

(Unit: Millions of yen)

| FY2012 | 1st Quarter | 2nd Quarter | 1st half | 3rd quarter | 4th quarter | 2nd Half | Full Year |
|------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | Apr. 2011 to Jun. 2011 | Jul. 2011 to Sep. 2011 | Apr. 2011 to Sep. 2011 | Oct. 2011 to Dec. 2011 | Jan. 2012 to Mar. 2012 | Oct. 2011 to Mar. 2012 | Apr. 2011 to Mar. 2012 |
| Net Sales | 300,393 | 354,630 | 655,023 | 374,384 | 487,698 | 862,082 | 1,517,105 |
| Operating Income | 10,668 | 8,092 | 18,760 | 9,094 | 16,105 | 25,199 | 43,959 |
| Ordinary Income | 11,691 | 9,872 | 21,563 | 7,150 | 8,564 | 15,714 | 37,277 |
| Net Income | 28,454 | 4,299 | 32,753 | 4,003 | 1,697 | 5,700 | 38,453 |

(Unit: Millions of yen)

| | FY2012 | | | | | | |
|----------------------------------------------------------|---------------------------------------|---------------------------------------|------------------------------------|---------------------------------------|---------------------------------------|------------------------------------|-------------------------------------|
| | 1st quarter Apr. 2011 to Jun. 2011 | 2nd quarter Jul. 2011 to Sep. 2011 | 1st half Apr. 2011 to Sep. 2011 | 3rd quarter Oct. 2011 to Dec. 2011 | 4th quarter Jan. 2012 to Mar. 2012 | 2nd half Oct. 2011 to Mar. 2012 | Full year Apr. 2011 to Mar. 2012 |
| Net sales | 300,393 | 354,630 | 655,023 | 374,384 | 487,698 | 862,082 | 1,517,105 |
| Cost of sales | 236,003 | 287,541 | 523,544 | 303,169 | 395,706 | 698,875 | 1,222,419 |
| Gross profit | 64,390 | 67,089 | 131,479 | 71,215 | 91,992 | 163,207 | 294,686 |
| Selling, general and administrative expenses | 53,722 | 58,997 | 112,719 | 62,121 | 75,887 | 138,008 | 250,727 |
| Operating income | 10,668 | 8,092 | 18,760 | 9,094 | 16,105 | 25,199 | 43,959 |
| Non-operating income | 3,629 | 4,922 | 8,551 | (1,599) | (67) | (1,666) | 6,885 |
| Interest income | 262 | 269 | 531 | 286 | 270 | 556 | 1,087 |
| Dividends income | 308 | 74 | 382 | 223 | 400 | 623 | 1,005 |
| Equity in earnings of affiliates | 456 | (3) | 453 | 698 | (334) | 364 | 817 |
| Real estate rent | 129 | 134 | 263 | 125 | 142 | 267 | 530 |
| Foreign exchange gains | - | - | - | 1,023 | 1,267 | 2,290 | 2,290 |
| Gain on valuation of derivatives | 1,715 | 3,995 | 5,710 | (4,221) | (1,489) | (5,710) | - |
| Other | 759 | 453 | 1,212 | 267 | (323) | (56) | 1,156 |
| Non-operating expenses | 2,606 | 3,142 | 5,748 | 345 | 7,474 | 7,819 | 13,567 |
| Interest expenses | 908 | 1,013 | 1,921 | 957 | 902 | 1,859 | 3,780 |
| Foreign exchange losses | 638 | 703 | 1,341 | (1,341) | - | (1,341) | - |
| Loss on valuation of derivatives | - | - | - | - | 5,116 | 5,116 | 5,116 |
| Depreciation | - | - | - | - | 1,171 | 1,171 | 1,171 |
| Other | 1,060 | 1,426 | 2,486 | 729 | 285 | 1,014 | 3,500 |
| Ordinary income | 11,691 | 9,872 | 21,563 | 7,150 | 8,564 | 15,714 | 37,277 |
| Extraordinary income | 26,482 | 613 | 27,095 | 82 | 5,852 | 5,934 | 33,029 |
| Gain on sales of noncurrent assets | 26,325 | 130 | 26,455 | 16 | 2,184 | 2,200 | 28,655 |
| Gain on sales of investment securities | - | 526 | 526 | 58 | 311 | 369 | 895 |
| Other | 157 | (43) | 114 | 8 | 3,357 | 3,365 | 3,479 |
| Extraordinary loss | 5,903 | 2,568 | 8,471 | 378 | 8,578 | 8,956 | 17,427 |
| Loss on sales and retirement of noncurrent assets | 173 | 465 | 638 | 216 | 994 | 1,210 | 1,848 |
| Impairment loss | - | 63 | 63 | - | - | - | 63 |
| Loss on disaster | 5,704 | 1,553 | 7,257 | - | - | - | 7,257 |
| Loss on sales of investment securities | - | - | - | - | 208 | 208 | 208 |
| Loss on valuation of investment securities | - | - | - | - | 403 | 403 | 403 |
| Provision for loss on transfer of business | - | - | - | - | 4,177 | 4,177 | 4,177 |
| Other | 26 | 487 | 513 | 162 | 2,796 | 2,958 | 3,471 |
| Income before income taxes and minority interests | 32,270 | 7,917 | 40,187 | 6,854 | 5,838 | 12,692 | 52,879 |
| Total Income taxes | 3,800 | 3,594 | 7,394 | 2,848 | 4,087 | 6,935 | 14,329 |
| Minority interests in income | 16 | 24 | 40 | 3 | 54 | 57 | 97 |
| Net income | 28,454 | 4,299 | 32,753 | 4,003 | 1,697 | 5,700 | 38,453 |

