

October 27, 2008

## FHI Announces Results for September 2008 and 1st Half of FY 2009

Tokyo-Fuji Heavy Industries, Ltd. (FHI) announces today its production, domestic sales and export results for September 2008 and 1st half of FY 2009.

### Production

		September 2008		Year to date (Jan. 1 to Sep. 30)		1st HALF of FY 2009 (Apr. 1 to Sep. 30)	
		units	08 vs 07	units	08 vs 07	units	08 vs 07
Domestic production *1	Passenger cars	39,816	130.9%	302,730	120.4%	204,336	120.1%
	Mini cars	11,404	121.0%	98,302	93.7%	63,480	94.9%
	Total	51,220	128.6%	401,032	112.5%	267,816	113.0%
Overseas Production *2	Passenger cars	8,066	84.4%	73,644	92.3%	49,299	86.1%
<b>Total</b>		<b>59,286</b>	<b>120.0%</b>	<b>474,676</b>	<b>108.8%</b>	<b>317,115</b>	<b>107.8%</b>

\*1.JAMA(Japan Automobile Manufacturers Association Inc.)report basis (CBU)

\*2.Local line-off basis

#### < September >

- Domestic production; First increase in two months, due to the sales record of Forester in September and good sales result of minivehicles
- Global Production; First increase in two months and the record high for month of September, due to the increased prod

#### < 1st half of FY 2009 >

- Global Production; First increase in two years, the record high for 1st half of FY, due to the strong sales of Forester and additional sale of Exiga launched in June

### Sales in Japan

		September 2008		Year to date (Jan. 1 to Sep. 30)		1st HALF of FY 2009 (Apr. 1 to Sep. 30)	
		units	08 vs 07	units	08 vs 07	units	08 vs 07
Passenger cars *1		9,232	102.6%	69,930	103.9%	40,910	100.6%
Mini cars *2		11,987	84.7%	98,118	88.3%	59,799	89.5%
<b>Total</b>		<b>21,219</b>	<b>91.7%</b>	<b>168,048</b>	<b>94.2%</b>	<b>100,709</b>	<b>93.7%</b>

\*1.Excludes commercial vehicles

\*2.Includes mini trucks

#### < September >

- Passenger cars; First Increase in two months, due to the strong sale of Forester

#### < 1st half of FY 2009 >

- Passenger cars; First Increase in five years, due to the strong sale of Forester and additional sales of Exiga launched in June

### Exports \*1

		September 2008		Year to date (Jan. 1 to Sep. 30)		1st HALF of FY 2009 (Apr. 1 to Sep. 30)	
		units	08 vs 07	units	08 vs 07	units	08 vs 07
<b>Total CBU units</b>		<b>34,510</b>	<b>124.0%</b>	<b>243,138</b>	<b>127.7%</b>	<b>162,981</b>	<b>123.8%</b>

\*1.JAMA report basis

#### < September >

- First increase in two months, record high for month of September, due to increased exports mainly to North America and Europe

#### < 1st half of FY 2009 >

- Third consecutive year of increase, record high for 1st half of FY, due to increased exports of Forester to global markets and Legacy Diesel model to Europe