

#### February 26, 2016

# FHI Announces Production, Japan Sales and Export Results for January 2016 (Flash Report)

				J	anuary 2016
			Units		2016 vs 2015
	Domestic Production *1	☆	56,275	+0.1%	First y/y increase in 2 months
	Overseas Production *2	☆	19,469	+1.3%	3rd consecutive month of y/y increase
GI	Global Production Total		75,744	+0.4%	3rd consecutive month of y/y increase
	Passenger Vehicles	☆	11,089	+2.6%	First y/y increase in 2 months
	Mini Vehicles		2,769	-9.4%	5th consecutive month of y/y decrease
Ja	Japan Sales Total		13,858	-0.0%	2nd consecutive month of y/y decrease
Ex	Export Total *3		34,629	-11.9%	First y/y decrease in 3 months

☆: Record high for the month of January

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis

# < Production >

Production increased year-on-year both in Japan and overseas in response to strong sales.
Domestic production: Domestic production slightly increased year-on-year, as production of the Impreza, Subaru XV and Forester offset a decrease in the Legacy and Outback production.
Overseas production: High volume production continued to meet strong demand for the Legacy and Outback in North America.

# < Japan Sales >

Passenger vehicle: Sales of the Forester, facelifted in October 2015, posted a significant increase.
Mini vehicle: Sales decreased year-on-year, as demand for the Stella declined after a year since its full-model change.

# < Exports >

- Exports from Japan decreased year-on-year. While sales kept momentum in key markets including North America, Europe and Australia, the export volume decreased compared to last year due to a difference in shipping schedules.



#### March 28, 2016

# FHI Announces Production, Japan Sales and Export Results for February 2016 (Flash Report)

				F	Jan–Feb 2016		
			Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	☆	61,195	+4.4%	2nd consecutive month of y/y increase	117,470	+2.3%
	Overseas Production *2	☆	22,497	+12.4%	4th consecutive month of y/y increase	41,966	+6.9%
GI	obal Production Total	☆	83,692	+6.5%	4th consecutive month of y/y increase	159,436	+3.5%
	Passenger Vehicles		11,651	-8.6%	First y/y decrease in 2months	22,740	-3.5%
	Mini Vehicles		3,134	-21.6%	6th consecutive month of y/y decrease	5,903	-16.3%
Ja	Japan Sales Total		14,785	-11.7%	3rd consecutive month of y/y decrease	28,643	-6.4%
Ex	Export Total *3		52,366	+22.5%	First y/y increase in 2 months	86,995	+6.0%

☆: Record high for the month of February

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis

#### < Production >

Production increased year-on-year both in Japan and overseas in response to strong demand.
Domestic production: Domestic production increased year-on-year, as production of the Impreza, Subaru XV and Forester offset a decrease in the Legacy and Outback production.

- Overseas production: Overseas production continued at a high volume to meet strong demand for the Legacy and Outback in North America.

#### < Japan Sales >

- Passenger vehicle sales decreased year-on-year, as a decline in the Legacy and Levorg sales offset strong sales of the Forester which was facelifted in October 2015.

- Mini vehicle: Sales decreased year-on-year mainly due to a decline in the Stella sales.

#### < Exports >

- Exports from Japan increased year-on-year, as shipments increased for most markets including North America, Europe, Australia and China.



April 26, 2016

# FHI Announces Production, Japan Sales and Export Results for March 2016 and FYE2016 (Flash Report)

#### < March 2016 >

					March 2016	Jan–Mar 2016	
			Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	☆	67,164	+3.8%	Increased y/y for 3rd consecutive month	184,634	+2.9%
	Overseas Production *2	☆	22,677	+24.4%	Increased y/y for 5th consecutive month	64,643	+12.5%
GI	obal Production Total	☆	89,841	+8.4%	Increased y/y for 5th consecutive month	249,277	+5.2%
	Passenger Vehicles		14,483	-34.3%	Decreased y/y for 2nd consecutive month	37,223	-18.4%
	Mini Vehicles		4,376	-30.2%	Decreased y/y for 7th consecutive month	10,279	-22.9%
Ja	Japan Sales Total		18,859	-33.4%	Decreased y/y for 4th consecutive month	47,502	-19.4%
Ex	Export Total *3		54,189	+9.5%	Increased y/y for 2nd consecutive month	141,184	+7.3%

 $\bigstar$ : Record high for the month of March

#### < Production >

Production increased year-on-year both in Japan and overseas in response to strong demand.

- Domestic production increased year-on-year, as an increase in the Impreza, Subaru XV and Forester production offset a decrease in the Legacy and Outback production.

- Overseas production increased year-on-year as strong sales of the Legacy and Outback continued in North America.

#### < Japan Sales >

- Passenger vehicle sales decreased year-on-year, as a decrease in the Legacy, Levorg, Impreza and Subaru XV sales offset strong demand for the Forester which was facelifted in October 2015.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

#### < Exports >

- Exports from Japan increased year-on-year led by increased shipments to North America.

#### – March 2016 (FYE2016) April 2015 -Units FYE2016 vs FYE2015 714.879 +1.0% Increased y/y for 6th consecutive year **Domestic Production** ★ 235,979 +14.2% Increased y/y for 2nd consecutive year **Overseas Production** ★ +4.0% Increased y/y for 6th consecutive year **Global Production Total** 950,858 ★ **Passenger Vehicles** 115,591 -12.3% First y/y decrease in 5 years -4.2% Decreased y/y for 2nd consecutive year **Mini Vehicles** 35.223 **Japan Sales Total** 150,814 -10.5% Decreased y/y for 2nd consecutive year **Export Total** 576,483 +5.7% Increased y/y for 4th consecutive year +

# < April 2015 — March 2016 (FYE2016) >

★: Record high for April-March period

#### < Production >

Production increased year-on-year both in Japan and overseas in response to strong demand.

- Domestic production increased year-on-year led by strong demand for the Legacy and Outback as well as increased

production of the Impreza and Crosstrek\* for North America. (\* "Subaru XV" outside North America)

- Overseas production increased year-on-year with continued strong demand in North America for the new generation Legacy and Outback launched in 2014.

#### < Japan Sales >

- Passenger vehicle sales posted a year-on-year decrease as strong sales of the Impreza, Subaru XV and Forester were offset by a decline in the Levorg sales.

- Mini vehicle sales decreased year-on-year.

< Exports >

- Exports from Japan increased year-on-year, led by high demand for the Legacy and Outback.

- \*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)
- \*2 Local line-off basis
- \*3 JAMA report basis



May 30, 2016

# FHI Announces Production, Japan Sales and Export Results for April 2016 (Flash Report)

					Jan–Apr 2016		
			Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	☆	59,562	+11.6%	4th consecutive month of y/y increase	244,196	+4.9%
	Overseas Production *2	☆	23,840	+24.4%	6th consecutive month of y/y increase	88,483	+15.5%
GI	obal Production Total	☆	83,402	+15.0%	6th consecutive month of y/y increase	332,679	+7.5%
	Passenger Vehicles		7,886	+11.3%	First y/y increase in 3 months	45,109	-14.4%
	Mini Vehicles		2,251	-8.9%	8th consecutive month of y/y decrease	12,530	-20.7%
Ja	Japan Sales Total		10,137	+6.1%	First y/y increase in 5 months	57,639	-15.8%
Ex	Export Total *3		55,699	+14.8%	3rd consecutive month of y/y increase	196,883	+9.3%

☆: Record high for the month of April

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis

#### < Production >

Production increased year-on-year both in Japan and overseas, in response to strong demand. - Domestic production increased year-on-year led by strong demand for the Impreza, Subaru XV and Forester.

- Overseas production increased year-on-year as strong sales of the Legacy and Outback continued in North America.

#### < Japan Sales >

- Passenger vehicle sales increased year-on-year, led by continued strong demand for the Forester which was facelifted in October 2015.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

### < Exports >

- Exports from Japan rose year-on-year, as shipment volumes increased for most markets including North America, Europe, Australia and China.



