

February 27, 2020

**Subaru Corporation Announces Production, Japan Sales and Export Results
for January 2020 (Flash Report)**

< January 2020 >

	January 2020		
	Units	2020 vs 2019	
Domestic production ^{*1}	50,993	+132.3%	3rd consecutive month of increase
Overseas production ^{*2}	☆ 38,808	+8.9%	First increase in 2 months
Global production total	☆ 89,801	+56.0%	3rd consecutive month of increase
Passenger vehicles	8,456	+57.1%	First increase in 6 months
Mini vehicles	1,821	-7.3%	4th consecutive month of decrease
Japan sales total	10,277	+39.9%	First increase in 4 months
Export total ^{*3}	36,978	+73.3%	3rd consecutive month of increase

☆: January record

< Production >

- Domestic production increased as production of the Forester and other models increased.
- Overseas production increased as production of the Outback and other models increased.

< Sales in Japan >

- Sales in Japan increased led by the Impreza and other models.

< Exports >

- Exports from Japan increased as shipments of the Forester and other models increased.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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March 30, 2020

**Subaru Corporation Announces Production, Japan Sales and Export Results
for February 2020 (Flash Report)**

< February 2020 >

	February 2020			Jan-Feb 2020	
	Units	2020 vs 2019		Units	'20 vs '19
Domestic production ^{*1}	57,915	+22.1%	4th consecutive month of increase	108,908	+57.0%
Overseas production ^{*2}	☆ 33,343	+3.7%	2nd consecutive month of increase	72,151	+6.5%
Global production total	91,258	+14.7%	4th consecutive month of increase	181,059	+32.0%
Passenger vehicles	9,407	-2.9%	First decrease in 2 months	17,863	+18.5%
Mini vehicles	1,933	-19.2%	5th consecutive month of decrease	3,754	-13.8%
Japan sales total	11,340	-6.1%	First decrease in 2 months	21,617	+11.3%
Export total ^{*3}	☆ 53,700	+94.3%	4th consecutive month of increase	90,678	+85.1%

☆: February record

< Production >

- Domestic production: Production of Forester and other models increased.
- Overseas production: Production of Outback and other models increased.

< Sales in Japan >

- Sales of Forester and other models decreased.

< Exports from Japan >

- Shipments of Forester and other models increased.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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April 28, 2020

**Subaru Corporation Announces Production, Japan Sales and Export Results
for March 2020 and FYE 2020 (Flash Report)**

< March 2020 >

	March 2020			Jan-Mar 2020	
	Units	2020 vs 2019		Units	'20 vs '19
Domestic production ^{*1}	61,888	+9.4%	5th consecutive month of increase	170,796	+35.6%
Overseas production ^{*2}	27,588	-16.9%	First decrease in 3 months	99,739	-1.2%
Global production total	89,476	-0.3%	First decrease in 5 months	270,535	+19.2%
Passenger vehicles	13,129	-18.1%	2nd consecutive month of decrease	30,992	-0.3%
Mini vehicles	2,462	-18.9%	6th consecutive month of decrease	6,216	-15.9%
Japan sales total	15,591	-18.2%	2nd consecutive month of decrease	37,208	-3.3%
Export total ^{*3}	50,041	+7.9%	5th consecutive month of increase	140,719	+47.6%

< Production >

- Domestic production: Production of Forester and other models increased.
- Overseas production: Production of Outback and other models decreased.

< Sales in Japan >

- Sales of Forester and other models decreased.

< Exports from Japan >

- Shipments of Subaru XV and other models increased.

< FYE 2020 >

	FYE 2020 (April 2019 - March 2020)		
	Units	FYE2020 vs FYE2019	
Domestic production ^{*1}	663,617	+7.6%	First increase in 3 years
Overseas production ^{*2}	367,295	-1.3%	First decrease in 6 years
Global production total	1,030,912	+4.2%	First increase in 3 years
Passenger vehicles	104,974	-7.5%	2nd consecutive year of decrease
Mini vehicles	25,013	-5.9%	6th consecutive year of decrease
Japan sales total	129,987	-7.2%	2nd consecutive year of decrease
Export total ^{*3}	550,954	+12.1%	First increase in 4 years

< Production >

- Domestic production: Production of Forester and other models increased.
- Overseas production: Production of Outback and other models decreased.

< Sales in Japan >

- Sales of Forester and other models decreased.

