

(Unit: Millions of yen)

FY2017	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2016 to Jun. 2016	Jul. 2016 to Sep. 2016	Apr. 2016 to Sep. 2016	Oct. 2016 to Dec. 2016	Jan. 2017 to Mar. 2017	Oct. 2016 to Mar. 2017	Apr. 2016 to Mar. 2017
Net Sales	769,378	808,274	1,577,652	850,239	898,101	1,748,340	3,325,992
Operating Income	101,540	106,985	208,525	98,235	104,050	202,285	410,810
Ordinary Income	118,795	108,977	227,772	69,422	97,136	166,558	394,330
Net Income	78,866	84,971	163,837	43,676	74,841	118,517	282,354

* Net income is "Net income attributable to owners of parent".

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	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2016 to Jun. 2016	Jul. 2016 to Sep. 2016	Apr. 2016 to Sep. 2016	Oct. 2016 to Dec. 2016	Jan. 2017 to Mar. 2017	Oct. 2016 to Mar. 2017	Apr. 2016 to Mar. 2017
Net sales	769,378	808,274	1,577,652	850,239	898,101	1,748,340	3,325,992
Cost of sales	555,084	571,651	1,126,735	618,868	640,663	1,259,531	2,386,266
Gross profit	214,294	236,623	450,917	231,371	257,438	488,809	939,726
Selling, general and administrative expenses	112,754	129,638	242,392	133,136	153,388	286,524	528,916
Operating income	101,540	106,985	208,525	98,235	104,050	202,285	410,810
Non-operating income	18,643	6,203	24,846	3,266	(21,212)	(17,946)	6,900
Interest income	763	727	1,490	840	801	1,641	3,131
Dividends income	360	85	445	594	446	1,040	1,485
Equity in earnings of affiliates	-	-	-	48	244	292	292
Foreign exchange gains	5,808	16,508	22,316	1,184	(23,500)	(22,316)	-
Real estate rent	-	260	260	(260)	-	(260)	-
Gain on valuation of derivatives	11,323	(11,323)	-	-	-	-	-
Other	389	(54)	335	860	797	1,657	1,992
Non-operating expenses	1,388	4,211	5,599	32,079	(14,298)	17,781	23,380
Interest expenses	477	497	974	439	433	872	1,846
Share of loss of entities accounted for using equity method	62	93	155	(155)	4,800	4,645	4,800
Foreign exchange losses	-	-	-	-	4,248	4,248	4,248
Loss on valuation of derivatives	-	1,857	1,857	30,792	(31,693)	(901)	956
Other	849	1,764	2,613	1,003	7,914	8,917	11,530
Ordinary income	118,795	108,977	227,772	69,422	97,136	166,558	394,330
Extraordinary income	73	10,146	10,219	257	2,133	2,390	12,609
Gain on sales of noncurrent assets	15	275	290	59	559	618	908
Gain on sales of investment securities	52	9,866	9,918	193	33	226	10,144
Reversal of allowance for doubtful accounts	-	-	-	-	-	-	-
State subsidy	-	-	-	-	-	-	-
Other	6	5	11	5	1,541	1,546	1,557
Extraordinary loss	1,067	1,346	2,413	6,424	3,407	9,831	12,244
Loss on sales and retirement of noncurrent	1,026	1,040	2,066	1,173	939	2,112	4,178
Loss on reduction of noncurrent assets	-	-	-	-	-	-	-
Loss on valuation of investment securities	-	-	-	-	-	-	-
Loss on business liquidation	-	-	-	4,978	144	5,122	5,122
Impairment loss	-	-	-	-	1,188	1,188	1,188
Other	41	306	347	273	1,136	1,409	1,756
Income before income taxes and minority interests	117,801	117,777	235,578	63,255	95,862	159,117	394,695
Total Income taxes	38,744	32,177	70,921	19,034	21,188	40,222	111,143
Net income attributable to non-controlling interests	191	629	820	545	(167)	378	1,198
Net income attributable to owners of parent	78,866	84,971	163,837	43,676	74,841	118,517	282,354

(Unit: Millions of yen)

