

February 26, 2016

FHI Announces Production, Japan Sales and Export Results for January 2016 (Flash Report)

				J	anuary 2016
			Units		2016 vs 2015
	Domestic Production *1	☆	56,275	+0.1%	First y/y increase in 2 months
	Overseas Production *2	☆	19,469	+1.3%	3rd consecutive month of y/y increase
GI	Global Production Total		75,744	+0.4%	3rd consecutive month of y/y increase
	Passenger Vehicles	☆	11,089	+2.6%	First y/y increase in 2 months
	Mini Vehicles		2,769	-9.4%	5th consecutive month of y/y decrease
Ja	Japan Sales Total		13,858	-0.0%	2nd consecutive month of y/y decrease
Ex	Export Total *3		34,629	-11.9%	First y/y decrease in 3 months

☆: Record high for the month of January

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

Production increased year-on-year both in Japan and overseas in response to strong sales.
Domestic production: Domestic production slightly increased year-on-year, as production of the Impreza, Subaru XV and Forester offset a decrease in the Legacy and Outback production.
Overseas production: High volume production continued to meet strong demand for the Legacy and Outback in North America.

< Japan Sales >

Passenger vehicle: Sales of the Forester, facelifted in October 2015, posted a significant increase.
Mini vehicle: Sales decreased year-on-year, as demand for the Stella declined after a year since its full-model change.

< Exports >

- Exports from Japan decreased year-on-year. While sales kept momentum in key markets including North America, Europe and Australia, the export volume decreased compared to last year due to a difference in shipping schedules.



March 28, 2016

FHI Announces Production, Japan Sales and Export Results for February 2016 (Flash Report)

				F	Jan–Feb 2016		
			Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	☆	61,195	+4.4%	2nd consecutive month of y/y increase	117,470	+2.3%
	Overseas Production *2	☆	22,497	+12.4%	4th consecutive month of y/y increase	41,966	+6.9%
GI	obal Production Total	☆	83,692	+6.5%	4th consecutive month of y/y increase	159,436	+3.5%
	Passenger Vehicles		11,651	-8.6%	First y/y decrease in 2months	22,740	-3.5%
	Mini Vehicles		3,134	-21.6%	6th consecutive month of y/y decrease	5,903	-16.3%
Ja	Japan Sales Total		14,785	-11.7%	3rd consecutive month of y/y decrease	28,643	-6.4%
Ex	Export Total *3		52,366	+22.5%	First y/y increase in 2 months	86,995	+6.0%

☆: Record high for the month of February

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

Production increased year-on-year both in Japan and overseas in response to strong demand.
Domestic production: Domestic production increased year-on-year, as production of the Impreza, Subaru XV and Forester offset a decrease in the Legacy and Outback production.

- Overseas production: Overseas production continued at a high volume to meet strong demand for the Legacy and Outback in North America.

< Japan Sales >

- Passenger vehicle sales decreased year-on-year, as a decline in the Legacy and Levorg sales offset strong sales of the Forester which was facelifted in October 2015.

- Mini vehicle: Sales decreased year-on-year mainly due to a decline in the Stella sales.

< Exports >

- Exports from Japan increased year-on-year, as shipments increased for most markets including North America, Europe, Australia and China.



April 26, 2016

FHI Announces Production, Japan Sales and Export Results for March 2016 and FYE2016 (Flash Report)

< March 2016 >

					March 2016	Jan–Mar 2016	
			Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	☆	67,164	+3.8%	Increased y/y for 3rd consecutive month	184,634	+2.9%
	Overseas Production *2	☆	22,677	+24.4%	Increased y/y for 5th consecutive month	64,643	+12.5%
GI	obal Production Total	☆	89,841	+8.4%	Increased y/y for 5th consecutive month	249,277	+5.2%
	Passenger Vehicles		14,483	-34.3%	Decreased y/y for 2nd consecutive month	37,223	-18.4%
	Mini Vehicles		4,376	-30.2%	Decreased y/y for 7th consecutive month	10,279	-22.9%
Ja	Japan Sales Total		18,859	-33.4%	Decreased y/y for 4th consecutive month	47,502	-19.4%
Ex	Export Total *3		54,189	+9.5%	Increased y/y for 2nd consecutive month	141,184	+7.3%

 \bigstar : Record high for the month of March

< Production >

Production increased year-on-year both in Japan and overseas in response to strong demand.