< Exports from Japan >

- Shipments of Forester and other models increased.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

May 28, 2020

**Subaru Corporation Announces Production, Japan Sales and Export Results
for April 2020 (Flash Report)**

< April 2020 >

	April 2020			Jan-Apr 2020	
	Units	2020 vs 2019		Units	'20 vs '19
Domestic production ^{*1}	14,912	-72.5%	First decrease in 6 months	185,708	+3.1%
Overseas production ^{*2}	0	-100.0%	2nd consecutive month of decrease	99,739	-26.8%
Global production total	14,912	-83.4%	2nd consecutive month of decrease	285,447	-9.8%
Passenger vehicles	3,587	-56.0%	3rd consecutive month of decrease	34,579	-11.9%
Mini vehicles	1,639	-9.2%	7th consecutive month of decrease	7,855	-14.6%
Japan sales total	5,226	-47.5%	3rd consecutive month of decrease	42,434	-12.4%
Export total ^{*3}	22,292	-51.3%	First decrease in 6 months	163,011	+15.6%

< Production >

- Domestic production: Production was suspended from April 9 through May 1 due to the spread of COVID-19.
- Overseas production: Production was suspended from March 23 through May 8 due to the spread of COVID-19.

< Sales in Japan >

- Sales in Japan decreased due to the spread of COVID-19.

< Exports from Japan >

- Exports decreased due to the spread of COVID-19.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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June 29, 2020

Subaru Corporation Announces Production, Japan Sales and Export Results for May 2020 (Flash Report)

< May 2020 >

	May 2020			Jan-May 2020	
	Units	2020 vs 2019		Units	'20 vs '19
Domestic production ^{*1}	11,115	-77.8%	2nd consecutive month of decrease	196,823	-14.5%
Overseas production ^{*2}	4,947	-87.7%	3rd consecutive month of decrease	104,686	-40.6%
Global production total	16,062	-82.2%	3rd consecutive month of decrease	301,509	-25.9%
Passenger vehicles	1,704	-76.1%	4th consecutive month of decrease	36,283	-21.8%
Mini vehicles	1,009	-46.0%	8th consecutive month of decrease	8,864	-19.9%
Japan sales total	2,713	-69.8%	4th consecutive month of decrease	45,147	-21.4%
Export total ^{*3}	3,614	-90.0%	2nd consecutive month of decrease	166,625	-6.1%

< Production >

- Domestic production: Due to the spread of COVID-19, production was suspended on May 1 and production volume from the plant reopening of May 11 onwards was adjusted. (May 2 – 10 were originally scheduled holidays.)
- Overseas production: Due to the spread of COVID-19, production was suspended from May 1 through May 8 and production volume from the plant reopening of May 11 onwards was adjusted.

< Sales in Japan >

- Sales in Japan decreased due to the spread of COVID-19.

< Exports from Japan >

- Exports decreased due to the spread of COVID-19.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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July 30, 2020

Subaru Corporation Announces Production, Japan Sales and Export Results for June 2020 and 1st Half of 2020 (Flash Report)

< June 2020 >

	June 2020		
	Units	2020 vs 2019	
Domestic production ^{*1}	29,881	-46.3%	3rd consecutive month of decrease
Overseas production ^{*2}	31,442	+18.7%	First increase in 4 months
Global production total	61,323	-25.3%	4th consecutive month of decrease
Passenger vehicles	6,485	-33.5%	5th consecutive month of decrease
Mini vehicles	1,536	-28.5%	9th consecutive month of decrease
Japan sales total	8,021	-32.6%	5th consecutive month of decrease
Export total ^{*3}	19,182	-61.7%	3rd consecutive month of decrease

- Domestic production decreased as a result of production volume adjustments through June 19 due to the spread of COVID-19.
- Overseas production increased led by output of Legacy and Outback, as production of those models in June last year was lower before the launch of their fully-redesigned versions.
- Figures of Japan sales and exports both decreased due to the spread of COVID-19.

< January – June 2020 >

	January – June 2020		
	Units	2020 vs 2019	
Domestic production ^{*1}	226,704	-20.7%	4th consecutive year of decrease
Overseas production ^{*2}	136,128	-32.9%	First decrease in 2 years
Global production total	362,832	-25.8%	3rd consecutive year of decrease
Passenger vehicles	42,768	-23.8%	3rd consecutive year of decrease
Mini vehicles	10,400	-21.3%	3rd consecutive year of decrease
Japan sales total	53,168	-23.3%	3rd consecutive year of decrease
Export total ^{*3}	185,807	-18.3%	4th consecutive year of decrease

- Figures of production, Japan sales and exports all decreased due to the spread of COVID-19.