June 29, 2016

# FHI Announces Production, Japan Sales and Export Results for May 2016 (Flash Report)

				May 2016	Jan–May 2016	
		Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	55,182	+3.7%	5th consecutive month of y/y increase	299,378	+4.7%
	Overseas Production *2	18,181	-0.0%	First y/y decrease in 7 months	106,664	+12.5%
GI	obal Production Total	☆ 73,363	+2.8%	7th consecutive month of y/y increase	406,042	+6.6%
	Passenger Vehicles	8,243	+24.2%	2nd consecutive month of y/y increase	53,352	-10.1%
	Mini Vehicles	1,961	-23.8%	9th consecutive month of y/y decrease	14,491	-21.1%
Ja	pan Sales Total	10,204	+10.8%	2nd consecutive month of y/y increase	67,843	-12.7%
Ex	xport Total *3	☆ 41,508	+15.8%	4th consecutive month of y/y increase	238,391	+10.4%

☆: Record high for the month of May

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis

# < Production >

- Domestic production increased year-on-year led by strong demand for the Subaru WRX and the Forester.

- Overseas production slightly decreased year-on-year. (3 units fewer than the same month last year.)

### < Japan Sales >

- Passenger vehicle sales increased year-on-year, led by continued strong demand for the Forester which was facelifted in October 2015.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

# < Exports >

- Exports from Japan rose year-on-year, with increased shipments to most markets including North America, Europe, Australia and China.



#### July 28, 2016

# FHI Announces Production, Japan Sales and Export Results for June 2016 and January-June 2016 (Flash Report)

#### < June 2016 >

		June 2016				
		Units		2016 vs 2015		
	Domestic Production *1	☆	64,704	+0.4%	6th consecutive month of y/y increase	
	Overseas Production *2	☆	23,061	+12.8%	First y/y increase in 2 months	
Gl	obal Production Total	☆	87,765	+3.4%	8th consecutive month of y/y increase	
	Passenger Vehicles		8,870	+31.6%	3rd consecutive month of y/y increase	
	Mini Vehicles		2,659	-21.9%	10th consecutive month of y/y decrease	
Ja	Japan Sales Total		11,529	+13.7%	3rd consecutive month of y/y increase	
Ex	Export Total *3		51,011	-3.5%	First y/y decrease in 5 months	

#### < Production >

- Domestic production increased year-on-year, led by increases in the WRX and Forester production.

- Overseas production increased year-on-year, as strong sales of the Legacy and Outback continued in North America.

☆: Record high for the month of June

#### < Sales in Japan >

- Passenger vehicle sales increased year-on-year led by strong demand for the Forester, Impreza and WRX.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

#### < Exports >

- Exports from Japan decreased year-on-year, affected by schedules of shipments to North America and Australia.

		Jan	uary–June 2016
	Units		2016 vs 2015
Domestic Production *1	③ 364,082	+3.9%	5th consecutive year of y/y increase
Overseas Production *2	129,725     129,725     129,725	+12.5%	2nd consecutive year of y/y increase
Global Production Total	Ø 493,807	+6.0%	5th consecutive year of y/y increase
Passenger Vehicles	62,222	-5.8%	First decrease in 2 years
Mini Vehicles	17,150	-21.2%	4th consecutive year of y/y decrease
Japan Sales Total	79,372	-9.6%	First decrease in 2 years
Export Total *3	② 289,402	+7.7%	5th consecutive year of y/y increase
			©: Record high for January-June pe

#### < January–June 2016 >

#### < Production >

- Domestic production increased year-on-year, led by high demand for the Forester in Japan.

- Overseas production increased year-on-year, as strong sales of the Legacy and Outback continued in North America.

#### < Sales in Japan >

- Passenger vehicle sales decreased year-on-year, while the Forester which was facelifted in October 2015 maintained its strong momentum.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella sales.

#### < Exports >

- Exports from Japan rose year-on-year, with increased shipments to most markets including North America, Europe, Australia and China.