- Domestic production increased year-on-year, as an increase in the Impreza, Subaru XV and Forester production offset a decrease in the Legacy and Outback production.

- Overseas production increased year-on-year as strong sales of the Legacy and Outback continued in North America.

< Japan Sales >

- Passenger vehicle sales decreased year-on-year, as a decrease in the Legacy, Levorg, Impreza and Subaru XV sales offset strong demand for the Forester which was facelifted in October 2015.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

< Exports >

- Exports from Japan increased year-on-year led by increased shipments to North America.

– March 2016 (FYE2016) April 2015 -Units FYE2016 vs FYE2015 714.879 +1.0% Increased y/y for 6th consecutive year **Domestic Production** ★ 235,979 +14.2% Increased y/y for 2nd consecutive year **Overseas Production** ★ +4.0% Increased y/y for 6th consecutive year **Global Production Total** 950,858 ★ **Passenger Vehicles** 115,591 -12.3% First y/y decrease in 5 years -4.2% Decreased y/y for 2nd consecutive year **Mini Vehicles** 35.223 **Japan Sales Total** 150,814 -10.5% Decreased y/y for 2nd consecutive year **Export Total** 576,483 +5.7% Increased y/y for 4th consecutive year +

< April 2015 — March 2016 (FYE2016) >

★: Record high for April-March period

< Production >

Production increased year-on-year both in Japan and overseas in response to strong demand.

- Domestic production increased year-on-year led by strong demand for the Legacy and Outback as well as increased

production of the Impreza and Crosstrek* for North America. (* "Subaru XV" outside North America)

- Overseas production increased year-on-year with continued strong demand in North America for the new generation Legacy and Outback launched in 2014.

< Japan Sales >

- Passenger vehicle sales posted a year-on-year decrease as strong sales of the Impreza, Subaru XV and Forester were offset by a decline in the Levorg sales.

- Mini vehicle sales decreased year-on-year.

< Exports >

- Exports from Japan increased year-on-year, led by high demand for the Legacy and Outback.

- *1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)
- *2 Local line-off basis
- *3 JAMA report basis



May 30, 2016

FHI Announces Production, Japan Sales and Export Results for April 2016 (Flash Report)

					Jan–Apr 2016		
			Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	☆	59,562	+11.6%	4th consecutive month of y/y increase	244,196	+4.9%
	Overseas Production *2	☆	23,840	+24.4%	6th consecutive month of y/y increase	88,483	+15.5%
GI	obal Production Total	☆	83,402	+15.0%	6th consecutive month of y/y increase	332,679	+7.5%
	Passenger Vehicles		7,886	+11.3%	First y/y increase in 3 months	45,109	-14.4%
	Mini Vehicles		2,251	-8.9%	8th consecutive month of y/y decrease	12,530	-20.7%
Ja	Japan Sales Total		10,137	+6.1%	First y/y increase in 5 months	57,639	-15.8%
Ex	Export Total *3		55,699	+14.8%	3rd consecutive month of y/y increase	196,883	+9.3%

☆: Record high for the month of April

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

Production increased year-on-year both in Japan and overseas, in response to strong demand. - Domestic production increased year-on-year led by strong demand for the Impreza, Subaru XV and Forester.

- Overseas production increased year-on-year as strong sales of the Legacy and Outback continued in North America.

< Japan Sales >

- Passenger vehicle sales increased year-on-year, led by continued strong demand for the Forester which was facelifted in October 2015.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

< Exports >

- Exports from Japan rose year-on-year, as shipment volumes increased for most markets including North America, Europe, Australia and China.



