



Feb 25, 2011

FHI Announces Results for January 2011 (Flash report)

●Production

		January 2011	
		units	11 vs 10
Domestic production*1	Passenger cars	31,232	102.9%
	Mini cars	4,978	66.5%
	Total	36,210	95.7%
Overseas production*2	Passenger cars	14,704	129.1%
Total		50,914	103.4%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

- The domestic production of passenger cars increased for the first in four months, but the total domestic production in January decreased for the fourth consecutive month year-on-year. The total global production for January increased fifteenth consecutive month year-on-year, due to the increased production for overseas markets, which set an all-time January record.

●Sales in Japan

		January 2011	
		units	11 vs 10
Passenger cars*1		4,891	103.4%
Mini cars*2		5,944	92.9%
Total		10,835	97.3%

*1.Excludes commercial vehicles

*2.Includes mini trucks

- Despite the domestic sales of passenger cars increased for the first in four months since the end of government "eco-car" support under subsidy system, the total domestic sales in January decreased for the fourth consecutive month year-on-year.

●Export

		January 2011	
		units	11 vs 10
Total		29,590	127.3%

JAMA report basis

- Total exports from Japan in January increased for the second consecutive month year-on-year and set an all-time January record, due to the increased exports to US, Germany, Russia and China.



PRESS INFORMATION

www.fhi.co.jp

March 25, 2011

FHI Announces Results for February 2011 (Flash report)

●Production

		February 2011		Jan-Feb 2011	
		units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	34,993	106.0%	66,225	104.5%
	Mini cars	5,736	66.7%	10,714	66.6%
	Total	40,729	97.9%	76,939	96.8%
Overseas production*2	Passenger cars	14,614	120.4%	29,318	124.6%
Total		55,343	102.9%	106,257	103.2%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

- Despite the domestic production of passenger cars for February increased second consecutive month year-on-year, the total domestic production decreased fifth consecutive month year-on-year. The global production for February increased sixteenth consecutive month year-on-year and set an all-time February record.

●Sales in Japan

		February 2011		Jan-Feb 2011	
		units	11 vs 10	units	11 vs 10
Passenger cars*1		7,406	99.8%	12,297	101.2%
Mini cars*2		8,187	99.5%	14,131	96.6%
Total		15,593	99.6%	26,428	98.7%

*1.Excludes commercial vehicles

*2.Includes mini trucks

- In spite of the strong sales of Forester, total domestic sales for February decreased the fifth consecutive month year-on-year.

●Export

		February 2011		Jan-Feb 2011	
		units	11 vs 10	units	11 vs 10
Total		30,796	108.2%	60,386	116.8%

*.JAMA report basis

- Total exports from Japan in February increased the third consecutive month year-on-year and set an all-time February record, due to increased exports to China, Russia and Germany.



PRESS INFORMATION

www.fhi.co.jp

April 25, 2011

FHI Announces Results for March 2011 and FY 2011 (Flash report)

●Production

		March 2011		Jan-Mar 2011		FY 2011 (Apr.2010-Mar.2011)	
		units	11 vs 10	units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	13,760	36.7%	79,985	79.3%	381,783	107.0%
	Mini cars	2,770	28.6%	13,484	52.3%	77,005	80.2%
	Total	16,530	35.1%	93,469	73.8%	458,788	101.3%
Overseas production*2	Passenger cars	14,829	106.9%	44,147	118.1%	164,773	157.9%
Total		31,359	51.4%	137,616	83.9%	623,561	111.9%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basi (CBU)

*2.Local line-off basis

<March 2011>

- Due to the production suspension affected by the major earthquake in northeastern Japan, the domestic production for March decreased sixth consecutive month year-on-year. In spite of the overseas production set an all-time March record, the global production decreased for the first time in seventeen months year-on-year.

<FY 2011>

- The domestic production of passenger cars for the period April 2010 through March 2011 set an all-time record due to the increased production of Legacy, Forester and Impreza for overseas markets. Reflecting the strong sales of Legacy in North America, the overseas production set an all-time record, and the global production for the period April 2010 through March 2011 increased year-on-year for the first time in two years.

●Sales in Japan

		March 2011		Jan-Mar 2011		FY 2011 (Apr.2010-Mar.2011)	
		units	11 vs 10	units	11 vs 10	units	11 vs 10
Passenger cars*1		7,572	53.2%	19,869	75.3%	72,634	90.2%
Mini cars*2		8,879	67.2%	23,010	82.7%	92,737	95.3%
Total		16,451	60.0%	42,879	79.1%	165,371	93.0%

*1.Excludes commercial vehicles

*2.Includes mini trucks

<March 2011>

- Total domestic sales for March decreased for the sixth consecutive month year-on-year, due to the production suspension affected by the major earthquake in northeastern Japan.

<FY 2011>

- In spite of the increased sales of Impreza and Forester in the first half of FY 2010, the total sales in Japan decreased for the sixth consecutive year year-on-year, due to the end of government "eco-car" support under subsidy system.

●Export

		March 2011		Jan-Mar 2011		FY 2011 (Apr.2010-Mar.2011)	
		units	11 vs 10	units	11 vs 10	units	11 vs 10
Total		18,837	72.5%	79,223	102.0%	329,912	118.1%

*1.JAMA report basis

<March 2011>

- In spite of the increased export to Russia, total exports from Japan in March decreased for the first time in four months year-on-year, due to the production suspension affected by the major earthquake in northeastern Japan.

<FY 2011>

- Total exports for the period April 2010 through March 2011 increased year-on-year for the first time in two years and set an all-time record, due to the increased exports of Forester and Legacy.



May 27, 2011

FHI Announces Results for April 2011 (Flash report)

●Production

		April 2011		Jan-Apr 2011	
		units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	22,216	65.8%	102,201	75.9%
	Mini cars	3,175	46.0%	16,659	51.0%
	Total	25,391	62.4%	118,860	71.1%
Overseas production*2	Passenger cars	8,900	67.5%	53,047	104.9%
Total		34,291	63.7%	171,907	78.9%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

- Due to the limited production amid ongoing difficulties in parts supply following the major earthquake in northeastern Japan, the domestic production for April decreased seventh consecutive month year-on-year and the overseas production decreased for the first time in twenty two months year-on-year.

●Sales in Japan

		April 2011		Jan-Apr 2011	
		units	11 vs 10	units	11 vs 10
Passenger cars*1		3,806	113.1%	23,675	79.6%
Mini cars*2		4,918	67.7%	27,928	79.6%
Total		8,724	82.1%	51,603	79.6%

*1.Excludes commercial vehicles

*2.Includes mini trucks

- Despite the domestic sales of passenger cars increased for the first in three months due to the production resumption, the total domestic sales in April decreased for the seventh consecutive month year-on-year.

●Export

		April 2011		Jan-Apr 2011	
		units	11 vs 10	units	11 vs 10
Total		8,182	27.6%	87,405	81.4%

*1.JAMA report basis

- Due to the production suspension affected by the major earthquake in northeastern Japan, total exports from Japan in April decreased for the first time in four months year-on-year.



June 28, 2011

FHI Announces Results for May 2011 (Flash report)

●Production

		May 2011		Jan-May 2011	
		units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	19,989	63.2%	122,190	73.5%
	Mini cars	2,449	45.4%	19,108	50.2%
	Total	22,438	60.6%	141,298	69.2%
Overseas production*2	Passenger cars	11,712	175.3%	64,759	113.1%
Total		34,150	78.1%	206,057	78.8%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

- Due to the limited production amid ongoing difficulties in parts supply following the major earthquake in northeastern Japan, the domestic production for May decreased eighth consecutive month year-on-year. The overseas production increased for the first time in two months year-on-year and sets an all-time May record.

●Sales in Japan

		May 2011		Jan-May 2011	
		units	11 vs 10	units	11 vs 10
Passenger cars*1		5,622	117.7%	29,297	84.9%
Mini cars*2		4,093	54.7%	32,021	75.2%
Total		9,715	79.3%	61,318	79.5%

*1.Excludes commercial vehicles

*2.Includes mini trucks

- Despite the domestic sales of passenger cars increased for the second consecutive month year-on-year due to the production resumption, the total domestic sales in May decreased for the eighth consecutive month year-on-year.

●Export

		May 2011		Jan-May 2011	
		units	11 vs 10	units	11 vs 10
Total		18,898	77.4%	106,303	80.6%

*1.JAMA report basis

- Due to the production suspension affected by the major earthquake in northeastern Japan, total exports from Japan in May decreased for the third consecutive month year-on-year.



PRESS INFORMATION

www.fhi.co.jp

July 25, 2011

FHI Announces Results for June 2011 (Flash report)

●Production

		June 2011		Jan.-Jun. 2011	
		units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	25,859	69.2%	148,049	72.7%
	Mini cars	4,051	59.2%	23,159	51.6%
	Total	29,910	67.7%	171,208	68.9%
Overseas production*2	Passenger cars	12,650	63.0%	77,409	100.1%
Total		42,560	66.2%	248,617	76.3%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

<June 2011>

- Due to the limited production amid ongoing difficulties in parts supply following the major earthquake in northeastern Japan, the domestic production for June decreased for the ninth consecutive month year-on-year. The overseas production also decreased for the first in two months year-on-year.

<Jan.-Jun. 2011>

- Despite the overseas production set an all-time record for the same period January through June, the Global production decreased for the first time in two years year-on-year, due to the limited domestic production amid ongoing difficulties in parts supply following the major earthquake in northeastern Japan.

●Sales in Japan

		June 2011		Jan.-Jun. 2011	
		units	11 vs 10	units	11 vs 10
Passenger cars*1		6,394	107.7%	35,691	88.2%
Mini cars*2		6,529	75.2%	38,550	75.2%
Total		12,923	88.4%	74,241	81.0%

*1.Excludes commercial vehicles

*2.Includes mini trucks

<June 2011>

- Despite the domestic sales of passenger cars increased for the third consecutive month year-on-year due to the production resumption, the total domestic sales in June decreased for the ninth consecutive month year-on-year.

<Jan.-Jun. 2011>

- The total domestic sales for the period January through June 2011 decreased for the first in two years year-on-year.

●Export

		June 2011		Jan.-Jun. 2011	
		units	11 vs 10	units	11 vs 10
Total		19,706	64.1%	126,009	77.5%

*1.JAMA report basis

<June 2011>

- Due to the major earthquake in northeastern Japan, total exports from Japan in June decreased for the fourth consecutive month year-on-year.

<Jan.-Jun. 2010>

- Total exports for the period January through June 2011 decreased year-on-year for the first time in two years, due to the major earthquake in northeastern Japan.



PRESS INFORMATION

www.fhi.co.jp

August 30, 2011

FHI Announces Results for July 2011 (Flash report)

●Production

		July 2011		Jan.-Jul. 2011	
		units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	28,527	78.9%	176,576	73.6%
	Mini cars	4,934	61.6%	28,093	53.1%
	Total	33,461	75.8%	204,669	69.9%
Overseas production*2	Passenger cars	6,373	83.1%	83,782	98.6%
Total		39,834	76.8%	288,451	76.4%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

- Due to the limited production amid ongoing difficulties in parts supply following the major earthquake in northeastern Japan, the domestic production for July decreased for the tenth consecutive month year-on-year. The overseas production also decreased for the second consecutive month year-on-year.

●Sales in Japan

		July 2011		Jan.-Jul. 2011	
		units	11 vs 10	units	11 vs 10
Passenger cars*1		6,179	65.8%	41,870	84.0%
Mini cars*2		7,890	71.8%	46,440	74.6%
Total		14,069	69.1%	88,310	78.8%

*1.Excludes commercial vehicles

*2.Includes mini trucks

- Due to the inventory shortage caused by the decreased production following the major earthquake in northeastern Japan, the domestic sales of passenger cars for July decreased for the first in four months year-on-year, and total domestic sales also decreased for the tenth consecutive month year-on-year.

●Export

		July 2011		Jan.-Jul. 2011	
		units	11 vs 10	units	11 vs 10
Total		22,379	75.3%	148,388	77.2%

*1.JAMA report basis

- Due to the major earthquake in northeastern Japan, total exports from Japan in July decreased for the fifth consecutive month year-on-year.



PRESS INFORMATION

www.fhi.co.jp

September 28, 2011

FHI Announces Results for August 2011 (Flash report)

●Production

		August 2011		Jan.-Aug. 2011	
		units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	25,557	91.6%	202,133	75.5%
	Mini cars	3,108	56.6%	31,201	53.4%
	Total	28,665	85.8%	233,334	71.6%
Overseas production*2	Passenger cars	13,623	86.1%	97,405	96.6%
Total		42,288	85.9%	330,739	77.5%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

- The difficulties in parts supply following the major earthquake in northeastern Japan are currently being resolved, but still due to the limited production, the domestic production for August decreased for the eleventh consecutive month year-on-year. The overseas production also decreased for the third consecutive month year-on-year.

●Sales in Japan

		August 2011		Jan.-Aug. 2011	
		units	11 vs 10	units	11 vs 10
Passenger cars*1		5,387	86.8%	47,257	84.3%
Mini cars*2		5,585	71.0%	52,025	74.2%
Total		10,972	78.0%	99,282	78.7%

*1.Excludes commercial vehicles

*2.Includes mini trucks

- Due to the inventory shortage caused by the decreased production following the major earthquake in northeastern Japan, the domestic sales of passenger cars for August decreased for the second consecutive month year-on-year, and total domestic sales also decreased for the eleventh consecutive month year-on-year.

