



<Reference for the 3rd Quarter of FY2006(Apr. 2005 to Dec. 2005) Consolidated Financial Results>

(Feb. 3, 2006)

Fuji Heavy Industries Ltd.

| (in 100 millions of yen) (in thousands of units) | RESULTS | RESULTS | | RESULTS | FORECAST | | FORECAST |
|---|------------------------|---|----------|------------------------|---|----------|---------------------------------------|
| | 3rd Quarter of FY2005 | 3rd Quarter of FY2006 | | FY2005 | FY2006 | | FY2006 |
| | Apr. 2004 to Dec. 2004 | Apr. 2005 to Dec. 2005 | | Apr. 2004 to Mar. 2005 | Apr. 2005 to Mar. 2006 | | (Nov. 2005) Apr. 2005 to Mar. 2006 |
| Net Sales | 10,504 | 10,395 | (1.0) % | 14,465 | 14,800 | 2.3 % | 14,800 |
| Domestic | 4,455 | 4,281 | (3.9) % | 6,271 | 6,190 | (1.3) % | 6,230 |
| Overseas | 6,049 | 6,114 | 1.1 % | 8,194 | 8,610 | 5.1 % | 8,570 |
| Margin Percentage | 2.5% | 3.6% | | 2.9% | 3.3% | | 2.6% |
| Operating Income | 265 | 376 | 41.9 % | 420 | 490 | 16.6 % | 390 |
| Margin Percentage | 2.7% | 3.0% | | 3.0% | 2.6% | | 2.0% |
| Ordinary Income | 286 | 312 | 8.9 % | 436 | 390 | (10.5) % | 290 |
| Margin Percentage | 2.0% | 1.2% | | 1.3% | 0.8% | | 0.8% |
| Net Income | 207 | 128 | (38.2) % | 182 | 120 | (34.2) % | 120 |
| Factors of Change in Operating Income | | Gain factors | | | Gain factors | | Gain factors |
| | | Reduction in cost | 91 | | Reduction in cost | 124 | Reduction in cost 113 |
| | | Decrease of expenses and others | 79 | | Foreign exchange | 103 | Decrease in R&D expenses 40 |
| | | Decrease in R&D expenses | 68 | | Decrease of expenses and others | 52 | Decrease of expenses and others 27 |
| | | Foreign exchange | 48 | | Decrease in R&D expenses | 40 | Foreign exchange 12 |
| | | Loss factors | | | Loss factors | | Loss factors |
| | | Decrease in sales mix | 175 | | Decrease in sales mix | 249 | Decrease in sales mix 222 |
| Foreign Exchange Rate YEN/US\$ | 109 | | 111 | 108 | | 111 | 108 |
| R&D Expenses | 400 | | 332 | 530 | | 490 | 490 |
| Interest bearing debt | 4,089 | | 3,911 | 4,122 | | 4,000 | 4,100 |
| Performance of operation | | Net Sales to decrease Net Income to decrease | | | Net Sales to increase Net Income to decrease Best Net Sales | | |
| Domestic Sales | 179 | 164 | (8.3) % | 254 | 235 | (7.5) % | 237 |
| Small Cars | 72 | 69 | (4.6) % | 104 | 102 | (2.2) % | 103 |
| Minicars | 107 | 95 | (10.9) % | 150 | 133 | (11.2) % | 134 |
| Export | 240 | 244 | 2.0 % | 328 | 339 | 3.5 % | 336 |
| North America | 153 | 146 | (4.5) % | 210 | 209 | (0.7) % | 213 |
| Europe | 45 | 47 | 5.2 % | 61 | 64 | 6.0 % | 62 |
| Other | 42 | 51 | 22.4 % | 57 | 66 | 16.5 % | 61 |
| Units Total | 419 | 408 | (2.4) % | 582 | 574 | (1.3) % | 573 |
| SIA Isuzu SUV s | 13 | 0 | - | 13 | 0 | - | 0 |

* Figures of Total Sales are the sum of retail sales units of the Japanese subsidiary dealers, wholesale units of the overseas subsidiary distributors, and wholesale units of FHI to other distributors/dealers.

* Exchange rate is the non-consolidated base of Fuji Heavy Industries Ltd..