June 29, 2016

FHI Announces Production, Japan Sales and Export Results for May 2016 (Flash Report)

				May 2016	Jan–May 2016	
		Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	55,182	+3.7%	5th consecutive month of y/y increase	299,378	+4.7%
	Overseas Production *2	18,181	-0.0%	First y/y decrease in 7 months	106,664	+12.5%
GI	obal Production Total	☆ 73,363	+2.8%	7th consecutive month of y/y increase	406,042	+6.6%
	Passenger Vehicles	8,243	+24.2%	2nd consecutive month of y/y increase	53,352	-10.1%
	Mini Vehicles	1,961	-23.8%	9th consecutive month of y/y decrease	14,491	-21.1%
Ja	pan Sales Total	10,204	+10.8%	2nd consecutive month of y/y increase	67,843	-12.7%
Ex	xport Total *3	☆ 41,508	+15.8%	4th consecutive month of y/y increase	238,391	+10.4%

☆: Record high for the month of May

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

- Domestic production increased year-on-year led by strong demand for the Subaru WRX and the Forester.

- Overseas production slightly decreased year-on-year. (3 units fewer than the same month last year.)

< Japan Sales >

- Passenger vehicle sales increased year-on-year, led by continued strong demand for the Forester which was facelifted in October 2015.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

< Exports >

- Exports from Japan rose year-on-year, with increased shipments to most markets including North America, Europe, Australia and China.



July 28, 2016

FHI Announces Production, Japan Sales and Export Results for June 2016 and January-June 2016 (Flash Report)

< June 2016 >

		June 2016				
		Units		2016 vs 2015		
	Domestic Production *1	☆	64,704	+0.4%	6th consecutive month of y/y increase	
	Overseas Production *2	☆	23,061	+12.8%	First y/y increase in 2 months	
Gl	obal Production Total	☆	87,765	+3.4%	8th consecutive month of y/y increase	
	Passenger Vehicles		8,870	+31.6%	3rd consecutive month of y/y increase	
	Mini Vehicles		2,659	-21.9%	10th consecutive month of y/y decrease	
Ja	Japan Sales Total		11,529	+13.7%	3rd consecutive month of y/y increase	
Ex	Export Total *3		51,011	-3.5%	First y/y decrease in 5 months	

< Production >

- Domestic production increased year-on-year, led by increases in the WRX and Forester production.

- Overseas production increased year-on-year, as strong sales of the Legacy and Outback continued in North America.

☆: Record high for the month of June

< Sales in Japan >

- Passenger vehicle sales increased year-on-year led by strong demand for the Forester, Impreza and WRX.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

< Exports >

- Exports from Japan decreased year-on-year, affected by schedules of shipments to North America and Australia.

		Jan	uary–June 2016
	Units		2016 vs 2015
Domestic Production *1	③ 364,082	+3.9%	5th consecutive year of y/y increase
Overseas Production *2	129,725 129,725 129,725	+12.5%	2nd consecutive year of y/y increase
Global Production Total	Ø 493,807	+6.0%	5th consecutive year of y/y increase
Passenger Vehicles	62,222	-5.8%	First decrease in 2 years
Mini Vehicles	17,150	-21.2%	4th consecutive year of y/y decrease
Japan Sales Total	79,372	-9.6%	First decrease in 2 years
Export Total *3	② 289,402	+7.7%	5th consecutive year of y/y increase
			©: Record high for January-June pe

< January–June 2016 >

< Production >

- Domestic production increased year-on-year, led by high demand for the Forester in Japan.

- Overseas production increased year-on-year, as strong sales of the Legacy and Outback continued in North America.

< Sales in Japan >

- Passenger vehicle sales decreased year-on-year, while the Forester which was facelifted in October 2015 maintained its strong momentum.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

< Exports >

- Exports from Japan rose year-on-year, with increased shipments to most markets including North America, Europe, Australia and China.