●Export

		August 2011		Jan.-Aug. 2011	
		units	11 vs 10	units	11 vs 10
Total		18,556	95.7%	166,944	78.9%

*1.JAMA report basis

- Due to the influence of the major earthquake in northeastern Japan, total exports from Japan in August decreased for the sixth consecutive month year-on-year.

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FHI Announces Results for September 2011 and 1st Half of FY 2012

(Flash Report)

Tokyo, October 26, 2011-Fuji Heavy Industries, Ltd. (FHI) announces today its production, domestic sales and export results for September 2011 and 1st half of FY 2012.

●Production

		September 2011		Year to date (Jan. 1 to Sep. 30)		1st HALF of FY 2012 (Apr. 1 to Sep. 30)	
		units	11 vs 10	units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	33,321	90.5%	235,454	77.3%	155,469	76.3%
	Mini cars	4,810	58.1%	36,011	54.0%	22,527	55.1%
	Total	38,131	84.6%	271,465	73.1%	177,996	72.8%
Overseas production*2	Passenger cars	15,361	106.9%	112,766	97.9%	68,619	88.2%
Total		53,492	90.0%	384,231	79.0%	246,615	76.5%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

< September >

- The domestic production for September decreased for the twelfth consecutive month year-on-year. The overseas production increased year-on-year for the first time in four months and set an all-time September record.

< 1st Half of FY2012 >

- Due to the limited production amid the difficulties in parts supply following the major earthquake in northeastern Japan, the global production for the period April through September 2011 decreased year-on-year for the first time in two years.

●Sales in Japan

		September 2011		Year to date (Jan. 1 to Sep. 30)		1st HALF of FY 2012 (Apr. 1 to Sep. 30)	
		units	11 vs 10	units	11 vs 10	units	11 vs 10
Passenger cars*1		9,073	87.5%	56,330	84.8%	36,461	91.0%
Mini cars*2		8,450	86.2%	60,475	75.7%	37,465	72.0%
Total		17,523	86.9%	116,805	79.8%	73,926	80.3%

*1.Excludes commercial vehicles

*2.Includes mini trucks

< September >

- Due to the inventory shortage caused by the decreased production following the major earthquake in northeastern Japan, the domestic sales of passenger cars for September decreased for the third consecutive month year-on-year, and total domestic sales also decreased for the twelfth consecutive month year-on-year.

< 1st Half of FY2012 >

- In spite of the increased sales of Forester carrying the new generation Boxer engine in the first half of FY 2012, the total sales in Japan decreased for the first time in two years year-on-year, due to the inventory shortage caused by the decreased production following the major earthquake in northeastern Japan.

●Export

		September 2011		Year to date (Jan. 1 to Sep. 30)		1st HALF of FY 2012 (Apr. 1 to Sep. 30)	
		units	11 vs 10	units	11 vs 10	units	11 vs 10
Total		26,333	86.7%	193,277	79.9%	114,054	69.4%

*1.JAMA report basis

< September >

- Due to the influence of the major earthquake in northeastern Japan, total exports from Japan in September decreased for the seventh consecutive month year-on-year.

< 1st Half of FY2012 >

- Total exports for the period April through September 2011 decreased year-on-year for the first time in two years, due to the influence of the major earthquake in northeastern Japan.



November 28, 2011

FHI Announces Results for October 2011 (Flash Report)

●Production

		October 2011		Year to Date Jan.-Oct. 2011	
		units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	39,942	130.0%	275,396	82.2%
	Mini cars	5,112	72.1%	41,123	55.8%
	Total	45,054	119.1%	316,519	77.4%
Overseas production*2	Passenger cars	17,758	114.9%	130,524	99.9%
Total		62,812	117.9%	447,043	82.8%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

- The total domestic production in October increased year-on-year for the first in thirteen months and the production of passenger cars increased for the first in eighth months year-on-year and set an all-time October record, due to the increased production following the lack of inventory caused by the major earthquake in northeastern Japan. The overseas production for October increased and set an all-time October record. The global production increased for the first in eighth months year-on-year.

●Sales in Japan

		October 2011		Year to Date Jan.-Oct. 2011	
		units	11 vs 10	units	11 vs 10
Passenger cars*1		5,785	184.4%	62,115	89.3%
Mini cars*2		6,493	111.5%	66,968	78.1%
Total		12,278	137.0%	129,083	83.1%

*1.Excludes commercial vehicles

*2.Includes mini trucks

- Domestic passenger cars sale for October increased for the first in fourth months and mini car sales increased for the first in fourteenth months year-on-year, due to the decreased sales in last year caused by the end of government "eco-car" support subsidy system. Total domestic sales for October increased for the first in thirteen months year-on-year.

