

(Unit: Millions of yen)

| FY2014 | 1st Quarter | 2nd Quarter | 1st half | 3rd quarter | 4th quarter | 2nd Half | Full Year |
|------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | Apr. 2013 to Jun. 2013 | Jul. 2013 to Sep. 2013 | Apr. 2013 to Sep. 2013 | Oct. 2013 to Dec. 2013 | Jan. 2014 to Mar. 2014 | Oct. 2013 to Mar. 2014 | Apr. 2013 to Mar. 2014 |
| Net Sales | 546,932 | 578,706 | 1,125,638 | 582,884 | 699,607 | 1,282,491 | 2,408,129 |
| Operating Income | 69,635 | 81,067 | 150,702 | 82,651 | 93,136 | 175,787 | 326,489 |
| Ordinary Income | 64,504 | 81,720 | 146,224 | 75,200 | 93,013 | 168,213 | 314,437 |
| Net Income | 48,467 | 51,344 | 99,811 | 81,729 | 25,076 | 106,805 | 206,616 |

(Unit: Millions of yen)

| | FY2014 | | | | | | |
|--|---------------------------------------|---------------------------------------|------------------------------------|---------------------------------------|---------------------------------------|------------------------------------|-------------------------------------|
| | 1st quarter Apr. 2013 to Jun. 2013 | 2nd quarter Jul. 2013 to Sep. 2013 | 1st half Apr. 2013 to Sep. 2013 | 3rd quarter Oct. 2013 to Dec. 2013 | 4th quarter Jan. 2014 to Mar. 2014 | 2nd half Oct. 2013 to Mar. 2014 | Full year Apr. 2013 to Mar. 2014 |
| Net sales | 546,932 | 578,706 | 1,125,638 | 582,884 | 699,607 | 1,282,491 | 2,408,129 |
| Cost of sales | 396,974 | 415,269 | 812,243 | 415,304 | 500,724 | 916,028 | 1,728,271 |
| Gross profit | 149,958 | 163,437 | 313,395 | 167,580 | 198,883 | 366,463 | 679,858 |
| Selling, general and administrative expenses | 80,323 | 82,370 | 162,693 | 84,929 | 105,747 | 190,676 | 353,369 |
| Operating income | 69,635 | 81,067 | 150,702 | 82,651 | 93,136 | 175,787 | 326,489 |
| Non-operating income | 9,198 | 4,307 | 13,505 | (9,754) | 8,905 | (849) | 12,656 |
| Interest income | 372 | 434 | 806 | 416 | 467 | 883 | 1,689 |
| Dividends income | 389 | 189 | 578 | 264 | 383 | 647 | 1,225 |
| Equity in earnings of affiliates | 52 | 69 | 121 | 115 | 84 | 199 | 320 |
| Real estate rent | 135 | 135 | 270 | 131 | 140 | 271 | 541 |
| Gain on valuation of derivatives | 7,857 | 3,049 | 10,906 | (10,906) | 7,414 | (3,492) | 7,414 |
| Other | 393 | 431 | 824 | 226 | 417 | 643 | 1,467 |
| Non-operating expenses | 14,329 | 3,654 | 17,983 | (2,303) | 9,028 | 6,725 | 24,708 |
| Interest expenses | 695 | 647 | 1,342 | 666 | 796 | 1,462 | 2,804 |
| Foreign exchange losses | 13,057 | 1,777 | 14,834 | (5,626) | 7,716 | 2,090 | 16,924 |
| Loss on valuation of derivatives | - | - | - | 1,558 | (1,558) | - | - |
| Depreciation | - | - | - | - | 1,024 | 1,024 | 1,024 |
| Other | 577 | 1,230 | 1,807 | 1,099 | 1,050 | 2,149 | 3,956 |
| Ordinary income | 64,504 | 81,720 | 146,224 | 75,200 | 93,013 | 168,213 | 314,437 |
| Extraordinary income | 161 | 163 | 324 | 47,290 | 1,407 | 48,697 | 49,021 |
| Gain on sales of noncurrent assets | 41 | 105 | 146 | 54 | 512 | 566 | 712 |
| Gain on sales of investment securities | 80 | 37 | 117 | 47,131 | 85 | 47,216 | 47,333 |
| Other | 40 | 21 | 61 | 105 | 810 | 915 | 976 |
| Extraordinary loss | 556 | 690 | 1,246 | 692 | 32,655 | 33,347 | 34,593 |
| Loss on sales and retirement of noncurrent assets | 445 | 565 | 1,010 | 650 | 1,748 | 2,398 | 3,408 |
| Provision of allowance for doubtful accounts | - | - | - | - | 29,624 | 29,624 | 29,624 |
| Impairment loss | - | 35 | 35 | - | (35) | (35) | - |
| Other | 111 | 90 | 201 | 42 | 1,318 | 1,360 | 1,561 |
| Income before income taxes and minority interests | 64,109 | 81,193 | 145,302 | 121,798 | 61,765 | 183,563 | 328,865 |
| Total Income taxes | 15,614 | 29,790 | 45,404 | 40,034 | 35,442 | 75,476 | 120,880 |
| Minority interests in income | 28 | 59 | 87 | 35 | 1,247 | 1,282 | 1,369 |
| Net income | 48,467 | 51,344 | 99,811 | 81,729 | 25,076 | 106,805 | 206,616 |