- *1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)
- *2 Local line-off basis
- *3 JAMA report basis



August 30, 2016

FHI Announces Production, Japan Sales and Export Results for July 2016 (Flash Report)

				July 2016	Jan–J	ul 2016
		Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	61,133	-9.3%	First y/y decrease in 7 months	425,215	+1.8%
	Overseas Production *2	16,176	+49.3%	2nd consecutive month of y/y increase	145,901	+15.7%
GI	obal Production Total	77,309	-1.1%	First y/y decrease in 9 months	571,116	+5.0%
	Passenger Vehicles	8,906	-18.3%	First y/y decrease in 4 months	71,128	-7.6%
	Mini Vehicles	3,369	+6.3%	First y/y increase in 11 months	20,519	-17.7%
Ja	pan Sales Total	12,275	-12.7%	First y/y decrease in 4 months	91,647	-10.1%
Ex	xport Total *3	☆ 54,418	+2.2%	First y/y increase in 2 months	343,820	+6.8%

 \bigstar : Record high for the month of July

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

- While maintaining high volume to meet strong demand, domestic production slightly decreased yearon-year due to fewer working days. (2 days less than July 2015)

- Overseas production significantly increased year-on-year, as Subaru vehicle production began on the assembly line that was once used to build the Toyota Camry.

< Sales in Japan >

- Passenger vehicle sales decreased year-on-year, as strong demand for the Forester was offset by a decline in other model sales.

- Mini vehicle sales rose year-on-year, led by increased sales of the Stella, Pleo and Sambar.

< Exports >

- Exports from Japan rose year-on-year, led by increased shipments of the Impreza and Forester especially to North America.





September 28, 2016

FHI Announces Production, Japan Sales and Export Results for August 2016 (Flash Report)

				Jan–Aug 2016			
			Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	☆	49,457	+6.9%	First y/y increase in 2 months	474,672	+2.3%
	Overseas Production *2	☆☆	35,922	+62.8%	3rd consecutive month of y/y increase	181,823	+22.7%
GI	obal Production Total	☆	85,379	+25.0%	First y/y increase in 2 months	656,495	+7.2%
	Passenger Vehicles		8,367	+3.6%	First y/y increase in 2 months	79,495	-6.5%
	Mini Vehicles		2,604	+13.5%	2nd consecutive month of y/y increase	23,123	-15.1%
Ja	Japan Sales Total		10,971	+5.8%	First y/y increase in 2 months	102,618	-8.6%
Ex	xport Total *3		33,234	-24.4%	First y/y decrease in 2 months	377,054	+3.0%

 \bigstar : Record high for the month of August

 \Leftrightarrow \Leftrightarrow : Record high for a single month

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

- Domestic production rose year-on-year due to increased production of the Impreza and Forester.

- Overseas production significantly increased year-on-year, as Subaru vehicle production began on the assembly line that was once used to build the Toyota Camry.

< Sales in Japan >

- Passenger vehicle sales increased year-on-year led by the Impreza and Forester.

- Mini vehicle sales rose year-on-year led by increased sales of the Stella and Sambar.

< Exports >

- Exports from Japan decreased year-on-year for reasons related to schedules of shipments to North America and Europe.



October 27, 2016

FHI Announces Production, Japan Sales and Export Results for September 2016 and 1st Half of FYE2017 (Flash Report)

< September 2016 >

				Sep	tember 2016	Jan–Sep 2016		
		l	Jnits		2016 vs 2015	Units		'16 vs '15
	Domestic Production *1	☆	64,572	+2.2%	2nd consecutive month of y/y increase	0	539,244	+2.3%
	Overseas Production *2	☆	30,495	+44.0%	4th consecutive month of y/y increase	0	212,318	+25.4%
GI	obal Production Total	☆☆	95,067	+12.7%	2nd consecutive month of y/y increase	0	751,562	+7.9%
	Passenger Vehicles		11,145	-2.3%	First y/y decrease in 2 months		90,640	-6.0%
	Mini Vehicles		3,368	-6.0%	First y/y decrease in 3 months		26,491	-14.0%
Ja	Japan Sales Total		14,513	-3.2%	First y/y decrease in 2 months		117,131	-8.0%
Ex	xport Total *3	☆	51,841	+4.8%	First y/y increase in 2 months	0	428,895	+3.2%

☆: Record high for the month of September

☆☆: Record high for a single month

O: Record high for Jan-Sep period

< Production >

- Domestic production rose year-on-year due to increased production of the Impreza and Forester.