●Export

		October 2011		Year to Date Jan.-Oct. 2011	
		units	11 vs 10	units	11 vs 10
Total		31,723	116.7%	225,000	83.6%

*1.JAMA report basis

- Total exports from Japan in October increased for the first in eighth months year-on-year, due to the increased exports to U.S., Canada and China.



December 22, 2011

FHI Announces Results for November 2011 (Flash Report)

●Production

		November 2011		Year to Date Jan.-Nov. 2011	
		units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	43,642	131.0%	319,038	86.6%
	Mini cars	7,943	101.2%	49,066	60.1%
	Total	51,585	125.3%	368,104	81.8%
Overseas production*2	Passenger cars	16,568	109.7%	147,092	100.9%
Total		68,153	121.1%	515,196	86.5%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

- Due to the increased production following the lack of inventory caused by the major earthquake in northeastern Japan, the domestic production of mini cars increased for the first in nineteenth months year-on-year and the production of passenger cars increased second consecutive month year-on-year and set an all-time November record. The overseas production increased and set an all-time November record. The global production for November increased second consecutive month year-on-year.

●Sales in Japan

		November 2011		Year to Date Jan.-Nov. 2011	
		units	11 vs 10	units	11 vs 10
Passenger cars*1		4,841	110.1%	66,956	90.5%
Mini cars*2		9,322	148.0%	76,290	82.9%
Total		14,163	132.4%	143,246	86.3%

*1.Excludes commercial vehicles

*2.Includes mini trucks

- The sales of passenger cars and mini cars for November increased second consecutive month year-on-year, due to the decreased sales in last year caused by the end of government "eco-car" support subsidy system. Total domestic sales for November also increased second consecutive month year-on-year.

●Export

		November 2011		Year to Date Jan.-Nov. 2011	
		units	11 vs 10	units	11 vs 10
Total		35,754	124.0%	260,754	87.5%

*1.JAMA report basis

- Total exports from Japan in November increased second consecutive month year-on-year, due to the increased exports to U.S., Canada, Germany and China.



PRESS INFORMATION

www.fhi.co.jp

January 27, 2012

FHI Announces Results for December 2011 and CY 2011 (Flash Report)

●Production

		December 2011		CY 2011 (Jan. - Dec. 2011)	
		units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	40,719	119.4%	359,757	89.3%
	Mini cars	9,722	126.7%	58,788	65.8%
	Total	50,441	120.7%	418,545	85.1%
Overseas production*2	Passenger cars	14,624	119.1%	161,716	102.3%
Total		65,065	120.4%	580,261	89.3%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

< December, 2011 >

- Due to the increased production following the lack of inventory caused by the major earthquake in northeastern Japan, the domestic production of mini cars increased second consecutive month year-on-year and the production of passenger cars increased third consecutive month year-on-year and set an all-time December record. The overseas production increased and set an all-time December record. The global production for December increased third consecutive month year-on-year.

< CY 2011 >

- Despite the overseas production set an all-time record for the same period January through December, the Global production decreased for the first time in two years year-on-year, due to the limited domestic production following the major earthquake in northeastern Japan.

●Sales in Japan

	December 2011		CY 2011 (Jan. - Dec. 2011)	
	units	11 vs 10	units	11 vs 10
Passenger cars*1	6,846	132.1%	73,802	93.3%
Mini cars*2	8,606	155.4%	84,896	87.0%
Total	15,452	144.1%	158,698	89.8%

*1.Excludes commercial vehicles

*2.Includes mini trucks

< December, 2011 >

- The sales of both passenger cars and mini cars for December increased third consecutive month year-on-year, due to the decreased sales in last year caused by the end of government "eco-car" support subsidy system.

< CY 2011 >

- In spite of the increased sales of Forester in CY 2011, the total sales and the passengers cars sales in Japan decreased for the first time in two years year-on-year, due to the inventory shortage caused by the decreased production following the major earthquake in northeastern Japan.

●Export

	December 2011		CY 2011 (Jan. - Dec. 2011)	
	units	11 vs 10	units	11 vs 10
Total	37,905	124.8%	298,659	90.9%

*1.JAMA report basis

< December, 2011 >

- Total exports from Japan in December increased third consecutive month year-on-year and set an all-time December record, due to the increased exports to U.S., Germany, Russia and China.

< CY 2011 >

- Total exports for the period January through December 2011 decreased year-on-year for the first time in two years, due to the influence of the major earthquake in northeastern Japan.