(Unit: Millions of yen)

| | FY2012 | | | |
|-------------------------------------------------|--------------------|--------------------|--------------------|--------------------|
| | As of Jun.30, 2011 | As of Sep.30, 2011 | As of Dec.31, 2011 | As of Mar.31, 2012 |
| (Assets) | | | | |
| Current assets | 687,613 | 708,249 | 728,163 | 762,531 |
| Cash and deposits | 199,076 | 164,167 | 172,409 | 237,614 |
| Notes and accounts receivable-trade | 82,665 | 100,514 | 101,550 | 117,062 |
| Lease investment assets | 22,137 | 21,925 | 21,579 | 21,865 |
| Short-term investment securities | 102,150 | 113,835 | 82,623 | 31,635 |
| Merchandise and finished goods | 82,445 | 85,006 | 123,087 | 121,686 |
| Work in process | 57,669 | 57,966 | 58,974 | 56,143 |
| Raw materials and supplies | 33,112 | 37,466 | 38,020 | 33,715 |
| Deferred tax assets | 14,669 | 13,794 | 11,965 | 17,399 |
| Short-term loans receivable | 59,332 | 71,776 | 70,505 | 78,788 |
| Other | 36,172 | 43,735 | 49,302 | 48,019 |
| Allowance for doubtful accounts | (1,814) | (1,935) | (1,851) | (1,395) |
| Noncurrent assets | 572,106 | 558,661 | 558,350 | 590,001 |
| Property, plant and equipment | 423,140 | 418,257 | 418,123 | 426,091 |
| Buildings and structures, net | 115,624 | 114,225 | 113,566 | 113,359 |
| Machinery, equipment and vehicles, net | 85,434 | 91,032 | 95,321 | 99,222 |
| Land | 171,059 | 171,224 | 171,202 | 171,920 |
| Vehicles and equipment on operating leases, net | 9,458 | 7,539 | 7,676 | 12,361 |
| Construction in progress | 21,222 | 15,395 | 12,270 | 12,023 |
| Other, net | 20,343 | 18,842 | 18,088 | 17,206 |
| Intangible assets | 11,768 | 11,346 | 11,294 | 11,818 |
| Other | 11,768 | 11,346 | 11,294 | 11,818 |
| Investments and other assets | 137,198 | 129,058 | 128,933 | 152,092 |
| Investment securities | 70,933 | 65,379 | 65,532 | 77,714 |
| Deferred tax assets | 2,088 | 2,125 | 2,133 | 1,873 |
| Other | 68,204 | 65,523 | 65,237 | 76,089 |
| Allowance for doubtful accounts | (4,027) | (3,969) | (3,969) | (3,584) |
| Total assets | 1,259,719 | 1,266,910 | 1,286,513 | 1,352,532 |
| (Liabilities) | | | | |
| Current liabilities | 474,795 | 492,014 | 514,924 | 561,635 |
| Notes and accounts payable-trade | 154,467 | 184,334 | 226,935 | 251,043 |
| Short-term loans payable | 111,191 | 104,146 | 87,383 | 71,040 |
| Current portion of long-term loans payable | 20,609 | 20,786 | 25,185 | 23,786 |
| Current portion of bonds | 20,010 | 20,010 | 20,010 | 20,010 |
| Income taxes payable | 4,387 | 5,392 | 5,268 | 4,600 |
| Accrued expenses | 47,304 | 51,901 | 52,829 | 69,437 |
| Provision for bonuses | 24,555 | 16,269 | 8,162 | 16,478 |
| Provision for product warranties | 26,603 | 26,661 | 26,475 | 28,861 |
| Provision for loss on construction contracts | 4,103 | 5,083 | 4,472 | 2,841 |
| Provision for loss on transfer of business | - | - | - | 4,177 |
| Other | 61,566 | 57,432 | 58,205 | 69,362 |
| Noncurrent liabilities | 345,897 | 340,562 | 336,424 | 339,290 |
| Bonds payable | 4,080 | 4,075 | 4,075 | 4,070 |
| Long-term loans payable | 240,598 | 237,591 | 232,189 | 222,074 |
| Deferred tax liabilities | 15,305 | 13,604 | 13,082 | 22,740 |
| Provision for retirement benefits | 33,714 | 33,674 | 34,277 | 33,950 |
| Provision for directors' retirement benefits | 412 | 419 | 454 | 469 |
| Other | 51,788 | 51,199 | 52,347 | 55,987 |
| Total liabilities | 820,692 | 832,576 | 851,348 | 900,925 |

| (Net Assets) | | | | |
|-------------------------------------------------------|------------------|------------------|------------------|------------------|
| Shareholders' equity | 494,418 | 498,832 | 499,321 | 501,145 |
| Capital stock | 153,795 | 153,795 | 153,795 | 153,795 |
| Capital surplus | 160,071 | 160,071 | 160,071 | 160,071 |
| Retained earnings | 181,929 | 186,225 | 186,713 | 188,538 |
| Treasury stock | (1,377) | (1,259) | (1,258) | (1,259) |
| Accumulated other comprehensive income | (56,710) | (65,837) | (65,495) | (50,843) |
| Valuation difference on available-for-sale securities | 13,294 | 10,653 | 12,237 | 18,966 |
| Foreign currency translation adjustment | (70,004) | (76,490) | (77,732) | (69,809) |
| Minority interests | 1,319 | 1,339 | 1,339 | 1,305 |
| Total net assets | 439,027 | 434,334 | 435,165 | 451,607 |
| Total liabilities and net assets | 1,259,719 | 1,266,910 | 1,286,513 | 1,352,532 |

【Sales】

(Unit: Millions of yen)

| FY2012 | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
|---------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | Apr. 2011 to Jun. 2011 | Jul. 2011 to Sep. 2011 | Apr. 2011 to Sep. 2011 | Oct. 2011 to Dec. 2011 | Jan. 2012 to Mar. 2012 | Oct. 2011 to Mar. 2012 | Apr. 2011 to Mar. 2012 |
| Automobiles | 272,459 | 321,855 | 594,314 | 346,069 | 448,687 | 794,756 | 1,389,070 |
| Aerospace | 16,860 | 20,576 | 37,436 | 17,682 | 25,133 | 42,815 | 80,251 |
| Industrial Products | 8,628 | 8,713 | 17,341 | 7,796 | 8,480 | 16,276 | 33,617 |
| Other | 2,446 | 3,486 | 5,932 | 2,837 | 5,398 | 8,235 | 14,167 |
| Total | 300,393 | 354,630 | 655,023 | 374,384 | 487,698 | 862,082 | 1,517,105 |

【Operating Income】

| FY2012 | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
|---------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | Apr. 2011 to Jun. 2011 | Jul. 2011 to Sep. 2011 | Apr. 2011 to Sep. 2011 | Oct. 2011 to Dec. 2011 | Jan. 2012 to Mar. 2012 | Oct. 2011 to Mar. 2012 | Apr. 2011 to Mar. 2012 |
| Automobiles | 9,605 | 7,445 | 17,050 | 8,152 | 14,187 | 22,339 | 39,389 |
| Aerospace | 747 | 267 | 1,014 | 519 | 1,349 | 1,868 | 2,882 |
| Industrial Products | 27 | 223 | 250 | 206 | 47 | 253 | 503 |
| Other | 250 | 119 | 369 | 346 | 314 | 660 | 1,029 |
| Elimination and corporate | 39 | 38 | 77 | (129) | 208 | 79 | 156 |
| Total | 10,668 | 8,092 | 18,760 | 9,094 | 16,105 | 25,199 | 43,959 |

【Sales】

(Unit: Millions of yen)

| FY2012 | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
|---------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | Apr. 2011 to Jun. 2011 | Jul. 2011 to Sep. 2011 | Apr. 2011 to Sep. 2011 | Oct. 2011 to Dec. 2011 | Jan. 2012 to Mar. 2012 | Oct. 2011 to Mar. 2012 | Apr. 2011 to Mar. 2012 |
| Japan | 150,671 | 203,755 | 354,426 | 199,815 | 246,310 | 446,125 | 800,551 |
| North America | 135,964 | 141,236 | 277,200 | 162,140 | 221,915 | 384,055 | 661,255 |
| Other | 13,758 | 9,639 | 23,397 | 12,429 | 19,473 | 31,902 | 55,299 |
| Total | 300,393 | 354,630 | 655,023 | 374,384 | 487,698 | 862,082 | 1,517,105 |

【Operating Income】

(Unit: Millions of yen)

| FY2012 | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
|---------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | Apr. 2011 to Jun. 2011 | Jul. 2011 to Sep. 2011 | Apr. 2011 to Sep. 2011 | Oct. 2011 to Dec. 2011 | Jan. 2012 to Mar. 2012 | Oct. 2011 to Mar. 2012 | Apr. 2011 to Mar. 2012 |
| Japan | 2,521 | 35 | 2,556 | 3,636 | 12,738 | 16,374 | 18,930 |
| North America | 2,806 | 7,356 | 10,162 | 7,705 | 5,281 | 12,986 | 23,148 |
| Other | 32 | 203 | 235 | 357 | 326 | 683 | 918 |
| Elimination and corporate | 5,309 | 498 | 5,807 | (2,604) | (2,240) | (4,844) | 963 |
| Total | 10,668 | 8,092 | 18,760 | 9,094 | 16,105 | 25,199 | 43,959 |

* North America: United States and Canada