- Overseas production significantly increased year-on-year, as Subaru vehicle production began on the assembly line that was once used to build the Toyota Camry.

< Sales in Japan >

- While demand for the Legacy and Forester increased, passenger vehicle sales decreased year-on-year due to a decline in the Levorg sales.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella and Pleo sales.

< Exports >

- Exports from Japan rose year-on-year as shipments of the Forester to North America and Europe increased.

< April — September 2016 >

				April - S	September 2016	
			Units	2016 vs 2015		
	Domestic Production *1	O	354,610	+2.0%	5th consecutive year of y/y increase	
	Overseas Production *2	O	147,675	+32.0%	3rd consecutive year of y/y increase	
GI	obal Production Total	© 502,285		+9.3%	5th consecutive year of y/y increase	
	Passenger Vehicles		53,417	+5.1%	First y/y increase in 3 years	
	Mini Vehicles		16,212	-7.3%	First y/y decrease in 2 years	
Ja	Japan Sales Total		69,629	+1.9%	First y/y increase in 3 years	
Ex	Export Total *3		287,711	+1.3%	5th consecutive year of y/y increase	

< Production >

- Domestic production rose year-on-year due to increased production of the Impreza and Forester.

- Overseas production significantly increased year-on-year, as Subaru vehicle production began in July on the assembly line that was once used to build the Toyota Camry.

< Sales in Japan >

- Passenger vehicle sales increased year-on-year led by the Legacy, Impreza and Forester.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella and Pleo sales.

< Exports >

- Exports from Japan increased year-on-year led by strong overseas sales. Export volume increased for all the key markets including North America, Euope, Australia and China.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

O: Record high for Apr-Sep period

- *2 Local line-off basis
- *3 JAMA report basis



November 25, 2016

FHI Announces Production, Japan Sales and Export Results for October 2016 (Flash Report)

				Oct	ober 2016	Jan–Oct 2016		
		ι	Jnits		2016 vs 2015	Units	'16 vs '15	
	Domestic Production *1		62,983	-2.7%	First y/y decrease in 3 months	602,227	+1.7%	
	Overseas Production *2	☆	31,679	+40.9%	5th consecutive month of y/y increase	243,997	+27.2%	
GI	obal Production Total		94,662	+8.6%	3rd consecutive month of y/y increase	846,224	+8.0%	
	Passenger Vehicles		9,249	+22.8%	First y/y increase in 2 months	99,889	-3.9%	
	Mini Vehicles		2,256	-7.5%	2nd consecutive month of y/y decrease	28,747	-13.6%	
Ja	Japan Sales Total		11,505	+15.4%	First y/y increase in 2 months	128,636	-6.3%	
Ex	xport Total *3	☆☆	57,661	+23.1%	2nd consecutive month of y/y increase	O 486,556	+5.2%	

☆: Record high for the month of October

☆☆: Record high for any single month

O: Record high for January-October period

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

- Domestic production decreased year-on-year due to fewer working days. (one day less than October last year)

- Overseas production significantly increased year-on-year, as Subaru vehicle production began on the assembly line that had been used to build the Toyota Camry.

< Sales in Japan >

- Passenger vehicle sales increased year-on-year led by the Forester and Levorg.

- Mini vehicle sales decreased year-on-year, mainly due to a decline in the Pleo sales.

< Exports >

- Exports from Japan rose year-on-year due to increased shipments of the Forester to North America.