(Unit: Millions of yen)

| | FY2014 | | | |
|---|--------------------|--------------------|--------------------|--------------------|
| | As of Jun.30, 2013 | As of Sep.30, 2013 | As of Dec.31, 2013 | As of Mar.31, 2014 |
| (Assets) | | | | |
| Current assets | 971,894 | 1,051,131 | 1,156,451 | 1,273,781 |
| Cash and deposits | 207,650 | 236,924 | 234,898 | 351,125 |
| Notes and accounts receivable-trade | 112,575 | 125,557 | 107,227 | 181,646 |
| Lease investment assets | 21,957 | 22,556 | 22,277 | 23,633 |
| Short-term investment securities | 182,156 | 214,175 | 288,585 | 233,766 |
| Merchandise and finished goods | 148,980 | 147,873 | 184,173 | 159,536 |
| Work in process | 55,042 | 54,092 | 54,917 | 51,659 |
| Raw materials and supplies | 34,071 | 33,906 | 35,132 | 33,008 |
| Deferred tax assets | 60,848 | 60,131 | 65,420 | 64,214 |
| Short-term loans receivable | 102,603 | 106,588 | 114,432 | 122,681 |
| Other | 47,024 | 50,328 | 50,327 | 53,375 |
| Allowance for doubtful accounts | (1,012) | (999) | (937) | (862) |
| Noncurrent assets | 653,925 | 668,126 | 629,475 | 614,582 |
| Property, plant and equipment | 455,911 | 452,510 | 447,670 | 460,813 |
| Buildings and structures, net | 113,005 | 113,141 | 115,283 | 114,810 |
| Machinery, equipment and vehicles, net | 116,415 | 113,695 | 110,873 | 113,519 |
| Land | 174,217 | 174,011 | 175,005 | 175,808 |
| Vehicles and equipment on operating leases, net | 22,121 | 16,909 | 8,371 | 11,512 |
| Construction in progress | 15,921 | 21,166 | 24,067 | 24,116 |
| Other, net | 14,232 | 13,588 | 14,071 | 21,048 |
| Intangible assets | 13,150 | 13,129 | 13,536 | 14,712 |
| Other | 13,150 | 13,129 | 13,536 | 14,712 |
| Investments and other assets | 184,864 | 202,487 | 168,269 | 139,057 |
| Investment securities | 99,235 | 116,282 | 76,432 | 76,788 |
| Net defined benefit asset | - | - | - | 1,222 |
| Deferred tax assets | 7,305 | 7,980 | 8,671 | 18,332 |
| Other | 82,313 | 82,186 | 87,132 | 76,312 |
| Allowance for doubtful accounts | (3,989) | (3,961) | (3,966) | (33,597) |
| Total assets | 1,625,819 | 1,719,257 | 1,785,926 | 1,888,363 |
| (Liabilities) | | | | |
| Current liabilities | 647,359 | 693,845 | 724,262 | 832,908 |
| Notes and accounts payable-trade | 223,069 | 244,550 | 235,247 | 279,926 |
| Electronically recorded obligations-operating | 65,897 | 62,843 | 66,860 | 67,637 |
| Short-term loans payable | 51,836 | 47,496 | 41,542 | 59,193 |
| Current portion of long-term loans payable | 44,204 | 61,994 | 62,762 | 42,557 |
| Current portion of bonds | 10 | 4,010 | 4,010 | 4,060 |
| Income taxes payable | 20,013 | 44,139 | 80,314 | 110,426 |
| Accrued expenses | 78,566 | 78,813 | 81,462 | 91,921 |
| Provision for bonuses | 27,085 | 18,207 | 8,980 | 20,446 |
| Provision for product warranties | 36,638 | 36,068 | 40,169 | 39,494 |
| Provision for loss on construction contracts | 183 | 928 | 332 | 1,032 |
| Provision for loss on transfer of business | 2,040 | 2,331 | 2,306 | 2,128 |
| Provision for loss on litigation | 369 | - | - | - |
| Other | 97,449 | 92,466 | 100,278 | 114,088 |
| Noncurrent liabilities | 328,955 | 314,164 | 297,392 | 285,384 |
| Bonds payable | 14,060 | 10,055 | 10,055 | 10,000 |
| Long-term loans payable | 186,639 | 168,293 | 157,619 | 153,844 |
| Deferred tax liabilities | 21,021 | 25,979 | 10,923 | 9,827 |
| Provision for retirement benefits | 35,857 | 35,642 | 36,346 | - |
| Net defined benefit liability | - | - | - | 22,852 |
| Provision for directors' retirement benefits | 412 | 442 | 479 | 504 |
| Other | 70,966 | 73,753 | 81,970 | 88,357 |
| Total liabilities | 976,314 | 1,008,009 | 1,021,654 | 1,118,292 |

