driving and environmental responsibility. Guided by this concept, FHI will build a solid earnings base over the four-year period to fiscal 2011, along with the steady enactment of business strategies aimed at supporting further growth in the future.



FOREWORD

Welcome to our Annual Report for fiscal year 2007, ended March 31, 2007. In opening this message, there is something that I would like to share with all of you as stakeholders in FHI.

At FHI, we are very excited today because we unveiled a full model change for the Impreza in June. This milestone marks the first such change for a Subaru passenger car in four years. As an automaker, the announcement of a new vehicle is an event that invigorates everyone and everything within the company. From product development, sales, and marketing, to our back office, every employee, myself included, is full of energy right now. From a personal standpoint, I am convinced that with the new Impreza we have produced an appealing car that proves a popular choice among a broad range of customers.

Of course, beyond the release of the new car itself, another important point underlying this activity is whether or not the car will succeed. And there is definitely a sense that we have taken the right steps to ensure success as we look toward our new growth plan.

A REVIEW OF FISCAL 2007 AND THE PREVIOUS BUSINESS PLAN

Although net sales in fiscal 2007 surpassed those of the previous year, operating income decreased. Unit volume and earnings conditions were especially severe, most notably in the Japanese market, where passenger car sales volume declined sharply. Looking at overseas markets, conditions remained extremely adverse with respect to earnings in the United States. While retail sales volume exceeded 200 thousand units, growth in high-value-added vehicles, namely turbo-charged and six-cylinder engine models, stagnated. This mainly reflected the impact of rising gasoline prices on these models. Elsewhere, though, positive signs were present as sales grew in Russia, China and other emerging markets. There is a growing need in these regions for cars with the exceptional technological reliability that the Subaru brand is noted for. Russia in particular is a market from which we expect substantial growth going forward.

Fiscal 2007 was also the final year of the FDR-1 and the revised FDR-1 medium-term business plans. Under FDR-1, we pursued a brand strategy that sought to establish Subaru as a premium brand. Unfortunately, brand value is not something that we can boost rapidly over a short timeframe. Upon reflection, the outcome of this strategy was that we produced cars at a substantially higher cost, which resulted in raising our break-even point and lowering profitability.

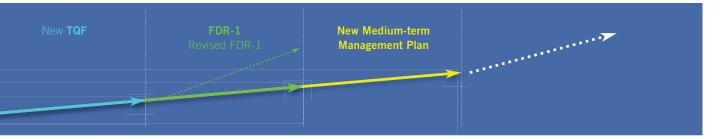
We reassessed this strategy with the revised FDR-1 plan. Here, our mission was to achieve a turnaround in profitability by focusing particularly on promoting a rapid reduction in total costs and improving asset turnover. To this end, one measure we enacted aimed to cut direct materials costs for production vehicles by 16% in Japan and 13.5% in the U.S. over a two-year period. Another measure targeted new car development, where we sought to cut the cost per car by ¥100 thousand compared to present models and reduce tooling and die costs, development costs, and other R&D investments by 30%. During the last two years of the plan, these initiatives helped establish a base from which we made definitive progress in paring back costs, which has given us the momentum needed to clear the benchmarks for success in our latest plan.

In non-automotive divisions, meanwhile, we have created profitable structures in our Industrial Products and Aerospace divisions. This is certainly the case in Aerospace, where we are leveraging our technological capabilities amid rising demand for commercial aircraft. Earnings in this division are constantly growing, helping to solidify its position as one of our stable earnings sources.

EARNINGS ROADMAP FOR ACHIEVING TARGETS OF THE NEW PLAN

As part of the new medium-term management plan, we have set a consolidated operating income target of ¥80 billion for the fiscal year ending March 31, 2011 (see page 11 for more details). We have positioned the push "to provide a distinctive Subaru experience" as our first task in meeting this objective. As we continue working to further harmonize our operations with the natural environment, this will require that we be in step with our customers' expectations, including with the services that we offer. That means providing distinctly

DRIVE TO OPERATING MARGIN 5%, ROA 7%



Subaru products that offer more comfort and safe driving performance, all while continuing to push ahead with technological development. I believe that this is precisely the kind of distinctive value proposition that Subaru is uniquely positioned to realize.

On the marketing front, we will advance a strategy that views sales from a global perspective. In terms of expanding our earnings base, we have identified overseas markets as the main source for growth, among which we consider the United States to be our highest priority market. Already, we have divided our former Overseas Sales and Marketing Division I and II. By getting in as close as possible to its target market, the Overseas Sales and Marketing Division I is working to boost both our earnings power and flexibility through more centralized control of sales and production in North America. The goal is ultimately to expand Subaru's market share by better synchronizing the release of our globally strategic cars. In the European market, where diesel engine cars are the norm, we plan to launch a new car early in 2008 equipped with the world's first horizontally opposed (boxer) turbo diesel engine, made possible by Subaru's own technological capabilities. Including these cars, our target is to sell a total of 100 thousand cars per year by fiscal 2011 in Europe.

Another major point in the new plan is our business alliance with Toyota Motor Corporation (Toyota). Over the long term, our collaboration with Toyota will be crucial to enhancing the competitiveness of both companies as they are called on as automakers to make more substantial upfront investments with respect to the environment, safety and other areas. That said, even as we proceed with building ties in production, development technology and on other fronts, we will be more selective and focused regarding fields where Subaru has advantages, and will remain committed to cultivating the distinctiveness of the Subaru brand.

In closing, I intend to take every opportunity to entrench what I consider to be a needed reform in our corporate mindset—the idea that "customers come first." All of our corporate activities should revolve around the question of "What else can we do for our customers?" This question should be present not only when in direct contact with customers through sales, but in everything from R&D, procurement, manufacturing and quality, to sales after-service. On top of this, we should be producing cars that will win support from our customers. The new Impreza launched this year is in many ways the first product that embodies the successful reforms we have made so far, and I invite you to expect good things from it. As always, your encouragement and understanding will be vital to our future success.

Ikuo Mori

Representative Director of the Board, President and CEO

Ilus Ulmi



GLOBAL MARKETING

As we look to fiscal 2011, we have two critical tasks ahead in establishing a solid base for growth. One is to develop and promote strategic cars that can compete in the global market. At the same time, we must again work to further enhance our presence in the United States, our highest priority market.

I consider products to be fundamental to any global strategy. And our eyes are clearly on the global market with the newly unveiled Impreza. The car has a long wheelbase and roomy space. In other words, it conforms to a more global standard specification. The new Impreza offers sure handling and agile drivability, which will heighten its appeal to, say, baby boomers in Japan, or to young women in the U.S. market. In this way, we will target a much broader range of customers who have interest in cars. In the past, we found that an image based solely on drivability tended to limit our base of potential customers. But this change is rooted in a different concept—achieve the broadest customer base possible.

In April 2007, we established the Overseas Sales and Marketing Division I to serve as a unit specializing in the North American market. The head of the division resides in the U.S. We took this step to enhance both profitability and flexibility by promoting more locally-oriented sales activities. Another benefit is more centralized control of manufacturing and sales with respect to production bases in the U.S. Where marketing is concerned, we plan to complement Subaru's recognized reputation in the U.S. for practical all-wheel drive (AWD) cars. Here, we will tout the brand's image for high performance six-cylinder and turbo-charged vehicles. In this way, we will work to build a more sophisticated brand image in the U.S. market. Regionally, we plan to reinforce our sales network through "Site Control" program that will see us establish bases in major cities. This step will help the brand gain a stronger foothold in the South of the U.S. This plan will not, however, lead to more sales dealerships. Rather, this effort will call for expanding sales

*To increase sales Globally



Subaru of Plano: In October 2006, the first dealership in the "Site Control" program opened in Plano, Texas

volume per dealership by raising the quality of existing outlets, for example by upgrading Subaru "Signature Facility" showrooms.

In other markets, our plans for Europe call for rolling out cars equipped with boxer turbo diesel engines and launching subcompact cars produced under OEM agreement with Daihatsu Motor Co., Ltd. These moves will help us to meet our fiscal 2011 sales target of 100 thousand units. We will also continue to bolster our brand strategy in Europe by expanding and upgrading functions at Subaru Europe N.V./S.A. Markets such as Russia, China, Eastern Europe and Nordic countries, meanwhile, are spearheading the growth in our overseas sales volume. In these markets, a more pronounced desire to purchase high-value-added products is emerging. This trend suggests that we can expect market expansion in fields where Subaru is at home, which we will take advantage of by further enhancing our sales network.



Growth through the business alliance with Toyota

Our business partnership with Toyota is a major element of Subaru's latest medium-term management plan, and we are viewing this relationship from a long-term perspective. I believe that successes that emerge from this alliance going forward will ultimately enable us to forge a stronger Subaru brand.

Toyota Camry production has started at SIA. And I have a keen sense already that there will be enormous advantages as our engineers immediately set about studying the production engineering and control systems of Toyota's cutting-edge production facilities introduced in our SIA plant. At the same time, Toyota's customer-focused spirit, as opposed to the engineer-oriented thinking that dominated the Subaru mindset of the past, has provided an important lesson to us at Subaru today.

This alliance also has tremendous meaning for us from the standpoint of being able to share information on development and production technology. Our engineering team takes part in discussions at



Ceremony to commemorate the first Toyota Camry off the new production line at SIA, in April 2007

Toyota pertaining to cars under development and the development of hybrid systems, and is researching ways to apply these technologies to Subaru vehicles. We are also exploring the possibility of joint development projects sometime in the future.

All that said, from the standpoint of building the brand, our policy of expanding Subaru's distinctive brand power remains unchanged. In other words, the basic core of Subaru will be developed and promoted by us, and no one else. To give an example, one of our alliances will see Daihatsu begin supplying subcompact cars on an OEM basis for the European market. But this partnership was based on the strategic growth merits of an alliance in this region. The most notable benefit, of course, is that it will enable us to better focus on boxer engines and AWD, our core business domains. Through this greater selectivity and focus, we plan to strengthen Subaru's distinctive brand.

Alliance Vision

Pursue Win-Win for Competitive Growth for Long-Term

- 1. Reinforce Business Foundation (Engineering, Manufacturing Engineering)
- 2. Mutual Leverage (Manufacturing Capacity, Resources)
- 3. Strengthen Subaru Brand (Laser Focus on Core Competence)

Areas in Agreement / Discussion

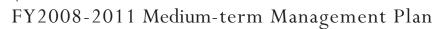
 Manufacturing
 Smooth start-up of Toyota Camry production at SIA

 DEM
 OEM production agreement on subcompact car for Europe

Co-Development Study development projects in consignment / joint development

We will continue to explore the feasibility of serving as a development outsourcer and joint development opportunities during our business alliance with Toyota, as we strive to maximize synergies across both companies. Furthermore, this alliance will likely have benefits beyond just production and development. I am confident that it will generate success not only in our creation of a "customers come first" corporate mindset, but also in sales strategies, manufacturing methods, benchmarking, and a wide range of other fields.

OVERVIEW OF THE MEDIUM-TERM MANAGEMENT PLAN



— Customer Satisfaction: Our Customers are Everything —

MANAGEMENT VISION

In the long term

"A compelling company with strong market presence"

- ullet Reinforce management base to achieve two important financial indices constantly: Operating Margin more than 8%, ROA more than 10%
- To pursue Quality rather than just size
- To fulfill its Corporate Social Responsibility
- To provide Compelling and Distinctive products in response to changes in the social environment

ESSENTIAL FEATURES OF THE NEW PLAN

With the philosophy of "customers come first" at its core, focusing on improving profitability and investing in growth areas with management resources

Product/Technology	Realize the distinctive SUBARU experience, while taking environmental considerations into account. Specify the uniqueness of the vehicles with Boxer engines as our core technology field
Market	U.S.: Strategically important market Europe: Emerging market: Increase sales and enhance profitability Japan: Improve profitability
Competitiveness	Strengthen competitiveness in quality, cost and operational efficiency ranked as the highest level in the business segment
Business Alliance with Toyota	Make best use of alliance and gear toward advancing the long-term mutual competitiveness
Corporate Culture	Instill the "customers come first" philosophy Strengthen the management system in response to the business environment changes

NEW ROADMAP -

<Product Roadmap>

	2006	2011~		
Core Models (Further Globalize)			~	One or More Full Model Change Every Year
Subcompact (Europe)			«	By Other OEM
Subcompact (Multi-market)			«	Model for Environmental Strategy
Multi Passenger Vehicle			«	Crucial to Japanese Market
Minicars				
William				

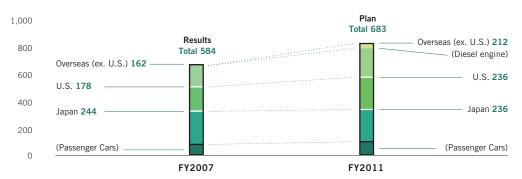
<Technology Roadmap>

	2006	2011~		
Boxer Engine Chassis			«	Introduce New Chassis in Sequence
Diesel Engines			«	Europe/Consider Other Markets
Eco-friendly Power Units			«	Introduce New Technology in Sequence
Next Generation ADA*			«	Deploy Worldwide

^{*} Active Driving Assist: (Advanced Pre-Crash Safety Technology)

AUTOMOBILE UNIT SALES (NON-CONSOLIDATED); FY2007 → FY2011

(Thousand units)



STRENGTHEN COMPETITIVENESS IN QUALITY AND COST

Cost Competitiveness

Start of TSR*-VC

Total-Cost Structure Revolution

Maximize Value for Competitiveness / Customer



TARGET

- 1. Production Vehicle: Continue cost reduction associated with each system target
- 2. Development Vehicle: ¥100,000 per vehicle cost improvement on each vehicle
- 3. Power Train: ¥100,000 per vehicle cost improvement on each unit

* TSR (Total-Cost Structure Revolution)

HIGHLIGHTS OF FY2011 -

- Target Sales (non-consolidated): 683 thousand units
- Consignment Production: 100 thousand units
- Consolidated Operating Income: ¥80 billion
- Consolidated Operating Margin: 5%
- Consolidated ROA: 7%

FY2008 - 2011 (4 years)

- Total Consolidated R&D Expenses: ¥230 billion
- Total Consolidated Capital Expenditure: **¥270 billion**
- Total Consolidated Depreciation Expenses: **¥250 billion**

SUBARU SPIRIT BUILT IN

Re-envisioning Product Planning

Two key themes of the new medium-term management plan—"customers come first" and "providing a distinctive Subaru experience"—forced us to face the issue of just who our customers really are. The Subaru brand got its start in 1958 with the debut of the Subaru 360. This reasonable car provided a superior overall package and outstanding fuel consumption, becoming a popular hit among a wide range of customers. In 1989 we launched the highly acclaimed Legacy, a milestone that brought with it tremendous changes. The direction of the brand took a major shift toward "drivability." The Impreza, a model long associated with the World Rally Championship (WRC), has significantly reinforced this particular brand image. But the decision to focus development efforts on this notion of drivability, especially the pursuit of faster speeds had narrowed the scope of our potential customer base.

Right now, we are reviewing every aspect of our operations as we again return to our most basic rule—customers come first. In doing so, we have made a clear commitment to provide a distinctive Subaru experience for drivers and passengers in creating products from the customer's viewpoint, and integrate the pleasure of driving with environmental performance. Even as we remain fundamentally committed to drivability, staying true to this spirit means allowing more customers to enjoy their ride in a Subaru wherever their day takes them. While ensuring that our cars remain fun for drivers, our goal is a vehicle package that is enjoyable and comfortable for passengers too. We think that pursuing exterior and interior design that enables customers to feel this enjoyment will ultimately lead to the distinctive Subaru experience we envision.



Naoto Muto Senior Vice President, General Manager, Subaru Product & Portfolio





Our first job is to win customer trust and expand our customer base by creating cars that are both safe and comfortable for a wide range of customers. If we can accomplish that, then we will be ready for our next challenge—offering new value propositions. And it is this that will bring us one step closer to realizing the kind of premium brand once Subaru aimed at.

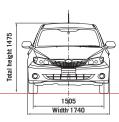
As I mentioned earlier, another major theme for Subaru is environmental responsibility. Going forward, our introduction of boxer turbo diesel engines by ourselves and hybrid technology through our business alliance with Toyota will enable us to preserve the reliability and pleasure of Subaru's core AWD technology. At the same time, we will achieve superb fuel efficiency. In fact, we are already working towards this goal, which has assumed a prominent role in our latest medium-term management plan.

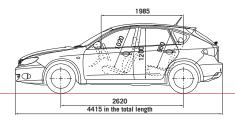
Then there is the new Impreza. Designed for the global market, this product is the first to emerge so far from development efforts by the newly redefined Subaru. Featuring elegant yet sporty styling and a spacious package, the flexible Impreza is designed with drivability, pleasure, safety and comfort in mind. In this new model, I can proudly say that Subaru has created a vehicle that is among the best in its class anywhere in the world.

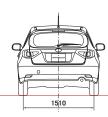
The globally strategic cars we aim for are vehicles that offer a fun and reliable driving experience but are also environmentally friendly. While these keywords have been missing from the Subaru of the past, we are determined to show as many customers as possible that those words have found a permanent place with us today. In so doing, we hope to realize our vision of ensuring that customers do indeed come first at Subaru.

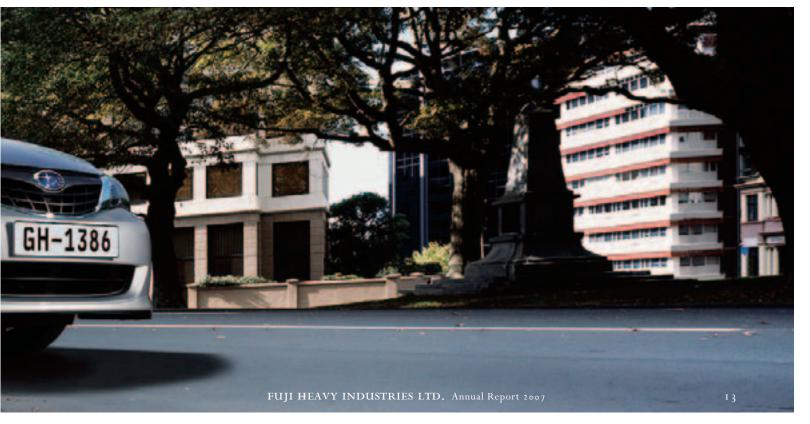
+2007 NEW IMPREZA

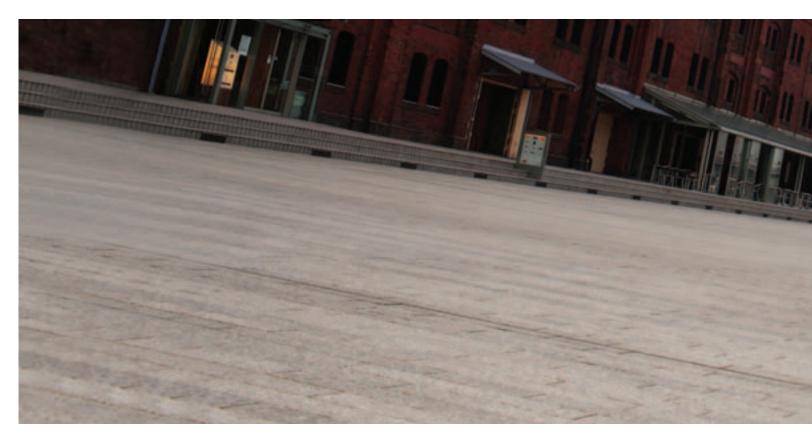
DIMENSIONS (Unit: mm)













Providing a Distinctive Subaru Experience: The Impreza

In June 2007, we unveiled the new Impreza in the first full model change of a Subaru passenger car in four years. The bold concept behind this product was "innovative yet exhilarating style." With a shared commitment to three keywords—"sporty", "casual" and "compact"—the development team harnessed the Subaru vision and technological capabilities to create the new Impreza. Three key themes guided the team's work: comfortable and reliable drivability, peace of mind, and environmental concerns. Beyond the incorporation of basics like Subaru's core boxer engine technology, which provides driving pleasure, and high safety standards, the Impreza features a globally suited body size. At the same time, the Impreza embodies not only drivability, but is well balanced on various dimensions of both function and beauty, featuring a refined exterior and a spacious and comfortable interior, along with superior functionality.