^{*1} JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

^{*2} Local line-off basis

^{*3} JAMA report basis

August 28, 2020

**Subaru Corporation Announces Production, Japan Sales and Export Results
for July 2020 (Flash Report)**

< July 2020 >

	July 2020			Jan-Jul 2020	
	Units	2020 vs 2019		Units	'20 vs '19
Domestic production ^{*1}	61,439	-1.6%	4th consecutive month of decrease	288,143	-17.3%
Overseas production ^{*2}	☆ 24,164	+4.3%	2nd consecutive month of increase	160,202	-29.1%
Global production total	☆ 85,603	+0.0%	First increase in 5 months	448,345	-21.9%
Passenger vehicles	7,454	-28.8%	6th consecutive month of decrease	50,222	-24.6%
Mini vehicles	1,987	-19.1%	10th consecutive month of decrease	12,387	-20.9%
Japan sales total	9,441	-27.0%	6th consecutive month of decrease	62,609	-23.9%
Export total ^{*3}	48,010	-4.0%	4th consecutive month of decrease	233,817	-15.7%

☆: July record

< Production >

- Domestic production decreased due mainly to a decline in production of the Legacy.
- Overseas production increased led by increased production of the Outback.

< Sales in Japan >

- Sales in Japan decreased as sales of the Impreza and Subaru XV models declined.

< Exports from Japan >

- Exports decreased as shipments of the Legacy declined.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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September 29, 2020

**Subaru Corporation Announces Production, Japan Sales and Export Results
for August 2020 (Flash Report)**

< August 2020 >

	August 2020			Jan-Aug 2020	
	Units	2020 vs 2019		Units	'20 vs '19
Domestic production ^{*1}	42,069	-5.5%	5th consecutive month of decrease	330,212	-15.9%
Overseas production ^{*2}	☆ 37,838	+81.5%	3rd consecutive month of increase	198,040	-19.8%
Global production total	79,907	+22.2%	2nd consecutive month of increase	528,252	-17.4%
Passenger vehicles	4,755	-41.8%	7th consecutive month of decrease	54,977	-26.5%
Mini vehicles	1,678	-12.3%	11th consecutive month of decrease	14,065	-20.0%
Japan sales total	6,433	-36.2%	7th consecutive month of decrease	69,042	-25.2%
Export total ^{*3}	42,239	+12.1%	First increase in 5 months	276,056	-12.4%

☆: August record

< Production >

- Domestic production decreased as production of the Forester and other models declined.
- Overseas production increased led by increased production of the Outback.

< Sales in Japan >

- Sales in Japan decreased as Forester sales declined.

< Exports from Japan >

- Exports increased due to increased shipments of the Subaru XV and other models.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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October 29, 2020

Subaru Corporation Announces Production, Japan Sales and Export Results for September 2020 and First Half of FYE 2021 (Flash Report)

< September 2020 >

	September 2020			Jan-Sep 2020	
	Units	2020 vs 2019		Units	'20 vs '19
Domestic production ^{*1}	61,460	+4.4%	First increase in 6 months	391,672	-13.3%
Overseas production ^{*2}	☆ 34,771	+32.5%	4th consecutive month of increase	232,811	-14.8%
Global production total	☆ 96,231	+13.0%	3rd consecutive month of increase	624,483	-13.8%
Passenger vehicles	6,417	-43.9%	8th consecutive month of decrease	61,394	-28.8%
Mini vehicles	2,026	-47.3%	12th consecutive month of decrease	16,091	-24.9%
Japan sales total	8,443	-44.7%	8th consecutive month of decrease	77,485	-28.0%
Export total ^{*3}	53,335	+16.0%	2nd consecutive month of increase	329,391	-8.8%

☆: September record

< Production >

- Domestic production: Production of Subaru XV and other models increased.
- Overseas production: Production of Outback and other models increased.

< Sales in Japan >

- Sales of Levorg and other models decreased at the time of their model changes.

< Exports from Japan >

- Shipments of Subaru XV and other models increased.

< April – September 2020 >

	April – September 2020		
	Units	2020 vs 2019	
Domestic production ^{*1}	220,876	-32.2%	First decrease in 2 years
Overseas production ^{*2}	133,072	-22.7%	3rd consecutive year of decrease
Global production total	353,948	-28.9%	First decrease in 2 years
Passenger vehicles	30,402	-44.8%	First decrease in 2 years
Mini vehicles	9,875	-29.6%	First decrease in 2 years
Japan sales total	40,277	-41.7%	First decrease in 2 years
Export total ^{*3}	188,672	-29.0%	First decrease in 2 years

< Production >

- Domestic production: Production of Forester and other models decreased.
- Overseas production: Production of Impreza and other models decreased.