	FY2017			
	As of Jun.30, 2016	As of Sep.30, 2016	As of Dec.31, 2016	As of Mar.31, 2017
(Assets)				
Current assets	1,706,418	1,733,756	1,746,830	1,845,251
Cash and deposits	514,535	531,298	465,643	658,822
Notes and accounts receivable-trade	128,122	129,790	140,918	158,454
Lease investment assets	20,573	19,775	19,068	18,538
Short-term investment securities	429,605	455,528	439,130	320,579
Merchandise and finished goods	176,097	172,620	198,843	205,991
Work in process	50,513	50,518	53,989	51,754
Raw materials and supplies	34,793	41,101	52,471	43,586
Deferred tax assets	82,886	79,294	86,989	109,600
Short-term loans receivable	166,798	164,853	174,786	176,433
Other	103,091	89,565	115,566	102,045
Allowance for doubtful accounts	(595)	(586)	(573)	(551)
Noncurrent assets	817,993	826,293	897,156	917,070
Property, plant and equipment	592,119	604,422	642,740	657,265
Buildings and structures, net	163,456	166,782	174,804	178,464
Machinery, equipment and vehicles, net	146,744	161,069	169,968	172,977
Land	183,044	183,861	184,562	183,477
Vehicles and equipment on operating leases, net	17,228	15,783	10,249	11,609
Construction in progress	45,676	33,768	36,558	45,416
Other, net	35,971	43,159	66,599	65,322
Intangible assets	20,664	22,348	22,861	24,905
Other	20,664	22,348	22,861	24,905
Investments and other assets	205,210	199,523	231,555	234,900
Investment securities	102,583	88,953	104,855	105,510
Net defined benefit asset	920	483	1,751	931
Deferred tax assets	17,603	19,075	18,683	20,922
Other	87,547	94,418	109,688	110,848
Allowance for doubtful accounts	(3,443)	(3,406)	(3,422)	(3,311)
Total assets	2,524,411	2,560,049	2,643,986	2,762,321
(Liabilities)				
Current liabilities	950,245	958,821	959,869	1,013,738
Notes and accounts payable-trade	302,171	314,760	322,488	349,737
Electronically recorded obligations-operating	92,753	87,623	93,081	92,098
Short-term loans payable	47,016	42,360	39,183	43,205
Current portion of long-term loans payable	65,030	64,212	45,125	44,443
Current portion of bonds	-	-	-	-
Income taxes payable	30,755	42,758	2,673	13,858
Accrued expenses	144,737	166,951	194,781	221,328
Provision for bonuses	35,434	24,017	11,552	23,678
Provision for product warranties	50,005	50,624	60,062	59,259
Provision for loss on construction contracts	755	201	61	65
Provision for loss on business liquidation	-	-	3,727	3,317
Other	181,589	165,315	187,136	162,750
Noncurrent liabilities	234,974	239,651	281,329	283,695
Bonds payable	-	-	-	-
Long-term loans payable	53,401	54,872	61,189	60,612
Deferred tax liabilities	16,428	17,087	25,104	29,802
Provision for retirement benefits	446	490	529	536
Net defined benefit liability	18,941	18,900	18,708	18,615
Other	145,758	148,302	175,799	174,130
Total liabilities	1,185,219	1,198,472	1,241,198	1,297,433

(Net Assets)				
Shareholders' equity	1,384,129	1,416,456	1,404,912	1,480,077
Capital stock	153,795	153,795	153,795	153,795
Capital surplus	160,071	160,165	160,178	160,178
Retained earnings	1,071,666	1,109,664	1,098,110	1,173,277
Treasury stock	(1,403)	(7,168)	(7,171)	(7,173)
Accumulated other comprehensive income	(50,345)	(60,397)	(8,043)	(21,413)
Valuation difference on available-for-sale securities	9,835	5,887	7,731	8,099
Foreign currency translation adjustment	(45,392)	(52,180)	(1,914)	(16,631)
Remeasurements of defined benefit plans	(12,167)	(11,530)	(10,893)	(10,996)
Remeasurements of other postretirement benefits of foreign consolidated subsidiaries	(2,621)	(2,574)	(2,967)	(1,885)
Non-controlling interests	5,408	5,518	5,919	6,224
Total net assets	1,339,192	1,361,577	1,402,788	1,464,888
Total liabilities and net assets	2,524,411	2,560,049	2,643,986	2,762,321

【Sales】

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	Apr. 2016 to Jun. 2016	Jul. 2016 to Sep. 2016	Apr. 2016 to Sep. 2016	Oct. 2016 to Dec. 2016	Jan. 2017 to Mar. 2017	Oct. 2016 to Mar. 2017	Apr. 2016 to Mar. 2017
Automobiles	724,474	767,906	1,492,380	812,916	846,665	1,659,581	3,151,961
Aerospace	35,217	31,549	66,766	29,641	42,352	71,993	138,759
Other*	9,687	8,819	18,506	7,682	9,084	16,766	35,272
Total	769,378	808,274	1,577,652	850,239	898,101	1,748,340	3,325,992

*The "Industrial Products" segment has been included in "Other" since the 3rd quarter of FYE March 2017 reporting.

【Operating Income】

FY2017	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2016 to Jun. 2016	Jul. 2016 to Sep. 2016	Apr. 2016 to Sep. 2016	Oct. 2016 to Dec. 2016	Jan. 2017 to Mar. 2017	Oct. 2016 to Mar. 2017	Apr. 2016 to Mar. 2017
Automobiles	99,319	103,977	203,296	95,431	98,930	194,361	397,657
Aerospace	1,676	1,923	3,599	1,357	4,146	5,503	9,102
Other*	344	833	1,177	1,231	1,104	2,335	3,512
Elimination and corporate	201	252	453	216	(130)	86	539
Total	101,540	106,985	208,525	98,235	104,050	202,285	410,810

*The "Industrial Products" segment has been included in "Other" since the 3rd quarter of FYE March 2017 reporting.

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Japan	221,681	226,438	448,119	240,379	282,011	522,390	970,509
North America	487,118	512,719	999,837	548,174	546,653	1,094,827	2,094,664
Other	60,579	69,117	129,696	61,686	69,437	131,123	260,819
Total	769,378	808,274	1,577,652	850,239	898,101	1,748,340	3,325,992

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FY2017	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
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Japan	66,677	65,997	132,674	61,342	100,519	161,861	294,535
North America	24,035	26,547	50,582	37,735	17,572	55,307	105,889
Other	1,550	2,393	3,943	2,701	2,093	4,794	8,737
Elimination and corporate	9,278	12,048	21,326	(3,543)	(16,134)	(19,677)	1,649
Total	101,540	106,985	208,525	98,235	104,050	202,285	410,810

* North America: United States and Canada