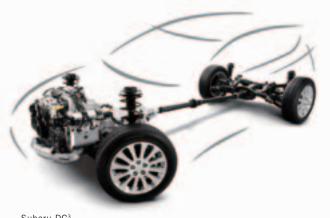
Bringing these elements of our commitment to provide a distinctive Subaru experience to life forced us to consciously crystallize Subaru's technological capabilities and enhance our environmental performance. Here, the new Subaru Dynamic Chassis Control Concept, born from the combination of a newly developed double wishbone suspension system and new car body structures, became the base for these efforts. We knew that capturing a greater market share in U.S. meant having to clear high gas mileage standards. In this area, the new Impreza proudly sits at the top of its class, with one of the highest fuel-efficiency ratings among AWD vehicles.

The Impreza is the first globally strategic car that embodies both "customers come first" and our desire to "providing a distinctive Subaru experience," two important themes of our new medium-term management plan. We aim to create products that will appeal to a wide range of customers. To this end, we have strived to produce customer-focused cars that will enable both long-time Subaru fans and a host of other customers to get a real



sense of the concepts and appeal that define Subaru cars. For this reason, we have expanded our target customer base beyond its traditional focus primarily on young men. This has meant creating vehicle specs with a broader, yet more nuanced appeal. In Japan, for example, we have created products that appeal more to women, baby boomers and the post-baby boomer generation. In the U.S., meanwhile, we have tailored our cars to appeal more to urban working women and young families.

In building a new concept for the brand, we have put everything possible into making the "distinctive Subaru experience" a tangible reality, resulting in products that offer a new value proposition that customer can feel an affinity for, and will use for a very long time. My hope is that the Impreza will spark a new relaxing yet active lifestyle among our customers, and that it will bring real enjoyment to more customers than ever before.



Subaru DC³
The new Subaru Dynamic Chassis Control Concept



Rear Gate
A spacious and comfortable interior



Akihide Takeuchi Project General Manager, Subaru Product & Portfolio Planning Division



Total Cost Structure Revolution: Transforming Our Mindset

We implemented the Total Cost Structure Revolution (TSR) cost-reduction program as a way to reassess Subaru's mindset with respect to costs. After all, building good products at substantial cost means little if we fail to convey that product's value to our customers. So we pushed through extensive reforms in overall R&D investments. Our goal was to cut costs by 30% compared to conventional levels by reducing tooling and die costs and using capital expenditures and R&D expenses more efficiently. Profitability on this front is also important. This is why we joined forces with our suppliers in setting an ambitious target of reducing direct materials costs for our mass-produced vehicles by 16% in Japan and 13.5% in the U.S. over a two-year period. We also identified certain automotive parts that would receive special attention as we

conducted this extensive cost-reduction effort. By the end of the two-year run of the revised FDR-1 plan it was clear that we had indeed met these objectives.

The Impreza model that we launched in June 2007 is a concrete example of our success. New cars under development are also expected to meet our cost targets on every level, including for development, manufacturing, and procurement. For previous versions of the Impreza, the car's reputation for drivability limited our options in certain respects. As a result, we met with substantial costs just to ensure it could turn in fast circuit performance. One of the more practical points about the new Impreza, though, is that we have now invested more into making the car easy, safe and fun for ordinary car lovers to drive. On the interior and









exterior, we cut costs where we could and allocated costs where necessary. That, in a nutshell, describes the approach we took with the new Impreza.

With all that said, one concern still lingers—where is Subaru making its presence most felt? To achieve the cost reductions we are eyeing company-wide, if we lower the baseline cost of the vehicles we develop simply to produce cars at the lowest possible cost, we could end up losing the very distinctive Subaru experience we are after. We have to avoid the situation in which we essentially meet our cost-reduction targets by creating products that appeal to no one. As we follow up the Impreza with full model changes for the Forester and Legacy, and promote TSR-VC (Value for Competitiveness/Customers) cost-reduction measures

as a follow-up to TSR, we are finally ready to roll out highly profitable cars. As we do, the questions of how to balance the distinctive Subaru experience with cost reductions, and how to maintain the high level of motivation needed to realize both, are key issues that we must address in the process.

In promoting TSR-VC, we aim to lower baseline costs for our well-rationalized production cars, to continue to make cost improvements of around \$100,000 per vehicle for cars under development, and reform the cost structure by around \$100,000 per unit for our engines and transmissions. The mission here is to turn on its head the notion that boxer engines and AWD mean higher costs.





Jun Kondo Senior Vice President; General Manager, Strategy Development Division and the Subaru Cost Planning & Management Division





From Left

Kazushige Okuhara Director of the Board, Executive Vice President

Hiroyuki Oikawa

Director of the Board, Executive Vice President

Ikuo Mori Representative Director of the Board, President and CEO

Norihisa Matsuo Director of the Board, Executive Vice President

Shunsuke Takagi Representative Director of the Board, Executive Vice President

Shoichi Washizu Director of the Board, Executive Vice President

Hiroshi Komatsu Representative Director of the Board, Senior Executive Vice President



Masatsugu Nagato Director of the Board, Executive Vice President

Representative Director of the Board, Vice Presidents President and CEO Yoichi Serizawa Ikuo Mori Kazuyoshi Shimizu Tamaki Kamogawa Representative Director of the Board, Masakazu Kimura Senior Executive Vice President Hiroshi Komatsu Tomohiko Ikeda Takeshi Tachimori Representative Director of the Board, Hisashi Nagano Executive Vice President Mitsuru Takahashi Shunsuke Takagi Motokiyo Nomura

Directors of the Board,
Executive Vice Presidents

Masahiro Kasai

Hiroyuki Oikawa

Norihisa Matsuo

Motohisa Miyawaki

Masahiro Kasai

Naoto Arai

Yasuo Ueno

Kazushige Okuhara

Naoto Muto

Yasuyuki Yoshinaga Akira Mabuchi

Shoichi Washizu

Masatsugu Nagato

Takeo Tsumuji

Masatake Yashiro

Senior Vice Presidents

Yoji Ishimaru

Jun Kondo

Takashi Ishihara Corporate Auditor
Tsunenori Hoshi Morihiko Tashiro
Yoshio Hasunuma

CORPORATE SOCIAL RESPONSIBILITY (CSR)

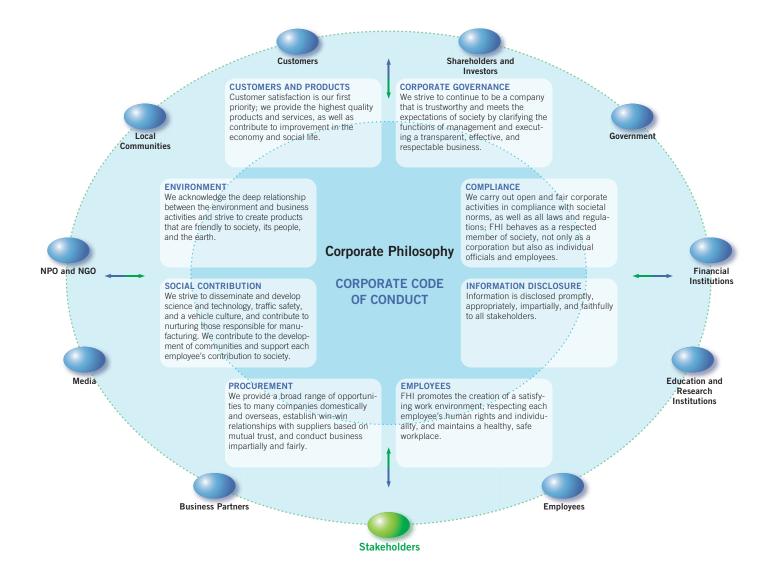
APPROACH TO CSR

One of the core elements of FHI's latest medium-term management plan is a commitment to "pursue Quality rather than just Size to fulfill its Corporate Social Responsibility."

In drafting this tenet, FHI conducted an in-house CSR survey in fiscal 2007 from which two clear suggestions for improvement emerged.

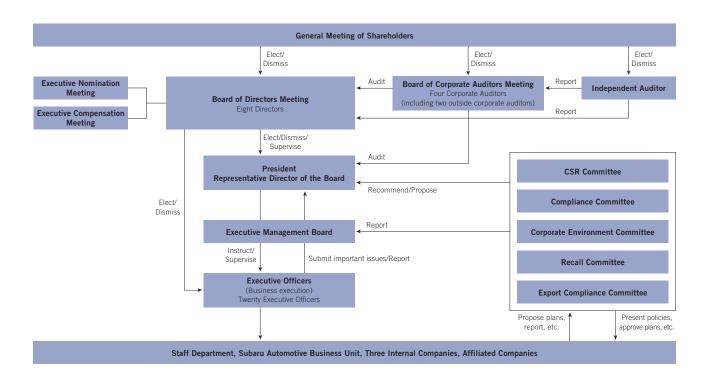
- 1. Heighten awareness among employees of the relationship that their individual actions have to CSR.
- 2. Enhance the framework for sharing, coordinating, promoting and consolidating CSR-related information in an efficient and reasonable manner.

To address each of these issues, the Corporate CSR and Environment Committee is implementing PDCA (Plan, Do, Check, Act) cycles devised by senior management to unify CSR on all fronts company-wide and to promote more visible activities. In this way, the committee is helping employees to recognize the relationship that corporate social responsibility has with all corporate activities. Along with promoting understanding of the Corporate Philosophy, which serves as the Company's CSR Policy, FHI is striving to spread greater awareness than ever before of the need to act and think with two distinct CSR postures in mind: active and passive. The former compels FHI to contribute to society through its core business activities, while the latter entails strict compliance with laws and regulations.



CORPORATE GOVERNANCE

In line with the Corporate Philosophy, FHI views the strengthening of corporate governance as one of management's highest priorities, to ensure that it can measure up to the trust and confidence placed in the Company by all its shareholders, customers and other stakeholders. In the pursuit of more efficient management, FHI is working to clarify management and execution functions to enhance decision-making speed. The Company is also ensuring proper management and business execution through a well-developed auditing system that includes the presence of outside corporate auditors. In this way, FHI is working to augment both its compliance and risk management frameworks. Fair and timely information disclosure is also leading to more transparent management.



INTERNAL CONTROL SYSTEMS

Internal control systems comprise mechanisms indispensable to the proper functioning of any corporation. Company managers have a duty both to develop such systems, and to ensure that their effectiveness and efficiency is maintained. Moreover, in response to the so-called J-SOX Law (Japanese Securities and Exchange Law), FHI has added specialized project teams to its organizational structure. These teams are charged with four tasks designed to promote the readiness and robustness of internal control systems across the Group: 1) ensure effectiveness and efficiency of business operation; 2) ensure the reliability of financial reporting; 3) ensure compliance with applicable laws and regulations relevant to business activities; and 4) safeguarding of assets.

FHI further contributes to the readiness of these systems of internal control through an active compliance system and organization—the most fundamental element of risk management. In terms of compliance, the Company has announced a compliance policy and set up a Compliance Committee dedicated to promoting compliance company-wide. As part of Group compliance, FHI has also extended the "Compliance Hotline System" to Group subsidiaries in Japan.

ENVIRONMENTAL INITIATIVES

The FHI Environmental Policy states that the Company "recognizes the integral relationship between the environment and its business activities and strives to provide products that are friendly to the earth, society, and people. FHI is protecting the environment to ensure our future." Guided by this policy, the Company has drafted its Voluntary Plan for the Environment, the "FHI Environmental Conservation Program," through which FHI undertakes activities aimed at reducing the burden on the environment at every stage of business—from product development to procurement, production, use and disposal. The Company is presently enacting its fourth New Voluntary Plan for the Environment that will run from fiscal 2008 through fiscal 2012.

In the latest medium-term management plan, FHI has positioned the pursuit of a product development concept that integrates the pleasure of driving and environmental responsibility as the way to provide customers with a "distinctive Subaru experience." While continuing to enable drivers and passengers alike to experience the distinctive sense of comfort and reliability that comes with driving a Subaru, FHI is developing technology that aims to improve the fuel consumption of its vehicles from the ground up.

Specific measures by the Company for creating more ecological cars include:

- 1. The introduction of cars equipped with Subaru's own boxer turbo-charged diesel engine in Europe beginning in 2008 to comply with exhaust emission regulations.
- 2. Joint development of hybrid systems through a business alliance with Toyota.
- 3. Measures to develop "R1e" electric cars in cooperation with Tokyo Electric Power Company; 10 vehicles have already been delivered, with another 30 scheduled for delivery in the first half of fiscal 2008. Public road trials are under way to verify the potential role that such cars might play as "commuter cars" in urban areas.

Other detailed CSR activities by FHI can be found in the Company's Environmental & Social Report.



"R1e" electric car

FINANCIAL SECTION

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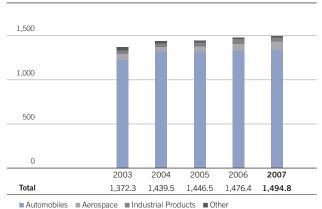
CONSOLIDATED EIGHT-YEAR FINANCIAL SUMMARY

FUJI HEAVY INDUSTRIES LTD. AND CONSOLIDATED SUBSIDIARIES Years ended March $31\,$

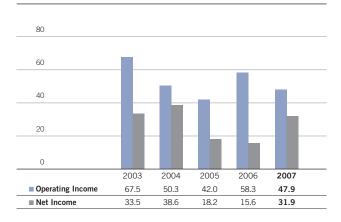
								Millions of yen	Thousands of U.S. dollars
	2007	2006	2005	2004	2003	2002	2001	2000	2007
For the Year:									
Net sales	¥1,494,817	¥1,476,368	¥1,446,491	¥1,439,451	¥1,372,337	¥1,362,493	¥1,311,887	¥1,330,125	\$12,658,286
Cost of sales	1,142,674	1,125,293	1,107,718	1,085,716	1,011,582	992,950	978,841	995,131	9,676,298
Gross profit	352,143	351,075	338,773	353,735	360,755	369,543	333,046	334,994	2,981,988
Selling, general and									
administrative expenses	304,237	292,736	296,756	303,411	293,234	281,063	251,373	243,593	2,576,314
Operating income	47,906	58,339	42,017	50,324	67,521	88,480	81,673	91,401	405,674
Income before income taxes									
and minority interest	45,589	28,674	21,066	56,266	46,970	56,136	21,291	64,839	386,053
Net income	31,899	15,611	18,238	38,649	33,484	30,283	22,628	31,348	270,124
At Year-End:									
Net assets*	¥ 495,703	¥ 467,786	¥ 474,616	¥ 457,027	¥ 414,614	¥ 399,598	¥ 363,199	¥ 213,806	\$ 4,197,671
Shareholders' capital	494,004	465,522	471,149	453,708	411,252	396,112	357,455	206,404	4,183,284
Total assets	1,316,041	1,348,400	1,357,459	1,349,727	1,344,072	1,269,558	1,168,501	1,038,558	11,144,390
Ratio of shareholders' capital									
to total assets (%)	37.5%	34.5%	34.7%	33.6%	30.6%	31.2%	30.6%	19.9%	
Per Share (in yen and U.S. dollars):									
Net income:									
Basic	¥ 44.46	¥ 20.66	¥ 23.27	¥ 50.62	¥ 44.84	¥ 40.74	¥ 30.44	¥ 51.90	\$ 0.38
Diluted	44.44	20.66	23.27	49.66	42.91	38.83	29.06	48.53	0.38
Net assets	687.81	649.41	604.51	582.60	553.90	532.88	480.86	338.75	5.82
Other Information:									
Depreciation/									
amortization expenses	¥ 81,454	¥ 80,073	¥ 71,010	¥ 71,112	¥ 67,896	¥ 63,964	¥ 64,070	¥ 60,190	\$ 689,762
Capital expenditures									
(addition to fixed assets)	126,329	119,289	147,759	128,026	119,423	118,376	102,301	103,922	1,069,769
R&D expenses	50,709	46,893	52,962	57,541	60,110	54,903	46,622	40,123	429,410
Number of shares issued									
(thousands of shares)**	782,866	782,866	782,866	782,866	746,521	746,506	746,502	614,553	
Number of shareholders**	42,920	46,367	34,558	34,704	35,584	33,094	32,996	49,381	
Number of employees**:									
Parent only	11,752	11,998	12,703	12,928	13,064	13,374	13,603	13,668	
Consolidated	25,598	26,115	26,989	27,296	27,478	26,483	26,502	26,914	

Note: U.S. dollar figures have been translated from yen, for convenience only, at the rate of ¥118.09 to US\$1.00, the approximate rate of exchange at March 31, 2007.

NET SALES (Billions of yen)



OPERATING INCOME/NET INCOME (Billions of yen)



^{**} Prior year amounts have been reclassified to conform to the current year presentation.

** As of March 31

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL POSITION

OVERVIEW

During fiscal 2007, ended March 31, 2007, the FHI Group was engaged in production and sales activities in a wide range of product sectors. Operations in the Group's network of 109 subsidiaries and 9 affiliated companies were conducted under four main business divisions: the Group's mainstay Automobiles division, the Industrial Products division, the Aerospace division, and the Other division.

As the final year of the FDR-1 medium-term business plan, all employees of the FHI Group strove to meet plan targets for fiscal 2007. But while the push to improve asset turnover and reduce costs in the Industrial Products and Aerospace divisions met with some success, consolidated performance fell short of initial expectations, particularly in the Automobiles division. In accordance with this result, FHI established a new medium-term management plan announced in February 2007, which is scheduled to be implemented from fiscal 2008 to 2011. Putting a thorough commitment to "customers come first" as our cornerstone, efforts to attain the targets of this latest plan are already under way.

The following is an overview of operations during fiscal 2007. In the Group's mainstay Automobiles division, sales of minicars in Japan increased atop sales of the Stella, a new passenger minicar model. This growth, however, proved unable to overcome pressures stemming from a drop in the number of passenger cars, resulting in lower sales volume compared to the previous fiscal year. Overseas sales, meanwhile, rose year on year, reflecting favorable sales in Europe, Australia and other markets.

Regarding the non-automobiles divisions, sales in the Aerospace division were sharply higher than in the previous fiscal year.

As a result, consolidated net sales, thanks to foreign exchange gains, edged up \$\pm\$18.4 billion, or 1.2% year on year, to \$\pm\$1,494.8 billion. Operating income, however, declined \$\pm\$10.4 billion, or 17.9%, to \$\pm\$47.9 billion. Earnings were negatively impacted primarily by deterioration in the sales volume and mix in the Automobiles division, which overshadowed currency exchange gains due to a relatively weak yen and a reduction in cost of materials, as well as selling, general and administrative (\$G&A\$) and other expenses. However, net income surged \$\pm\$16.3 billion, or 104.3%, to \$\pm\$31.9 billion. Despite a decrease in gain on sales of investment securities, this growth mainly reflected the absence of a loss on termination of joint development projects and additional retirement payments associated with a voluntary retirement program, which were recorded as extraordinary loss items in the previous fiscal year.

SEGMENT INFORMATION

Automobiles Division

Sales from the Automobiles division increased by \$10.1 billion, or 0.8% year on year, to \$1,339.3 billion. However, operating income was down \$13.7 billion, or 26.6%, to \$37.8 billion. The decline in income largely mirrored the deterioration in the sales volume and mix, which outstripped favorable foreign currency exchange gains from a relatively weak yen, and efforts to reduce material costs, SG&A and other expenses.

Global sales volume was 578 thousand units, up 7 thousand units, or 1.1%, over the previous fiscal year. In Japan, demand for minicars rose steadily, stimulated by net growth in sales of the Stella, a new minicar model launched in June 2006. Minicar growth was sufficient to cover declines elsewhere in existing vehicle models, climbing 13 thousand units, or 9.9%, to 146 thousand units. Nonetheless, passenger car sales volume declined by 16 thousand units, or 16.9% year on year, to 81 thousand units. Although our flagship model Legacy underwent a major facelift in late May 2006, the sales decrease reflected lackluster demand for passenger cars in Japan and lower sales of the Impreza and Forester vehicle models. As a result of these factors, total sales volume in Japan edged down 3 thousand units, or 1.5%, to 227 thousand units.

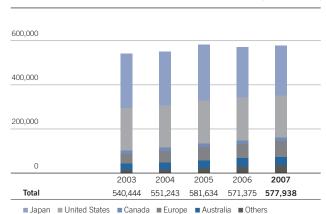
Overseas sales volume increased by 10 thousand units, or 2.9%, to 351 thousand units. In North America, sharply higher sales of the Impreza were unable to cover declines in other vehicle models, causing sales volume to decrease by 3 thousand units, or 1.6%, to 207 thousand units. In Europe, sales volume was up 7 thousand units, or 10.3%, to 71 thousand units. Sales of the Forester and Impreza models were strong, with substantial growth particularly in Russia and other emerging markets. Another boost to sales volume came from the full start of the B9 Tribeca sales in the second half of the fiscal year. The division also turned in firm performance in Australia, with year-on-year growth recorded for all vehicle models. Sales volume grew by 2 thousand units, or 4.5%, to 38 thousand units, for a second consecutive year of record growth in this market.

CONSOLIDATED AUTOMOBILE SALES (Number of units)

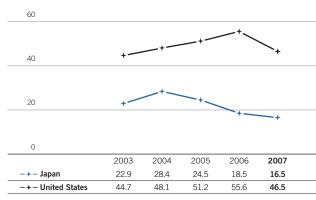
2007	2006	2005	2004	2003
43,951	50,619	56,977	65,907	47,130
24,135	26,911	25,194	21,200	24,077
11,807	17,405	17,709	18,988	24,426
1,308	2,747	4,138	5,000	7,031
145,610	132,483	150,021	134,446	142,861
226,811	230,165	254,039	245,541	245,525
190,276	193,562	193,917	189,633	192,389
16,247	16,384	16,506	16,154	17,699
71,404	64,724	60,517	53,578	41,325
38,136	36,506	35,414	30,685	29,455
35,064	30,034	21,241	15,652	14,051
351,127	341,210	327,595	305,702	294,919
133,720	132,236	150,987	128,994	
90,927	72,790	66,670	72,729	
102,969	104,059	95,173	98,941	
18,268	24,187	_	_	_
5,243	7,938	14,765	5,038	_
351,127	341,210	327,595	305,702	294,919
_			2,800	1,500
577,938	571,375	581,634	554,043	541,944
_		13,150	25,239	
	43,951 24,135 11,807 1,308 145,610 226,811 190,276 16,247 71,404 38,136 35,064 351,127 133,720 90,927 102,969 18,268 5,243 351,127	43,951 50,619 24,135 26,911 11,807 17,405 1,308 2,747 145,610 132,483 226,811 230,165 190,276 193,562 16,247 16,384 71,404 64,724 38,136 36,506 35,064 30,034 351,127 341,210 133,720 132,236 90,927 72,790 102,969 104,059 18,268 24,187 5,243 7,938 351,127 341,210 — —	43,951 50,619 56,977 24,135 26,911 25,194 11,807 17,405 17,709 1,308 2,747 4,138 145,610 132,483 150,021 226,811 230,165 254,039 190,276 193,562 193,917 16,247 16,384 16,506 71,404 64,724 60,517 38,136 36,506 35,414 35,064 30,034 21,241 351,127 341,210 327,595 133,720 132,236 150,987 90,927 72,790 66,670 102,969 104,059 95,173 18,268 24,187 — 5,243 7,938 14,765 351,127 341,210 327,595 — — — 577,938 571,375 581,634	43,951 50,619 56,977 65,907 24,135 26,911 25,194 21,200 11,807 17,405 17,709 18,988 1,308 2,747 4,138 5,000 145,610 132,483 150,021 134,446 226,811 230,165 254,039 245,541 190,276 193,562 193,917 189,633 16,247 16,384 16,506 16,154 71,404 64,724 60,517 53,578 38,136 36,506 35,414 30,685 35,064 30,034 21,241 15,652 351,127 341,210 327,595 305,702 102,969 104,059 95,173 98,941 18,268 24,187 — — 5,243 7,938 14,765 5,038 351,127 341,210 327,595 305,702 — — 2,800 577,938 571,375 581,634 554,043

^{*} CKD: Complete Knocked Down

CONSOLIDATED AUTOMOBILE SALES BY REGION (Number of Units)



AUTOMOBILE INVENTORY (1,000 units)



at the end of March

NON-CONSOLIDATED AUTOMOBILE SALES (Number of units)

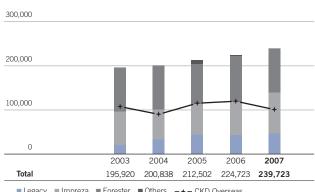
	2007	2006	2005	2004	2003
Domestic Units:					
Legacy	47,176	57,013	59,843	73,676	49,179
Impreza	26,159	30,063	27,437	22,263	25,471
Forester	12,946	19,256	19,457	20,097	25,389
Others	0	0	1,397	2,479	4,174
Subtotal	86,281	106,332	108,134	118,515	104,213
Minicars	157,453	138,398	164,624	143,502	147,712
Domestic Total	243,734	244,730	272,758	262,017	251,925
Export Units:					_
Legacy	46,410	42,809	44,101	33,865	21,421
Impreza	92,782	75,935	69,946	67,349	75,354
Forester	99,637	104,425	90,131	99,463	99,145
Others	894	1,554	8,324	161	
Export Total	239,723	224,723	212,502	200,838	195,920
CKD Overseas	100,972	119,784	115,317	90,158	107,576
(SIA Portion)	100,972	119,784	115,317	87,358	106,076
U.S. Retail Sales*:					
Legacy	84,442	87,788	89,453	79,839	85,359
Impreza	41,148	33,637	32,209	36,525	38,226
Forester	51,258	53,541	58,424	59,761	53,922
Baja	5,241	6,239	7,316	10,694	2,513
Tribeca	18,614	14,797			
Total	200,703	196,002	187,402	186,819	180,020
U.S. Production Units*:					
Legacy	89,351	91,510	105,550	96,993	102,813
Tribeca	21,022	27,481	_	_	_

^{*} U.S. Retail Sales and U.S. Production Units are the aggregate figures for the calendar year from January through December.

DOMESTIC UNITS BY MODEL (Number of units)

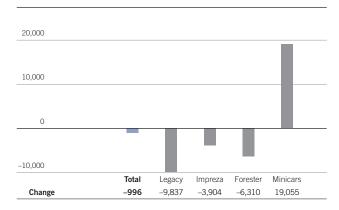
300,000 200,000 100,000 0 2003 2004 2005 2007 2006 Total 251,925 262,017 272,758 244,730 **243,734** ■ Legacy ■ Impreza ■ Forester ■ Others ■ Minicars

EXPORT UNITS BY MODEL (Number of units)

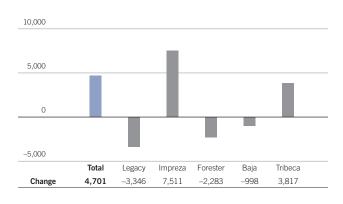


CHANGE IN UNITS SOLD BY MODEL (Comparison of units sold in fiscal 2007 and fiscal 2006)

DOMESTIC UNITS (NON-CONSOLIDATED) (Number of units)



U.S. RETAIL SALES (Number of units)



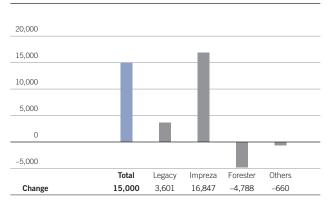
Industrial Products Division

Sales in the Industrial Products division declined \$2.7 billion, or 5.2% compared to the previous fiscal year, to \$49.7 billion, with operating income down \$0.5 billion, or 26.0%, to \$1.5 billion.

Sales in Japan were lower as declining sales mainly of generator engines outweighed an increase in sales volume for pump engines and small engines for construction machinery.

Similarly, overseas sales were lower year on year as firm sales to Europe and the Middle East were unable to overcome declining sales of leisure products and generator engines to North America, primarily due to weak overall demand.

EXPORT UNITS (NON-CONSOLIDATED) (Number of units)



Aerospace Division

The division posted record sales for the second consecutive year, with sales up \\$12.2 \text{ billion, or 14.9%, to \\$\\$94.0 \text{ billion. Operating income also rose sharply, climbing \\$\\$2.9 \text{ billion, or 103.0%, to \\$\\$5.7 \text{ billion.}

The division has seen steady growth in sales of the "AH-64D" combat helicopter, which FHI began supplying to the Japan Ministry of Defense in fiscal 2006, as well as sales of the "PX/CX" prototype, a next-generation fixed-wing Maritime Patrol Aircraft and Cargo Transport Aircraft. Sales to the Defense sector were lower year on year, however, largely due to fewer deliveries of

the "UH-1J" multi-purpose helicopter, and the shipment of Forward Field Observation System prototype completed in fiscal 2007. In the commercial sector, the division saw sharply higher shipments of existing products for the Boeing Company, including the center wing for the Boeing 777 and elevator for the 737, in line with growing demand for passenger aircraft. Sales from two new projects, the center wing for the Boeing 787 and the main wing for the Eclipse 500 light business jet, for which deliveries began in fiscal 2007, contributed to improved business performance. These and other factors contributed to the substantial sales growth in this sector.

Other Division

Following the revised FDR-1 medium-term business plan, the Eco Technologies Company has pursued various measures to improve asset turnover. Consequently, sales from the environmental equipment business were lower as the company prepares to withdraw from this business in fiscal 2008. Sales were also lower due to the restructuring of Japanese subsidiary Yusoki Kogyo K.K. Total division sales declined ¥1.2 billion, or 9.0%, to ¥11.8 billion. However, operating income climbed ¥1.0 billion, or 83.3%, to ¥2.3 billion, as the division benefited from improved profitability at the Eco Technologies Company.

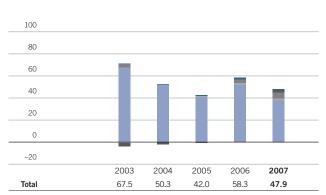
NET SALES BY DIVISION (EXCLUDING INTERSEGMENT SALES)

					Billions of yen
	2007	2006	2005	2004	2003
Automobiles	¥1,339.3	¥1,329.2	¥1,319.6	¥1,316.9	¥1,229.8
Industrial Products	49.7	52.4	46.8	42.2	41.5
Aerospace	94.0	81.8	59.4	56.6	63.0
Other	11.8	13.0	20.6	23.6	37.9
Total	¥1,494.8	¥1,476.4	¥1,446.5	¥1,439.4	¥1,372.3

OPERATING INCOME (LOSS) BY DIVISION

	2007	2006	2005	2004	Billions of yen 2003		
Automobiles	¥37.8	¥51.6	¥40.9	¥52.1	¥67.3		
Industrial Products	1.5	2.0	0.8	(0.2)	(0.8)		
Aerospace	5.7	2.8	0.2	(0.3)	3.3		
Other	2.3	1.2	(0.6)	(1.4)	(3.1)		
Corporate and Elimination	0.6	0.7	0.6	0.3	0.8		
Total	¥47.9	¥58.3	¥42.0	¥50.3	¥67.5		

OPERATING INCOME (LOSS) BY DIVISION (Billions of yen)



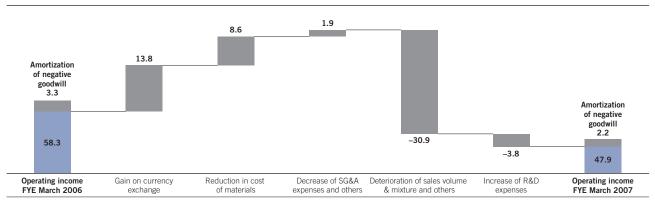
- Automobiles Industrial Products Aerospace Other
- Corporate and Elimination

COST OF SALES, EXPENSES AND OPERATING INCOME

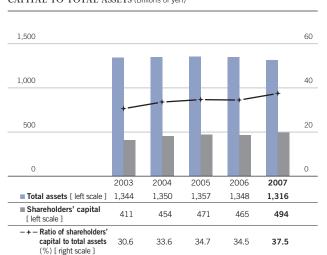
Compared to the previous fiscal year, the cost of sales increased by \$17.4 billion, or 1.5%, to \$1,142.7 billion, and the cost of sales ratio edged up 0.2 of a percentage point to 76.4%. Higher prices for parts, mainly due to rising prices for raw materials, were responsible for the increase in the cost of sales ratio. Operating income declined \$10.4 billion, or 17.9%, to \$47.9 billion, as benefits from \$13.8 billion in currency exchange gains, a reduction in material costs of \$8.6 billion, and a decrease of \$1.9 billion in SG&A and other expenses were outweighed by negative factors on income stemming from a global deterioration in the sales volume and mix of \$30.9 billion, and an increase of \$3.8 billion in R&D expenses.

Net other income/expenses improved \$27.3 billion to a loss of \$2.3 billion. This result mainly reflected a currency exchange related loss of \$7.7 billion from the posting of foreign exchange losses of \$11.9 billion, which was partially offset by a net gain on revaluation of derivatives of \$4.2 billion. Nevertheless, this loss represented an improvement of \$5.4 billion over the previous fiscal year. Income before income taxes and minority interest improved \$16.9 billion, or \$59.0%, to \$45.6 billion, thanks primarily to the absence of a loss on termination of joint development projects of \$7.1 billion and \$8.0 billion in additional retirement payments posted in the previous year, coupled with a reduction in losses for the year. As a result, net income increased by \$16.3 billion, or \$104.3%, to \$31.9 billion.

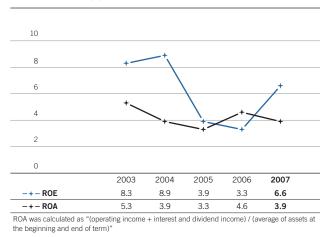
ANALYSIS OF INCREASES AND DECREASES IN OPERATING INCOME (CONSOLIDATED) (Billions of yen)



TOTAL ASSETS, SHAREHOLDERS' CAPITAL AND SHAREHOLDERS' CAPITAL TO TOTAL ASSETS (Billions of yen)



ROE AND ROA (%)



LIQUIDITY AND FINANCING

Securing Liquidity

FHI manages cash and cash equivalents with a view to maintaining a level equivalent to average monthly sales. Cash and cash equivalents at the end of the year totaled ¥99.1 billion. While this amount is less than average monthly sales for the term (¥124.6 billion), the difference is due to limiting assets in order to improve asset turnover. Liquidity is covered by a commitment line of credit. Cash and cash equivalents, combined with the amount of credit available, is sufficient to secure liquidity at the level of average monthly sales.

Interest-bearing debt at the end of the year totaled \$343.9 billion, a year-on-year decrease of \$30.2 billion. The debt/equity ratio improved 0.11 of a point to 0.70, as FHI maintained a sound financial position.

FHI plans to reduce interest-bearing debts 20% by the end of fiscal 2008, to \(\pm\)329.0 billion, from fiscal 2005's total of \(\pm\)412.2 billion.

Financial Position

Total assets at March 31, 2007 decreased ¥32.4 billion, or 2.4% compared to the previous fiscal year-end, to ¥1,316.0 billion. Total current assets were ¥594.7 billion, down ¥24.5 billion, or 4.0%, from the previous year. These declines were largely the result of a decrease in short-term loans due to the securitization of receivables at a financing subsidiary, and lower cash and cash equivalents.

Property, plant and equipment decreased by \$5.4 billion, or 1.0%, to \$550.6 billion, a change primarily attributable to a decline in machinery, equipment and vehicles.

Investments and other assets totaled ¥170.8 billion, a decrease of ¥2.5 billion, or 1.4%, over the previous fiscal year-end. Total liabilities were down ¥60.3 billion, or 6.8%, to ¥820.3 billion, mostly as a result of lower current liabilities due to declines in notes and accounts payable, trade and short-term borrowings, and a decline in long-term debts.

Effective this fiscal year, FHI adopted "Accounting Standard for Presentation of Net Assets in the Balance Sheet" (The Accounting Standards Board of Japan (ASBJ), December 9, 2005, Statement No.5) and the related "Implementation Guidance on Accounting Standard for Presentation of Net Assets in the Balance Sheet" (ASBJ, December 9, 2005, Guidance No.8). The adoption of this standard has no effect on income.

Shareholders' equity (equal to net assets minus minority interest in consolidated subsidiaries) at March 31, 2007, rose ¥28.5 billion, or 6.2%, to ¥494.0 billion. This change is primarily attributable to a year-on-year increase of ¥24.8 billion in retained earnings to ¥214.8 billion. FHI also has ¥40.5 billion in treasury stock that it plans to hold rather than cancel for the immediate future in order to provide for the flexible implementation of its capital policy. Net assets (equal to shareholders' capital plus valuation, translation and other adjustments and minority interest in consolidated subsidiaries) totaled ¥495.7 billion.

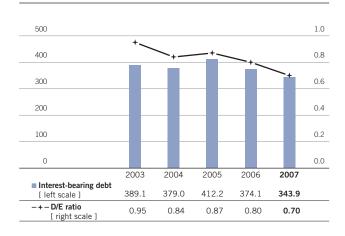
As a result of the above, return on equity (ROE) at the end of year was 6.6%, an improvement of 3.3 percentage points compared to the previous fiscal year. Return on assets (ROA), which factors in operating income and interest and dividend income, decreased by 0.7 of a percentage point to 3.9%.

Cash Flows

Net cash provided by operating activities decreased by \$71.9 billion, to \$65.6 billion. This decline was largely attributable to an increase in inventories of \$12.8 billion, and a decrease of \$20.5 billion in notes and accounts payable, trade. These factors offset income before income taxes and minority interest of \$45.6 billion and \$81.5 billion in depreciation and amortization expenses.

Net cash used in investing activities declined \$32.3 billion year on year, to \$43.4 billion. Uses of cash included \$49.8 billion for the purchase of property, plant and equipment (net of proceeds from sale of property, plant and equipment), and \$12.0 billion for the purchase of leased assets (net of proceeds from sale of leased assets). These cash outflows were partially offset by \$23.5 billion from the collection of loans receivable (net of disbursement of loans receivable).