- \*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)
- \*2 Local line-off basis
- \*3 JAMA report basis



August 30, 2016

# FHI Announces Production, Japan Sales and Export Results for July 2016 (Flash Report)

				July 2016	Jan–J	ul 2016
		Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	61,133	-9.3%	First y/y decrease in 7 months	425,215	+1.8%
	Overseas Production *2	16,176	+49.3%	2nd consecutive month of y/y increase	145,901	+15.7%
GI	obal Production Total	77,309	-1.1%	First y/y decrease in 9 months	571,116	+5.0%
	Passenger Vehicles	8,906	-18.3%	First y/y decrease in 4 months	71,128	-7.6%
	Mini Vehicles	3,369	+6.3%	First y/y increase in 11 months	20,519	-17.7%
Ja	pan Sales Total	12,275	-12.7%	First y/y decrease in 4 months	91,647	-10.1%
Ex	xport Total *3	☆ 54,418	+2.2%	First y/y increase in 2 months	343,820	+6.8%

 $\bigstar$ : Record high for the month of July

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis

# < Production >

- While maintaining high volume to meet strong demand, domestic production slightly decreased yearon-year due to fewer working days. (2 days less than July 2015)

- Overseas production significantly increased year-on-year, as Subaru vehicle production began on the assembly line that was once used to build the Toyota Camry.

#### < Sales in Japan >

- Passenger vehicle sales decreased year-on-year, as strong demand for the Forester was offset by a decline in other model sales.

- Mini vehicle sales rose year-on-year, led by increased sales of the Stella, Pleo and Sambar.

# < Exports >

- Exports from Japan rose year-on-year, led by increased shipments of the Impreza and Forester especially to North America.





### September 28, 2016

# FHI Announces Production, Japan Sales and Export Results for August 2016 (Flash Report)

				Jan–Aug 2016			
			Units		2016 vs 2015	Units	'16 vs '15
	Domestic Production *1	☆	49,457	+6.9%	First y/y increase in 2 months	474,672	+2.3%
	Overseas Production *2	☆☆	35,922	+62.8%	3rd consecutive month of y/y increase	181,823	+22.7%
GI	obal Production Total	☆	85,379	+25.0%	First y/y increase in 2 months	656,495	+7.2%
	Passenger Vehicles		8,367	+3.6%	First y/y increase in 2 months	79,495	-6.5%
	Mini Vehicles		2,604	+13.5%	2nd consecutive month of y/y increase	23,123	-15.1%
Ja	Japan Sales Total		10,971	+5.8%	First y/y increase in 2 months	102,618	-8.6%
Ex	xport Total *3		33,234	-24.4%	First y/y decrease in 2 months	377,054	+3.0%

 $\bigstar$ : Record high for the month of August

 $\Leftrightarrow$   $\Leftrightarrow$ : Record high for a single month

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis

#### < Production >

- Domestic production rose year-on-year due to increased production of the Impreza and Forester.

- Overseas production significantly increased year-on-year, as Subaru vehicle production began on the assembly line that was once used to build the Toyota Camry.

#### < Sales in Japan >

- Passenger vehicle sales increased year-on-year led by the Impreza and Forester.

- Mini vehicle sales rose year-on-year led by increased sales of the Stella and Sambar.

#### < Exports >

- Exports from Japan decreased year-on-year for reasons related to schedules of shipments to North America and Europe.



#### October 27, 2016

# FHI Announces Production, Japan Sales and Export Results for September 2016 and 1st Half of FYE2017 (Flash Report)

# < September 2016 >

				Sep	tember 2016	Jan–Sep 2016		
		l	Jnits		2016 vs 2015	Units		'16 vs '15
	Domestic Production *1	☆	64,572	+2.2%	2nd consecutive month of y/y increase	0	539,244	+2.3%
	Overseas Production *2	☆	30,495	+44.0%	4th consecutive month of y/y increase	0	212,318	+25.4%
GI	obal Production Total	☆☆	95,067	+12.7%	2nd consecutive month of y/y increase	0	751,562	+7.9%
	Passenger Vehicles		11,145	-2.3%	First y/y decrease in 2 months		90,640	-6.0%
	Mini Vehicles		3,368	-6.0%	First y/y decrease in 3 months		26,491	-14.0%
Ja	Japan Sales Total		14,513	-3.2%	First y/y decrease in 2 months		117,131	-8.0%
Ex	xport Total *3	☆	51,841	+4.8%	First y/y increase in 2 months	0	428,895	+3.2%

☆: Record high for the month of September

☆☆: Record high for a single month

O: Record high for Jan-Sep period

## < Production >

- Domestic production rose year-on-year due to increased production of the Impreza and Forester.