December 27, 2016

FHI Announces Production, Japan Sales and Export Results for November 2016 (Flash Report)

		November 2016				Jan–Nov 2016		
		l	Jnits		2016 vs 2015		Units	'16 vs '15
	Domestic Production *1	☆	65,586	+8.8%	First y/y increase in 2 months	0	667,813	+2.4%
	Overseas Production *2	☆	25,688	+32.9%	6th consecutive month of y/y increase	0	269,685	+27.7%
Global Production Total		☆	91,274	+14.7%	4th consecutive month of y/y increase	0	937,498	+8.6%
	Passenger Vehicles		11,832	+24.9%	2nd consecutive month of y/y increase		111,721	-1.5%
	Mini Vehicles		2,107	-14.6%	3rd consecutive month of y/y decrease		30,854	-13.6%
Japan Sales Total			13,939	+16.7%	2nd consecutive month of y/y increase		142,575	-4.4%
Ex	xport Total *3		46,731	-8.5%	First y/y decrease in 2 months	0	533,287	+3.9%

 \bigstar : Record high for the month of November

O: Record high for January-November period

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

- Domestic production rose year-on-year as production of the Legacy and Forester increased.

- Overseas production significantly increased year-on-year, as the U.S. production of the all-new Impreza started in November, and Subaru vehicle production began on the assembly line that was once used to build the Toyota Camry.

< Sales in Japan >

- Passenger vehicle sales increased year-on-year led by the Levorg and Forester.

- Mini vehicle sales decreased year-on-year as sales of the Stella and Pleo declined.

< Exports >

- Exports from Japan decreased year-on-year for reasons related to schedules of shipments to North America and Australia.



January 30, 2017

FHI Announces Production, Japan Sales and Export Results for December 2016 and CY2016 (Flash Report)

< December 2016 >

		December 2016			ember 2016	
			Units		2016 vs 2015	
	Domestic Production *1	☆	59,928	+4.2%	2nd consecutive month of y/y increase	
	Overseas Production ^{*2}	☆	27,178	+54.0%	7th consecutive month of y/y increase	
GI	Global Production Total		87,106 +15.9% 5th consecutive month of y/y in		5th consecutive month of y/y increase	
	Passenger Vehicles		10,269	-2.4%	First y/y decrease in 3 months	
	Mini Vehicles		2,936	+15.4%	First y/y increase in 4 months	
Japan Sales Total		13,205		+1.1%	3rd consecutive month of y/y increase	
Export Total *3		49,421		-7.5%	2nd consecutive month of y/y decrease	

☆: Record high for the month of December

< Production >

- Domestic production rose year-on-year, as the Forester output increased.

- Overseas production significantly increased year-on-year, due to increased production capacity as well as the all-new

Impreza's start of production in November.

< Sales in Japan >

- Passenger vehicle sales decreased year-on-year, due to a decline in the Legacy and Forester sales.

- Mini vehicle sales increased year-on-year, led by the all-new Chiffon launched in December.

< Exports >

- Exports from Japan decreased year-on-year for reasons related to a schedule of shipments to North America.

		Units		2016 vs 2015	
Domestic Production *1	0	727,741	+2.5%	5th consecutive year of y/y increase	
Overseas Production *2	0	296,863	+29.7%	3rd consecutive year of y/y increase	
Global Production Total	0	1,024,604	+9.2% 5th consecutive year of y/y increase		
Passenger Vehicles		121,990	-1.6%	2nd consecutive year of y/y decrease	
Mini Vehicles		33,790	-11.7%	10th consecutive year of y/y decrease	
Japan Sales Total		155,780	-4.0%	3rd consecutive year of y/y decrease	
Export Total *3		582,708	+2.8%	5th consecutive year of y/y increase	
				©: Record high	for January-December pe

< January — December 2016 >

< Production >

- Domestic production rose year-on-year, as the plants were operated at full capacity throughout the year.

The Forester contributed to the increase.

- Overseas production significantly increased year-on-year due to increased production capacity.

< Sales in Japan >

- Passenger vehicle sales decreased year-on-year due to supply shortage. On the order basis, the annual total posted an increase over the previous year.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella and other model sales.

< Exports >

- Exports from Japan increased year-on-year led by increased shipments to Australia.

- *1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)
 - *2 Local line-off basis
 - *3 JAMA report basis