INTEREST-BEARING DEBT BALANCE AND D/E RATIO (Billions of yen)



Net cash used in financing activities totaled \$36.2 billion, representing a year-on-year improvement of \$52.7 billion. This result was largely attributable to a net decrease in short-term borrowings of \$27.2 billion, as well as \$2.1 billion used for repayment on long-term debts (net of proceeds from long-term debts).

CAPITAL EXPENDITURES

Capital expenditures increased ¥3.4 billion, or 6.0% over the previous fiscal year, to ¥59.6 billion. Expenditures rose atop a sales launch of the Impreza and consignment production for Toyota at SIA in 2007. Depreciation increased ¥1.4 billion, or 2.5%, to ¥58.9 billion, largely due to the depreciation of tooling costs.

RESEARCH AND DEVELOPMENT EXPENSES

Research and development expenses at FHI as a whole increased \$3.8 billion, or 8.1%, to \$50.7 billion, mainly from promotion of the development of new Impreza, Forester, and Legacy models in line with the product portfolio put forth in the revised FDR-1 medium-term business plan.

BASIC POLICY REGARDING THE DISTRIBUTION OF PROFITS

FHI views the return of profits to shareholders as a priority task for management, and follows a basic policy of maintaining stable long-term dividends while taking comprehensive consideration of such factors as its earnings performance and dividend payout ratio. FHI uses retained earnings with the intent of strengthening its financial position. Funds are also allocated for investments to support future growth and development in areas such as R&D for the development of appealing products, and investments to bolster FHI's production and sales network.

OUTLOOK

In Japan, capital expenditures and exports are expected to remain major factors underpinning business expansion in fiscal 2008. Nevertheless, severe economic conditions are likely to persist as the sales numbers for passenger cars in the overall automobile market decline for a fourth consecutive year, and the shift toward minicar models continues. FHI's operating environment will require caution, with U.S. economic trends pointing to an impending slow down. Other sources of concern are also present, including rising prices for raw materials and volatility in the currency exchange markets. Given this environment, FHI is forecasting the following operating results in fiscal 2008:

Net sales: \$1,550.0 billion (up 3.7% year on year)

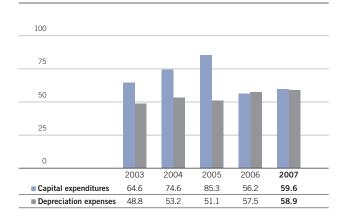
Operating income: \$35.0 billion (down 26.9% year on year)

Net income: \$16.0 billion (down 49.8% year on year)

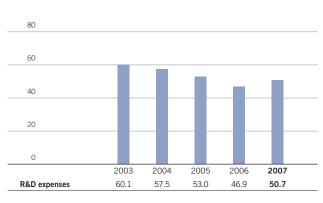
MEDIUM- TO LONG-TERM MANAGEMENT STRATEGIES

In February 2007, FHI announced a new four-year, medium-term management plan scheduled to run from fiscal 2008 to 2011. While retaining FHI's long-term vision of becoming a compelling company with a strong market presence, the new plan places priority on building stronger foundations to underpin future growth, and aims for solid improvements in enterprise value, guided by an unswerving commitment to FHI customers. Centered on the philosophy that "Customers come first," the plan seeks to 1) provide a distinctive Subaru experience for drivers and passengers, 2) increase sales globally, 3) strengthen competitiveness in quality and cost, 4) grow through the business alliance with Toyota, and 5) grow the level of employee competence and so enhance the organization. Financial targets include attaining an operating margin at the level of 5% and a target ROA level of 7% by fiscal 2011.





RESEARCH AND DEVELOPMENT EXPENSES (Billions of ven)



FORECAST FOR GLOBAL AUTOMOBILE SALES (1,000 units)

	2008	2007	Change
Japan			
Passenger cars	89.4	81.2	8.2
Minicars	128.6	145.6	-17.0
Subtotal	218.0	226.8	-8.9
Overseas			
United States	196.5	190.3	6.2
Canada	18.5	16.2	2.3
Europe	79.6	71.4	8.2
Australia	38.0	38.1	-0.1
Other	33.1	35.1	-1.9
Subtotal	365.8	351.1	14.7
Total	583.7	577.9	5.8

Principal Risks

Business risks faced by FHI with the potential to have a significant impact on investor decisions are as follows. These are not an exhaustive list, so for more details please see FHI's website at http://www.fhi.co.jp/english/ir/index.html

Currency Fluctuations

FHI's operating income for the year decreased compared to the previous fiscal year, but one factor was the substantial impact of currency fluctuations. Overseas sales account for a majority (61.5%) of FHI's net sales, and some items associated with net sales, operating income, assets, etc. are denominated in local currencies, primarily the U.S. dollar. These items are converted to the Japanese yen for preparation of the consolidated financial statements. Accordingly, if there is a discrepancy between the exchange rate assumed for forecasts for the coming year and the actual exchange rate at closing, there is a chance that it will have a negative impact on FHI's results and financial position if the yen is relatively strong, or a positive impact if the yen is relatively weak.

In order to minimize currency exchange risk, FHI performs hedge operations with forward exchange contracts depending on the conditions prevailing. However, extreme currency fluctuations at the end of the term may impact gains or losses on the revaluation of derivatives and may substantially affect other income (expenses).

Purchase of Specific Raw Materials and Parts

FHI procures raw materials, parts and other products from a large number of suppliers, and is at times dependent on certain suppliers. If supply and demand conditions tighten and FHI is unable to procure these goods at stable costs, delivery and quality, it could substantially affect the FHI Group's operating results and financial position.

Legal Regulations Pertaining to the Environment and Other Areas

FHI is subject to a variety of legal regulations both in Japan and overseas on emissions, energy conservation, noise, recycling, levels of discharge of pollutants from manufacturing plants, and automobile safety, etc. Cost increases resulting from more stringent regulations in the future have the potential to affect the FHI Group's financial results.

CONSOLIDATED BALANCE SHEETS

FUJI HEAVY INDUSTRIES LTD. AND CONSOLIDATED SUBSIDIARIES As of March 31, 2007 and 2006 $\,$

		Thousands of U.S. dollars (Note 1)	
ASSETS	2007	2006	2007
Current assets:			
Cash and time deposits (Note 4)	¥ 52,406	¥ 65,542	\$ 443,780
Marketable securities (Notes 4 and 5)	32,017	37,444	271,124
Notes and accounts receivable, trade (Note 9)	99,290	104,972	840,799
Allowance for doubtful accounts	(1,713)	(2,163)	(14,506)
Inventories (Note 6)	224,919	216,396	1,904,641
Short-term loans (Note 4)	101,184	118,414	856,838
Deferred tax assets (Note 12)	27,072	32,992	229,249
Other current assets	59,501	45,604	503,861
Total current assets	594,676	619,183	5,035,786

Property, plant and equipment (Notes 7, 8 and 9)	1,284,660	1,245,642	10,878,651
Less — accumulated depreciation	(734,076)	(689,669)	(6,216,241)
Net property, plant and equipment	550,584	555,973	4,662,410

Total assets	¥1,316,041	¥1,348,400	\$11,144,390
Total investments and other assets	170,781	173,244	1,446,194
Allowance for doubtful accounts	(3,223)	(2,348)	(27,293)
Other assets (Note 9)	26,806	24,133	226,997
Deferred tax assets (Note 12)	20,825	23,612	176,349
Intangibles, net	16,100	19,283	136,337
Goodwill	19,092	18,928	161,673
Long-term loans	3,696	8,141	31,298
Investments in non-consolidated subsidiaries and affiliated companies	15,136	11,532	128,173
Investment securities (Note 5)	72,349	69,963	612,660
Investments and other assets:			

	M:ll:	Thousands of U.S. dollars
2007		(Note 1) 2007
¥ 172,665	¥ 199.784	\$ 1,462,148
*	*	176,043
		1,612,279
		804,217
		38,717
		679,795
563,667	628,113	4,773,199
150,400	150,072	1,273,605
· · · · · ·		385,435
821	*	6,952
59,934		507,528
-		2,173,520
,	· · · · · · · · · · · · · · · · · · ·	
153,795	153,795	1,302,354
160,104	160,071	1,355,780
214,831	189,996	1,819,214
(40,511)	(41,545)	(343,052)
,		,
488,219	462,317	4,134,296
22,182	21,145	187,840
290	290	2,455
(16,687)	(18,230)	(141,307)
5,785	3,205	48,988
1,699	2,264	14,387
495,703	467,786	4,197,671
¥1,316,041	¥1,348,400	\$11,144,390
	150,400 45,516 821 59,934 256,671 153,795 160,104 214,831 (40,511) 488,219 22,182 290 (16,687) 5,785 1,699 495,703	¥ 172,665

The accompanying notes are an integral part of these balance sheets.

CONSOLIDATED STATEMENTS OF INCOME

FUJI HEAVY INDUSTRIES LTD. AND CONSOLIDATED SUBSIDIARIES Years ended March 31, 2007, 2006 and 2005

			Millions of yen	Thousands of U.S. dollars (Note 1)
	2007	2006	2005	2007
Net sales	¥1,494,817	¥1,476,368	¥1,446,491	\$12,658,286
Cost of sales	1,142,674	1,125,293	1,107,718	9,676,298
Gross profit	352,143	351,075	338,773	2,981,988
Selling, general and administrative expenses (Note 14)	304,237	292,736	296,756	2,576,314
Operating income	47,906	58,339	42,017	405,674
Other income (expenses):	+7,700	30,337	12,017	+03,07+
Interest and dividend income	3,864	3,421	2,393	32,721
	(4,017)	(3,181)	(2,437)	
Interest expenses Gain on sale of securities, net	(4,017) 40	3,021	(2, 4 37) 541	(34,016) 338
	(11,906)	(10,597)	915	(100,821)
Foreign exchange gains (losses) Loss on devaluation of securities	` ′			` ,
	(335)	(16)	(23)	(2,837)
Gain (loss) on sale and disposal of property, plant	1 200	(401)	(4.752)	16 001
and equipment, net	1,899	(401)	(4,752)	16,081
Gain (loss) on revaluation of derivatives	4,196	(2,470)	(3,129)	35,532
Impairment loss on property, plant and equipment (Note 15)	(550)	(4,064)		(4,657)
Additional retirement payments (Note 11)	_	(7,991)		_
Loss on termination of development projects (Note 16)	_	(7,094)		_
Loss on devaluation of inventories			(0.122)	
at Aerospace division (Note 17)	_	_	(8,122)	_
Loss on discontinued operations (Note 18)	2.455	2 206	(3,467)	
Amortization of negative goodwill (Note 3)	2,175	3,296	6,868	18,418
Loss on compensation to suppliers (Note 19)			(4,174)	
Prior period adjustment (Note 20)	1,451	_	_	12,287
Gain on transfer of the substitutional portion				
of the employees' pension fund (Note 11)	2,423	_		20,518
Loss on liquidation of affiliated companies (Note 21)	(913)	_		(7,731)
Other, net	(644)	(3,589)	(5,564)	(5,454)
	(2,317)	(29,665)	(20,951)	(19,621)
Income before income taxes and minority interest	45,589	28,674	21,066	386,053
Income taxes (Note 12):				
Current	7,231	13,231	5,913	61,233
Deferred	6,411	(303)	(3,264)	54,289
	13,642	12,928	2,649	115,522
Income before minority interest	31,947	15,746	18,417	270,531
Minority interest in earnings of consolidated subsidiaries	(48)	(135)	(179)	(407)
Net income	¥ 31,899	¥ 15,611	¥ 18,238	\$ 270,124
Net income	± 31,077	+ 15,611	Ŧ 10,230	\$ 270,124
			Yen	U.S. dollars (Note 1)
Per share data (Note 2):				
Net income — Basic	¥44.46	¥20.66	¥23.27	\$0.38
— Diluted	44.44	20.66	23.27	0.38
Net assets	687.81	649.41	604.51	5.82
Cash dividends (Note 13)	9.00	9.00	9.00	0.08

The accompanying notes are an integral part of these statements.

CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

FUJI HEAVY INDUSTRIES LTD. AND CONSOLIDATED SUBSIDIARIES Years ended March 31, 2007, 2006 and 2005

	77 1											en: c
	Number of shares issued	Common	Capital surplus	Retained earnings	Treasury stock	Total shareholders' capital	Net unrealized holding gains on securities	Reval- uation reserve for land	Foreign currency translation adjust- ments	Total valuation, translation and other adjustment	Minority interest in consolidated subsidiaries	Total net assets
Balance, March 31, 2004	782,866	¥153,795	¥160,107	¥165,192	¥ (2,798)	¥476,296	¥10,291	¥421	¥(33,300)	¥(22,588)	¥3,319	¥457,027
Cash dividends				(7,013)		(7,013)				_		(7,013)
Payment of bonuses to directors												
and statutory auditors				(157)		(157)				_		(157)
Net income				18,238		18,238				_		18,238
Purchase of treasury stock					(399)	(399)				_		(399)
Disposal of treasury stock			(36)	(77)	966	853				_		853
Increase in the number of companies accounted												
for by the equity method				1,496		1,496				_		1,496
Other comprehensive income of foreign subsidiarie	·s			343		343				_		343
Other changes in shareholders' capital						_				_		_
Changes (other than shareholders' capital), net						_	6,654		(2,574)	4,080	148	4,228
Balance, March 31, 2005	782,866	153,795	160,071	178,022	(2,231)	489,657	16,945	421	(35,874)	(18,508)	3,467	474,616
Cash dividends	,	,	,	(7,015)	(/ /	(7,015)	,		(, ,	_	,	(7,015)
Payment of bonuses to directors						,						, , ,
and statutory auditors				(111)		(111)				_		(111)
Net income				15,611		15,611				_		15,611
Purchase of treasury stock					(39,351)	(39,351)				_		(39,351)
Disposal of treasury stock				(8)	37	29				_		29
Increase in the number of companies accounted												
for by the equity method				3,466		3,466				_		3,466
Other comprehensive income of foreign subsidiarie	·s			31		31				_		31
Other changes in shareholders' capital						_				_		_
Changes (other than shareholders' capital), net						_	4,200	(131)	17,644	21,713	(1,203)	20,510
Balance, March 31, 2006	782,866	153,795	160,071	189,996	(41,545)	462,317	21,145	290	(18,230)	3,205	2,264	467,786
Cash dividends	,,,,,,	,	,	(6,452)	(, , ,	(6,452)	,		(-, ,	_	,	(6,452)
Payment of bonuses to directors				(), , ,		(',''')						(-,)
and statutory auditors				(107)		(107)				_		(107)
Net income				31,899		31,899				_		31,899
Purchase of treasury stock				,	(71)	(71)				_		(71)
Disposal of treasury stock			33		1,105	1,138				_		1,138
Increase in the number of companies accounted					,	,						,
for by the equity method				1,038		1,038			(18)	(18)		1,020
Other comprehensive income of foreign subsidiaries				(1,513)		(1,513)			()	_		(1,513)
Other changes in shareholders' capital				(30)		(30)				_		(30)
Changes (other than shareholders' capital), net				(**)		_	1,037		1,561	2,598	(565)	, ,
Balance, March 31, 2007	782,866	¥153,795	¥160,104	¥214,831	¥(40,511)	¥488,219		¥290	¥(16,687)		¥1,699	¥495,703

Thousands of U.	S. dollars (Note 1)
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						i ilousalius o	or Cr.5. donars	s (INOIC I)
Balance, March 31, 2006	782,866 \$1,302,354 \$1,355,500 \$1,608,908	\$(351,808)	\$3,914,954	\$179,058 \$2,455	\$(154,374)	\$27,140	\$19,172 \$3	3,961,266
Cash dividends	(54,637)		(54,637)			_		(54,637)
Payment of bonuses to directors								
and statutory auditors	(906)		(906)			_		(906)
Net income	270,125		270,125			_		270,125
Purchase of treasury stock		(601)	(601)			_		(601)
Disposal of treasury stock	280	9,357	9,637			_		9,637
Increase in the number of companies accounted								
for by the equity method	8,790		8,790		(152)	(152)		8,638
Other comprehensive income of foreign subsidiaries	(12,812)		(12,812)			_		(12,812)
Other changes in shareholders' capital	(254)		(254)			_		(254)
Changes (other than shareholders' capital), net			_	8,782	13,219	22,000	(4,785)	17,215
Balance, March 31, 2007	782,866 \$1,302,354 \$1,355,780 \$1,819,214	\$(343,052)	\$4,134,296	\$187,840 \$2,455	\$(141,307)	\$48,988	\$14,387 \$4	4,197,671

The accompanying notes are an integral part of these statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

FUJI HEAVY INDUSTRIES LTD. AND CONSOLIDATED SUBSIDIARIES Years ended March 31, 2007, 2006 and 2005

			Millions of yen	Thousands of U.S. dollars (Note 1)
	2007	2006	2005	2007
Cash flows from operating activities:	2007			
Income before income taxes and minority interest	¥ 45,589	¥ 28,674	¥ 21,066	\$ 386,053
Adjustments to reconcile income before income taxes and	1 13,30>	1 20,071	1 21,000	Ψ 300,033
minority interest to net cash provided by operating activities:				
	81,454	80,073	71,010	689,762
Depreciation and amortization expenses (Gain) loss on sale and disposal of property, plant and equipment, net	,	401	4,752	(16,081)
				, ,
Decrease in accrued pension and severance liability	(6,790)	(6,859)	(2,730)	(57,499)
Gain on sale of investment securities	(40)	(3,021)	(541)	(338)
Loss on devaluation of securities	335	16	23	2,837
Decrease in notes and accounts receivable, trade	6,392	13,893	5,353	54,129
Increase in inventories	(12,787)	(9,944)	(11,272)	(108,282)
Increase (decrease) in notes and accounts payable, trade	(20,520)	16,555	33	(173,766)
Increase (decrease) in deposits received	(825)	23,964	150	(6,986)
Income taxes paid	(15,555)	(9,201)	(6,197)	(131,722)
Impairment loss on property, plant and equipment	550	4,064	_	4,657
Loss on termination of development projects	_	7,094	_	_
Loss on compensation to suppliers	_	_	4,174	_
Loss on discontinued operations	_	_	3,467	_
Amortization of negative goodwill	(2,175)	(3,296)	(31,675)	(18,418)
(Gain) loss on revaluation of derivatives	(4,196)	2,470	3,129	(35,532)
Other, net	(3,917)	(7,398)	(3,415)	(33,170)
Net cash provided by operating activities	65,616	137,485	57,327	555,644
Cash flows from investing activities:	,-	,	,.	
	(57.200)	((0,042)	(94.200)	(495.0(9)
Purchase of property, plant and equipment	(57,388)	(60,942)	(84,209)	(485,968)
Proceeds from sale of property, plant and equipment	7,571	3,616	5,719	64,112
Purchase of investment securities	(16,599)	(9,063)	(7,690)	(140,562)
Purchase of marketable securities	(3,517)	(9,489)	(37,119)	(29,782)
Proceeds from sale of investment securities	11,430	13,092	5,395	96,791
Proceeds from sale of marketable securities	8,472	21,908	50,474	71,742
Purchase of intangible assets	(3,100)	(5,127)	(8,009)	(26,251)
Disbursement of loans receivable	(114,761)	(124,989)	(122,633)	(971,810)
Collection of loans receivable	138,280	127,450	101,195	1,170,971
Price adjustment of investments in subsidiary (Note 4)	_	(7,087)	_	_
Purchase of leased assets	(64,100)	(59,933)	(53,789)	(542,806)
Proceeds from sale of leased assets	52,112	34,499	30,692	441,290
Other, net	(1,828)	290	30,213	(15,480)
Net cash used in investing activities	(43,428)	(75,775)	(89,761)	(367,753)
Cash flows from financing activities:	(**,***)	(**,***)	(,,	(,)
Proceeds from long-term debts	1,700	15,301	49,867	14,396
	(2 0 (0)			(22 = 2 =)
Repayment on long-term debts	(3,848)	(28,996)	(37,166)	(32,585)
Issuance of bonds	20,000	(10, 200)	20,000	169,362
Redemption of bonds	(20,500)	(10,300)	(10,000)	(173,596)
Net increase (decrease) in short-term borrowings	(27,169)	(18,538)	10,898	(230,070)
Purchase of treasury stock	(62)	(39,352)	(399)	(525)
Proceeds from disposal of treasury stock	224	30	24	1,897
Dividends paid	(6,452)	(7,015)	(7,013)	(54,636)
Other, net	(102)	(15)	(12)	(865)
Net cash provided by (used in) financing activities	(36,209)	(88,885)	26,199	(306,622)
Effect of exchange rate changes on cash and cash equivalents	756	7,856	(1,481)	6,401
Net decrease in cash and cash equivalents	(13,265)	(19,319)	(7,716)	(112,330)
Cash and cash equivalents:				
Balance at beginning of year	112,366	131,685	139,401	951,529
Net decrease related to the change in scope of consolidation	(41)			(347)
	¥ 99,060	¥ 112 366	¥ 131 695	
Balance at end of year (Note 4)	+ 77,000	¥ 112,366	¥ 131,685	\$ 838,852
Supplementary information on cash flows:	¥ 3,945	¥ 2 920	¥ 2,432	\$ 22.407
Cash paid during the year for interest	¥ 3,945	¥ 2,920	¥ 2,432	\$ 33,407

The accompanying notes are an integral part of these statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

FUJI HEAVY INDUSTRIES LTD. AND CONSOLIDATED SUBSIDIARIES

1. Basis of Presentation of the Financial Statements

The accompanying consolidated financial statements of Fuji Heavy Industries Ltd. (the "Company") have been prepared in accordance with the provisions set forth in the Japanese Securities and Exchange Law and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

The accounts of the company's overseas subsidiaries are based on their accounting records maintained in conformity with generally accepted accounting principles prevailing in the respective countries of their domicile. The accompanying consolidated financial statements have been restructured and translated into English (with certain expanded disclosure and the inclusion of the consolidated statements of changes in net assets for 2006 and 2005) from the consolidated financial statements of the Company prepared in accordance with Japanese GAAP and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Securities and Exchange Law. Certain supplementary information included in the statutory Japanese language consolidated financial statements, but not considered necessary for fair presentation, is not presented in the accompanying consolidated financial statements.

The translation of the Japanese yen amounts into U.S. dollars is included solely for the convenience of readers outside Japan, using the prevailing exchange rate at March 31, 2007, which was ¥118.09 to U.S.\$1. The convenience translation should not be construed as representation that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

2. Summary of Significant Accounting Policies

Consolidation

The accompanying consolidated financial statements include the accounts of the Company and its significant subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation. The fiscal year-end of the consolidated domestic subsidiaries is the same as that of the Company, while the fiscal year-end of the consolidated foreign subsidiaries is December 31. Although these consolidated foreign subsidiaries are included based on their fiscal year ended December 31, significant intervening transactions that occurred for the period between December 31 and March 31 are reflected in the consolidated financial statements.

The consolidated financial statements include the accounts of the Company and 61 subsidiaries in the fiscal year 2007 and 68 subsidiaries in the fiscal years 2006 and 2005.

In addition, 17 non-consolidated subsidiaries and an affiliated company are accounted for by the equity method in the fiscal year 2007, while 10 non-consolidated subsidiaries and an affiliated company are accounted for by the equity method in the fiscal year 2006, and there were 4 non-consolidated subsidiaries and an affiliated company accounted for by the equity method in the fiscal year 2005.

Investments in insignificant non-consolidated subsidiaries and affiliated companies not accounted for by the equity method are carried at cost. The difference between the cost and the underlying net equity of investments in subsidiaries and affiliated companies is allocated to identifiable assets based on their fair value at the date of acquisition. The unallocated residual value of the excess of the cost over the fair value of the underlying net assets is recognized as goodwill, and is amortized over a period of 5 years on a straight-line basis. However, the negative goodwill, which arose from making Subaru of Indiana Automotive, Inc. ("SIA") a wholly owned subsidiary of the Company, is amortized differently. The portion that clearly corresponds to the forecasted future losses is amortized according to the generation of those losses, and the remaining portion of the negative goodwill is being amortized by the straight-line method over 5 years.

All assets and liabilities of subsidiaries, which include not only the Company's interest in the subsidiary but also the minority interest portion, are valued based on their fair value at the time the Company first consolidates the subsidiary.

Translation of foreign currency-denominated accounts

Under the Japanese accounting standards for foreign currency translation, monetary assets and liabilities denominated in foreign currencies are translated into Japanese yen at the exchange rates prevailing at each balance sheet date with the resulting gain or loss included currently in the statement of income.

The assets and liabilities of foreign subsidiaries and affiliated companies are translated into Japanese yen at the exchange rates in effect at the balance sheet dates of the foreign subsidiaries and affiliated companies, except for common stock and capital surplus, which are translated at historical rates. Revenue and expense accounts are translated at the average exchange rates during the respective years. The resulting foreign currency translation adjustments are included in "Foreign currency translation adjustments" and "Minority interest in consolidated subsidiaries" in the net assets section of the accompanying consolidated balance sheets.

Revenue recognition

Revenue from sales of finished products is generally recognized when the products are shipped to dealers or customers. Revenue from operating leases is recognized on a straight-line basis over the lease term. In addition, revenue of the Aerospace division's production contracts with the production term exceeding one year and the amount exceeding ¥5,000 million is recognized by the percentage-of-completion method.

Cash equivalents

Cash and cash equivalents include all highly liquid investments, generally with original maturities of three months or less that are readily convertible to known amounts of cash and have negligible risk of changes in value due to their short maturities.

Allowance for doubtful accounts

Allowance for doubtful accounts is provided based on the amount calculated based on the historical ratio of bad debt for ordinary receivables, and an estimated amount of uncollectible account for specific over-due receivables.

Marketable securities and investment securities

Under the Japanese accounting standards for financial instruments, available-for-sale securities for which fair value is available are stated at their fair value as of the balance sheet dates with unrealized holding gains and losses included as a separate component of net assets until realized, while securities for which fair value is not readily available are stated at cost as determined by the moving-average method, after taking into consideration devaluation, if any, for permanent impairment. Held-to-maturity debt securities are stated using the amortized cost method.

Derivative financial instruments and hedge accounting

The Japanese accounting standards for financial instruments require the Company and consolidated domestic subsidiaries to state derivative financial instruments at their fair value and to recognize changes in the fair value as a gain or loss unless such derivative financial instruments are used for hedging purposes.

For interest rate swap contracts used as a hedge which meet certain hedging criteria, the net amount to be paid or received under the interest rate swap contract is added to or deducted from the interest on the assets or liabilities for which the swap contract is executed.

Derivative financial instruments qualifying as a hedge, along with the underlying transactions, assets and liabilities are as follows:

Financial Instrument	Transaction, Assets and Liabilities
Interest swaps	Borrowings

The risk exposures to movements in interest rates are hedged according to the Company's and consolidated subsidiaries' risk management policy. An evaluation of hedge effectiveness is not considered necessary as the terms and notional amounts of these hedging instruments are the same as those of the underlying transactions, assets and liabilities, and therefore they are presumed to be highly effective in offsetting the effect of movements in interest rates at their inception as well as during their terms.

(Change in accounting policy) (Fiscal 2005)

In the fiscal year 2005, the Company discontinued applying hedge accounting for its foreign exchange contracts. The reason for the change was that the Company reconsidered the appropriateness of application of hedge accounting in connection with its review of the hedge policy and management activities for foreign exchange contracts.

Previously, for foreign exchange contracts used as a hedge which meet certain hedging criteria, the Company translated hedged foreign currency-denominated assets and liabilities using the contracted forward rates, and for forward exchange contracts hedging future transactions, the Company deferred the recognition of gains or losses resulting from changes in fair value of the foreign exchange contracts until the related gains or losses on the hedged items are recognized in earnings.

As a result of this change, operating income increased by \$141 million and income before income taxes and minority interest decreased by \$1,623 million in the fiscal year 2005 as compared with the amounts resulting from application of the previous hedge accounting policy.

The impact of such change on segment information is stated in Segment Information (Note 26).

Inventories

Finished products are stated principally at cost determined by the moving-average method. Raw materials, work in process and supplies are stated principally at cost determined by the first-in, first-out method.

Property, plant and equipment

Property, plant and equipment are stated at cost. Significant renewals and additions are capitalized; ordinary maintenance, ordinary repairs, minor renewals and minor improvements are charged to the consolidated statements of income as incurred.

Depreciation of the property, plant and equipment of the Company and consolidated domestic subsidiaries is principally computed by the declining-balance method, except for the buildings (excluding building improvements) acquired on or after April 1, 1998, for which the straight-line method is applied. Depreciation of the property, plant and equipment of consolidated foreign subsidiaries is computed by the straight-line method at rates based on the estimated useful lives of the assets according to their general class, type of construction, and use.

Estimated useful lives for depreciable assets are as follows:

Building and structures: 7–50 years
Machinery, equipment and vehicles: 2–12 years

(Change in accounting policy) (Fiscal 2006)

In the fiscal year 2006, the Company and the consolidated domestic subsidiaries adopted the new accounting standard for impairment of fixed assets ("Opinion Concerning Establishment of Accounting Standard for Impairment of Fixed Assets" issued by the Business Accounting Deliberation Council on August 9, 2002) and the implementation guidance for the accounting standard for impairment of fixed assets (the Financial Accounting Standard Implementation Guidance No. 6 issued by the Accounting Standards Board of Japan on October 31, 2003). As a result of this change, income before income taxes and minority interest decreased by \(\frac{3}{3}\), 263 million. (Impairment loss on property, plant and equipment in the consolidated statement of income in the fiscal year 2006 was \(\frac{2}{3}\), 064 million, of which \(\frac{2}{3}\) million was related to consolidated subsidiaries in the United States.) The impact of such change on segment information is stated in Segment Information (Note 26).

An accumulated impairment loss is recorded as a direct deduction in the book value of the respective assets.

Accounting for leases

In principle, finance leases are accounted for on a similar basis to sales by lessors or purchases by lessees. However, finance leases which do not transfer ownership of the leased assets to lessees as stipulated in the lease contracts can be accounted for as operating leases. Therefore, as a lessee, the Company and consolidated domestic subsidiaries account for those leases as operating leases and charge periodic lease payments to expenses as incurred. Certain "as-if capitalized" pro-forma information is disclosed in Note 23 to the consolidated financial statements.

Goodwill and intangible assets

Goodwill is principally amortized by the straight-line method in accordance with accounting principles generally accepted in the countries where such goodwill is recorded. However, goodwill of the consolidated subsidiary in the U.S. is not amortized in accordance with Statement of Financial Accounting Standards ("SFAS") No. 142, while other identifiable assets are amortized by the straight-line method.

Computer software used internally by the Company and consolidated subsidiaries is amortized by the straight-line method over the relevant economic useful lives of 3 or 5 years.

Accrued warranty claims

The Company and consolidated subsidiaries provide for accrued warranty claims on products sold based on their past experience of warranty services and estimated future warranty costs, which are included in "Accrued expenses" in the accompanying consolidated balance sheets.

Directors' bonuses

Directors' bonuses are recognized as expenses for the period in which they are incurred.

(Change in accounting policy) (Fiscal 2007)

Accounting standard for directors' bonuses

In previous fiscal years, directors' bonuses were accounted for as a direct distribution from unappropriated retained earnings. Effective the fiscal year 2007, they are recognized in earnings as incurred. This change in accounting standards had no material effect on income.

Accrued pension and severance liability

Upon termination of employment, employees of the Company and consolidated subsidiaries in Japan are entitled, under most circumstances, to lump-sum indemnities or pensions as described below, based on current rates of pay, length of service, and conditions under which the termination occurs. The minimum payment is an amount based on voluntary retirement. In addition to the minimum payment based on voluntary retirement, employees receive additional benefits for retirement due to age limit, death or other defined reasons.

Certain consolidated subsidiaries in Japan have contributory funded defined benefit employees' welfare pension funds, which are pursuant to the Japanese Welfare Pension Insurance Law. The contributory pension funds consist of a portion of the governmental welfare pension program, under which the contributions are made by the companies and their employees, and an additional portion representing the corporate noncontributory pension plans.

Under the Japanese accounting standards for pension and severance benefits, accrued pension and severance liability for employees is provided based on the estimated amounts of projected pension and severance obligation and the fair value of plan assets at the end of the fiscal year. Prior service cost is amortized by the straight-line method over a period (12-18 years) which is shorter than the average remaining service period of the eligible employees. Actuarial gains and losses are amortized from the following fiscal year by the straight-line method over a period (primarily 18 years) which is shorter than the average remaining service period of the eligible employees.

Accrued pension contribution for defined benefit pension plans is included in accrued pension and severance liability. Directors and statutory auditors of the Company and consolidated domestic subsidiaries are entitled to receive a lump-sum payment at the time of severance or retirement, subject to approval of the shareholders. The liabilities for such benefits are determined based on the Company's and consolidated subsidiaries' internal rules, and are included in "Other long-term liabilities" in the accompanying consolidated balance sheets.

Research and development costs

Research and development costs are expensed as incurred and amounted to \$50,709 million (US\$429,410 thousand), \$46,893 million and \$52,962 million for the fiscal years 2007, 2006 and 2005, respectively.

Income taxes

The provision for income taxes is computed based on the pretax income for financial reporting purposes. Deferred tax assets and liabilities are recognized for expected future tax consequences of temporary differences between the financial statement carrying amounts and the tax bases of assets and liabilities. A valuation allowance is recorded to reduce deferred tax assets when it is more likely than not that a tax benefit will not be realized.

(Change in accounting policy) (Fiscal 2007)

Accounting standard for business combinations

Effective the fiscal year 2007, the Company and consolidated domestic subsidiaries adopted the provisions of "Accounting Standard for Business Combination" (Business Accounting Deliberation Council, October 31, 2003), "Accounting Standard for Business Separation" (Statement No. 7 issued by the Accounting Standards Board of Japan on December 27, 2005), and the related "Implementation guidance for the accounting standard for business combination and the accounting standard for business separation" (the Financial Accounting Standard Implementation Guidance No. 10 issued by the Accounting Standards Board of Japan on December 27, 2005). The adoption of these standards had no effect on income.

Accounting Standard for Presentation of Net Assets in the Balance Sheet

Effective from the year ended March 31, 2007, the Company adopted the new accounting standard, "Accounting Standard for Presentation of Net Assets in the Balance Sheet" (Statement No. 5 issued by the Accounting Standards Board of Japan on December 9, 2005), and the implementation guidance for the accounting standard for presentation of net assets in the balance sheet (the Financial Accounting Standard Implementation Guidance No. 8 issued by the Accounting Standards Board of Japan on December 9, 2005), (collectively, "the New Accounting Standards").

The consolidated balance sheet as of March 31, 2006 has been restated to conform to the 2007 presentation. There were no effects on total assets or total liabilities from applying the New Accounting Standards to the balance sheet as of March 31, 2006. The adoption of the New Accounting Standards had no impact on the consolidated statements of income for the years ended March 31, 2007, 2006 and 2005.

Accounting Standard for Statement of Changes in Net Assets

Effective from the year ended March 31, 2007, the Company adopted the new accounting standard, "Accounting Standard for Statement of Changes in Net Assets" (Statement No. 6 issued by the Accounting Standards Board of Japan on December 27, 2005), and the implementation guidance for the accounting standard for statement of changes in net assets (the Financial Accounting Standard Implementation Guidance No. 9 issued by the Accounting Standards Board of Japan on December 27, 2005), (collectively, "the Additional New Accounting Standards").

Accordingly, the Company prepared the statement of changes in net assets for the year ended March 31, 2007 in accordance with the Additional New Accounting Standards. Also, the Company voluntarily prepared the consolidated statements of changes in net assets for 2006 and 2005 in accordance with the Additional New Accounting Standards. Previously, consolidated statements of shareholders' equity were prepared for the purpose of inclusion in the consolidated financial statements although such statements were not required under Japanese GAAP.

Net income per share

Basic net income per share (EPS) is computed based on the average number of shares of common stock outstanding during each year. Diluted EPS assumes the potential dilution that could occur if all the convertible securities were converted or other contracts to issue common stock were exercised to the extent that they are not anti-dilutive.

Reclassification and restatement

Certain prior year amounts have been reclassified to conform to the current year presentation. Also, as described above, the consolidated balance sheet for 2006 has been restated to conform to new presentation rules of 2007. Also, in lieu of the consolidated statements of shareholders' equity for the years ended March 31, 2006 and 2005, which were prepared on a voluntary basis for inclusion in the 2006 and 2005 consolidated financial statements, the Company prepared the consolidated statements of changes in net assets for 2006 and 2005 as well as for 2007.

These reclassifications had no impact on previously reported results of operations or retained earnings.

3. Acquisition of Isuzu's Share of Subaru of Indiana Automotive, Inc.

Subaru of Indiana Automotive, Inc. ("SIA," formerly Subaru-Isuzu Automotive Inc.), a consolidated subsidiary in the United States, had been a joint venture company of Isuzu Motors, Limited ("Isuzu") and the Company (the Company had held a 51% interest in SIA). On January 1, 2003, as a result of dissolution of the joint venture relationship with Isuzu and execution of an agreement for the consignment of production, the Company acquired Isuzu's share of SIA to make SIA a wholly owned subsidiary of the Company, and SIA was assigned to produce certain Isuzu vehicles as well as Subaru vehicles.

The acquisition cost of Isuzu's share of SIA was determined in consideration of certain losses on disposal of property, plant and equipment, losses on cancellation of operating leases, and losses related to personnel reduction, to be incurred during and after the consigned production activities. Consequently, negative goodwill arose.

The portion of the negative goodwill that clearly corresponds to the forecasted future losses has been amortized according to the generation of those losses, and the remaining portion has been amortized by the straight-line method over 5 years.

The Company revised this amortization schedule in the fiscal year 2006 following the settlement of actual losses with Isuzu according to the Master Agreement for Cancellation of Joint Venture Relationship and Consignment of Production dated December 20, 2002.

As a result, negative goodwill became \(\xi\$1,949 million as of March 31, 2006, which was fully amortized during the fiscal year 2007.

4. Additional Cash Flow Information

(a) Cash and cash equivalents as of March 31, 2007, 2006 and 2005, consisted of the following:

			Millions of yen	Thousands of U.S. dollars
	2007	2006	2005	2007
Cash and time deposits	¥ 52,406	¥ 65,524	¥ 40,742	\$ 443,780
Marketable securities	32,017	37,444	87,003	271,124
Short-term loans	101,184	118,414	128,202	856,838
	185,607	221,382	255,947	1,571,742
Less maturity over three months	(86,547)	(109,016)	(124,262)	(732,890)
Cash and cash equivalents	¥ 99,060	¥ 112,366	¥ 131,685	\$ 838,852

(b) Significant non-cash transactions:

(Fiscal 2005)

On August 3, 2004, the Company executed a share exchange agreement to make Yusoki Kogyo K.K. a wholly owned subsidiary of the Company. As a result of the share exchange, goodwill increased by \$833 million and treasury stock decreased by \$942 million in the fiscal year 2005.

(Fiscal 2006)

None.

(Fiscal 2007)

On October 1, 2006, the Company executed a share exchange agreement to make Fuji Machinery Co., Ltd., a wholly owned subsidiary of the Company. As a result of the share exchange, goodwill increased by \\$307 million (US\$2,600 thousand) and treasury stock decreased by \\$1,000 million (US\$8,468 thousand) in the fiscal year 2007.

(c) Price adjustment of investments in subsidiary

(Fiscal 2006)

"Price adjustment of investments in subsidiary" included in the cash flows from investing activities represents a cash payment related to the adjustment to the price of SIA shares transferred from Isuzu under the settlement of actual losses in the fiscal year 2006, in accordance with the Master Agreement for Cancellation of Joint Venture Relationship and Consignment of Production with Isuzu, as described in Note 3. Acquisition of Isuzu's Share of Subaru of Indiana Automotive, Inc.

5. Marketable Securities and Investment Securities

Information as to the value of marketable securities and investment securities as of March 31, 2007 and 2006, is as follows:

 $(1) \ Other \ securities \ (available-for-sale \ securities) \ for \ which \ fair \ market \ value \ was \ available:$

(a) As of March 31, 2007:			
			Millions of yen
	Acquisition cost	Book value	Difference
Book value exceeding acquisition cost:			
Equity securities	¥20,348	¥57,376	¥37,028
Debt securities			
Other	36	272	236
Subtotal	20,384	57,648	37,264
Book value not exceeding acquisition cost:			
Equity securities	293	274	(19)
Debt securities			
Government and municipal bonds	9,746	9,722	(24)
Corporate bonds	2,929	2,919	(10)
Other	2,181	2,173	(8)
Subtotal	15,149	15,088	(61)
Total	¥35,533	¥72,736	¥37,203
		Thousan	ds of U.S. dollars
	Acquisition cost	Book value	Difference
Book value exceeding acquisition cost:			
Equity securities	\$172,309	\$485,867	\$313,558
Debt securities			
Other	305	2,303	1,998
Subtotal	172,614	488,170	315,556

2,482

82,530

24,803

18,469

128,284

\$300,898

2,320

82,327

24,719

18,401

127,767

\$615,937

(162)

(203)

(84)

(68)

(517)

\$315,039

(b) As of March 31 2006:

Corporate bonds

Equity securities

Debt securities

Subtotal

Total

Other

Book value not exceeding acquisition cost:

Government and municipal bonds

(b) As of March 31, 2006:						
		Millions of				
	Acquisition cost	Book value	Difference			
Book value exceeding acquisition cost:						
Equity securities	¥20,162	¥55,671	¥35,509			
Debt securities						
Other	35	344	309			
Subtotal	20,197	56,015	35,818			
Book value not exceeding acquisition cost:						
Equity securities	223	196	(27)			
Debt securities						
Government and municipal bonds	11,297	11,154	(143)			
Corporate bonds	3,632	3,572	(60)			
Other	1,335	1,314	(21)			
Subtotal	16,487	16,236	(251)			
Total	¥36,684	¥72,251	¥35,567			

(2) Other securities (available-for-sale securities) sold during the fiscal years 2007 and 2006:

(a) For the year ended March 31, 2007:

Sales amount	Total gains	Total losses
¥616,735 million	¥413 million	¥370 million
US\$5,222,584 thousand	US\$3,497 thousand	US\$3,133 thousand

The above sales amount included sales of short-term investments in commercial paper and other amounting to \$596,833 million (US\$5,054,052 thousand).

(b) For the year ended March 31, 2006:

Sales amount	Total gains	Total losses
¥615,171 million	¥5,475 million	¥2,313 million

The above sales amount included sales of short-term investments in commercial paper and other amounting to \$580,171 million.

(3) Book value of major securities without available fair market value as of March 31, 2007 and 2006:

Other securities (available-for-sale securities)		Millions of yen	Thousands of U.S. dollars
	2007	2006	2007
Money management fund	¥29,656	¥33,679	\$251,130
Unlisted stocks (excluding over-the-counter stocks)	1,967	1,469	16,657

Note: The Company and consolidated subsidiaries recognized ± 335 million (US\$2,837 thousand) and ± 16 million in loss on devaluation of securities for the fiscal years 2007 and 2006, respectively.

For the purpose of recording a loss on devaluation of securities, the Company and consolidated subsidiaries consider all the securities whose fair market value has fallen below 50% of the acquisition cost to be permanently impaired, and record the relevant loss on devaluation. For securities whose fair market value has declined between 30% to 50% in relation to their acquisition costs, the Company and consolidated subsidiaries specifically consider the probability of recovery of the fair value, and record a loss on devaluation in an amount deemed permanently impaired.

(4) Scheduled redemption of other securities (available-for-sale securities) with maturity and held-to-maturity debt securities as of March 31, 2007 and 2006:

(a) As of March 31, 2007:

		Millions of yen				Т	housands of I	U.S. dollars
	Within 1 year	1 to 5 years	5 to 10 years	Over 10 years	Within 1 year	1 to 5 years	5 to 10 years	Over 10 years
Debt securities								
Government and								
municipal bonds	¥ 767	¥ 7,825	¥286	¥ 844	\$ 6,495	\$66,263	\$2,422	\$7,147
Corporate bonds	599	1,987	333	_	5,073	16,826	2,820	_
Other	994	720	210	249	8,417	6,097	1,778	2,109
Total	¥2,360	¥10,532	¥829	¥1,093	\$19,985	\$89,186	\$7,020	\$9,256

(b) As of March 31, 2006:

			Mi	llions of yen
	Within 1 year	1 to 5 years	5 to 10 years	Over 10 years
Debt securities				
Government and				
municipal bonds	¥2,846	¥ 7,086	¥ 693	¥ 529
Corporate bonds	743	2,632	196	_
Other	174	469	175	496
Total	¥3,763	¥10,187	¥1,064	¥1,025

6. Inventories

Inventories as of March 31, 2007 and 2006, consisted of the following:

		Millions of yen	
	2007	2006	2007
Finished products	¥117,272	¥121,866	\$ 993,073
Work in process	84,786	74,090	717,978
Raw materials	20,936	18,583	177,289
Supplies	1,925	1,857	16,301
Total	¥224,919	¥216,396	\$1,904,641

7. Property, Plant and Equipment

Property, plant and equipment as of March 31, 2007 and 2006, are summarized as follows:

		Millions of yen	
	2007	2006	2007
Buildings and structures	¥ 298,614	¥ 291,073	\$ 2,528,699
Machinery and vehicles	452,166	439,940	3,828,995
Leased assets	97,576	98,783	826,285
Other	241,504	234,522	2,045,084
Subtotal	1,089,860	1,064,318	9,229,063
Less accumulated depreciation	(734,076)	(689,669)	(6,216,241)
Land	176,465	173,928	1,494,326
Construction in progress	18,335	7,396	155,262
Total	¥ 550,584	¥ 555,973	\$ 4,662,410
Total	₹ 330,364	₹ 555,775	_

8. Revaluation Reserve for Land

In accordance with the Land Revaluation Law (Law No. 34, enacted on March 31, 1998), land owned by a consolidated subsidiary for business use was revalued on March 31, 2002. The unrealized gains from the revaluation were included in the net assets as "Revaluation reserve for land," net of income taxes. The deferred taxes for the unrealized gains are included in other long-term liabilities. Unrecorded loss on the revalued land as of March 31, 2007, was $$\pm483$$ million (US\$4,090 thousand). According to the Law, the Company and consolidated subsidiaries are not permitted to revalue the land after April 1, 2002.

9. Short-Term Borrowings and Long-Term Debts

	Millions of yen		Thousands of U.S. dollars
	2007	2006	2007
Bank loans with average interest rate of 0.79%			
and 0.55% per annum as of March 31, 2007 and 2006, respectively	¥161,665	¥191,784	\$1,368,999
Commercial paper with average interest rate of 0.70%			
and 0.24% per annum as of March 31, 2007 and 2006, respectively	11,000	8,000	93,149
Total	¥172,665	¥199,784	\$1,462,148

Long-term debts as of March 31, 2007 and 2006, consisted of the following:

	Millions of yen		Thousands of U.S. dollars	
	2007	2006	2007	
Loans principally from banks and insurance companies				
due through 2025 with average interest rate of 2.42%				
and 2.38% per annum as of March 31, 2007 and 2006, respectively	¥ 71,189	¥ 73,795	\$ 602,837	
Unsecured 0.97% bonds due May 15, 2006	_	20,000	_	
Unsecured 0.89% bonds due September 28, 2007	10,000	10,000	84,681	
Unsecured 1.22% bonds due September 30, 2008	30,000	30,000	254,044	
Unsecured 0.68% bonds due June 18, 2010	20,000	20,000	169,362	
Unsecured 1.31% bonds due April 28, 2011	20,000	20,000	169,362	
Unsecured 2.01% bonds due May 31, 2012	20,000	_	169,362	
Unsecured 0.93% bonds of consolidated subsidiary				
due February 15, 2007	_	500	_	
Subtotal	171,189	174,295	1,449,648	
Less — Portion due within one year	(20,789)	(24,223)	(176,043)	
Total	¥150,400	¥150,072	\$1,273,605	

Annual maturities of long-term debts as of March 31, 2007, were as follows:

	Millions of yen	Thousands of U.S. dollars
2008	¥ 20,789	\$ 176,043
2009	48,981	414,777
2010	9,894	83,784
2011	23,326	197,527
2012	20,719	175,451
2013 and thereafter	47,480	402,066
Total	¥171,189	\$1,449,648

The following assets as of March 31, 2007 and 2006, were pledged as collateral for certain loans:

		Millions of yen	
	2007	2006	2007
Notes and accounts receivable, trade	¥ 132	¥ 291	\$ 1,118
Property, plant and equipment	57,168	88,887	484,105
Other assets	_	180	_
Total	¥57,300	¥89,358	\$485,223

The unused balance of commitments for borrowings by the Company and consolidated subsidiaries (Subaru of America, Inc. and Subaru Europe N.V./S.A.) as of March 31, 2007 and 2006, was as follows:

		Millions of yen	
	2007	2007 2006	2007
Total commitments	¥82,599	¥81,174	\$699,458
Less amounts currently borrowed	_	_	_
Unused balance	¥82,599	¥81,174	\$699,458

10. Unexecuted Balance of Overdraft Facilities and Lending Commitments

The unexecuted balance of overdraft facilities and lending commitments at a consolidated subsidiary (Subaru Finance Co., Ltd.) as of March 31, 2007 and 2006, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2007	2006	2007
Total overdraft facilities and lending commitments	¥10,910	¥14,310	\$92,387
Less amounts currently executed	2,312	2,788	19,578
Unexecuted balance	¥ 8,598	¥11,522	\$72,809

A portion of the overdraft facilities and lending commitments above is subject to credit considerations as documented in the customer contracts. Therefore, the total balance above is not always available.

11. Pension and Severance Plans

The Company and consolidated domestic subsidiaries have lump-sum retirement payment plans, qualified retirement pension plans, and contributory defined benefit employees' welfare pension funds, and certain domestic subsidiaries have defined contribution pension plans. In addition, in certain occasions, additional retirement payments are made to employees for their retirement. Consolidated foreign subsidiaries primarily have defined contribution plans.

By the end of the fiscal year 2007, the Company had transferred 80% of prescribed retirement benefits from the lump-sum retirement payment plan to the qualified retirement pension plan for employees who terminate their employment at the age of 50 or over.

As of March 31, 2007, the Company and 38 of its consolidated domestic subsidiaries, which add up to a total of 39 companies, have lump-sum retirement payment plans. Within the group, there are also 22 qualified retirement pension plans, 3 defined contribution plans, 3 defined benefits pension plans, and a multi-employer employees' welfare pension fund (excluding overlaps from joint trustee contracts, integration contracts, and joint establishment of a multi-employer fund). In addition, there are 14 single-employer employees' welfare pension funds subject to the provisions of Article 33 of "Practice Guidelines of Accounting for Retirement Benefits."

Certain insignificant consolidated subsidiaries calculated their pension liability using the simplified method. Under the simplified method, an accrued pension and severance liability is provided at the amount that would have been payable had all the employees voluntarily retired at the end of the fiscal year, less an amount to be covered from the plan assets, while the Company and significant subsidiaries provide an accrued pension and severance liability based on the estimated amount of pension and severance obligation (projected benefit obligations), less the fair value of plan assets at the end of the fiscal year under the actuarial method.

Additional information (Fiscal 2007)

Transfer to the government of the substitutional portion of employees' welfare pension fund

As stipulated in the Japanese Defined Benefit Pension Insurance Law, the Tokyo Subaru Employees' Pension Fund (a multi-employer employees' welfare pension fund), of which certain consolidated subsidiaries are members, obtained an approval from the Minister of Health, Labor and Welfare for exemption from the benefit obligations related to future employee service in respect of the substitutional portion on October 28, 2005, and obtained an approval from the Minister of Health, Labor and Welfare for transferring the obligations related to past employee service on November 1, 2006. The pension fund is currently in the process of transferring plan assets related to the obligations related to past employee service to the government.

The amount of plan assets to be transferred (the minimum reserve obligations) to the government as of March 31, 2007, was \$5,294 million (US\$44,830 thousand). Assuming the transfer had taken place at the end of the fiscal year 2007, the Company recognized a resulting difference of \$2,423 million (US\$20,518 thousand) as "Gain on transfer of the substitutional portion of the employees' pension fund" in other income in the fiscal year 2007, in accordance with the provisions of Article 44-2 of "Practice Guidelines of Accounting for Retirement Benefits (Interim Report)" (JICPA Accounting Systems Committee Report No. 13).

A reconciliation between the projected pension and severance obligation and accrued pension and severance liability as of March 31, 2007 and 2006 was as follows:

		Millions of yen	
	2007	2006	2007
a. Projected pension and severance obligation	¥120,177	¥125,549	\$1,017,673
b. Plan assets	(71,200)	(65,763)	(602,930)
c. Unfunded pension and severance obligations	48,977	59,786	414,743
d. Unamortized actuarial loss	(4,003)	(7,062)	(33,898)
e. Unamortized prior service cost	488	(448)	4,133
f. Net amount recorded in balance sheet	45,462	52,276	384,978
g. Prepaid pension cost	(54)	(46)	(457)
h. Accrued pension and severance liability	¥ 45,516	¥ 52,322	\$ 385,435

Notes: 1. The above amounts include the substitutional portion of the government pension plan funded by social security taxes paid by employees and employer.

- 2. Certain insignificant consolidated subsidiaries calculated the liability using the simplified method.
- 3. In addition to the above plan assets, there were plan assets of the multi-employer pension plan amounting to \\$20,764 million (US\$175,832 thousand) and \\$17,425 million as of March 31, 2007 and 2006, respectively. The plan assets for the multi-employer pension plan could not be allocated to each participating employer. These amounts were based on the number of participants.

Periodic pension and severance costs for the fiscal years 2007, 2006 and 2005, consisted of the following:

	Millions of yen		Thousands of U.S. dollars	
	2007	2006	2005	2007
a. Service cost	¥ 8,572	¥ 9,351	¥ 9,647	\$ 72,589
b. Interest cost	2,232	2,557	2,636	18,901
c. Expected return on plan assets	(1,313)	(1,266)	(1,175)	(11,119)
d. Amortization of actuarial gain/loss	663	1,218	1,853	5,614
e. Amortization of prior service cost	51	186	257	432
f. Pension and severance cost	10,205	12,046	13,218	86,417
g. Gain on transfer of the substitutional portion				
of the employees' pension fund	(2,423)	_		(20,518)
h. Total	¥ 7,782	¥12,046	¥13,218	\$ 65,899

Notes: 1. The above amounts do not include the social security taxes paid by employees.

- Service costs of consolidated subsidiaries using the simplified method are included in the service cost above.
- 3. Service cost above includes required funding for the multi-employer pension plan amounting to ¥797 million (US\$6,749 thousand), ¥831 million and ¥877 million for the fiscal years 2007, 2006 and 2005, respectively, for which plan assets could not be allocated to each participating employer.
- 4. Service cost above includes contributions to the defined contribution plans of certain consolidated foreign subsidiaries amounting to ¥1,436 million (US\$12,160 thousand), ¥1,397 million and ¥1,476 million for the fiscal years, 2007, 2006 and 2005, respectively.
- 5. In addition to the pension and severance cost above, additional retirement payments amounting to ¥971 million (US\$8,223 thousand), ¥7,467 million, and ¥371 million were made for the fiscal years 2007, 2006 and 2005, respectively. For the fiscal year 2007, ¥190 million (US\$1,609 thousand) out of the total additional retirement payments is included in selling, general and administrative expenses, and the remaining ¥781 million (US\$6,614 thousand) is reflected as part of "Other, net" in other expense in the accompanying consolidated statement of income. For the fiscal year 2006, ¥37 million out of the total additional retirement payments is included in selling, general and administrative expenses, and the remaining ¥7,430 million is reflected as "Additional retirement payments" in other expense in the accompanying consolidated statement of income. For the fiscal year 2005, ¥92 million out of the total additional retirement payments is included in selling, general and administrative expenses, and the remaining ¥279 million is reflected as part of "Loss on discontinued operations" in other expense in the accompanying consolidated statement of income.

Actuarial assumptions used in computation of pension and severance liability were as follows:

a. Attribution of expected benefit obligation	The straight-line method
b. Discount rate	2.0%-2.5%
c. Expected rate of return on plan assets	0.8%-4.0%
d. Amortization of actuarial gain/loss	Primarily 18 years (It is amortized by the straight-line
	method starting from the following fiscal year over a period
	shorter than the average remaining service periods of the
	eligible employees)
e. Amortization of prior service cost	12 to 18 years (fiscal 2007)
	14 to 18 years (fiscal 2006)

12. Income Taxes

The Company and consolidated subsidiaries were subject to a number of taxes based on income, which in the aggregate, resulted in a normal statutory income tax rate of approximately 40.5% for the fiscal years 2007, 2006 and 2005.

A reconciliation of the statutory income tax rates in Japan to the Company's effective income tax rates for the fiscal years 2007, 2006 and 2005 is as follows:

	2007	2006	2005
Statutory income tax rate in Japan	40.5%	40.5%	40.5%
Increase (reduction) in taxes resulting from:			
Changes in valuation allowance and tax benefits realized from			
loss carry forwards	(4.9)	20.2	19.8
Adjustment to past corporate income taxes payable			
and corporate income taxes refundable	(0.9)	2.8	(1.6)
Adjustment to past deferred income taxes	(1.0)	(6.8)	_
Adjustment to past corporate income taxes			
of consolidated subsidiary in the United States	_	_	15.8
Special deductions on corporate income taxes	(2.3)	(6.1)	(5.4)
Entertainment and other non-deductible expenses	1.1	1.1	1.6
Equity income	(1.4)	(2.0)	0.7
Amortization of goodwill	(1.9)	(4.6)	(59.0)
Other	0.7	0.0	0.2
Effective income tax rate	29.9%	45.1%	12.6%

Significant components of the deferred tax assets and liabilities as of March 31, 2007 and 2006, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2007	2006	2007
Deferred tax assets:			
Net operating loss carry forwards	¥ 18,453	¥ 17,843	\$ 156,262
Unrealized gain on sale of inventories	4,611	5,240	39,046
Accrued pension and severance liabilities	18,267	20,933	154,687
Accrued expenses	6,956	10,114	58,904
Accrued bonus	6,173	6,296	52,274
Accrued warranty claims	8,205	8,318	69,481
Unrealized gain on sale of property, plant and equipment	6,017	6,382	50,953
Loss on devaluation of inventories	6,443	5,458	54,560
Other	20,052	14,423	169,803
Total deferred tax assets	95,177	95,007	805,970
Valuation allowance	(16,685)	(18,149)	(141,291)
Total deferred tax assets, net of valuation allowance	78,492	76,858	664,679
Deferred tax liabilities:			
Depreciation and amortization expenses	(8,782)	(5,823)	(74,367)
Net unrealized holding gains on investment securities	(15,031)	(14,442)	(127,284)
Revaluation reserve for land	(703)	(703)	(5,953)
Advanced depreciation reserve	(489)	(468)	(4,141)
Other	(7,044)	(3,085)	(59,649)
Total deferred tax liabilities	(32,049)	(24,521)	(271,394)
Net deferred tax assets	¥ 46,443	¥ 52,337	\$ 393,285

The net deferred tax assets are included in the following captions in the accompanying consolidated balance sheets.

		Millions of yen	
	2007	2006	2007
Current assets — Deferred tax assets	¥27,072	¥32,992	\$229,249
Investments and other assets — Deferred tax assets	20,825	23,612	176,349
Current liabilities — Other current liabilities	_	(4)	_
Long-term liabilities — Other long-term liabilities	(1,454)	(4,263)	(12,313)
Total net deferred tax assets	¥46,443	¥52,337	\$393,285

13. Net Assets

The Japanese Corporate Law (the "Law") became effective on May 1, 2006, replacing the Japanese Commercial Code (the "Code"). The Law is generally applicable to events and transactions occurring after April 30, 2006 and for fiscal years ending after that date.

Under Japanese laws and regulations, the entire amount paid for new shares is required to be designated as common stock. However, a company may, by a resolution of the Board of Directors, designate an amount not exceeding one-half of the price of the new shares as additional paid-in-capital, which is included in capital surplus.

Under the Law, in cases where a dividend distribution of surplus is made, the smaller of an amount equal to 10% of the dividend or the excess, if any, of 25% of common stock over the total of additional paid-in-capital and legal earnings reserve must be set aside as additional paid-in-capital or legal earnings reserve. Legal earnings reserve is included in retained earnings in the accompanying consolidated balance sheets.

Under the Code, companies were required to set aside an amount equal to at least 10% of the aggregate amount of cash dividends and other cash appropriations as legal earnings reserve until the total of legal earnings reserve and additional paid-in-capital equaled 25% of common stock.

Under the Code, legal earnings reserve and additional paid-in-capital could be used to eliminate or reduce a deficit by a resolution of the shareholders' meeting or could be capitalized by a resolution of the Board of Directors. Under the Law, both of these appropriations generally require a resolution of the shareholders' meeting.

Additional paid-in capital and legal earnings reserve may not be distributed as dividends. Under the Code, however, on condition that the total amount of legal earnings reserve and additional paid-in-capital remained equal to or exceeded 25% of common stock, they were available for distribution by resolution of the shareholders' meeting. Under the Law, all additional paid-in-capital and all legal earnings reserve may be transferred to other capital surplus and retained earnings, respectively, which are potentially available for dividends.

The maximum amount that the Company can distribute as dividends is calculated based on the non-consolidated financial statements of the Company in accordance with Japanese laws and regulations.

At the annual shareholders' meeting held on June 26, 2007, the shareholders approved cash dividends amounting to $\pm 3,234$ million (US\$27,386 thousand). Such appropriations have not been accrued in the consolidated financial statements as of March 31, 2007. Such appropriations are recognized in the period in which they are approved by the shareholders.

14. Selling, General and Administrative Expenses

Selling, general and administrative expenses for the fiscal years 2007, 2006 and 2005, consisted of the following:

	Millions of yen		Thousands of U.S. dollars	
	2007	2006	2005	2007
Transportation and packing expenses	¥ 17,291	¥ 16,184	¥ 15,316	\$ 146,422
Advertisement expenses	49,342	45,823	47,884	417,834
Sales incentives	48,606	38,827	33,670	411,601
Salary and bonus	47,210	48,421	50,047	399,778
Research and development cost	49,552	45,809	52,042	419,612
Other	92,236	97,672	97,797	781,067
Total	¥304,237	¥292,736	¥296,756	\$2,576,314

15. Impairment Loss on Property, Plant and Equipment

In the fiscal year ended March 31, 2006, the Company recorded an impairment loss with regard to the following asset groups.

Use	Location	Category
Manufacturing facility	United States	Structures, machinery and equipment
Assets for dealership business	Wakayama prefecture	Buildings and structures, machinery
	and 3 other locations	and equipment and land
Real estate for lease business	Gunma prefecture	Buildings
Underutilized real estate	Hokkaido prefecture and 3 other	Land, buildings
	locations	and structures, and other

The operating properties for dealers are grouped by each company, and the leased property and unused property are grouped on a property by property basis, and the operating properties of a subsidiary in the United States are grouped by the product.

The impairment loss by each category of property, plant and equipment was as follows;

	Millions of yen
	2006
Buildings and structures	¥1,672
Machinery and equipment	782
Land and other	1,610
Total	¥4,064

16. Loss on Termination of Development Projects

In the fiscal year ended March 31, 2006, the Company recorded a ¥7,094 million loss on termination of development projects, which consisted of the following two components:

(1) A joint development project for new model vehicle

In light of the termination of the Strategic Alliance between the Company and General Motors (GM), the Company and GM agreed to terminate the joint development project for cross over vehicles with SAAB Automobile AB. As a result, the Company has recorded other expense of \$3,633 million on the joint project costs already incurred. As the Company has since identified certain project assets to be used for another model development, the loss has been reduced by \$1,980 million compared to the amount recorded in the consolidated financial statements for the semi-annual period of the fiscal year 2006.

(2) New software system development project

The Company started to develop a software operating system which was expected to support its business processes from order entry to delivery. However, the Company has concluded that the new system would not be as cost effective as it was originally planned. As a result, the Company terminated the development project and has recorded other expense of \$3,461 million from the termination.

17. Loss on Devaluation of Inventories at Aerospace Division

In the fiscal year 2005, the Company recorded a ¥8,122 million loss on devaluation of inventories, because the prospect for realization of the "Work in process" inventories of the Aerospace division's certain project become uncertain due to a substantial delay in the progress of the project.

18. Loss on Discontinued Operations

The Company terminated the operations of Trailer, Train Parts, and other productions at Yusoki Kogyo K.K. in the fiscal year 2005. A loss on discontinued operation due to the termination of these operations was \(\frac{3}{4}\),467 million.

19. Loss on Compensation to Suppliers

In the fiscal year 2005, the Company recorded a ¥4,174 million loss on compensation to suppliers based on the anticipated compensation payments for suppliers' development costs which arose from the Company's partial rescheduling of a certain development plan in the Automotive Division.

20. Prior Period Adjustment

Prior period adjustment recorded in the fiscal year 2007 represents a gain on reversal, as a result of the final settlement, of a portion of "Loss on termination of joint development projects (joint development projects for new model vehicles)" which was recorded as other expense in the fiscal year 2006.

21. Loss on Liquidation of Affiliated Companies

Loss on liquidation for the fiscal year 2007 represents a loss of \$913 million (US\$7,731 thousand) upon liquidation of Fuji AT Ltd., which was a joint venture with JATCO Ltd.

22. Business Combinations

(Fiscal 2007)

The Company has integrated certain Subaru dealer subsidiaries for the purpose of enhancement of their sales force and improvement of their profitability.

Those integrated companies are consolidated subsidiaries included in the automobiles segment, and the integration has been accounted for as a reorganization of entities under common control.

(1) April 1, 2006, merger by surviving companies

Area	Integrated companies	New companies
Hokkaido	Asahikawa Subaru, Inc.	Hokkaido Subaru, Inc.
	Hokkaido Subaru, Inc.*	
Chubu	Hokuriku Subaru, Inc*	Hokuriku Subaru, Inc.
	Fukui Subaru, Co., Ltd	
Shikoku	Kagawa Subaru, Inc.*	Higashishikoku Subaru, Inc.
	Tokushima Subaru, Inc.	
Kita-Kyushu	Saga Subaru, Inc.	Nishikyushu Subaru, Inc.
	Nagasaki Subaru, Inc.*	
Minami-Kyushu	Miyazaki Subaru, Inc.	Minamikyushu Subaru, Inc.
	Kagoshima Subaru, Inc*	

^{*} Surviving companies

(2) October 1, 2006, sale of automobile dealership business to a surviving company.

Area	Integrated companies	New companies
Kinki	Wakayama Subaru Motors Inc.	Osaka Subaru, Inc.
	Osaka Subaru, Inc.*	

^{*} Surviving company

In addition, the number of consolidated subsidiaries decreased because Subaru Yard Operations, Inc (subsidiary of Subaru of America, Inc.) was merged into Subaru of America, Inc (sales company in America).

Share exchange

On October 2, 2006, the Company acquired additional common shares of Fuji Machinery Co., Ltd. through a share exchange. The details of the transaction are as follows;

- Acquired company and nature of its business, legal form of business combination, and a summary of the transaction including the purpose
 - (1) Acquired company and nature of its business

 Fuji Machinery Co., Ltd. (manufacturing and selling the parts of automobiles and industrial products)
 - (2) Legal form of business combination
 A share exchange (simplified share exchange method)

- (3) Summary of the transaction including the purpose

 Fuji Machinery Co., Ltd. accounts for approximately 90% of its sales to the Company. In order to enhance
 group management, the Company made Fuji Machinery Co., Ltd. a wholly owned subsidiary.
- 2. Accounting treatment

Transaction with minority shareholders

- 3. Information concerning the acquisition of additional shares of subsidiary
 - (1) Acquisition cost and its breakdown

Price for acquisition

The shares of Fuji Heavy Industries Ltd.: ¥705 million (US\$5,970 thousand)

- (2) Share exchange ratio by class of shares, method of determining the share exchange ratio, and the number of shares issued and their valuation amount
 - ① Class of shares and exchange ratio

Common shares Fuji Heavy Industries Ltd. 1: Fuji Machinery Co., Ltd. 0.52

- ② Method of determining the share exchange ratio
 The Company and Fuji Machinery Co., Ltd. individually engaged third party appraisers to analyze the exchange ratio. This analysis was performed based on the market stock prices, the comparable-company
 - exchange ratio. This analysis was performed based on the market stock prices, the comparable-company comparisons, and the discounted cash flows. The Company and Fuji Machinery Co., Ltd. have agreed to the above ratio, taking into consideration the results of such third party appraisals and certain other factors.
- $\ensuremath{\mathfrak{J}}$ The number of shares issued and their valuation amount

1,586,520 shares ¥1,066 million (US\$9,027 thousand)

- (3) The amount of recognized goodwill, source of generated goodwill, and method of amortization and amortization period
 - ① The amount of recognized goodwill: ¥307 million (US\$2,600 thousand)
 - 2 Source of generated goodwill

The difference between the acquisition cost of the additional shares of subsidiary and the amount of minority interest that were decreased by the additional acquisition

③ Method of amortization and amortization period 5-years amortization by the straight-line method

Stock option plans

(Fiscal 2007)

- 1. Descriptions and volume and movement of stock options
 - (1) Descriptions of stock option plans

	Fiscal 2002 Stock option plan	Fiscal 2004 Stock option plan
Position and number of grantee	Directors, Executive Officers,	Directors, Executive Officers,
	Corporate Auditors and	Corporate Auditors and
	employees: 303	employees: 320
Class and number of stock (shares)	Common Stock 1,029,000	Common Stock 1,917,000
Date of grant	September 9, 2002	June 25, 2004
Vesting condition	Directors, Executive Officers,	Directors, Executive Officers,
	Corporate Auditors and employees	Corporate Auditors and employees
	who are enrolled at the date the	who are enrolled at the date the
	subscription rights are granted	subscription rights are granted
Required service period	From September 9, 2002,	From June 25, 2004,
	to July 31, 2004	to July 31, 2006
Exercise period	From August 1, 2004,	From August 1, 2006,
	to July 31, 2009	to July 31, 2011

Note: The number of stock options is converted to the number of common stock.

(2) Volume and movement of stock options

The stock options outstanding in the fiscal year 2007 are summarized as follows:

① The number of stock options (shown as the equivalent number of common stock)

Fiscal 2002 Stock option plan	Fiscal 2004 Stock option plan
_	1,917,000
_	_
_	8,000
_	1,909,000
_	_
962,000	_
_	1,909,000
120,000	39,000
_	_
842,000	1,870,000
Fiscal 2002 Stock option	Fiscal 2004 Stock option
¥489,000	¥594,000
678	675
	Stock option plan — — — — — — — — — — — — — — — — — —

23. Leases

(1) Information as lessee

As allowed under the Japanese accounting standards, the Company and consolidated subsidiaries in Japan account for finance leases, which do not transfer ownership of leased assets to lessees as stipulated in the lease contracts, as operating leases. The "as-if capitalized" pro-forma information of such leases as of March 31, 2007 and 2006, was as follows:

	Millions of yen		Thousands of U.S. dollars	
	2007	2006	2007	
Machinery, equipment and vehicles	¥ 1,195	¥ 1,208	\$ 10,119	
Other tangible assets	2,230	2,284	18,884	
Intangible assets	55	35	466	
	3,480	3,527	29,469	
Accumulated depreciation/amortization	(1,815)	(1,586)	(15,370)	
Net	¥ 1,665	¥ 1,941	\$ 14,099	

Pro-forma information related to finance leases for the fiscal years 2007, 2006 and 2005 was as follows:

			Millions of yen	Thousands of U.S. dollars
	2007	2006	2005	2007
Rent paid	¥616	¥623	¥665	\$5,216
Depreciation and amortization expenses	565	578	599	4,784
Interest expense portion	47	51	57	398

The future minimum lease/rent payments, excluding the portion of interest thereon, as of March 31, 2007 and 2006, were as follows:

	Millions of yen		Thousands of U.S. dollars	
	2007	2006	2007	
Finance leases:				
Due within one year	¥ 536	¥ 540	\$ 4,539	
Due after one year	1,222	1,491	10,348	
Total	¥1,758	¥2,031	\$14,887	
Operating leases:				
Due within one year	¥ 888	¥ 834	\$ 7,520	
Due after one year	3,252	3,523	27,538	
Total	¥4,140	¥4,357	\$35,058	

(2) Information as lessor

The carrying amounts of leased assets under finance leases as of March 31, 2007 and 2006, were as follows:

	Millions of yen		Thousands of U.S. dollars	
	2007	2006	2007	
Machinery, equipment and vehicles	¥ 22,016	¥ 22,541	\$ 186,434	
Other tangible assets	8,811	9,202	74,613	
Intangible assets	1,938	1,970	16,411	
	32,765	33,713	277,458	
Accumulated depreciation and amortization	(18,663)	(17,879)	(158,041)	
Net	¥ 14,102	¥ 15,834	\$ 119,417	

Information related to finance leases for the fiscal years 2007, 2006 and 2005, was as follows:

	Millions of yen			Thousands of U.S. dollars
	2007	2006	2005	2007
Rent received	¥8,844	¥9,357	¥9,417	\$74,892
Depreciation and amortization expenses	6,635	7,109	7,187	56,186
Interest income portion	937	1,231	1,313	7,935

The future minimum lease/rent payments receivable, excluding the portion of interest thereon, as of March 31, 2007 and 2006, were as follows:

		Millions of yen	
	2007	2006	2007
Finance leases:			
Due within one year	¥ 6,524	¥ 6,966	\$ 55,246
Due after one year	9,888	11,487	83,733
Total	¥16,412	¥18,453	\$138,979
Operating leases:			
Due within one year	¥ 5,028	¥ 4,904	\$ 42,578
Due after one year	3,947	4,261	33,423
Total	¥ 8,975	¥ 9,165	\$ 76,001

24. Contingent Liabilities

Contingent liabilities as of March 31, 2007 and 2006, were as follows:

		Millions of yen	Thousands of U.S. dollars
	2007	2006	2007
As guarantor of third-party indebtedness from financial institutions	¥39,960	¥41,451	\$388,386

25. Derivative Financial Instruments

In the normal course of business, the Company and consolidated subsidiaries employ derivative financial instruments, including foreign exchange forward contracts, foreign currency options and interest rate swaps, to manage their exposures to fluctuations in foreign currency exchange rates and interest rates. The Company and consolidated subsidiaries do not use derivatives for speculative or trading purposes.

The fair value information of derivative financial instruments as of March 31, 2007 and 2006, was as follows:

(1) Foreign currency contracts:

(a) As of March 31, 2007:

	Millions of yen			Thousands of U.S. dollar		
	Notional amount	Fair value	Valuation gain (loss)	Notional amount	Fair value	Valuation gain (loss)
Foreign exchange forward contracts:						
Sell —						
U.S. dollar	¥64,166	¥64,805	¥(639)	\$543,365	\$548,777	\$(5,412)
Euro	9,232	9,708	(476)	78,178	82,208	(4,030)
Canadian dollar	5,888	5,909	(21)	49,860	50,038	(178)
Buy —						
U.S. dollar	4,539	4,535	(4)	38,437	38,403	(34)
British pound	1,112	1,121	9	9,417	9,493	76
Foreign currency options contracts:						
Sell —						
Call U.S. dollar	13,063			110,619		
	[178]	218	(40)	[1,507]	1,846	(339)
Call Euro	6,212			52,604		
	[59]	116	(57)	[500]	982	(482)
Call Canadian dollar	8,134			68,880		
	[93]	127	(34)	[788]	1,075	(287)
Buy —						
Put U.S. dollar	19,196			162,554		
	[245]	167	(78)	[2,075]	1,414	(661)
Put Euro						
Put Canadian dollar	2,540			21,509		
	[33]	26	(7)	[279]	220	(59)

(b) As of March 31, 2006:

	N	lillions of yen
Notional amount	Fair value	Valuation gain (loss)
¥108,109	¥112,859	Y(4,750)
5,911	6,083	(172)
10,041	10,375	(334)
20,374	20,333	(41)
24,689		
[207]	314	(107)
7,916		
[48]	44	4
3,641		
[34]	20	14
24,586		
[207]	176	(31)
690		
[48]	32	(16)
3,477		
[34]	26	(8)
	amount ¥108,109 5,911 10,041 20,374 24,689 [207] 7,916 [48] 3,641 [34] 24,586 [207] 690 [48] 3,477	Notional amount Fair value ¥108,109 ¥112,859 5,911 6,083 10,041 10,375 20,374 20,333 24,689 [207] 314 7,916 [48] 44 3,641 [34] 20 24,586 [207] 176 690 [48] 32 3,477 31 32

Note: The amounts in [brackets] are the carrying amounts of the premium on the option contracts recorded as other current assets or liabilities.