| (Net Assets) | | | | |
|--|------------------|------------------|------------------|------------------|
| Shareholders' equity | 654,557 | 705,847 | 771,950 | 796,381 |
| Capital stock | 153,795 | 153,795 | 153,795 | 153,795 |
| Capital surplus | 160,071 | 160,071 | 160,071 | 160,071 |
| Retained earnings | 342,016 | 393,360 | 459,473 | 483,910 |
| Treasury stock | (1,325) | (1,379) | (1,389) | (1,395) |
| Accumulated other comprehensive income | (6,603) | 2,347 | (10,747) | (30,837) |
| Valuation difference on available-for-sale securities | 30,493 | 39,903 | 11,966 | 10,629 |
| Foreign currency translation adjustment | (37,096) | (37,556) | (22,713) | (26,661) |
| Remeasurements of defined benefit plans | - | - | - | (13,886) |
| Remeasurements of other postretirement benefits of foreign consolidated subsidiaries | - | - | - | (919) |
| Minority interests | 1,551 | 3,054 | 3,069 | 4,527 |
| Total net assets | 649,505 | 711,248 | 764,272 | 770,071 |
| Total liabilities and net assets | 1,625,819 | 1,719,257 | 1,785,926 | 1,888,363 |

【Sales】

(Unit: Millions of yen)

| FY2014 | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
|---------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | Apr. 2013 to Jun. 2013 | Jul. 2013 to Sep. 2013 | Apr. 2013 to Sep. 2013 | Oct. 2013 to Dec. 2013 | Jan. 2014 to Mar. 2014 | Oct. 2013 to Mar. 2014 | Apr. 2013 to Mar. 2014 |
| Automobiles | 513,252 | 539,440 | 1,052,692 | 543,540 | 650,392 | 1,193,932 | 2,246,624 |
| Aerospace | 24,330 | 29,206 | 53,536 | 31,075 | 39,825 | 70,900 | 124,436 |
| Industrial Products | 7,747 | 7,938 | 15,685 | 6,359 | 7,732 | 14,091 | 29,776 |
| Other | 1,603 | 2,122 | 3,725 | 1,910 | 1,658 | 3,568 | 7,293 |
| Total | 546,932 | 578,706 | 1,125,638 | 582,884 | 699,607 | 1,282,491 | 2,408,129 |

【Operating Income】

| FY2014 | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
|---------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | Apr. 2013 to Jun. 2013 | Jul. 2013 to Sep. 2013 | Apr. 2013 to Sep. 2013 | Oct. 2013 to Dec. 2013 | Jan. 2014 to Mar. 2014 | Oct. 2013 to Mar. 2014 | Apr. 2013 to Mar. 2014 |
| Automobiles | 64,898 | 77,374 | 142,272 | 78,018 | 88,683 | 166,701 | 308,973 |
| Aerospace | 3,887 | 3,007 | 6,894 | 3,730 | 3,524 | 7,254 | 14,148 |
| Industrial Products | 150 | 16 | 166 | 26 | 440 | 466 | 632 |
| Other | 585 | 541 | 1,126 | 706 | 267 | 973 | 2,099 |
| Elimination and corporate | 115 | 129 | 244 | 171 | 222 | 393 | 637 |
| Total | 69,635 | 81,067 | 150,702 | 82,651 | 93,136 | 175,787 | 326,489 |

【Sales】

(Unit: Millions of yen)

| FY2014 | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
|---------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | Apr. 2013 to Jun. 2013 | Jul. 2013 to Sep. 2013 | Apr. 2013 to Sep. 2013 | Oct. 2013 to Dec. 2013 | Jan. 2014 to Mar. 2014 | Oct. 2013 to Mar. 2014 | Apr. 2013 to Mar. 2014 |
| Japan | 223,293 | 245,757 | 469,050 | 214,802 | 283,524 | 498,326 | 967,376 |
| North America | 295,049 | 286,681 | 581,730 | 326,654 | 328,726 | 655,380 | 1,237,110 |
| Other | 28,590 | 46,268 | 74,858 | 41,428 | 87,357 | 128,785 | 203,643 |
| Total | 546,932 | 578,706 | 1,125,638 | 582,884 | 699,607 | 1,282,491 | 2,408,129 |

【Operating Income】

(Unit: Millions of yen)

| FY2014 | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
|---------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | Apr. 2013 to Jun. 2013 | Jul. 2013 to Sep. 2013 | Apr. 2013 to Sep. 2013 | Oct. 2013 to Dec. 2013 | Jan. 2014 to Mar. 2014 | Oct. 2013 to Mar. 2014 | Apr. 2013 to Mar. 2014 |
| Japan | 68,590 | 63,846 | 132,436 | 71,351 | 78,550 | 149,901 | 282,337 |
| North America | 7,288 | 15,823 | 23,111 | 20,328 | 9,333 | 29,661 | 52,772 |
| Other | (29) | 308 | 279 | (807) | 5,634 | 4,827 | 5,106 |
| Elimination and corporate | (6,214) | 1,090 | (5,124) | (8,221) | (381) | (8,602) | (13,726) |
| Total | 69,635 | 81,067 | 150,702 | 82,651 | 93,136 | 175,787 | 326,489 |

* North America: United States and Canada