- Overseas production significantly increased year-on-year, as Subaru vehicle production began on the assembly line that was once used to build the Toyota Camry.

#### < Sales in Japan >

- While demand for the Legacy and Forester increased, passenger vehicle sales decreased year-on-year due to a decline in the Levorg sales.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella and Pleo sales.

< Exports >

- Exports from Japan rose year-on-year as shipments of the Forester to North America and Europe increased.

#### < April — September 2016 >

				April - S	September 2016	
			Units	2016 vs 2015		
	Domestic Production *1	O	354,610	+2.0%	5th consecutive year of y/y increase	
	Overseas Production *2	O	147,675	+32.0%	3rd consecutive year of y/y increase	
GI	obal Production Total	© <b>502,285</b>		+9.3%	5th consecutive year of y/y increase	
	Passenger Vehicles		53,417	+5.1%	First y/y increase in 3 years	
	Mini Vehicles		16,212	-7.3%	First y/y decrease in 2 years	
Ja	Japan Sales Total		69,629	+1.9%	First y/y increase in 3 years	
Ex	Export Total *3		287,711	+1.3%	5th consecutive year of y/y increase	

#### < Production >

- Domestic production rose year-on-year due to increased production of the Impreza and Forester.

- Overseas production significantly increased year-on-year, as Subaru vehicle production began in July on the assembly line that was once used to build the Toyota Camry.

#### < Sales in Japan >

- Passenger vehicle sales increased year-on-year led by the Legacy, Impreza and Forester.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella and Pleo sales.

< Exports >

- Exports from Japan increased year-on-year led by strong overseas sales. Export volume increased for all the key markets including North America, Euope, Australia and China.

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

O: Record high for Apr-Sep period

- \*2 Local line-off basis
- \*3 JAMA report basis



#### November 25, 2016

# FHI Announces Production, Japan Sales and Export Results for October 2016 (Flash Report)

				Oct	ober 2016	Jan–Oct 2016		
		ι	Jnits		2016 vs 2015	Units	'16 vs '15	
	Domestic Production *1		62,983	-2.7%	First y/y decrease in 3 months	602,227	+1.7%	
	Overseas Production *2	☆	31,679	+40.9%	5th consecutive month of y/y increase	243,997	+27.2%	
GI	obal Production Total		94,662	+8.6%	3rd consecutive month of y/y increase	846,224	+8.0%	
	Passenger Vehicles		9,249	+22.8%	First y/y increase in 2 months	99,889	-3.9%	
	Mini Vehicles		2,256	-7.5%	2nd consecutive month of y/y decrease	28,747	-13.6%	
Ja	Japan Sales Total		11,505	+15.4%	First y/y increase in 2 months	128,636	-6.3%	
Ex	xport Total *3	☆☆	57,661	+23.1%	2nd consecutive month of y/y increase	O <b>486,556</b>	+5.2%	

☆: Record high for the month of October

☆☆: Record high for any single month

O: Record high for January-October period

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis

#### < Production >

- Domestic production decreased year-on-year due to fewer working days. (one day less than October last year)

- Overseas production significantly increased year-on-year, as Subaru vehicle production began on the assembly line that had been used to build the Toyota Camry.

# < Sales in Japan >

- Passenger vehicle sales increased year-on-year led by the Forester and Levorg.

- Mini vehicle sales decreased year-on-year, mainly due to a decline in the Pleo sales.

#### < Exports >

- Exports from Japan rose year-on-year due to increased shipments of the Forester to North America.



#### December 27, 2016

# FHI Announces Production, Japan Sales and Export Results for November 2016 (Flash Report)

		November 2016				Jan–Nov 2016		
		l	Jnits		2016 vs 2015		Units	'16 vs '15
	Domestic Production *1	☆	65,586	+8.8%	First y/y increase in 2 months	0	667,813	+2.4%
	Overseas Production *2	☆	25,688	+32.9%	6th consecutive month of y/y increase	0	269,685	+27.7%
Global Production Total		☆	91,274	+14.7%	4th consecutive month of y/y increase	0	937,498	+8.6%
	Passenger Vehicles		11,832	+24.9%	2nd consecutive month of y/y increase		111,721	-1.5%
	Mini Vehicles		2,107	-14.6%	3rd consecutive month of y/y decrease		30,854	-13.6%
Japan Sales Total			13,939	+16.7%	2nd consecutive month of y/y increase		142,575	-4.4%
Ex	xport Total *3		46,731	-8.5%	First y/y decrease in 2 months	0	533,287	+3.9%

 $\bigstar$ : Record high for the month of November

O: Record high for January-November period

\*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2 Local line-off basis

\*3 JAMA report basis

#### < Production >

- Domestic production rose year-on-year as production of the Legacy and Forester increased.

- Overseas production significantly increased year-on-year, as the U.S. production of the all-new Impreza started in November, and Subaru vehicle production began on the assembly line that was once used to build the Toyota Camry.

#### < Sales in Japan >

- Passenger vehicle sales increased year-on-year led by the Levorg and Forester.

- Mini vehicle sales decreased year-on-year as sales of the Stella and Pleo declined.

# < Exports >

- Exports from Japan decreased year-on-year for reasons related to schedules of shipments to North America and Australia.



#### January 30, 2017

# FHI Announces Production, Japan Sales and Export Results for December 2016 and CY2016 (Flash Report)

### < December 2016 >

		December 2016			ember 2016	
			Units		2016 vs 2015	
	Domestic Production *1	☆	59,928	+4.2%	2nd consecutive month of y/y increase	
	Overseas Production <sup>*2</sup>	☆	27,178	+54.0%	7th consecutive month of y/y increase	
GI	Global Production Total		<b>87,106</b> +15.9% 5th consecutive month of y/y in		5th consecutive month of y/y increase	
	Passenger Vehicles		10,269	-2.4%	First y/y decrease in 3 months	
	Mini Vehicles		2,936	+15.4%	First y/y increase in 4 months	
Japan Sales Total		13,205		+1.1%	3rd consecutive month of y/y increase	
Export Total *3		49,421		-7.5%	2nd consecutive month of y/y decrease	

☆: Record high for the month of December

#### < Production >

- Domestic production rose year-on-year, as the Forester output increased.

- Overseas production significantly increased year-on-year, due to increased production capacity as well as the all-new

Impreza's start of production in November.

#### < Sales in Japan >

- Passenger vehicle sales decreased year-on-year, due to a decline in the Legacy and Forester sales.

- Mini vehicle sales increased year-on-year, led by the all-new Chiffon launched in December.

< Exports >

- Exports from Japan decreased year-on-year for reasons related to a schedule of shipments to North America.

		Units		2016 vs 2015	
Domestic Production *1	0	727,741	+2.5%	5th consecutive year of y/y increase	
Overseas Production *2	0	296,863	+29.7%	3rd consecutive year of y/y increase	
Global Production Total	0	1,024,604	+9.2% 5th consecutive year of y/y increase		
Passenger Vehicles		121,990	-1.6%	2nd consecutive year of y/y decrease	
Mini Vehicles		33,790	-11.7%	10th consecutive year of y/y decrease	
Japan Sales Total		155,780	-4.0%	3rd consecutive year of y/y decrease	
Export Total *3		582,708	+2.8%	5th consecutive year of y/y increase	
				©: Record high	for January-December pe

#### < January — December 2016 >

#### < Production >

- Domestic production rose year-on-year, as the plants were operated at full capacity throughout the year.

The Forester contributed to the increase.

- Overseas production significantly increased year-on-year due to increased production capacity.

#### < Sales in Japan >

- Passenger vehicle sales decreased year-on-year due to supply shortage. On the order basis, the annual total posted an increase over the previous year.

- Mini vehicle sales decreased year-on-year due to a decline in the Stella and other model sales.

< Exports >

- Exports from Japan increased year-on-year led by increased shipments to Australia.

- \*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)
  - \*2 Local line-off basis
  - \*3 JAMA report basis