(2) Interest rate contracts:

(a) As of March 31, 2007:

		Millions of yen			Thousands o	f U.S. dollars
	Notional amount	Fair value	Valuation gain	Notional amount	Fair value	Valuation gain
Interest rate swap contracts:						
Receive floating rate pay fixed rate	¥7,743	¥101	¥101	\$65,569	\$855	\$855

(b) As of March 31, 2006:

None

The method to determine the fair value is based on quotations obtained from financial institutions.

Derivative financial instruments that qualify as a hedge and are accounted for using the deferred hedge accounting method are excluded from the above table according to the disclosure requirements.

26. Segment Information

Information by business segment

The Company and consolidated subsidiaries operate principally in four business segments: automobiles, industrial products, aerospace and other business fields (including eco-related equipment).

A summary of net sales, operating income or loss, assets, depreciation and amortization expenses and capital expenditures by business segment for the fiscal years 2007, 2006 and 2005, was as follows:

			Millions of yen	Thousands of U.S. dollars
Net sales:	2007	2006	2005	2007
Automobiles —				
Outside customers	¥1,339,291	¥1,329,161	¥1,319,603	\$11,341,274
Inter-segment	3,050	3,688	4,069	25,828
Subtotal	1,342,341	1,332,849	1,323,672	11,367,102
Industrial products —				
Outside customers	49,699	52,436	46,814	420,857
Inter-segment	20	116	307	169
Subtotal	49,719	52,552	47,121	421,026
Aerospace —				
Outside customers	94,012	81,787	59,434	796,105
Inter-segment	16	35	40	135
Subtotal	94,028	81,822	59,474	796,240
Other —				
Outside customers	11,815	12,984	20,640	100,051
Inter-segment	2,575	2,518	2,994	21,805
Subtotal	14,390	15,502	23,634	121,856
Total	1,500,478	1,482,725	1,453,901	12,706,224
Corporate and elimination	(5,661)	(6,357)	(7,410)	(47,938)
Consolidated total	¥1,494,817	¥1,476,368	¥1,446,491	\$12,658,286
			Millions of yen	Thousands of U.S. dollars
Operating income or loss:	2007	2006	2005	2007
Operating income (loss):				
Automobiles	¥37,831	¥51,559	¥40,942	\$320,357
Industrial products	1,508	2,038	849	12,770
Aerospace	5,674	2,795	195	48,048
Other	2,257	1,231	(590)	19,113
Total	47,270	57,623	41,396	400,288
Corporate and elimination	636	716	621	5,386
Consolidated total	¥47,906	¥58,339	¥42,017	\$405,674
			Millions of yen	Thousands of U.S. dollars
Assets:	2007	2006	2005	2007
Total assets:				
Automobiles	¥1,058,957	¥1,110,445	¥1,136,372	\$ 8,967,373
Industrial products	55,450	56,621	57,611	469,557
Aerospace	165,177	147,557	127,548	1,398,738
Other	64,915	68,435	74,449	549,708
Total	1,344,499	1,383,058	1,395,980	11,385,376
Corporate and elimination	(28,458)	(34,658)	(38,521)	(240,986)
	, , ,		· · · · · · · · · · · · · · · · · · ·	

¥1,316,041

¥1,348,400

¥1,357,459

\$11,144,390

Consolidated total

			Millions of yen	Thousands of U.S. dollars
Other significant items:	2007	2006	2005	2007
Depreciation and amortization expenses:				
Automobiles	¥ 73,899	¥ 74,431	¥ 64,630	\$ 625,786
Industrial products	1,618	1,795	1,999	13,701
Aerospace	4,236	1,941	1,912	35,871
Other	1,701	1,906	2,469	14,404
Total	81,454	80,073	71,010	689,762
Corporate and elimination	_	_	_	_
Consolidated total	¥ 81,454	¥ 80,073	¥ 71,010	\$ 689,762
Impairment loss on property, plant and equipment:				
Automobiles	¥ 530	¥ 3,968	_	\$ 4,488
Industrial products	_	_	_	_
Aerospace	_	_		_
Other	20	96	_	169
Total	550	4,064	_	4,657
Corporate and elimination	_	_	_	_
Consolidated total	¥ 550	¥ 4,064	_	\$ 4,657
Capital expenditures for segment assets:				
Automobiles	¥120,079	¥109,955	¥135,972	\$1,016,843
Industrial products	1,620	1,195	1,013	13,718
Aerospace	4,120	7,605	2,614	34,889
Other	669	534	8,160	5,665
Total	126,488	119,289	147,759	1,071,115
Corporate and elimination	(159)	_		(1,346)
Consolidated total	¥126,329	¥119,289	¥147,759	\$1,069,769

Notes: 1. Definition of business segments

Business segments are defined based on their product line and market.

2. Main products by each business segment

Business segments' main products:

Automobiles Legacy, Impreza, Forester, B9 Tribeca, Stella, R1, R2, Pleo, Sambar

Industrial products
Aerospace
Aircraft, parts of space-related devices

Other Garbage collection vehicles, specialized vehicles, real estate lease

- 3. All operating costs and expenses are allocated to each business segment.
- 4. All figures in corporate and elimination represent elimination.
- 5. Changes in accounting policies

(Fiscal 2005)

Method of hedge accounting

As stated in "Summary of Significant Accounting Policies," the Company discontinued applying the hedge accounting for its foreign currency contract in the fiscal year 2005. As a result of this change, net sales and operating income increased by ¥133 million in the Automobile segment and ¥8 million in the Industrial products segment in the fiscal year 2005 as compared with the amounts resulting from application of the previous hedge accounting policy.

(Fiscal 2006)

Impairment loss on property, plant and equipment

The Company and domestic consolidated subsidiaries adopted the accounting standards for impairment of fixed assets in the fiscal year 2006. As a result of this change, the assets of the Automobile segment decreased by ¥3,167 million and the assets of the Other segment decreased by ¥96 million in the fiscal year 2006.

(Fiscal 2007)

Directors' bonuses

The adoption of the accounting standard for directors' bonuses had no material effect on segment results.

Information by geographic area

A summary of net sales, operating income or loss and assets by geographic area for the fiscal years 2007, 2006 and 2005 was as follows:

2003 was as follows.				
			Millions of yen	Thousands of U.S. dollars
Net sales:	2007	2006	2005	2007
Japan —				
Outside customers	¥ 881,102	¥ 888,117	¥ 886,793	\$ 7,461,275
Inter-segment	244,896	257,456	241,860	2,073,808
Subtotal	1,125,998	1,145,573	1,128,653	9,535,083
North America —				
Outside customers	576,053	572,412	544,753	4,878,084
Inter-segment	14,222	2,298	2,027	120,434
Subtotal	590,275	574,710	546,780	4,998,518
Other —				
Outside customers	37,662	15,839	14,945	318,926
Inter-segment	283	313	391	2,397
Subtotal	37,945	16,152	15,336	321,323
Total	1,754,218	1,736,435	1,690,769	14,854,924
Corporate and elimination	(259,401)	(260,067)	(244,278)	(2,196,638)
Consolidated total	¥1,494,817	¥1,476,368	¥1,446,491	\$12,658,286
			Millions of yen	Thousands of U.S. dollars
Operating income or loss:	2007	2006	2005	2007
Operating income:				
Japan	¥40,622	¥56,989	¥40,517	\$343,992
North America	5,171	1,970	(6,678)	43,789

Operating income or loss:	2007	2006	2005	2007
Operating income:				
Japan	¥40,622	¥56,989	¥40,517	\$343,992
North America	5,171	1,970	(6,678)	43,789
Other	831	309	367	7,037
Total	46,624	59,268	34,206	394,818
Corporate and elimination	1,282	(929)	7,811	10,856
Consolidated total	¥47,906	¥58,339	¥42,017	\$405,674

		Millions of yen				
Assets:	2007	2006	2005	2007		
Assets:						
Japan	¥ 985,335	¥1,006,951	¥1,080,303	\$ 8,343,933		
North America	347,770	368,541	307,858	2,944,957		
Other	8,063	2,716	2,439	68,278		
Total	1,341,168	1,378,208	1,390,600	11,357,168		
Corporate and elimination	(25,127)	(29,808)	(33,141)	(212,778)		
Consolidated total	¥1,316,041	¥1,348,400	¥1,357,459	\$11,144,390		

Notes: 1. Geographic areas are based on geographical proximity.

Principal countries or districts in each geographic area:
 North America: United States and Canada

Other: Europe

- 3. All operating costs and expenses are allocated to each segment.
- 4. All figures in corporate and elimination represent elimination.
- $5.\ Changes\ in\ accounting\ policies$

(Fiscal 2005)

Method of hedge accounting

As stated in "Summary of Significant Accounting Policies," the Company discontinued applying the hedge accounting for its foreign currency contracts in the fiscal year 2005. As a result of this change, net sales and operating income increased by ¥141 million in the Japan segment in the fiscal year 2005 as compared with the amounts resulting from application of the previous hedge accounting policy.

(Fiscal 2006)

Impairment loss on property, plant and equipment

The Company and domestic consolidated subsidiaries adopted the accounting standards for impairment of fixed assets in the fiscal year 2006. As a result of this change, the assets of the Japan segment decreased by \$3,263 million.

(Fiscal 2007)

Directors' bonuses

The adoption of the accounting standard for directors' bonuses had no material effect on segment results.

Overseas sales

Overseas sales for the years ended March 31, 2007, 2006 and 2005, are summarized as follows:

	Millions of yen						Thousands of U.S. dollars				
			2007			2006			2005		2007
Overseas sales:											
North America	¥	622,149	41.6%	¥	616,437	41.8%	¥	593,249	41.0%	\$	5,268,431
Europe		152,458	10.2%		128,777	8.7%		117,826	8.2%		1,291,032
Other		143,994	9.7%		127,016	8.6%		108,357	7.5%		1,219,358
Total	¥	918,601	61.5%	¥	872,230	59.1%	¥	819,432	56.7%	\$	7,778,821
Consolidated net sales	¥	1,494,817	100.0%	¥1	,476,368	100.0%	¥1	,446,491	100.0%	\$	12,658,286

Notes: 1. Geographic areas are based on geographical proximity.

2. Principal countries or districts in each geographic area:

North America: United States and Canada

Europe:

Germany, Switzerland and the United Kingdom Other: Australia

3. Overseas sales are sales outside of Japan by the Company and consolidated subsidiaries. 4. Changes in accounting policies

(Fiscal 2005)

Method of hedge accounting

As stated in "Summary of Significant Accounting Policies," the Company discontinued applying the hedge accounting for its foreign currency contracts in the fiscal year 2005. As a result of this change, net sales increased by ¥56 million in North America and ¥85 million in Europe as compared with the amounts resulting from application of the previous hedge accounting policy.

(Fiscal 2006)

(Fiscal 2007)

27. Subsequent Event

The sale of all the shares of Fuji Robin Industries Ltd.

In response to a take-over bid for the shares of Fuji Robin Industries Ltd. (a consolidated subsidiary) by Makita Corporation, the Company has tendered all the shares (7,525 thousand shares) of Fuji Robin owned by the Company.

Makita Corporation by making Fuji Robin Industries Ltd. a subsidiary intends to pursue synergetic effects from the mutually complementary businesses of the two companies. Based on its judgment that this acquisition will enhance the corporate value of the two companies from the long-term viewpoint, and it will also serve to improve the efficiency of the Company's asset utilization, the Company tendered and sold the shares on May 15, 2007.

As a result, a gain on sale of subsidiary's shares of \$1,380 million (US\$11,686 thousand) (sale proceeds: \$1,957 million (US\$16,572 thousand)) will be recognized in the fiscal year 2008.

INDEPENDENT AUDITORS' REPORT

To the Shareholders and Board of Directors of Fuji Heavy Industries Ltd.:

We have audited the accompanying consolidated balance sheets of Fuji Heavy Industries Ltd. and consolidated subsidiaries as of March 31, 2007 and 2006, and the related consolidated statements of income, changes in net assets and cash flows for each of the three years in the period ended March 31, 2007, expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to independently express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Fuji Heavy Industries Ltd. and subsidiaries as of March 31, 2007 and 2006, and the consolidated results of their operations and their cash flows for each of the three years in the period ended March 31, 2007, in conformity with accounting principles generally accepted in Japan.

Without qualifying our opinion, we draw attention to the following:

- (1) As discussed in Note 2 to the consolidated financial statements, the Company adopted the new accounting standard for impairment of fixed assets in fiscal year 2006.
- (2) As discussed in Note 2 to the consolidated financial statements, the Company stopped applying the hedge accounting for foreign exchange contracts in fiscal year 2005.
- (3) As discussed in Note 27 to the consolidated financial statements, the Company tendered a take-over bid for the shares of Fuji Robin Industries Ltd. by Makita Corporation, and the Company sold the shares on May 15, 2007.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2007 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the consolidated financial statements.

Tokyo, Japan

KPMG AZSA No.

June 26, 2007

CONSOLIDATED SUBSIDIARIES AND AFFILIATES

(As of March 31, 2007)

JAPAN

Fuji Robin Industries Ltd. (58.1%)

Manufacture, service, and sales of agricultural/forestry equipment, engines, fire pumps, and related parts http://www5.mediagalaxy.co.jp/fujirobin/(See the note 27 of Financial Statements)

Fuji Machinery Co., Ltd. (100.0%)

Manufacture and sales of automobile parts and industrial product parts

http://www.fuji-machinery.co.jp/

Ichitan Co., Ltd. (51.0%)

Manufacture and sales of forged automobile/industrial product parts

http://www.ichitan.co.jp

Kiryu Industrial Co., Ltd. (97.5%)

Manufacture of Subaru specially equipped automobiles and distribution of Subaru automobile parts http://www.kiryu-kougyo.co.jp/

Subaru Kosan Co., Ltd. (100.0%)

Sales and leasing of real estate and travel agency operations

Subaru UI Co., Ltd. (100.0%)

Refurbishment, distribution, and sales of used Subaru automobiles

http://www.subaru-ui.jp/

Subaru Finance Co., Ltd. (100.0%)

Leasing and rental of Subaru automobiles and equipment and credit, financing, accounting service, and sales of insurance http://www.subaru-finance.co.jp/

Yusoki Kogyo K.K. (100.0%)

Manufacture and sales of parts for aerospace http://www.yusoki.co.jp/

TOKYO SUBARU INC. (100.0%) and 33 other dealerships

Distribution, sales and services of Subaru automobiles http://www.tokyo-subaru.co.jp/

OVERSEAS

Subaru of America, Inc. (100.0%) and 10 subsidiaries

Subaru Plaza, 2235 Route 70 West, Cherry Hill, NJ08002, U.S.A.

Phone: +1-856-488-8500

Fax: +1-856-488-3137

Distribution and sales of Subaru automobiles and parts

http://www.subaru.com/

Fuji Heavy Industries U.S.A., Inc. (100.0%) and one subsidiary

c/o Subaru of America, Inc.

Subaru Plaza, 2235 Route 70 West, Cherry Hill, NJ08002,

U.S.A.

Phone: +1-856-488-8743 Fax: +1-856-488-8517

Engineering research of Subaru automobiles in North

America market

Subaru Research & Development, Inc.

3995 Research Park Drive, Ann Arbor, MI 48108, U.S.A.

Phone: +1-734-623-0075 Fax: +1-734-623-0076

Research and development of automobiles

Subaru of Indiana Automotive, Inc. (100.0%) and one subsidiary

5500 State Road 38 East, Lafayette, IN47905, U.S.A.

Phone: +1-765-449-1111

FAX: +1-765-449-6952

Manufacture of Subaru automobiles and contracted manu-

facture of Toyota automobiles

http://www.subaru-sia.com/

Subaru Canada, Inc. (100.0%) and one subsidiary

560 Suffolk Court Mississauga, Ontario L5R 4J7, Canada

Phone: +1-905-568-4959

Fax: +1-905-568-8087

 $\label{eq:continuous} \mbox{Distribution and sales of Subaru automobiles and parts}$

http://www.subaru.ca/

Subaru Europe N.V./S.A. (100.0%)

Leuvensesteenweg 555 B/8, 1930 Zaventem, Belgium

Phone: +32-2-714-0400

Fax: +32-2-725-7792

Distribution, sales and marketing of automobiles, parts and

accessories

Subaru of China, Inc. (100.0%)

Beijing Landmark Tower Office Building 2-1506, 8 North Dongsanhuan Road, Chaoyang District, Beijing 100004, China

Phone: +86-10-6590-0725 Fax: +86-10-6590-0729

Robin Manufacturing U.S.A., Inc. (60.0%)

1201 Industrial Road, Hudson, WI54016, U.S.A.

Phone: +1-715-381-5902 Fax: +1-715-381-5901

Manufacture and sales of general-purpose, four-wheel

buggy and golf cart engines

INVESTOR INFORMATION

(As of March 31, 2007)

Head Office

Subaru Building, 7-2, Nishi-Shinjuku 1-chome, Shinjuku-ku, Tokyo 160-8316, Japan

Phone: +81-3-3347-2111 Fax: +81-3-3347-2338

Investor Relations Office

Subaru Building, 7-2, Nishi-shinjuku 1-chome, Shinjuku-ku, Tokyo 160-8316, Japan

Phone: +81-3-3347-2655 Fax: +81-3-3347-2295

Established

July 15, 1953

Paid-in Capital

¥153,795 million

Number of Shareholders

54,046

Number of Common Stock Issued

782,865,873

Domestic Manufacturing Division

Gunma Manufacturing Division (Automobiles Division) Utsunomiya Manufacturing Division (Aerospace Division and Eco Technologies Division) Saitama Manufacturing Division (Industrial Products Division)

Major Shareholders

- 1. Toyota Motor Corporation
- 2. Fuji Heavy Industries Ltd.
- 3. The Master Trust Bank of Japan, Ltd. (Trust Account)
- 4. Japan Trustee Services Bank, Ltd. (Trust Account)
- 5. Northern Trust Company (AVFC) Sub-account American Clients
- 6. Depositary Nominees Inc.
- 7. Nippon Life Insurance Company
- 8. Suzuki Motor Corporation
- 9. Mizuho Corporate Bank, Ltd.
- 10. Mizuho Bank, Ltd.

Stock Exchange Listing

Tokyo Stock Exchange

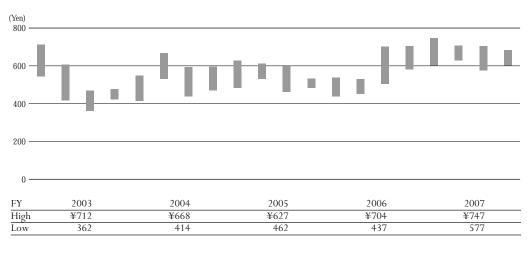
Transfer Agent

Mizuho Trust & Banking Co., Ltd. 2-1 Yaesu 1-chome, Chuo-ku, Tokyo 103-8670, Japan

Web Site Address

http://www.fhi.co.jp/english/ir/

$\label{eq:QUARTERLY} \textbf{COMMON STOCK PRICE RANGE} \text{ (Tokyo Stock Exchange)}$







+Subaru Tribeca

The revamped Tribeca is equipped with a newly designed 3.6-liter boxer engine. Although larger and more powerful than the previous 3-liter engine, the new engine delivers both improved performance and fuel efficiency in real world driving situations. Design modifications in its cooling system have enabled the use of regular unleaded fuel, a change from premium only—helping to lower consumer operating costs.