< Sales in Japan >

- Sales of Forester and other models decreased.

< Exports from Japan >

- Shipments of Forester and other models decreased.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

November 27, 2020

**Subaru Corporation Announces Production, Japan Sales and Export Results
for October 2020 (Flash Report)**

< October 2020 >

	October 2020			Jan – Oct 2020	
	Units	2020 vs 2019		Units	'20 vs '19
Domestic production ^{*1}	61,277	+34.4%	2nd consecutive month of increase	452,949	-8.9%
Overseas production ^{*2}	31,261	-12.2%	First decrease in 5 months	264,072	-14.5%
Global production total	92,538	+14.0%	4th consecutive month of increase	717,021	-11.0%
Passenger vehicles	5,869	+16.6%	First increase in 9 months	67,263	-26.3%
Mini vehicles	1,784	+12.9%	First increase in 13 months	17,875	-22.3%
Japan sales total	7,653	+15.7%	First increase in 9 months	85,138	-25.5%
Export total ^{*3}	53,227	+38.1%	3rd consecutive month of increase	382,618	-4.3%

< Production >

- Domestic production increased as production of the Subaru XV and other models increased.
- Overseas production decreased as production of the Impreza and other models decreased.

< Sales in Japan >

- Sales in Japan increased, led mainly by strong demand for the Subaru XV.

< Exports from Japan >

- Exports increased due to increased shipments of the Subaru XV and other models.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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December 25, 2020

**Subaru Corporation Announces Production, Japan Sales and Export Results
for November 2020 (Flash Report)**

< November 2020 >

	November 2020			Jan – Nov 2020	
	Units	2020 vs 2019		Units	'20 vs '19
Domestic production ^{*1}	58,503	-8.2%	First decrease in 3 months	511,452	-8.8%
Overseas production ^{*2}	22,661	-33.6%	2nd consecutive month of decrease	286,733	-16.4%
Global production total	81,164	-17.1%	First decrease in 5 months	798,185	-11.7%
Passenger vehicles	8,413	+9.3%	2nd consecutive month of increase	75,676	-23.5%
Mini vehicles	1,603	-5.3%	First decrease in 2 months	19,478	-21.1%
Japan sales total	10,016	+6.7%	2nd consecutive month of increase	95,154	-23.0%
Export total ^{*3}	45,412	-6.4%	First decrease in 4 months	428,030	-4.5%

< Production >

- Domestic production decreased as production of the Forester and other models declined.
- Overseas production decreased as a result of production adjustments due to the delay in components transportation.

< Sales in Japan >

- Sales in Japan increased, led mainly by strong demand for the Levorg.

< Exports from Japan >

- Exports declined due to decreased shipments of the WRX and other models.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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January 28, 2021

Subaru Corporation Announces Production, Japan Sales and Export Results for December 2020 and CY2020 (Flash Report)

< December 2020 >

	December 2020		
	Units	2020 vs 2019	
Domestic production ^{*1}	58,964	+2.1%	First increase in 2 months
Overseas production ^{*2}	☆ 27,725	+8.2%	First increase in 3 months
Global production total	86,689	+4.0%	First increase in 2 months
Passenger vehicles	9,097	+47.8%	3rd consecutive month of increase
Mini vehicles	1,289	-13.5%	2nd consecutive month of decrease
Japan sales total	10,386	+35.8%	3rd consecutive month of increase
Export total ^{*3}	49,111	-14.3%	2nd consecutive month of decrease

☆: December record

< Production >

- Domestic production: Production of Levorg and other models increased.
- Overseas production: Production of Outback and other models increased.

< Sales in Japan >

- Sales of Levorg and other models increased.

< Exports from Japan >

- Shipments of Forester and other models decreased.

< CY2020 >

	CY2020		
	Units	2020 vs 2019	
Domestic production ^{*1}	570,416	-7.8%	4th consecutive year of decrease
Overseas production ^{*2}	314,458	-14.7%	First decrease in 2 years
Global production total	884,874	-10.4%	3rd consecutive year of decrease
Passenger vehicles	84,773	-19.3%	3rd consecutive year of decrease
Mini vehicles	20,767	-20.7%	14th consecutive year of decrease
Japan sales total	105,540	-19.6%	3rd consecutive year of decrease
Export total ^{*3}	477,141	-5.6%	4th consecutive year of decrease

- Production, Japan sales, and export results all decreased due to the impact of the global spread of Covid-19.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis